# **Model Portfolio Detail Report**

March 13, 2018

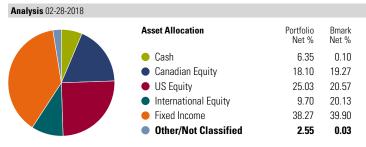
### Prepared by:

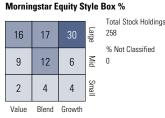
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### Portfolio Snapshot: Paterson Balanced

Avg. Fund MER (%) Portfolio Value **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 2.14 \$218.37 1.31 Custom





0-10 10-25 25-50 >50

Portfolio Return

Benchmark Return



Total Bond Holdings % Not Classified

Stock Analysis 02-28-2018			
Stock Sectors		World Regio	ns
A SAME	▲ Benchmark  ● Portfolio	Americas	Greater Europe Greater Asia



Perfor	rmance 0	2-28-2018								
Invest	ment Act	ivity Graph	<b>—</b> P	ortfolio	Initial M	kt Val: \$4,	885	Final Mk	t Val: \$10,	000
			— В	enchmark						***
			[			1	1			\$12k
									~~	10
						مسا				8
										6
~										4
										2
03-08	03-09	03-10	03-11	03-12	03-13	03-14	03-15	03-16	03-17	
Trailin	g Return	S		3 Mo		1 Yr	3 Yr	5	Yr	10 Yr

-0.87

-0.34

2.64

6.20

3.14

4.49

8.11

8.44

7.64

6.20

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
<b>U</b>	Cyclical	35.01	44.52	Greater Europe	7.39	20.83
A	Basic Matls	2.43	7.59	United Kingdom	3.31	5.65
A	Consumer Cycl	17.37	9.46	Europe-Developed	4.08	14.99
	Financial Svs	13.06	23.90	Europe-Emerging	0.00	0.01
命	Real Estate	2.15	3.57	Africa/Middle East	0.00	0.18
/w	Sensitive	38.31	36.44	Greater Asia	10.35	12.75
d	Commun Svs	4.79	4.25	Japan	1.96	8.25
	Energy	4.33	9.59	Australasia	3.55	2.56
Ф	Industrials	14.35	11.28	Asia-Developed	2.10	1.59
	Technology	14.84	11.32	Asia-Emerging	2.74	0.35
<b>→</b>	Defensive	26.42	19.04	Americas	82.26	66.42
Ħ	Consumer Def	12.72	7.65	Canada	34.52	32.61
•	Healthcare	11.64	8.25	United States	47.74	33.79
	Utilities	2.06	3.14	Latin America	0.00	0.02
Not	Classified	0.26	0.00	Not Classified	0.00	0.00

+/- Benchmark Return	-0.53	-3.56	-1.35	-0.33	1.44
Calendar Returns	Portfolio (%)	Benchn	nark (%)	+/- B	enchmark
YTD	0.29		0.23		0.06
2017	3.97		7.98		-4.01
2016	4.41		5.20		-0.79
2015	7.05		7.72		-0.67
2014	9.06		10.61		-1.55
2013	22.43		15.15		7.28
2012	7.97		8.13		-0.16
2011	6.43		1.02		5.41
2010	11.05		8.54		2.51
2009	21 08		10 10		10 98

Holding Value \$	% Assets
2,500	25.00
2,500	25.00
2,000	20.00
1,000	10.00
1,000	10.00
1,000	10.00
	2,500 2,500 2,000 1,000 1,000

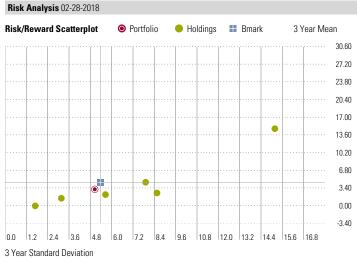
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Best/Worst Time Periods	Best %	Worst %
3 Months	10.63 ( Mar 2009-May 2009 )	-17.16 ( Sep 2008-Nov 2008 )
1 Year	27.98 ( Mar 2009-Feb 2010 )	-17.27 ( Mar 2008-Feb 2009 )
3 Years	15.88 ( Mar 2009-Feb 2012 )	3.14 ( Mar 2015-Feb 2018 )

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# Portfolio Snapshot: Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.14\$218.371.31Custom





Risk and Return Statistics	Portfolio		Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	
Standard Deviation		5.07	5.05	5.38	4.93	5.23	6.54	
Mean	2.64	6.20	3.14	4.49	8.11	8.44	7.64	6.20
Sharpe Ratio	0.50	1.14	0.54	0.76	1.53	1.51	1.06	0.81
Sortino Ratio	0.88	2.04	0.93	1.29	3.29	3.02	1.58	1.17

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-2.41	-0.86	0.62	1.85
Beta	0.81	0.88	0.88	0.91
R-Squared	90.24	88.94	86.51	87.18
Information Ratio	-1.84	-0.74	-0.17	0.58
Tracking Error	1.94	1.82	1.91	2.47

#### **Portfolio-Level Performance Disclosure**

Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	97.26	99.60
Emerging Markets	2.74	0.40
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	22.47	17.79
Price/Book	2.82	2.04
Price/Sales	1.32	1.62
Price/Cash Flow	12.61	10.16
Profitability	Portfolio	Bmark
% of Stocks	2018-02	2018-02
Net Margin	10.30	14.56
ROE	18.54	16.81
ROA	5.85	5.38
Debt/Capital	42.08	36.58

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		28,735.92
Benchmark		53,712.69
Credit Quality Breakdown		% of Bonds
AAA		26.28
AA		23.31
Α		20.45
BBB		20.33
BB		4.22
В		1.54
Below B		0.14
NR		3.73
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	BBB	10.99
Avg Wtd Coupon	3.25	0.00

Upside & Downside Capture Ratio 02-28-2018									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	63.27 🛧	85.17 🛧	93.69 🛧	102.25 🛧	<b>—</b> ↑				
Portfolio Downside	90.31 🗸	97.02 🗸	88.45 🗸	83.41 🗸	+				



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# Portfolio Snapshot: Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.14\$218.371.31Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2018									
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	25.00	-0.21	-0.05	1.16	3.23	2.33	11-08-2000	39.88	1.57
Fidelity Canadian Large Cap Sr B (CAD)	25.00	-1.58	2.12	9.25	8.43	9.20	02-01-1988	58.33	2.28
Mackenzie Ivy Foreign Equity A (CAD)	20.00	-0.31	2.43	9.29	7.36	7.64	10-16-1992	51.28	2.50
RBC Global Corporate Bond Sr A (CAD)	10.00	0.86	1.42	2.46	4.58	4.10	08-23-2004	17.71	1.74
Sentry Small/Mid Cap Income A (CAD)	10.00	3.36	4.49	11.82	12.58	12.01	07-28-2005	25.01	2.44
TD US Blue Chip Equity - A (CAD)	10.00	29.41	14.79	22.37	13.65	4.08	11-01-2000	26.17	2.55
Citi Canadian GBI CAD (CAD)		-0.81	-0.31	1.58	3.28	7.43	11-01-1986		
MSCI EAFE GR CAD (CAD)		16.76	7.07	12.38	6.11	9.96	03-31-1986		
S&P 500 TR CAD (CAD)		13.29	12.10	19.90	12.72	6.33	01-31-2002		
S&P/TSX Composite TR (CAD)		3.23	3.47	6.92	4.33	8.95	01-03-1977		



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**Trailing Returns** 

Portfolio Return

Benchmark Return

+/- Benchmark Return

### Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.27\$232.070.77Custom







Investment Activity	Graph	Por	tfolio	Initial Mk	t Val: \$4,	178 I	Final Mkt	Val: \$10,00	00
		Ber	nchmark						***
					[				\$12k
								~~~	10
					مرسا	<b>~~</b>	~		8
									6
~		<b>~</b>							4
03-08 03-09 03		03-11	03-12	03-13	03-14	03-15	03-16	03-17	2

-0.32

0.04

-0.36

1 Yr

5.21

8.73

-3.52

3 Yr

4.55

6.30

-1.75

5 Yr

11.03

11.10

-0.07

10 Yr

9.36

7.31

2.05

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
<b>V</b>	Cyclical	33.20	43.86	Greater Europe	5.70	19.55
A	Basic Matls	2.08	7.29	United Kingdom	2.52	5.30
<b>A</b>	Consumer Cycl	18.19	9.60	Europe-Developed	3.18	14.07
	Financial Svs	11.25	23.49	Europe-Emerging	0.00	0.01
俞	Real Estate	1.68	3.48	Africa/Middle East	0.00	0.17
W	Sensitive	40.01	36.77	Greater Asia	8.59	11.97
	Commun Svs	3.62	4.19	Japan	1.52	7.73
	Energy	3.24	9.33	Australasia	2.74	2.40
<b>\$</b>	Industrials	16.92	11.24	Asia-Developed	1.63	1.49
	Technology	16.23	12.01	Asia-Emerging	2.70	0.35
<b>→</b>	Defensive	26.71	19.37	Americas	85.71	68.47
$\succeq$	Consumer Def	11.83	7.65	Canada	25.83	30.57
+	Healthcare	12.84	8.61	United States	59.88	37.88
	Utilities	2.04	3.11	Latin America	0.00	0.02
Not	Classified	0.08	0.00	Not Classified	0.00	0.00

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	1.20	0.66	0.54
2017	6.12	10.73	-4.61
2016	3.53	6.99	-3.46
2015	11.41	9.55	1.86
2014	11.24	12.19	-0.95
2013	31.08	22.14	8.94
2012	10.21	10.17	0.04
2011	6.23	-1.34	7.57
2010	12.29	9.15	3.14
2009	23.17	13.58	9.59

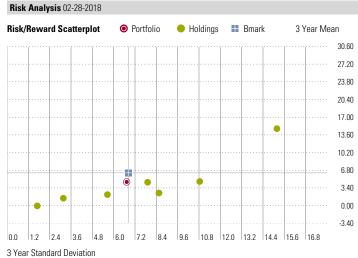
<b>Holdings</b> 02-28-2018		
Top 7 holdings out of 7	Holding Value \$	% Assets
Fidelity Canadian Large Cap Sr B (CAD)	2,372	23.72
Mackenzie Ivy Foreign Equity A (CAD)	1,992	19.92
TD US Blue Chip Equity - A (CAD)	1,612	16.12
Fidelity Small Cap America Sr B (CAD)	1,130	11.30
Sentry Small/Mid Cap Income A (CAD)	981	9.81
RBC Global Corporate Bond Sr A (CAD)	963	9.63
Dynamic Advantage Bond (CAD)	949	9.49

Best/Worst Time Periods	Best %	Worst %
3 Months	12.33 ( Mar 2009-May 2009 )	-20.90 ( Sep 2008-Nov 2008 )
1 Year	31.92 ( Mar 2009-Feb 2010 )	-21.61 ( Mar 2008-Feb 2009 )
3 Years	19.18 ( Aug 2012-Jul 2015 )	3.56 ( Sep 2008-Aug 2011 )

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# Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.27\$232.070.77Custom





Risk and Return Statistics	Portfolio	1 Yr Bmark	Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	10 Yr Bmark
Standard Deviation	5.59	5.93	6.73	6.84	6.51	6.43	8.34	
Mean	5.21	8.73	4.55	6.30	11.03	11.10	9.36	7.31
Sharpe Ratio	0.86	1.41	0.63	0.88	1.62	1.65	1.05	0.77
Sortino Ratio	1.60	2.76	1.08	1.49	3.45	3.30	1.59	1.09

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-2.41	-1.16	0.65	2.59
Beta	0.89	0.91	0.93	0.89
R-Squared	88.52	85.78	84.32	87.81
Information Ratio	-1.58	-0.66	-0.03	0.65
Tracking Error	2.23	2.65	2.60	3.13

#### **Portfolio-Level Performance Disclosure**

Fundamental Analysi	s 02-28-2018	3
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	97.30	99.60
Emerging Markets	2.70	0.40
Not Available	0.00	Bmark 99.60 0.40 <b>0.00</b> Bmark 18.00 2.09 1.65 10.34 Bmark 2018-02 14.50
Valuation Multiples	Portfolio	Bmark
Price/Earnings	22.99	18.00
Price/Book	3.10	2.09
Price/Sales	1.40	1.65
Price/Cash Flow	13.31	10.34
Profitability	Portfolio	Bmark
% of Stocks	2018-02	2018-02
Net Margin	10.49	14.50
ROE	19.30	17.07
ROA	6.25	5.48
Debt/Capital	42.71	37.04

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		26,811.30
Benchmark		56,718.17
Credit Quality Breakdown		% of Bonds
AAA		24.52
AA		19.42
A		20.59
BBB		22.42
BB		4.38
В		2.53
Below B		0.23
NR		5.90
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	BBB	17.79
Avg Wtd Coupon	3.28	0.00

Upside & Downside Capture Ratio 02-28-2018										
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr					
Portfolio Upside	74.19 🛧	88.53 🛧	97.23 🛧	100.48 🛧	<b>—</b> ↑					
Portfolio Downside	97.97 🗸	102.64 ↓	92.33 🗸	79.43 ↓	+					



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# Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.27\$232.070.77Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2018									
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	9.49	-0.21	-0.05	1.16	3.23	2.33	11-08-2000	15.14	1.57
Fidelity Canadian Large Cap Sr B (CAD)	23.72	-1.58	2.12	9.25	8.43	9.20	02-01-1988	55.34	2.28
Fidelity Small Cap America Sr B (CAD)	11.30	7.51	4.64	16.52	13.25	10.59	04-05-1994	26.72	2.31
Mackenzie Ivy Foreign Equity A (CAD)	19.92	-0.31	2.43	9.29	7.36	7.64	10-16-1992	51.09	2.50
RBC Global Corporate Bond Sr A (CAD)	9.63	0.86	1.42	2.46	4.58	4.10	08-23-2004	17.05	1.74
Sentry Small/Mid Cap Income A (CAD)	9.81	3.36	4.49	11.82	12.58	12.01	07-28-2005	24.55	2.44
TD US Blue Chip Equity - A (CAD)	16.12	29.41	14.79	22.37	13.65	4.08	11-01-2000	42.18	2.55
Citi Canadian GBI CAD (CAD)		-0.81	-0.31	1.58	3.28	7.43	11-01-1986		
MSCI EAFE GR CAD (CAD)		16.76	7.07	12.38	6.11	9.96	03-31-1986		
S&P 500 TR CAD (CAD)		13.29	12.10	19.90	12.72	6.33	01-31-2002		
S&P/TSX Composite TR (CAD)		3.23	3.47	6.92	4.33	8.95	01-03-1977		



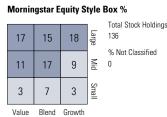
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# Portfolio Snapshot: Paterson Conservative

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)

 \$10,000.00
 1.45
 \$148.28
 1.54





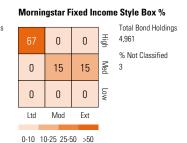
0-10 10-25 25-50 >50

**Trailing Returns** 

Portfolio Return

Benchmark Return

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3 Yr

1.50

2.03

0 50

4.57

4.77

0.20

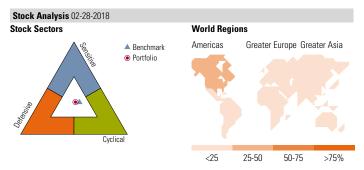
10 Yr

5.34

4.50

**Benchmark** 

Custom



<b>Performance</b> 02-28-2018								
Investment Activity Graph	— Por	tfolio	Initial Mk	t Val: \$6,0	020	Final Mkt	Val: \$10,00	00
	Ben	chmark						\$13k
								φισκ
								11
							*********	9
								7
								5
								3
03-08   03-09   03-10   0	13-11	03-12	03-13	03-14	03-15	03-16	03-17	

-1.17

-0.65

0 50

0.01

2.18

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
<b>V</b>	Cyclical	35.38	44.52	Greater Europe	10.14	20.83
A	Basic Matls	2.72	7.59	United Kingdom	4.41	5.65
<b>~</b>	Consumer Cycl	19.24	9.46	Europe-Developed	5.73	14.99
	Financial Svs	10.31	23.90	Europe-Emerging	0.00	0.01
<b>fi</b>	Real Estate	3.11	3.57	Africa/Middle East	0.00	0.18
Aw	Sensitive	36.87	36.44	Greater Asia	12.15	12.75
	Commun Svs	4.61	4.25	Japan	2.78	8.25
	Energy	5.28	9.59	Australasia	5.35	2.56
<b>‡</b>	Industrials	16.54	11.28	Asia-Developed	2.98	1.59
	Technology	10.44	11.32	Asia-Emerging	1.04	0.35
<b>→</b>	Defensive	27.56	19.04	Americas	77.71	66.42
=	Consumer Def	13.45	7.65	Canada	37.13	32.61
•	Healthcare	11.73	8.25	United States	40.58	33.79
	Utilities	2.38	3.14	Latin America	0.00	0.02
Not	Classified	0.19	0.00	Not Classified	0.00	0.00

+/- Benchmark Return	-0.52	-2.17	-0.53	-0.20	0.84
Calendar Returns	Portfolio (%)	Benchn	nark (%)	+/- B	enchmark
YTD	-0.45		0.00		-0.45
2017	1.51		3.37		-1.86
2016	3.65		2.24		1.41
2015	3.79		5.67		-1.88
2014	6.07		7.46		-1.39
2013	11.74		7.64		4.10
2012	5.62		4.63		0.99
2011	5.13		3.96		1.17
2010	7.78		6.53		1.25
2009	14.55		5.00		9.55

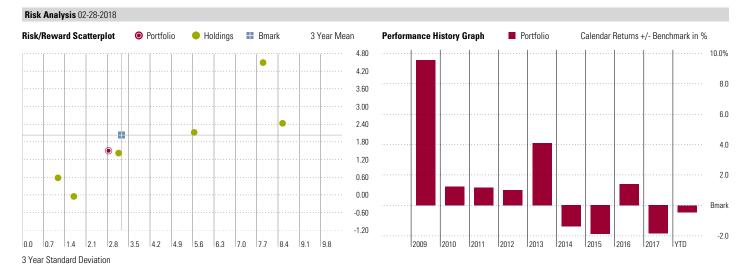
Holding Value \$	% Assets
4,478	44.78
1,546	15.46
1,015	10.15
996	9.96
982	9.82
982	9.82
	4,478 1,546 1,015 996 982

Best/Worst Time Periods	Best %	Worst %
3 Months	6.22 ( Mar 2009-May 2009 )	-8.55 ( Sep 2008-Nov 2008 )
1 Year	18.63 ( Mar 2009-Feb 2010 )	-6.74 ( Mar 2008-Feb 2009 )
3 Years	10.63 ( Mar 2009-Feb 2012 )	1.50 ( Mar 2015-Feb 2018 )

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# Portfolio Snapshot: Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.45\$148.281.54Custom



Risk and Return Statistics	Portfolio		Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	
Standard Deviation		3.63	2.84	3.27	2.92	3.42		3.79
Mean	0.01	2.18	1.50	2.03	4.57	4.77	5.34	4.50
Sharpe Ratio	-0.20	0.47	0.36	0.48	1.35	1.22	1.23	0.97
Sortino Ratio	-0.29	0.69	0.58	0.76	2.82	2.43	1.94	1.51

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-1.64	-0.24	0.66	1.31
Beta	0.68	0.81	0.78	0.86
R-Squared	89.03	85.52	84.58	79.40
Information Ratio	-1.38	-0.42	-0.15	0.48
Tracking Error	1.57	1.25	1.34	1.76

#### **Portfolio-Level Performance Disclosure**

<b>Fundamental Analysi</b>	s 02-28-201	8			
Market Maturity			Geometric Avg Capitalization	on (\$Mil)	)
% of Stocks	Portfolio	Bmark	Portfolio		17,207.27
Developed Markets	98.96	99.60	Benchmark		53,712.69
<b>Emerging Markets</b>	1.04	0.40	-		
Not Available	0.00	0.00	Credit Quality Breakdown		% of Bonds
Valuation Multiples	Portfolio	Bmark	AAA		41.20
•			AA		17.44
Price/Earnings	20.37	17.79	A		16.54
Price/Book	2.53	2.04	BBB		12.95
Price/Sales	1.08	1.62	BB		1.95
Price/Cash Flow	11.29	10.16	В		0.91
Profitability	Portfolio	Bmark	Below B		0.08
% of Stocks	2018-02	2018-02	NR		8.94
Net Margin	8.80	14.56	Interest Rate Risk	Bonds	% Not Available
ROE	18.29	16.81	Avg Eff Maturity	_	100.00
ROA	5.37	5.38	Avg Eff Duration	_	100.00
Debt/Capital	42.61	36.58	Avg Credit Quality	BBB	2.71
			Avg Wtd Coupon	2.77	0.00

Upside & Downside Capture Ratio 02-28-2018									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	51.64 🛧	78.89 🛧	85.59 🛧	99.70 🛧	<b>—</b> ↑				
Portfolio Downside	81.95 🗸	81.78 🗸	66.85 🗸	72.55 🗸	<b></b> ↓				



Release date 02-28-2018 Page 9 of 17

# Portfolio Snapshot: Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.45\$148.281.54Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2018									
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	9.82	-0.21	-0.05	1.16	3.23	2.33	11-08-2000	15.67	1.57
Fidelity Canadian Large Cap Sr B (CAD)	9.82	-1.58	2.12	9.25	8.43	9.20	02-01-1988	22.90	2.28
Mackenzie Ivy Foreign Equity A (CAD)	15.46	-0.31	2.43	9.29	7.36	7.64	10-16-1992	39.64	2.50
PH&N Short Term Bond & Mortgage D (CAD)	44.78	-0.51	0.58	1.48	2.73	4.39	12-31-1993	27.03	0.60
RBC Global Corporate Bond Sr A (CAD)	9.96	0.86	1.42	2.46	4.58	4.10	08-23-2004	17.64	1.74
Sentry Small/Mid Cap Income A (CAD)	10.15	3.36	4.49	11.82	12.58	12.01	07-28-2005	25.40	2.44
Citi Canadian GBI 3-5 Yr CAD (CAD)		-1.83	-0.45	1.11	2.64	6.60	11-01-1986		
Citi Canadian GBI CAD (CAD)		-0.81	-0.31	1.58	3.28	7.43	11-01-1986		
MSCI EAFE GR CAD (CAD)		16.76	7.07	12.38	6.11	9.96	03-31-1986		
S&P 500 TR CAD (CAD)		13.29	12.10	19.90	12.72	6.33	01-31-2002		
S&P/TSX Composite TR (CAD)		3.23	3.47	6.92	4.33	8.95	01-03-1977		



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### Portfolio Snapshot: Paterson Growth

**Portfolio Value** \$10,000.00 **Avg. Fund MER (%)** 2.43

**Est. Annual Fund Expense** \$249.23

Portfolio Yield (%) 0.29 **Benchmark** Custom

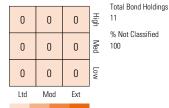
#### **Analysis** 02-28-2018



#### Morningstar Equity Style Box %

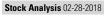


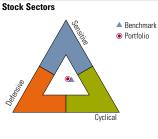
Morningstar Fixed Income Style Box %



0-10 10-25 25-50 >50

0-10 10-25 25-50 >50







Investment Activit	y Graph	Por	tfolio	Initial Mk	t Val: \$3,	635	Final Mkt	Val: \$10,0	00
		— Ber	nchmark						
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		~~							5
									3
									1
03-08 03-09 0	03-10	03-11	03-12	03-13	03-14	03-15	03-16	03-17	

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
<b>V</b>	Cyclical	34.56	44.46	Greater Europe	8.13	18.78
æ	Basic Matls	3.12	7.53	United Kingdom	2.63	5.09
A	Consumer Cycl	18.82	9.34	Europe-Developed	5.50	13.51
	Financial Svs	11.28	24.02	Europe-Emerging	0.00	0.01
仓	Real Estate	1.34	3.57	Africa/Middle East	0.00	0.17
/w	Sensitive	39.97	36.74	Greater Asia	9.20	11.53
	Commun Svs	2.89	4.26	Japan	2.18	7.43
<b>6</b>	Energy	2.91	9.81	Australasia	2.14	2.34
<b>‡</b>	Industrials	17.24	11.17	Asia-Developed	1.27	1.43
	Technology	16.93	11.50	Asia-Emerging	3.61	0.33
<b>→</b>	Defensive	25.47	18.80	Americas	82.67	69.70
=	Consumer Def	10.27	7.49	Canada	20.09	34.24
•	Healthcare	13.57	8.17	United States	61.95	35.44
	Utilities	1.63	3.14	Latin America	0.63	0.02
Not (	Classified	0.00	0.00	Not Classified	0.00	0.00

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	0.53	9.55	6.91	14.45	10.97
Benchmark Return	0.14	10.78	7.68	13.15	7.96
+/- Benchmark Return	0.39	-1.23	-0.77	1.30	3.01

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	2.50	0.66	1.84
2017	10.05	13.29	-3.24
2016	3.00	9.40	-6.40
2015	16.47	9.83	6.64
2014	12.24	13.15	-0.91
2013	40.66	28.06	12.60
2012	12.11	11.88	0.23
2011	3.72	-4.35	8.07
2010	12.81	10.10	2.71
2009	24.63	18.41	6.22

<b>Holdings</b> 02-28-2018		
Top 6 holdings out of 6	Holding Value \$	% Assets
TD US Blue Chip Equity - A (CAD)	2,676	26.76
Fidelity Canadian Large Cap Sr B (CAD)	2,363	23.63
Mackenzie Ivy Foreign Equity A (CAD)	1,985	19.85
Fidelity Small Cap America Sr B (CAD)	1,126	11.26
Sentry Small/Mid Cap Income A (CAD)	978	9.78
CI Black Creek Global Leaders Class A (CAD)	873	8.73

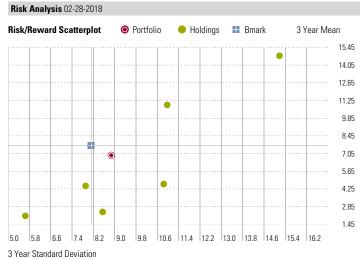
Best/Worst Time Periods	Best %	Worst %
3 Months	13.64 ( Mar 2009-May 2009 )	-24.13 ( Sep 2008-Nov 2008 )
1 Year	40.66 ( Jan 2013-Dec 2013 )	-25.39 ( Mar 2008-Feb 2009 )
3 Years	24.35 ( Aug 2012-Jul 2015 )	2.28 ( Sep 2008-Aug 2011 )



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# Portfolio Snapshot: Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.43\$249.230.29Custom





Risk and Return Statistics	1 Yr Portfolio Bmark	3 Yr Portfolio Bmark	5 Yr Portfolio Bmark	10 Yr Portfolio Bmark
Standard Deviation	7.23 6.67	8.87 8.12	8.45 7.55	10.40 10.97
Mean	9.55 10.78	6.91 7.68	14.45 13.15	10.97 7.96
Sharpe Ratio	1.28 1.56	0.76 0.92	1.67 1.69	1.02 0.70
Sortino Ratio	2.65 3.32	1.33 1.54	3.55 3.30	1.57 0.97

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-1.05	-0.56	1.21	3.60
Beta	1.00	0.99	1.00	0.88
R-Squared	84.79	81.50	80.23	86.24
Information Ratio	-0.44	-0.20	0.35	0.72
Tracking Error	2.82	3.81	3.76	4.17

#### **Portfolio-Level Performance Disclosure**

Fundamental Analysis 02-28-2018									
Market Maturity									
% of Stocks	Portfolio	Bmark							
Developed Markets	95.76	99.61							
Emerging Markets	4.24	0.39							
Not Available	0.00	0.00							
Valuation Multiples	Portfolio	Bmark							
Price/Earnings	23.81	17.86							
Price/Book	3.20	2.06							
Price/Sales	1.53	1.64							
Price/Cash Flow	13.80	10.23							
Profitability	Portfolio	Bmark							
% of Stocks	2018-02	2018-02							
Net Margin	10.87	14.62							
ROE	19.37	16.90							
ROA	6.35	5.39							
Debt/Capital	42.69	36.75							

Geometric Avg Capitalization (\$Mil)								
Portfolio		32,172.52						
Benchmark		54,023.10						
Credit Quality Breakdown		% of Bonds						
AAA		66.35						
AA		14.44						
Α		0.00						
BBB		0.00						
BB		0.00						
В		3.96						
Below B		0.00						
NR		15.25						
Interest Rate Risk	Bonds	% Not Available						
Avg Eff Maturity	_	100.00						
Avg Eff Duration	_	100.00						
Avg Credit Quality	BB	100.00						
Avg Wtd Coupon	1.89	0.00						

Upside & Downside Capture Ratio 02-28-2018									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	95.12 🛧	96.01 🛧	103.40 🛧	99.57 🛧	<b>—</b> ↑				
Portfolio Downside	107.51 🗸	101.35 🗸	89.96 ↓	75.18 ↓					



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# Portfolio Snapshot: Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.43\$249.230.29Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 02-28-2018									
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
CI Black Creek Global Leaders Class A (CAD)	8.73	16.57	10.90	15.53	10.67	7.32	02-01-2005	22.11	2.47
Fidelity Canadian Large Cap Sr B (CAD)	23.63	-1.58	2.12	9.25	8.43	9.20	02-01-1988	55.12	2.28
Fidelity Small Cap America Sr B (CAD)	11.26	7.51	4.64	16.52	13.25	10.59	04-05-1994	26.62	2.31
Mackenzie Ivy Foreign Equity A (CAD)	19.85	-0.31	2.43	9.29	7.36	7.64	10-16-1992	50.89	2.50
Sentry Small/Mid Cap Income A (CAD)	9.78	3.36	4.49	11.82	12.58	12.01	07-28-2005	24.45	2.44
TD US Blue Chip Equity - A (CAD)	26.76	29.41	14.79	22.37	13.65	4.08	11-01-2000	70.03	2.55
MSCI EAFE GR CAD (CAD)		16.76	7.07	12.38	6.11	9.96	03-31-1986		
S&P 500 TR CAD (CAD)		13.29	12.10	19.90	12.72	6.33	01-31-2002		
S&P/TSX Composite TR (CAD)		3.23	3.47	6.92	4.33	8.95	01-03-1977		



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### Portfolio Snapshot: Paterson Moderate Balanced

Portfolio Value \$10,000.03

Avg. Fund MER (%) 2.04

**Est. Annual Fund Expense** \$208.72

Portfolio Yield (%) 1.64

**Benchmark** Custom

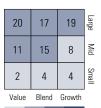
Morningstar Fixed Income Style Box %

Med

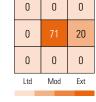
### **Analysis** 02-28-2018



#### Morningstar Equity Style Box %



Total Stock Holdings 136 % Not Classified 0



Total Bond Holdings 4,779 % Not Classified 9

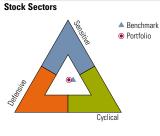
0-10 10-25 25-50 >50

**Performance** 02-28-2018

0-10 10-25 25-50 >50

### Stock Analysis 02-28-2018

II-I-I:---- 02 20 2010





reater Asia	I
>75%	ſ
	10

Investm	ent Activ	ity Graph	Poi	rtfolio	Initial MI	kt Val: \$5,	370	Final Mkt	Val: \$10,0	000
		······	— Ве	nchmark	1	······	γ	1	γ	\$12k
		ļ						سسرر	~_	10
										8
~										6
										4
03-08	03-09	03-10	03-11	03-12	03-13	03-14	03-15	03-16	03-17	2
									.,	40.1/

3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
-1.70	-0.05	1.68	6.06	6.60
-0.37	5.12	3.91	7.60	5.98
-1.33	-5.17	-2.23	-1.54	0.62
	-1.70 -0.37	-1.70 -0.05 -0.37 5.12	-1.70 -0.05 1.68 -0.37 5.12 3.91	-1.70 -0.05 1.68 6.06 -0.37 5.12 3.91 7.60

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	-0.77	0.27	-1.04
2017	1.63	6.66	-5.03
2016	5.00	4.25	0.75
2015	4.30	7.60	-3.30
2014	7.82	10.61	-2.79
2013	17.87	12.63	5.24
2012	7.06	7.21	-0.15
2011	6.87	2.90	3.97
2010	10.89	8.16	2.73
2009	20.46	7.60	12.86

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
<b>U</b>	Cyclical	33.55	43.45	Greater Europe	9.22	18.78
æ	Basic Matls	2.84	7.10	United Kingdom	4.11	5.09
<b>~</b>	Consumer Cycl	15.70	9.69	Europe-Developed	5.11	13.52
	Financial Svs	12.36	23.23	Europe-Emerging	0.00	0.01
仓	Real Estate	2.65	3.43	Africa/Middle East	0.00	0.16
W	Sensitive	37.48	36.99	Greater Asia	11.33	11.52
	Commun Svs	5.68	4.16	Japan	2.47	7.43
	Energy	5.29	9.18	Australasia	4.48	2.30
<b>‡</b>	Industrials	15.08	11.22	Asia-Developed	2.65	1.44
	Technology	11.43	12.43	Asia-Emerging	1.73	0.35
<b>→</b>	Defensive	28.53	19.56	Americas	79.45	69.70
	Consumer Def	15.42	7.65	Canada	42.15	29.35
•	Healthcare	10.67	8.82	United States	37.30	40.33
	Utilities	2.44	3.09	Latin America	0.00	0.02
Not	Classified	0.44	0.00	Not Classified	0.00	0.00

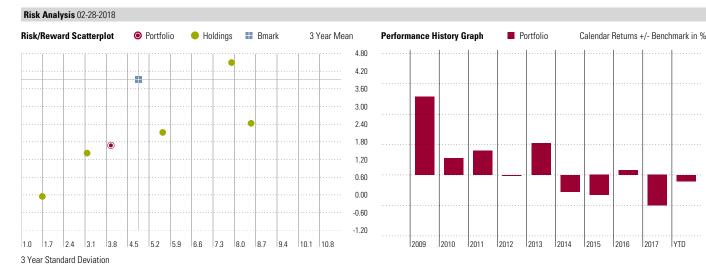
Holdings U2-28-2018		
Top 5 holdings out of 5	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	3,450	34.50
Fidelity Canadian Large Cap Sr B (CAD)	2,463	24.63
Mackenzie Ivy Foreign Equity A (CAD)	2,069	20.69
Sentry Small/Mid Cap Income A (CAD)	1,019	10.19
RBC Global Corporate Bond Sr A (CAD)	1,000	10.00

Best/Worst Time Periods	Best %	Worst %
3 Months	10.20 ( Mar 2009-May 2009 )	-15.27 ( Sep 2008-Nov 2008 )
1 Year	27.07 ( Mar 2009-Feb 2010 )	-15.34 ( Mar 2008-Feb 2009 )
3 Years	15.23 ( Mar 2009-Feb 2012 )	1.68 ( Mar 2015-Feb 2018 )

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# Portfolio Snapshot: Paterson Moderate Balanced

Avg. Fund MER (%) **Portfolio Value Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.03 2.04 \$208.72 1.64 Custom



Risk and Return Statistics	Portfolio	1 Yr Bmark	Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	10 Yr Bmark
Standard Deviation	3.55	4.82	3.95	4.85	4.01	4.78	5.63	5.76
Mean	-0.05	5.12	1.68	3.91	6.06	7.60	6.60	5.98
Sharpe Ratio	-0.16	0.97	0.31	0.72	1.36	1.47	1.03	0.91
Sortino Ratio	-0.23	1.66	0.50	1.23	2.84	3.02	1.52	1.34

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-3.66	-1.35	0.14	1.18
Beta	0.68	0.75	0.76	0.88
R-Squared	86.14	84.05	82.32	80.57
Information Ratio	-2.05	-1.07	-0.75	0.24
Tracking Error	2.52	2.09	2.06	2.60

#### **Portfolio-Level Performance Disclosure**

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing

Fundamental Analysi	<b>s</b> 02-28-201	8			
Market Maturity			Geometric Avg Capitalization	on (\$Mil)	1
% of Stocks	Portfolio	Bmark	Portfolio		18,974.42
Developed Markets	98.27	99.60	Benchmark		58,601.57
Emerging Markets	1.73	0.40	-		
Not Available	0.00	0.00	Credit Quality Breakdown		% of Bonds
Valuation Multiples	Portfolio	Bmark	AAA		26.73
Price/Earnings	20.82	18.13	AA		24.53
Price/Book	2.51	2.12	A		20.44
Price/Sales	1.14	1.66	BBB		19.72
Price/Cash Flow	11.56	10.45	BB		4.18
	11.50	10.45	В		1.24
Profitability	Portfolio	Bmark	Below B		0.11
% of Stocks	2018-02	2018-02	NR		3.04
Net Margin	9.36	14.46	Interest Rate Risk	Bonds	% Not Available
ROE	17.88	17.22	Avg Eff Maturity	_	100.00
ROA	5.43	5.54	Avg Eff Duration	_	100.00
Debt/Capital	41.46	37.32	Avg Credit Quality	BBB	8.72
			Avg Wtd Coupon	3.25	0.00

Upside & Downside Capture Ratio 02-28-2018							
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr		
Portfolio Upside	41.10 🛧	63.70 🛧	78.62 🛧	96.47 🛧	<b>—↑</b>		
Portfolio Downside	88.88 🗸	79.38 ↓	75.52 🗸	81.39 ↓	<b>-</b> ↓		



15.0

10.0

5.0

-5 N

-10.0

2017

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# Portfolio Snapshot: Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.04\$208.721.64Custom

#### Standardized and Tax Adjusted Returns

<b>Total Returns (%)</b> 02-28-2018									
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER
Dynamic Advantage Bond (CAD)	34.50	-0.21	-0.05	1.16	3.23	2.33	11-08-2000	55.02	1.57
Fidelity Canadian Large Cap Sr B (CAD)	24.63	-1.58	2.12	9.25	8.43	9.20	02-01-1988	57.46	2.28
Mackenzie Ivy Foreign Equity A (CAD)	20.69	-0.31	2.43	9.29	7.36	7.64	10-16-1992	53.04	2.50
RBC Global Corporate Bond Sr A (CAD)	10.00	0.86	1.42	2.46	4.58	4.10	08-23-2004	17.71	1.74
Sentry Small/Mid Cap Income A (CAD)	10.19	3.36	4.49	11.82	12.58	12.01	07-28-2005	25.49	2.44
Citi Canadian GBI CAD (CAD)		-0.81	-0.31	1.58	3.28	7.43	11-01-1986		
MSCI EAFE GR CAD (CAD)		16.76	7.07	12.38	6.11	9.96	03-31-1986		
S&P 500 TR CAD (CAD)		13.29	12.10	19.90	12.72	6.33	01-31-2002		
S&P/TSX Composite TR (CAD)		3.23	3.47	6.92	4.33	8.95	01-03-1977		



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# Portfolio Snapshot Report Disclosure Statement

This report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other non-applicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations.

Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

### **Unscheduled Portfolio Returns**

Monthly total returns for unscheduled portfolios are calculated by applying the ending period holding weightings supplied by the user to an individual holding's monthly returns.

In terms of security start date, users can choose between earliest common and earliest available. The earliest common option defaults performance to the first month that all the holdings have inception dates. For example, if Holding A began in 01/01/1985 and Holding B began in 01/01/1990, the earliest common date is 01/01/1990 and portfolio performance would default to this start date.

The earliest available option uses the earliest price date we have available for each holding. Morningstar has information dating back to inception for most mutual funds in our database. Investments cannot be scheduled to start before this date. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account.

#### **Scheduled Portfolio Trailing Returns**

Scheduled Portfolios are customized by the user to account for loads, taxes, cash flows and specific investment dates. Scheduled portfolios use the portfolio's investment history to calculate final market values and returns. For scheduled portfolios, both individual holdings and portfolio returns are internal rate-of-return calculations that reflect the timing and dollar size of all purchases and sales. For stocks and mutual funds, sales charges and tax rates are taken into account as specified by the user (except in the pre-tax returns,

which reflect the impact of sales charges but not taxes). Note that in some scheduled portfolio illustrations, dividends and capital gains distributions, if applicable, are reinvested at the end of the month in which they are made at the month-end closing price.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

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When used as supplemental sales literature, the Portfolio Snapshot Report must be preceded or accompanied by the fund/policy's current prospectus, Fund Facts or equivalent; please read these documents carefully before investing. In all cases, this disclosure statement should accompany the Portfolio Snapshot Report.

### **Investment Risks**

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility that the overall market average.



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Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

### **Benchmark Disclosure**

Custom Benchmark: Paterson Balanced S&P/TSX Composite TR S&P 500 TR CAD MSCI EAFE GR CAD Citi Canadian GBI CAD	Allocation % 20.00 20.00 20.00 40.00	Type IDX IDX IDX IDX
Custom Benchmark: Paterson Balanced Growth  Citi Canadian GBI CAD S&P/TSX Composite TR MSCI EAFE GR CAD S&P 500 TR CAD	Allocation % 20.00 25.00 25.00 30.00	Type IDX IDX IDX IDX IDX
Custom Benchmark: Paterson Conservative S&P/TSX Composite TR S&P 500 TR CAD MSCI EAFE GR CAD Citi Canadian GBI CAD Citi Canadian GBI 3-5 Yr CAD	Allocation % 10.00 10.00 10.00 25.00 45.00	Type IDX IDX IDX IDX IDX IDX
Custom Benchmark: Paterson Growth MSCI EAFE GR CAD S&P/TSX Composite TR S&P 500 TR CAD Custom Benchmark: Paterson Moderate	Allocation % 30.00 35.00 35.00	Type IDX IDX IDX
Balanced S&P/TSX Composite TR MSCI EAFE GR CAD S&P 500 TR CAD Citi Canadian GBI CAD	Allocation % 15.00 15.00 20.00 50.00	Type IDX IDX IDX IDX

### CIBC WM 91 Day Treasury Bill CAD

Description unavailable.

#### Citi Canadian GBI CAD

Description unavailable. The constituents displayed for this index are from the following proxy: BMO Mid Federal Bond ETF.

#### **MSCI EAFE GR CAD**

Description unavailable.

#### **S&P/TSX Composite TR**

Description unavailable. The constituents displayed for this index are from the following proxy: iShares S&P/TSX 60 ETF.

