Model Portfolio Detail Report

March 13, 2019

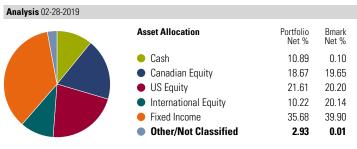
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Portfolio Snapshot: Paterson Balanced

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$214.29 Custom





0-10 10-25 25-50 >50





Stock Analysis 02-28-2019		
Stock Sectors		World Regions
Cyc	▲ Benchmark	Americas Greater Europe Greater Asia
		<25 25-50 50-75 >75%

Investment Activity Graph — Portfolio Initial Mkt Val: \$3,987 Final Mkt Val: \$10,00									000	
			— Е	Benchmark	(\$12
										10
							<u> </u>	\sim		8
										6
										4
03-09	03-10	03-11	03-12	03-13	03-14	03-15	03-16	03-17	03-18	2

Total Stock Holdings

% Not Classified

233

0

	Portf	olio (%)	Bmark (%)	Poi	tfolio (%)	Bmark (%)
V	Cyclical	32.59	42.50	Greater Europe	13.79	20.98
æ	Basic Matls	0.84	7.09	United Kingdom	6.61	5.70
~	Consumer Cycl	15.76	9.37	Europe-Developed	7.18	15.06
	Financial Svs	15.54	22.85	Europe-Emerging	0.00	0.04
命	Real Estate	0.45	3.19	Africa/Middle East	0.00	0.18
An.	Sensitive	38.30	36.84	Greater Asia	6.64	12.36
	Commun Svs	6.89	4.37	Japan	2.12	8.03
	Energy	3.15	9.90	Australasia	2.53	2.34
‡	Industrials	14.61	11.16	Asia-Developed	0.86	1.74
	Technology	13.65	11.41	Asia-Emerging	1.13	0.25
→	Defensive	29.11	20.66	Americas	79.57	66.67
=	Consumer Def	16.36	7.76	Canada	37.42	32.79
+	Healthcare	10.30	9.31	United States	41.51	33.64
	Utilities	2.45	3.59	Latin America	0.64	0.24
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

YTD	3.76	_	5 17		-1 41		
Calendar Returns	Portfolio (%)	В	enchmark (%)	+/- Benchmark		
+/- Benchmark Return	-1.23	-0.28	-2.00	-1.17	1.28	0.59	
Benchmark Return	2.98	3.86	6.97	6.23	8.81	5.96	
Portfolio Return	1.75	3.58	3.58 4.97		10.09	6.55	
Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	15 Yı	

Holdings 02-28-2019		
Top 6 holdings out of 6	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	2,500	25.00
Fidelity Canadian Large Cap Sr B (CAD)	2,500	25.00
Mackenzie Ivy Foreign Equity A (CAD)	2,000	20.00
RBC Global Corporate Bond Fund A (CAD)	1,000	10.00
Sentry Small/Mid Cap Income A (CAD)	1,000	10.00
TD US Blue Chip Equity A (CAD)	1,000	10.00

YTD 3.76 5.17 -1.41 2018 0.12 -1.02 1.14 2017 3.97 7.98 -4.01 2016 4.41 5.20 -0.79 2015 7.05 7.72 -0.67 2014 9.06 10.61 -1.55 2013 22.43 15.15 7.28 2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51 2009 27.14 20.99 6.15	Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
2017 3.97 7.98 -4.01 2016 4.41 5.20 -0.79 2015 7.05 7.72 -0.67 2014 9.06 10.61 -1.55 2013 22.43 15.15 7.28 2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	YTD	3.76	5.17	-1.41
2016 4.41 5.20 -0.79 2015 7.05 7.72 -0.67 2014 9.06 10.61 -1.55 2013 22.43 15.15 7.28 2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	2018	0.12	-1.02	1.14
2015 7.05 7.72 -0.67 2014 9.06 10.61 -1.55 2013 22.43 15.15 7.28 2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	2017	3.97	7.98	-4.01
2014 9.06 10.61 -1.55 2013 22.43 15.15 7.28 2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	2016	4.41	5.20	-0.79
2013 22.43 15.15 7.28 2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	2015	7.05	7.72	-0.67
2012 7.97 8.13 -0.16 2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	2014	9.06	10.61	-1.55
2011 6.43 1.02 5.41 2010 11.05 8.54 2.51	2013	22.43	15.15	7.28
2010 11.05 8.54 2.51	2012	7.97	8.13	-0.16
	2011	6.43	1.02	5.41
2009 27.14 20.99 6.15	2010	11.05	8.54	2.51
	2009	27.14	20.99	6.15

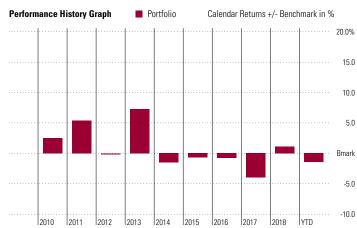
Best/Worst Time Periods	Best %	Worst %
3 Months	10.63 (Mar 2009-May 2009)	-3.03 (May 2017-Jul 2017)
1 Year	27.98 (Mar 2009-Feb 2010)	-1.75 (Mar 2015-Feb 2016)
3 Years	15.88 (Mar 2009-Feb 2012)	2.82 (Jan 2016-Dec 2018)

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Portfolio Snapshot: Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.10\$214.291.27Custom





Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
Otatiotics	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	4.74	6.46	4.50	5.18	4.92	5.59	5.12	5.44
Mean	3.58	3.86	4.97	6.97	5.06	6.23	10.09	8.81
Sharpe Ratio	0.50	0.42	0.95	1.21	0.90	1.01	1.84	1.50
Sortino Ratio	0.70	0.58	1.71	2.02	1.62	1.73	4.09	2.88

1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
0.41	-0.82	-0.25	2.17
0.71	0.82	0.84	0.87
94.71	88.81	90.28	85.62
-0.13	-1.07	-0.65	0.61
2.15	1.86	1.81	2.09
	0.41 0.71 94.71 -0.13	Portfolio Portfolio 0.41 -0.82 0.71 0.82 94.71 88.81 -0.13 -1.07	Portfolio Portfolio Portfolio 0.41 -0.82 -0.25 0.71 0.82 0.84 94.71 88.81 90.28 -0.13 -1.07 -0.65

Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysi	i s 02-28-201	9			
Market Maturity			Geometric Avg Capitalization	on (\$Mil)
% of Stocks	Portfolio	Bmark	Portfolio		31,117.14
Developed Markets	98.23	99.45	Benchmark		55,368.06
Emerging Markets	1.77	0.55			<u> </u>
Not Available	0.00	0.00	Credit Quality Breakdown		% of Bonds
Valuation Multiples	Portfolio	Bmark	AAA		21.25
Price/Earnings	18.01	15.98	AA		30.65
, 0			Α		18.07
Price/Book	2.67	1.95	BBB		22.08
Price/Sales	1.24	1.51	BB		4.39
Price/Cash Flow	10.32	9.68	В		1.36
Profitability	Portfolio	Bmark	Below B		0.19
% of Stocks	2019-02	2019-02	NR		2.00
Net Margin	12.98	15.96	Interest Rate Risk	Bonds	% Not Available
ROE	21.68	18.69	Avg Eff Maturity	_	100.00
ROA	6.83	6.27	Avg Eff Duration	_	100.00
Debt/Capital	43.98	38.67	Avg Credit Quality	BBB	6.60
			Avg Wtd Coupon	_	0.00

Upside & Downside Capture Ratio 02-28-2019											
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr						
Portfolio Upside	81.39 🛧	80.94 🛧	85.05 🛧	101.26 🛧	99.53 🛧						
Portfolio Downside	75.32 🗸	96.17 ↓	89.52 ↓	75.88 🗸	89.39 🗸						



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Portfolio Snapshot: Paterson Balanced

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)
 Benchmark

 \$10,000.00
 2.10
 \$214.29
 1.27
 Custom

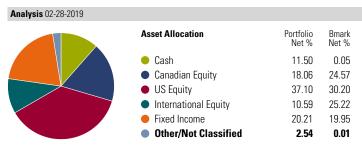
Standardized and Tax Adjusted Returns

Total Returns (%) 02-28-2019										
	% Assets	1Yr	3Yr	5Yr	10Yr	15Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	25.00	1.11	1.19	1.01	3.86	2.82	2.26	11-08-2000	36.27	1.43
Fidelity Canadian Large Cap Sr B (CAD)	25.00	5.84	4.28	5.05	13.86	9.53	9.09	02-01-1988	59.12	2.31
Mackenzie Ivy Foreign Equity A (CAD)	20.00	3.61	2.91	5.59	8.82	5.41	7.49	10-16-1992	51.28	2.50
RBC Global Corporate Bond Fund A (CAD)	10.00	1.06	2.60	2.30	4.75	_	3.89	08-23-2004	17.81	1.75
Sentry Small/Mid Cap Income A (CAD)	10.00	0.76	9.28	5.88	15.84	_	11.14	07-28-2005	25.12	2.45
TD US Blue Chip Equity A (CAD)	10.00	7.99	18.05	15.26	17.74	8.07	4.29	11-01-2000	24.70	2.41
FTSE Canadian GBI CAD (CAD)		3.50	0.44	2.21	2.85	—	7.31	11-01-1986		
MSCI EAFE GR CAD (CAD)		-2.94	8.83	6.17	10.48	_	9.68	03-31-1986		
S&P 500 TR CAD (CAD)		7.59	14.20	14.58	17.11	_	6.40	01-31-2002		
S&P/TSX Composite TR (CAD)		6.86	10.78	5.48	10.21	_	8.91	01-03-1977		

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Portfolio Snapshot: Paterson Balanced Growth

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 2.24 \$228.80 0.78 Custom





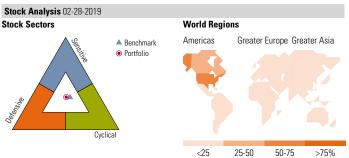
0-10 10-25 25-50 >50







\$12k



Investm	ent Activ	vity Grap	h — P	ortfolio	Initial N	∕lkt Val: \$	3,214	Final MI	kt Val: \$10,00
			—В	enchmark					
	1	1					1		···
								~~	~~
						~~~	<b></b>		
		سها							
03-09	03-10	03-11	03-12	03-13	03-14	03-15	03-16	03-17	03-18

	Portf	olio (%)	Bmark (%)	Por	rtfolio (%)	Bmark (%)
·	Cyclical	32.88	41.88	Greater Europe	10.44	19.73
æ	Basic Matls	1.10	6.81	United Kingdom	4.99	5.38
<b>~</b>	Consumer Cycl	17.54	9.52	Europe-Developed	5.45	14.14
	Financial Svs	12.91	22.41	Europe-Emerging	0.00	0.04
命	Real Estate	1.33	3.14	Africa/Middle East	0.00	0.17
An.	Sensitive	37.87	37.15	Greater Asia	6.08	11.58
	Commun Svs	5.15	4.32	Japan	1.64	7.53
	Energy	2.39	9.62	Australasia	1.96	2.19
<b>\$</b>	Industrials	16.06	11.12	Asia-Developed	0.67	1.63
	Technology	14.27	12.09	Asia-Emerging	1.81	0.23
<b>→</b>	Defensive	29.25	20.97	Americas	83.48	68.69
=	Consumer Def	14.23	7.75	Canada	28.17	30.74
•	Healthcare	11.70	9.65	United States	54.82	37.73
	Utilities	3.32	3.57	Latin America	0.49	0.22
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Calendar Returns	Portfolio (%)	R	enchmark (	%)	±/- Re	nchmark
+/- Benchmark Return	-1.21	1.25	-2.56	-0.76	1.63	0.90
Benchmark Return	2.99	4.07	9.32	7.83	11.00	6.60
Portfolio Return	1.78	5.32	6.76	7.07	12.63	7.51
Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	5.13	6.72	-1.59
2018	1.39	-1.84	3.23
2017	6.12	10.73	-4.61
2016	3.53	6.99	-3.46
2015	11.41	9.55	1.86
2014	11.24	12.19	-0.95
2013	31.08	22.14	8.94
2012	10.21	10.17	0.04
2011	6.23	-1.34	7.57
2010	12.29	9.15	3.14
2009	31.40	28.46	2.94

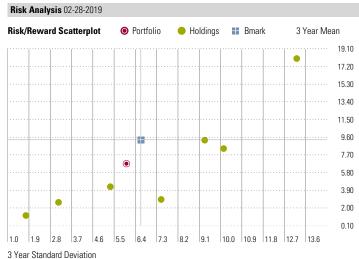
<b>Holdings</b> 02-28-2019		
Top 7 holdings out of 7	Holding Value \$	% Assets
Fidelity Canadian Large Cap Sr B (CAD)	2,372	23.72
Mackenzie Ivy Foreign Equity A (CAD)	1,992	19.92
TD US Blue Chip Equity A (CAD)	1,612	16.12
Fidelity Small Cap America Sr B (CAD)	1,130	11.30
Sentry Small/Mid Cap Income A (CAD)	981	9.81
RBC Global Corporate Bond Fund A (CAD)	963	9.63
Dynamic Advantage Bond (CAD)	949	9.49

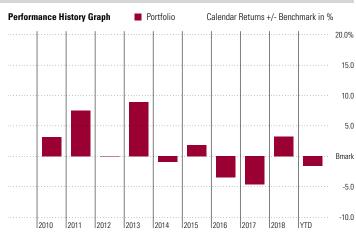
Best/Worst Time Periods	Best %	Worst %
3 Months	12.33 ( Mar 2009-May 2009 )	-4.11 ( Jun 2011-Aug 2011 )
1 Year	31.92 ( Mar 2009-Feb 2010 )	-1.09 ( Mar 2015-Feb 2016 )
3 Years	19.18 ( Aug 2012-Jul 2015 )	3.66 ( Jan 2016-Dec 2018 )

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# Portfolio Snapshot: Paterson Balanced Growth

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$228.80 Custom





Risk and Return Statistics	Portfolio	1 Yr Bmark	Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	
Standard Deviation	6.65	8.64	6.02	6.63	6.59	7.02	6.72	7.15
Mean	5.32	4.07	6.76	9.32	7.07	7.83	12.63	11.00
Sharpe Ratio	0.63	0.36	1.02	1.31	0.99	1.04	1.80	1.46
Sortino Ratio	0.89	0.48	1.78	2.15	1.77	1.73	3.79	2.65

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	1.84	-1.15	0.14	2.80
Beta	0.74	0.85	0.87	0.86
R-Squared	93.57	87.64	87.06	84.88
Information Ratio	0.45	-1.04	-0.30	0.58
Tracking Error	2.80	2.45	2.53	2.81

#### **Portfolio-Level Performance Disclosure**

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

> 28,978.66 58,498.44 % of Bonds 19.18 25.90 20.05 24.13 4.95 2.30 0.32 3.18 % Not

> > 100.00 100.00

> > > 10.97 0.00

Narket Maturity			Geometric Avg Capitalizati
% of Stocks	Portfolio	Bmark	Portfolio
Developed Markets	97.70	99.49	Benchmark
Emerging Markets	2.30	0.51	
Not Available	0.00	0.00	Credit Quality Breakdown
/aluation Multiples	Portfolio	Bmark	AAA AA
Price/Earnings	18.82	16.15	A
Price/Book	2.84	2.00	BBB
Price/Sales	1.35	1.53	BB
Price/Cash Flow	11.05	9.82	В
Profitability	Portfolio	Bmark	Below B
% of Stocks	2019-02	2019-02	NR
Net Margin	13.28	16.07	Interest Rate Risk
ROE	21.72	19.19	Avg Eff Maturity
ROA	7.17	6.45	Avg Eff Duration
Debt/Capital	43.65	39.00	Avg Credit Quality
			Avg Wtd Coupon

Upside & Downside C	<b>apture Ratio</b> 0	2-28-2019			
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	89.38 🛧	83.75 🛧	90.62 🛧	99.57 🛧	97.04 🛧
Portfolio Downside	73.14 🗸	101.75 🗸	90.84 🗸	73.57 🗸	84.38 🗸



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# Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.24\$228.800.78Custom

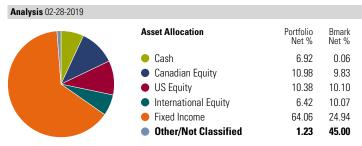
#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2019										
	% Assets	1Yr	3Yr	5Yr	10Yr	15Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	9.49	1.11	1.19	1.01	3.86	2.82	2.26	11-08-2000	13.77	1.43
Fidelity Canadian Large Cap Sr B (CAD)	23.72	5.84	4.28	5.05	13.86	9.53	9.09	02-01-1988	56.08	2.31
Fidelity Small Cap America Sr B (CAD)	11.30	13.28	8.38	11.46	19.98	9.00	10.70	04-05-1994	26.25	2.27
Mackenzie Ivy Foreign Equity A (CAD)	19.92	3.61	2.91	5.59	8.82	5.41	7.49	10-16-1992	51.09	2.50
RBC Global Corporate Bond Fund A (CAD)	9.63	1.06	2.60	2.30	4.75	_	3.89	08-23-2004	17.15	1.75
Sentry Small/Mid Cap Income A (CAD)	9.81	0.76	9.28	5.88	15.84		11.14	07-28-2005	24.65	2.45
TD US Blue Chip Equity A (CAD)	16.12	7.99	18.05	15.26	17.74	8.07	4.29	11-01-2000	39.81	2.41
FTSE Canadian GBI CAD (CAD)		3.50	0.44	2.21	2.85	_	7.31	11-01-1986		
MSCI EAFE GR CAD (CAD)		-2.94	8.83	6.17	10.48	_	9.68	03-31-1986		
S&P 500 TR CAD (CAD)		7.59	14.20	14.58	17.11	_	6.40	01-31-2002		
S&P/TSX Composite TR (CAD)		6.86	10.78	5.48	10.21	_	8.91	01-03-1977		

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# Portfolio Snapshot: Paterson Conservative

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 1.45 \$147.39 Custom





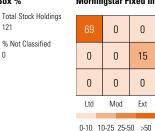
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Portfolio Return

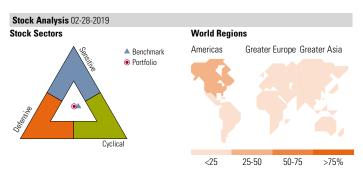
Benchmark Return

+/- Benchmark Return

0







Trailin	g Return:	•		3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
03-09	03-10	03-11	03-12	03-13	03-14	03-15 03-	16 03-17	03-18	- 3
									3
									5
			_						7
									9
						····			· 11
									• \$13k
			— E	enchmark					
Invest	ment Acti	ivity Grap	<b>h</b> — P	ortfolio	Initial M	kt Val: \$5,533	Final N	/lkt Val: \$10,	000
Perfo	rmance 0	2-28-2019							

2.53

3.39

-0.86

2.74

3.52

-0.78

3.03

3.82

-0.79

6.35

5.49

0.86

4.87

4.63

0.25

1.40

2.51

-1.11

	Portf	olio (%)	Bmark (%)	Po	rtfolio (%)	Bmark (%)
<b>U</b>	Cyclical	33.09	42.50	Greater Europe	15.12	20.98
A.	Basic Matls	1.45	7.09	United Kingdom	7.25	5.70
<b>~</b>	Consumer Cycl	16.38	9.37	Europe-Developed	7.87	15.06
	Financial Svs	14.46	22.85	Europe-Emerging	0.00	0.04
命	Real Estate	0.80	3.19	Africa/Middle East	0.00	0.18
An	Sensitive	37.22	36.84	Greater Asia	7.77	12.36
	Commun Svs	6.82	4.37	Japan	2.99	8.03
•	Energy	5.03	9.90	Australasia	3.57	2.34
<b>‡</b>	Industrials	16.64	11.16	Asia-Developed	1.21	1.74
	Technology	8.73	11.41	Asia-Emerging	0.00	0.25
<b>→</b>	Defensive	29.69	20.66	Americas	77.11	66.67
=	Consumer Def	17.76	7.76	Canada	40.36	32.79
•	Healthcare	9.15	9.31	United States	35.57	33.64
	Utilities	2.78	3.59	Latin America	1.18	0.24
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	2.32	2.85	-0.53
2018	-0.24	0.52	-0.76
2017	1.51	3.37	-1.86
2016	3.65	2.24	1.41
2015	3.79	5.67	-1.88
2014	6.07	7.46	-1.39
2013	11.74	7.64	4.10
2012	5.62	4.63	0.99
2011	5.13	3.96	1.17
2010	7.78	6.53	1.25
2009	17.04	10.25	6.79
Doot/Morat Time	Dont 0/	Morat 9/	

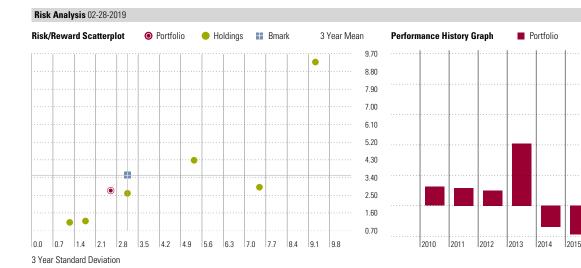
<b>Holdings</b> 02-28-2019		
Top 6 holdings out of 6	Holding Value \$	% Assets
PH&N Short Term Bond & Mortgage Fund D (CAD)	4,478	44.78
Mackenzie Ivy Foreign Equity A (CAD)	1,546	15.46
Sentry Small/Mid Cap Income A (CAD)	1,015	10.15
RBC Global Corporate Bond Fund A (CAD)	996	9.96
Dynamic Advantage Bond (CAD)	982	9.82
Fidelity Canadian Large Cap Sr B (CAD)	982	9.82

Best/Worst Time Periods	Best %	Worst %
3 Months	6.22 ( Mar 2009-May 2009 )	-2.21 ( May 2017-Jul 2017 )
1 Year	18.63 ( Mar 2009-Feb 2010 )	-1.52 ( May 2017-Apr 2018 )
3 Years	10.63 ( Mar 2009-Feb 2012 )	1.50 ( Mar 2015-Feb 2018 )

Release date 02-28-2019 Page 8 of 17

# Portfolio Snapshot: Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.45\$147.391.65Custom



Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio		Portfolio	Bmark
Standard Deviation		3.48	2.60	3.15	2.87	3.49		3.14
Mean	2.53	3.39	2.74	3.52	3.03	3.82	6.35	5.49
Sharpe Ratio	0.49	0.62	0.77	0.88	0.81	0.90	1.92	1.52
Sortino Ratio	0.70	0.91	1.36	1.42	1.46	1.63	4.56	3.19

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-0.21	-0.09	-0.09	1.64
Beta	0.69	0.75	0.77	0.82
R-Squared	85.24	82.98	87.43	77.19
Information Ratio	-0.58	-0.58	-0.61	0.57
Tracking Error	1.48	1.33	1.30	1.52

2016

2017

2018

YTD

Calendar Returns +/- Benchmark in %

8.0

4.0

-2 N

#### Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysi	<b>s</b> 02-28-201	9					
Market Maturity			Geometric Avg Capitalization (\$Mil)				
% of Stocks	Portfolio	Bmark	Portfolio		18,810.64		
Developed Markets	98.82	99.45	Benchmark		55,368.06		
Emerging Markets	1.18	0.55					
Not Available	0.00	0.00	Credit Quality Breakdown		% of Bonds		
Valuation Multiples	Portfolio	Bmark	AAA		36.99		
-	17.24	15.98	AA		21.47		
Price/Earnings			Α		17.47		
Price/Book	2.38	1.95	BBB		15.49		
Price/Sales	1.06	1.51	BB		2.01		
Price/Cash Flow	9.17	9.68	В		0.77		
Profitability	Portfolio	Bmark	Below B		0.11		
% of Stocks	2019-02	2019-02	NR		5.70		
Net Margin	11.16	15.96	Interest Rate Risk	Bonds	% Not Available		
ROE	19.63	18.69	Avg Eff Maturity	_	100.00		
ROA	5.71	6.27	Avg Eff Duration	_	100.00		
Debt/Capital	45.04	38.67	Avg Credit Quality	BBB	1.46		
			Avg Wtd Coupon	_	0.00		

Upside & Downside Capture Ratio 02-28-2019										
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr					
Portfolio Upside Portfolio Downside	75.33 <b>↑</b> 75.96 <b>↓</b>	77.22 <b>↑</b> 75.94 <b>↓</b>	78.52 <b>↑</b> 77.44 <b>↓</b>	100.80 <b>↑</b> 62.49 <b>↓</b>	95.32 <b>↑</b> 78.64 <b>↓</b>					



Release date 02-28-2019 Page 9 of 17

# Portfolio Snapshot: Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.45\$147.391.65Custom

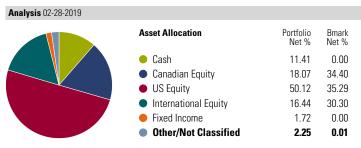
#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2019										
	% Assets	1Yr	3Yr	5Yr	10Yr	15Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	9.82	1.11	1.19	1.01	3.86	2.82	2.26	11-08-2000	14.25	1.43
Fidelity Canadian Large Cap Sr B (CAD)	9.82	5.84	4.28	5.05	13.86	9.53	9.09	02-01-1988	23.21	2.31
Mackenzie Ivy Foreign Equity A (CAD)	15.46	3.61	2.91	5.59	8.82	5.41	7.49	10-16-1992	39.64	2.50
PH&N Short Term Bond & Mortgage Fund D (CAD)	44.78	2.24	1.12	1.51	2.58	2.88	4.31	12-31-1993	27.03	0.60
RBC Global Corporate Bond Fund A (CAD)	9.96	1.06	2.60	2.30	4.75	_	3.89	08-23-2004	17.75	1.75
Sentry Small/Mid Cap Income A (CAD)	10.15	0.76	9.28	5.88	15.84		11.14	07-28-2005	25.50	2.45
FTSE Canadian GBI 3-5 Yr CAD (CAD)		2.74	0.06	1.31	2.10		6.49	11-01-1986		
FTSE Canadian GBI CAD (CAD)		3.50	0.44	2.21	2.85	_	7.31	11-01-1986		
MSCI EAFE GR CAD (CAD)		-2.94	8.83	6.17	10.48	_	9.68	03-31-1986		
S&P 500 TR CAD (CAD)		7.59	14.20	14.58	17.11	_	6.40	01-31-2002		
S&P/TSX Composite TR (CAD)		6.86	10.78	5.48	10.21	_	8.91	01-03-1977		

Release date 02-28-2019 Page 10 of 17

# Portfolio Snapshot: Paterson Growth

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 2.40 \$245.66 Custom





3

Blend Growth

0-10 10-25 25-50 >50

4

2

Value









nvestr	nent Act	ivity Gra _l	ph — P	ortfolio	Initial I	Vlkt Val: \$	2,662	Final M	kt Val: \$10,	000
			— B	enchmark	(					61
									~	\$1
								$\sim$		
						<b>~~~</b>	₩		~~~~	
03-09	03-10	03-11	03-12	03-13	03-14	03-15	03-16	03-17	03-18	

	Portf	olio (%)	Bmark (%)	Poi	rtfolio (%)	Bmark (%)
<b>V</b>	Cyclical	33.12	42.48	Greater Europe	11.90	18.93
A	Basic Matls	2.27	7.06	United Kingdom	4.72	5.16
<b>~</b>	Consumer Cycl	17.69	9.25	Europe-Developed	7.18	13.57
	Financial Svs	12.12	23.01	Europe-Emerging	0.00	0.04
<b>fi</b>	Real Estate	1.04	3.16	Africa/Middle East	0.00	0.16
An.	Sensitive	39.16	37.15	Greater Asia	7.42	11.13
	Commun Svs	3.97	4.39	Japan	2.84	7.23
	Energy	2.10	10.10	Australasia	1.51	2.11
<b>\$</b>	Industrials	17.22	11.06	Asia-Developed	0.75	1.57
	Technology	15.87	11.60	Asia-Emerging	2.32	0.22
<b>→</b>	Defensive	27.72	20.37	Americas	80.68	69.94
=	Consumer Def	12.14	7.57	Canada	21.77	34.43
+	Healthcare	13.00	9.22	United States	57.97	35.26
	Utilities	2.58	3.58	Latin America	0.94	0.25
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Return	1.67	5.89	9.20	9.15	14.93	8.33
Benchmark Return	3.26	4.19	11.51	8.96	12.84	7.15
+/- Benchmark Return	-1.59	1.70	-2.31	0.19	2.09	1.18
Calendar Returns	Portfolio (%)	В	enchmark (%	6)	+/- Benchma	
YTD	6.37		8.5	50		-2.13
				_		

<b>Holdings</b> 02-28-2019		
Top 6 holdings out of 6	Holding Value \$	% Assets
TD US Blue Chip Equity A (CAD)	2,676	26.76
Fidelity Canadian Large Cap Sr B (CAD)	2,363	23.63
Mackenzie Ivy Foreign Equity A (CAD)	1,985	19.85
Fidelity Small Cap America Sr B (CAD)	1,126	11.26
Sentry Small/Mid Cap Income A (CAD)	978	9.78
CI Black Creek Global Leaders Class A (CAD)	873	8.73

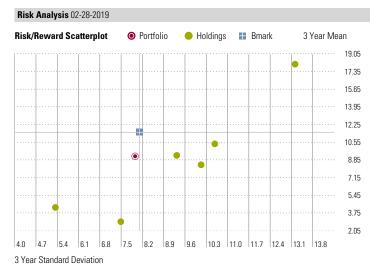
Calendar Returns	POILIOIIO (%)	benchmark (%)	+/- benchmark
YTD	6.37	8.50	-2.13
2018	2.04	-3.35	5.39
2017	10.05	13.29	-3.24
2016	3.00	9.40	-6.40
2015	16.47	9.83	6.64
2014	12.24	13.15	-0.91
2013	40.66	28.06	12.60
2012	12.11	11.88	0.23
2011	3.72	-4.35	8.07
2010	12.81	10.10	2.71
2009	35.46	37.37	-1.91

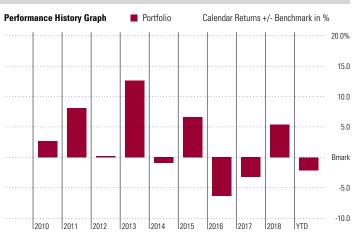
Best/Worst Time Periods	Best %	Worst %
3 Months	13.64 ( Mar 2009-May 2009 )	-6.21 ( Apr 2010-Jun 2010 )
1 Year	40.66 ( Jan 2013-Dec 2013 )	-0.61 ( Mar 2015-Feb 2016 )
3 Years	24.35 ( Aug 2012-Jul 2015 )	4.97 ( Jan 2016-Dec 2018 )

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# Portfolio Snapshot: Paterson Growth

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 2.40 \$245.66 Custom





Risk and Return				
Statistics	1 Yr	3 Yr	5 Yr	10 Yr
	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark
Standard Deviation	8.91 10.96	7.96 8.11	8.65 8.40	8.69 8.98
Mean	5.89 4.19	9.20 11.51	9.15 8.96	14.93 12.84
Sharpe Ratio	0.55 0.31	1.09 1.35	1.01 1.02	1.67 1.39
Sortino Ratio	0.76 0.41	1.87 2.17	1.80 1.63	3.36 2.41

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	2.18	-1.03	0.74	3.29
Beta	0.78	0.90	0.93	0.88
R-Squared	92.70	83.62	82.30	81.90
Information Ratio	0.50	-0.68	0.05	0.53
Tracking Error	3.42	3.39	3.67	3.90

#### **Portfolio-Level Performance Disclosure**

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

> 34,250.67 55,879.95 % of Bonds 69.33 25.94 0.00 0.00 0.00 0.00 0.00 4.73 % Not 100.00 100.00

Fundamental Analysi	<b>s</b> 02-28-201	9	
Market Maturity			Geometric Avg Capitalizati
% of Stocks	Portfolio	Bmark	Portfolio
Developed Markets	96.74	99.47	Benchmark
Emerging Markets	3.26	0.53	
Not Available	0.00	0.00	Credit Quality Breakdown
Valuation Multiples	Portfolio	Bmark	AAA AA
Price/Earnings	19.50	16.08	A
Price/Book	2.96	1.98	BBB
Price/Sales	1.45	1.53	BB
Price/Cash Flow	11.75	9.70	В
Profitability	Portfolio	Bmark	Below B
% of Stocks	2019-02	2019-02	NR
Net Margin	13.42	16.00	Interest Rate Risk
ROE	22.30	18.79	Avg Eff Maturity
ROA	7.45	6.26	Avg Eff Duration
Debt/Capital	43.05	38.85	Avg Credit Quality
			Avg Wtd Coupon

Upside & Downside Capture Ratio 02-28-2019									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside Portfolio Downside	94.53 <b>↑</b> 80.22 <b>↓</b>	86.56 <b>↑</b> 96.91 <b>↓</b>	96.91 <b>↑</b> 91.31 <b>↓</b>	98.19 <b>↑</b> 71.13 <b>↓</b>	95.02 <b>↑</b> 81.52 <b>↓</b>				



100.00 0.00 Release date 02-28-2019 Page 12 of 17

# Portfolio Snapshot: Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.40\$245.660.33Custom

#### **Standardized and Tax Adjusted Returns**

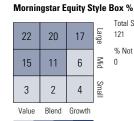
<b>Total Returns (%)</b> 02-28-2019										
	% Assets	1Yr	3Yr	5Yr	10Yr	15Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
CI Black Creek Global Leaders Class A (CAD)	8.73	-0.50	10.39	8.93	13.82	_	6.71	02-01-2005	22.11	2.47
Fidelity Canadian Large Cap Sr B (CAD)	23.63	5.84	4.28	5.05	13.86	9.53	9.09	02-01-1988	55.87	2.31
Fidelity Small Cap America Sr B (CAD)	11.26	13.28	8.38	11.46	19.98	9.00	10.70	04-05-1994	26.15	2.27
Mackenzie Ivy Foreign Equity A (CAD)	19.85	3.61	2.91	5.59	8.82	5.41	7.49	10-16-1992	50.89	2.50
Sentry Small/Mid Cap Income A (CAD)	9.78	0.76	9.28	5.88	15.84	_	11.14	07-28-2005	24.55	2.45
TD US Blue Chip Equity A (CAD)	26.76	7.99	18.05	15.26	17.74	8.07	4.29	11-01-2000	66.09	2.41
MSCI EAFE GR CAD (CAD)		-2.94	8.83	6.17	10.48		9.68	03-31-1986		
S&P 500 TR CAD (CAD)		7.59	14.20	14.58	17.11	_	6.40	01-31-2002		
S&P/TSX Composite TR (CAD)		6.86	10.78	5.48	10.21	_	8.91	01-03-1977		

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# Portfolio Snapshot: Paterson Moderate Balanced

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.03 2.00 \$204.73 1.58 Custom





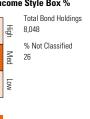
0-10 10-25 25-50 >50

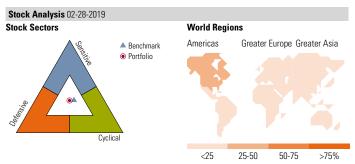
2012

2011

2010







Invocto	aant Aati	ivite Crank		ortfolio	Initial M	l+ \/al- ¢.	1 EO1	Einal N	1kt Val: \$10	000
mvesu	nent Acti	ivity Graph	<b>—</b> F	01110110	IIIIIIai ivi	KL Val. 🎉	1,501	rinai iv	ıkt val. \$10	,000
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00.00	00.40	00.44	00.40	00.40	00.44	00.45	00.40	00.47	00.40	_ 2
03-09	03-10	03-11	03-12	103-13	03-14	03-15	03-16	03-17	l03-18	
Trailing	g Returns	s		3 Mo	1 Yr	3	Yr	5 Yr	10 Yr	15 Yr

Total Stock Holdings

% Not Classified

121

0

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
V	Cyclical	31.95	41.52	Greater Europe	17.16	18.96
æ	Basic Matls	0.99	6.63	United Kingdom	8.22	5.18
<b>~</b>	Consumer Cycl	14.26	9.61	Europe-Developed	8.94	13.58
	Financial Svs	16.16	22.16	Europe-Emerging	0.00	0.04
仓	Real Estate	0.54	3.12	Africa/Middle East	0.00	0.16
/w	Sensitive	36.90	37.33	Greater Asia	7.04	11.12
	Commun Svs	8.49	4.28	Japan	2.71	7.23
	Energy	3.94	9.45	Australasia 3.23		2.10
<b>‡</b>	Industrials	15.04	11.10	Asia-Developed	1.10	1.57
	Technology	9.43	12.50	Asia-Emerging	0.00	0.22
<b>→</b>	Defensive	31.15	21.15	Americas	75.80	69.91
$\succeq$	Consumer Def	20.13	7.74	Canada	45.87	29.51
•	Healthcare	8.05	9.86	United States	29.13	40.18
	Utilities	2.97	3.55	Latin America	0.80	0.22
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Portfolio Return	1.58	2.85	3.33	3.65	8.70	6.00
Benchmark Return	2.76	4.03	6.02	5.85	8.04	5.71
+/- Benchmark Return	-1.18	-1.18	-2.69	-2.20	0.66	0.29
Calendar Returns	Portfolio (%)	Benchmark (%)		+/- Be	nchmark	
YTD	2.95	4.34		-1.39		
2018	-0.87		-0.0	)4		-0.83
2017	1.63		6.6	66		-5.03
2016	5.00		4.2	25	0.75	
2015	4.30	7.60		-3.30		
2014	7.82	10.61			-2.79	
2013	17.87		12.6	63		5.24

7.06

6.87

10.89

<b>Holdings</b> 02-28-2019		
Top 5 holdings out of 5	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	3,450	34.50
Fidelity Canadian Large Cap Sr B (CAD)	2,463	24.63
Mackenzie Ivy Foreign Equity A (CAD)	2,069	20.69
Sentry Small/Mid Cap Income A (CAD)	1,019	10.19
RBC Global Corporate Bond Fund A (CAD)	1,000	10.00

2009	25.70	16.76	8.94
Best/Worst Time Periods	Best %	Worst %	
3 Months	10.20 ( Mar 2009-May 2009 )	-3.06 ( May 2017-Jul 2017 )	
1 Year	27.07 ( Mar 2009-Feb 2010 )	-2.14 ( May 2017-Apr 2018 )	
3 Years	15.23 ( Mar 2009-Feb 2012 )	1.68 ( Mar 2015-Feb 2018 )	

7.21

2.90

8.16

-0.15

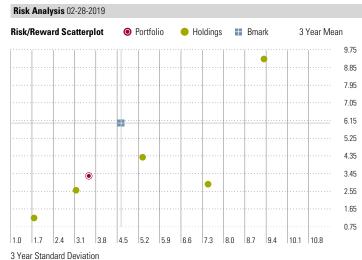
3.97

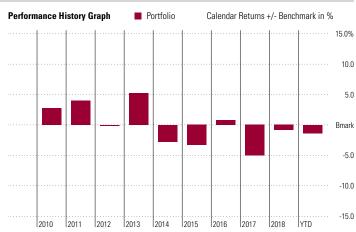
2.73

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# Portfolio Snapshot: Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.00\$204.731.58Custom





Risk and Return Statistics	Portfolio	1 Yr Bmark	Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	10 Yr Bmark
Standard Deviation	3.49	5.50	3.57	4.63	3.89	5.03	4.27	4.66
Mean	2.85	4.03	3.33	6.02	3.65	5.85	8.70	8.04
Sharpe Ratio	0.46	0.52	0.73	1.15	0.76	1.04	1.87	1.58
Sortino Ratio	0.65	0.72	1.29	1.94	1.35	1.86	4.39	3.20

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-0.12	-1.07	-0.73	1.93
Beta	0.61	0.70	0.72	0.81
R-Squared	91.06	82.84	86.00	78.26
Information Ratio	-0.49	-1.24	-1.04	0.30
Tracking Error	2.42	2.16	2.12	2.18

#### Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysi	02 20 201	o .	
Market Maturity % of Stocks Developed Markets	Portfolio 99.20	Bmark 99.50	Geo Por Ber
Emerging Markets  Not Available	0.80 <b>0.00</b>	0.50 <b>0.00</b>	Cre
Valuation Multiples	Portfolio	Bmark	AA AA
Price/Earnings	16.58	16.25	A
Price/Book	2.34	2.03	BBI
Price/Sales	1.07	1.55	BB
Price/Cash Flow	9.25	9.91	В
Profitability	Portfolio	Bmark	Bel
% of Stocks	2019-02	2019-02	NR
Net Margin	11.70	16.13	Inte
ROE	19.92	19.49	Av
ROA	5.86	6.55	Avg
Debt/Capital	44.14	39.20	Avo
			Δνα

Geometric Avg Capitalization (\$Mil)							
Portfolio		20,456.11					
Benchmark		60,460.96					
Credit Quality Breakdown		% of Bonds					
AAA		21.80					
AA		32.07					
A		17.50					
BBB		21.51					
BB		4.23					
В		1.09					
Below B		0.15					
NR		1.65					
Interest Rate Risk	Bonds	% Not Available					
Avg Eff Maturity	_	100.00					
Avg Eff Duration	_	100.00					
Avg Credit Quality	BBB	5.18					
Avg Wtd Coupon	_	0.00					

Upside & Downside Capture Ratio 02-28-2019								
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr			
Portfolio Upside	66.80 🛧	63.34 🛧	68.40 🛧	95.05 🛧	96.61 🛧			
Portfolio Downside	64.05 🗸	75.16 🗸	75.91 🗸	65.69 🗸	86.74 🗸			



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# Portfolio Snapshot: Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.00\$204.731.58Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2019										
	% Assets	1Yr	3Yr	5Yr	10Yr	15Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	34.50	1.11	1.19	1.01	3.86	2.82	2.26	11-08-2000	50.05	1.43
Fidelity Canadian Large Cap Sr B (CAD)	24.63	5.84	4.28	5.05	13.86	9.53	9.09	02-01-1988	58.23	2.31
Mackenzie Ivy Foreign Equity A (CAD)	20.69	3.61	2.91	5.59	8.82	5.41	7.49	10-16-1992	53.04	2.50
RBC Global Corporate Bond Fund A (CAD)	10.00	1.06	2.60	2.30	4.75	_	3.89	08-23-2004	17.81	1.75
Sentry Small/Mid Cap Income A (CAD)	10.19	0.76	9.28	5.88	15.84	_	11.14	07-28-2005	25.59	2.45
FTSE Canadian GBI CAD (CAD)		3.50	0.44	2.21	2.85		7.31	11-01-1986		
MSCI EAFE GR CAD (CAD)		-2.94	8.83	6.17	10.48	_	9.68	03-31-1986		
S&P 500 TR CAD (CAD)		7.59	14.20	14.58	17.11	_	6.40	01-31-2002		
S&P/TSX Composite TR (CAD)		6.86	10.78	5.48	10.21	_	8.91	01-03-1977		



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# Portfolio Snapshot Report Disclosure Statement

This report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other non-applicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations.

Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

#### **Unscheduled Portfolio Returns**

Monthly total returns for unscheduled portfolios are calculated by applying the ending period holding weightings supplied by the user to an individual holding's monthly returns.

In terms of security start date, users can choose between earliest common and earliest available. The earliest common option defaults performance to the first month that all the holdings have inception dates. For example, if Holding A began in 01/01/1985 and Holding B began in 01/01/1990, the earliest common date is 01/01/1990 and portfolio performance would default to this start date.

The earliest available option uses the earliest price date we have available for each holding. Morningstar has information dating back to inception for most mutual funds in our database. Investments cannot be scheduled to start before this date. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account.

#### **Scheduled Portfolio Trailing Returns**

Scheduled Portfolios are customized by the user to account for loads, taxes, cash flows and specific investment dates. Scheduled portfolios use the portfolio's investment history to calculate final market values and returns. For scheduled portfolios, both individual holdings and portfolio returns are internal rate-of-return calculations that reflect the timing and dollar size of all purchases and sales. For stocks and mutual funds, sales charges and tax rates are taken into account as specified by the user (except in the pre-tax returns, which reflect the impact of sales charges but not taxes). Note that in some

scheduled portfolio illustrations, dividends and capital gains distributions, if applicable, are reinvested at the end of the month in which they are made at the month-end closing price.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

The information in this report contains or is derived from the most recent information available to Morningstar from publicly available sources, third party providers and/or account information provided by your financial advisor, and all such information may or may not be an accurate reflection of current data. There is no assurance that the information will remain the same.

Morningstar cannot and does not verify any of the information and Morningstar does not provide any warranty, express or implied, regarding or assume any liability in respect of the correctness, completeness or accuracy of such information.

When used as supplemental sales literature, the Portfolio Snapshot Report must be preceded or accompanied by the fund/policy's current prospectus, Fund Facts or equivalent; please read these documents carefully before investing. In all cases, this disclosure statement should accompany the Portfolio Snapshot Report.

### **Investment Risks**

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility that the overall market average.

Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline.



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Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

### **Benchmark Disclosure**

MSCI EAFE GR CAD

Paterson Balanced		
Custom Benchmark: Paterson Balanced	Allocation %	Type
<b>BM</b> S&P/TSX Composite TR	20.00	IDX
S&P 500 TR CAD	20.00	IDX
MSCI EAFE GR CAD	20.00	IDX
FTSE Canadian GBI CAD	40.00	IDX
Paterson Balanced Growth		
Custom Benchmark: Paterson Balanced Growth BM	Allocation %	Type
FTSE Canadian GBI CAD	20.00	IDX
S&P/TSX Composite TR	25.00	IDX
MSCI EAFE GR CAD	25.00	IDX
S&P 500 TR CAD	30.00	IDX
Paterson Conservative		
Custom Benchmark: Paterson	Allocation %	Type
Conservative BM S&P/TSX Composite TR	10.00	IDX
S&P 500 TR CAD	10.00	IDX
MSCI EAFE GR CAD	10.00	IDX
FTSE Canadian GBI CAD	25.00	IDX
FTSE Canadian GBI 3-5 Yr CAD	45.00	IDX
Paterson Growth		
Custom Benchmark: Paterson Growth BM	Allocation %	Type
MSCI EAFE GR CAD	30.00	IDX
S&P/TSX Composite TR	35.00	IDX
S&P 500 TR CAD	35.00	IDX
Paterson Moderate Balanced		
Custom Benchmark: Paterson Moderate Balanced BM	Allocation %	Type
S&P/TSX Composite TR	15.00	IDX
MACOLEAGE OD OAD	45.00	IDV

S&P 500 TR CAD	20.00	IDX
FTSE Canadian GBI CAD	50.00	IDX

#### **CIBC WM 91 Day Treasury Bill CAD**

Description unavailable.

#### FTSE Canadian GBI CAD

Description unavailable. The constituents displayed for this index are from the following proxy: BMO Mid Federal Bond ETF.

#### **MSCI EAFE GR CAD**

Description unavailable.

#### **S&P/TSX Composite TR**

Description unavailable. The constituents displayed for this index are from the following proxy: iShares S&P/TSX 60 ETF.



IDX

15.00