# **Model Portfolio Detail Report**

July 14, 2017

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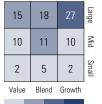
### Portfolio Snapshot: Paterson Balanced

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$218.63 Custom





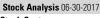
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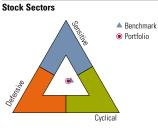


0-10 10-25 25-50 >50

0 % Not Classified 0 0 0









<b>Performance</b> 06-30-2017								
Investment Activity Grap	h — Por	tfolio	Initial Mk	t Val: \$4,8	356	Final Mkt \	Val: \$10,00	00
	— Вег	nchmark	· · · · · · · · · · · · · · · · · · ·	γ·····	1		·r······	\$12
								1
					_~			
07-07 07-08 07-09	07-10	07-11	07-12	07-13	07-14	07-15	07-16	

	Portf	olio (%)	Bmark (%)	Poi	rtfolio (%)	Bmark (%)
<b>U</b>	Cyclical	37.68	43.52	Greater Europe	7.33	21.14
A	Basic Matls	0.98	7.45	United Kingdom	2.05	5.74
<b>A</b>	Consumer Cycl	20.97	9.09	Europe-Developed	4.58	15.17
	Financial Svs	13.70	23.25	Europe-Emerging	0.00	0.01
仓	Real Estate	2.03	3.73	Africa/Middle East	0.70	0.22
/w	Sensitive	35.56	36.08	Greater Asia	8.28	12.08
	Commun Svs	4.89	4.72	Japan	2.33	7.82
	Energy	5.20	10.16	Australasia	3.07	2.39
<b>\$</b>	Industrials	11.42	11.12	Asia-Developed	1.04	1.54
	Technology	14.05	10.08	Asia-Emerging	1.84	0.33
<b>→</b>	Defensive	26.76	20.40	Americas	84.39	66.77
Ħ	Consumer Def	11.65	8.41	Canada	36.14	32.48
•	Healthcare	12.98	8.70	United States	48.25	34.27
	Utilities	2.13	3.29	Latin America	0.00	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	0.50	6.81	6.29	9.61	7.43
Benchmark Return	0.70	8.71	6.86	9.46	5.37
+/- Benchmark Return	-0.20	-1.90	-0.57	0.15	2.06

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	2.77	3.86	-1.09
2016	4.41	5.20	-0.79
2015	7.05	7.72	-0.67
2014	9.06	10.61	-1.55
2013	22.43	15.15	7.28
2012	7.97	8.13	-0.16
2011	6.43	1.02	5.41
2010	11.05	8.54	2.51
2009	21.08	10.10	10.98
2008	-15.12	-13.23	-1.89

<b>Holdings</b> 06-30-2017		
Top 6 holdings out of 6	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	2,500	25.00
Fidelity Canadian Large Cap Sr B (CAD)	2,500	25.00
Mackenzie Ivy Foreign Equity A (CAD)	2,000	20.00
RBC Global Corporate Bond Sr A (CAD)	1,000	10.00
Sentry Small/Mid Cap Income A (CAD)	1,000	10.00
TD US Blue Chip Equity - A (CAD)	1,000	10.00

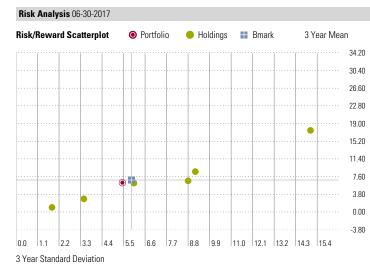
Best/Worst Time Periods	Best %	Worst %
3 Months	10.63 ( Mar 2009-May 2009 )	-17.16 ( Sep 2008-Nov 2008 )
1 Year	27.98 ( Mar 2009-Feb 2010 )	-17.27 ( Mar 2008-Feb 2009 )
3 Years	15.88 ( Mar 2009-Feb 2012 )	1.32 ( Jul 2007-Jun 2010 )

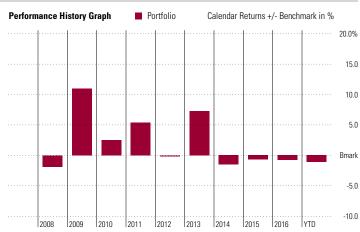


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### Portfolio Snapshot: Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.14\$218.631.26Custom





-								
Risk and Return Statistics	Portfolio	1 Yr Bmark	Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	10 Yr Bmark
Standard Deviation	3.95	4.65	5.44	5.90	4.92	5.09	6.57	6.76
Mean	6.81	8.71	6.29	6.86	9.61	9.46	7.43	5.37
Sharpe Ratio	1.63	1.80	1.08	1.09	1.83	1.74	0.97	0.65
Sortino Ratio	4.30	3.62	2.12	2.07	4.14	3.53	1.43	0.92

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-0.15	0.21	1.08	2.33
Beta	0.79	0.88	0.89	0.91
R-Squared	87.63	90.27	84.38	87.33
Information Ratio	-1.08	-0.31	0.07	0.82
Tracking Error	1.77	1.84	2.01	2.51

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	<b>s</b> 06-30-2017	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	98.15	99.61
Emerging Markets	1.85	0.39
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	21.33	19.00
Price/Book	2.62	2.02
Price/Sales	1.28	1.60
Price/Cash Flow	12.40	10.04
Profitability	Portfolio	Bmark
% of Stocks	2017-06	2017-06
Net Margin	11.28	13.78
ROE	17.28	16.07
ROA	6.09	5.07
Debt/Capital	40.75	36.79

Geometric Avg Capitalizati	on (\$Mil	)
Portfolio		26,962.34
Benchmark		49,894.94
Credit Quality Breakdown		% of Bonds
AAA		18.62
AA		25.79
A		23.48
BBB		21.13
BB		3.96
В		1.60
Below B		0.18
NR		5.25
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	6.93
Avg Wtd Coupon	3.40	0.00

Upside & Downside Ca	apture Ratio 06	-30-2017			
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	76.56 🛧	91.62 🛧	96.79 🛧	105.08 🛧	<b>—</b> ↑
Portfolio Downside	69.74 🗸	91.50 🗸	84.29 🗸	79.98 ↓	<b></b> ↓



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# Portfolio Snapshot: Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.14\$218.631.26Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 06-30-2017										
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER	Avg. Exp. Ratio of Cat. %
Dynamic Advantage Bond (CAD)	25.00	0.56	0.98	1.77	3.55	2.44	11-08-2000	40.13	1.58	1.13
Fidelity Canadian Large Cap Sr B (CAD)	25.00	4.69	6.20	12.09	9.10	9.48	02-01-1988	58.33	2.28	1.74
Mackenzie Ivy Foreign Equity A (CAD)	20.00	5.80	8.67	11.68	6.78	7.91	10-16-1992	51.28	2.50	1.82
RBC Global Corporate Bond Sr A (CAD)	10.00	1.95	2.82	3.45	5.12	4.34	08-23-2004	17.71	1.74	1.24
Sentry Small/Mid Cap Income A (CAD)	10.00	17.62	6.69	14.52	12.59	12.58	07-28-2005	25.01	2.44	1.92
TD US Blue Chip Equity - A (CAD)	10.00	25.44	17.53	20.21	9.35	3.02	11-01-2000	26.17	2.55	1.66
Citi Canadian GBI CAD (CAD)		-2.36	2.62	1.94	4.27	7.64	11-01-1986			
MSCI EAFE GR CAD (CAD)		20.83	8.56	14.59	3.55	9.91	03-31-1986			
S&P 500 TR CAD (CAD)		17.90	17.10	20.32	9.34	5.83	01-31-2002			
S&P/TSX Composite TR (CAD)		11.05	3.08	8.74	3.89	8.99	01-03-1977			



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### Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.27\$232.170.71Custom



# Morningstar Equity Style Box % 12 15 28 5 7 Total Stock Holdi 298 7 Not Classified

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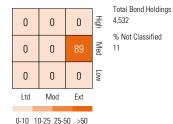
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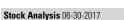
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07-10

07-11

Morningstar Fixed Income Style Box %
Stock Holdings Total Bond Holdi





Stock Sectors

Benchmark

Portfolio

Cyclical



Performance 06-30-201/					
Investment Activity Graph	— Portfolio	Initial Mkt Val: \$4,381	Final Mkt Val: \$10,000		
	Benchmark		······ \$1:	ント	
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		بملسر ا	~~~	8	
				6	
				4	

07-13

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	0.85	8.97	8.70	12.61	8.47
Benchmark Return	0.73	12.68	8.62	12.31	5.80
+/- Benchmark Return	0.12	-3.71	80.0	0.30	2.67
Calendar Returns	Portfolio (%)	Benchn	nark (%)	+/- B	enchmark
YTD	3.99	4.81			-0.82
2016	3.53	6.99		-3.4	

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	3.99	4.81	-0.82
2016	3.53	6.99	-3.46
2015	11.41	9.55	1.86
2014	11.24	12.19	-0.95
2013	31.08	22.14	8.94
2012	10.21	10.17	0.04
2011	6.23	-1.34	7.57
2010	12.29	9.15	3.14
2009	23.17	13.58	9.59
2008	-20.22	-20.25	0.03

2008	-20.22	-20.25	U.
Best/Worst Time Periods	Best %	Worst %	
3 Months	12.33 ( Mar 2009-May 2009 )	-20.90 ( Sep 2008-Nov 2008	)
1 Year	31.92 ( Mar 2009-Feb 2010 )	-21.61 ( Mar 2008-Feb 2009	)
3 Years	19.18 ( Aug 2012-Jul 2015 )	-1.40 ( Jul 2007-Jun 2010 )	

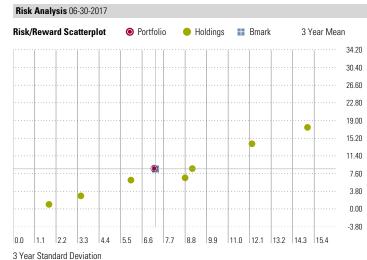
	Porti	folio (%)	Bmark (%)	Po	rtfolio (%)	Bmark (%)
V	Cyclical	34.64	42.81	Greater Europe	5.67	19.85
A.	Basic Matls	0.78	7.17	United Kingdom	1.59	5.39
<b>A</b>	Consumer Cycl	20.41	9.21	Europe-Developed	3.56	14.24
	Financial Svs	11.85	22.79	Europe-Emerging	0.00	0.01
命	Real Estate	1.60	3.64	Africa/Middle East	0.52	0.21
/w	Sensitive	38.42	36.35	Greater Asia	7.03	11.36
	Commun Svs	3.84	4.67	Japan	1.81	7.33
•	Energy	3.99	9.90	Australasia	2.38	2.24
Ф	Industrials	15.35	11.09	Asia-Developed	0.81	1.45
	Technology	15.24	10.69	Asia-Emerging	2.03	0.34
<b>→</b>	Defensive	26.94	20.84	Americas	87.30	68.79
Ħ	Consumer Def	10.27	8.46	Canada	27.27	30.45
•	Healthcare	14.59	9.09	United States	60.03	38.32
	Utilities	2.08	3.29	Latin America	0.00	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

<b>Holdings</b> 06-30-2017		
Top 7 holdings out of 7	Holding Value \$	% Assets
Fidelity Canadian Large Cap Sr B (CAD)	2,372	23.72
Mackenzie Ivy Foreign Equity A (CAD)	1,992	19.92
TD US Blue Chip Equity - A (CAD)	1,612	16.12
Fidelity Small Cap America Sr B (CAD)	1,130	11.30
Sentry Small/Mid Cap Income A (CAD)	981	9.81
RBC Global Corporate Bond Sr A (CAD)	963	9.63
Dynamic Advantage Bond (CAD)	949	9.49

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### Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.27\$232.170.71Custom





Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	5.01	5.54	7.22	7.28	6.49	6.33	8.41	8.86
∕lean	8.97	12.68	8.70	8.62	12.61	12.31	8.47	5.80
Sharpe Ratio	1.72	2.24	1.16	1.14	1.87	1.86	0.90	0.56
Sortino Ratio	4.83	4.82	2.26	2.08	4.14	3.75	1.34	0.78
Mean Sharpe Ratio	8.97 1.72	12.68	8.70 1.16	8.62 1.14	12.61 1.87	12.31	8.47 0.90	

MPT Statistics	1 Yr Portfolio			10 Yr Portfolio
Alpha	-1.79	0.67	1.00	3.00
Beta	0.86	0.92	0.94	0.89
R-Squared	90.51	87.16	83.17	88.44
Information Ratio	-1.85	0.03	0.11	0.86
Tracking Error	2.00	2.63	2.68	3.13

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	<b>s</b> 06-30-2017		
Market Maturity			
% of Stocks	Portfolio	Bmark	
Developed Markets	97.97	99.61	
Emerging Markets	2.03	0.39	
Not Available	0.00	0.00	
Valuation Multiples	Portfolio	Bmark	
Price/Earnings	22.30	19.13	
Price/Book	2.88	2.06	
Price/Sales	1.37	1.62	
Price/Cash Flow	12.94	10.19	
Profitability	Portfolio	Bmark	
% of Stocks	2017-06	2017-06	
Net Margin	11.44	13.85	
ROE	18.31	16.43	
ROA	6.47	5.21	
Debt/Capital	41.28	37.14	

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		25,313.50
Benchmark		52,547.89
Credit Quality Breakdown		% of Bonds
AAA		15.10
AA		20.65
A		23.46
BBB		24.88
BB		4.59
В		2.70
Below B		0.30
NR		8.31
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	BBB	11.50
Avg Wtd Coupon	3.50	0.00

Upside & Downside Capture Ratio 06-30-2017									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	75.25 🛧	98.09 🛧	98.42 🛧	102.44 🛧	<b>—</b> ↑				
Portfolio Downside	91.05 🗸	94.54 🗸	87.56 🗸	77.26 🗸					



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# Portfolio Snapshot: Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.27\$232.170.71Custom

#### **Standardized and Tax Adjusted Returns**

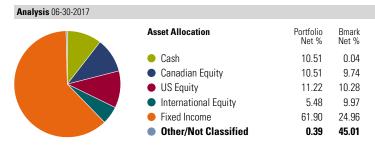
Total Returns (%) 06-30-2017										
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER	Avg. Exp. Ratio of Cat. %
Dynamic Advantage Bond (CAD)	9.49	0.56	0.98	1.77	3.55	2.44	11-08-2000	15.24	1.58	1.13
Fidelity Canadian Large Cap Sr B (CAD)	23.72	4.69	6.20	12.09	9.10	9.48	02-01-1988	55.34	2.28	1.74
Fidelity Small Cap America Sr B (CAD)	11.30	7.28	14.01	19.54	10.04	10.71	04-05-1994	26.72	2.31	1.72
Mackenzie Ivy Foreign Equity A (CAD)	19.92	5.80	8.67	11.68	6.78	7.91	10-16-1992	51.09	2.50	1.82
RBC Global Corporate Bond Sr A (CAD)	9.63	1.95	2.82	3.45	5.12	4.34	08-23-2004	17.05	1.74	1.24
Sentry Small/Mid Cap Income A (CAD)	9.81	17.62	6.69	14.52	12.59	12.58	07-28-2005	24.55	2.44	1.92
TD US Blue Chip Equity - A (CAD)	16.12	25.44	17.53	20.21	9.35	3.02	11-01-2000	42.18	2.55	1.66
Citi Canadian GBI CAD (CAD)		-2.36	2.62	1.94	4.27	7.64	11-01-1986			
MSCI EAFE GR CAD (CAD)		20.83	8.56	14.59	3.55	9.91	03-31-1986			
S&P 500 TR CAD (CAD)		17.90	17.10	20.32	9.34	5.83	01-31-2002			
S&P/TSX Composite TR (CAD)		11.05	3.08	8.74	3.89	8.99	01-03-1977			

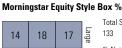


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# Portfolio Snapshot: Paterson Conservative

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$148.39 Custom







0 % Not Classified 0

0

Ltd Mod Ext

0 0

0-10 10-25 25-50 >50

Morningstar Fixed Income Style Box % Total Bond Holdings % Not Classified Med MO

0-10 10-25 25-50 >50

### Stock Analysis 06-30-2017 **World Regions** Stock Sectors Greater Europe Greater Asia Americas Benchmark Portfolio

					700	F: 1.8.41.		
nvestment Activity Graph	— Por	ttolio	Initial Mk	t Val: \$5,	/63	Final Mkt	Val: \$10,00	JU
	— Вег	nchmark				,		\$13
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					1			11
					~~			9
								7
								5
07-07 07-08 07-09	07-10	07-11	07-12	07-13	07-14	07-15	07-16	3

	Port	folio (%)	Bmark (%)	Poi	rtfolio (%)	Bmark (%)
V	Cyclical	39.21	43.52	Greater Europe	10.26	21.14
A	Basic Matls	1.71	7.45	United Kingdom	3.25	5.74
<b>~</b>	Consumer Cycl	23.30	9.09	Europe-Developed	6.51	15.17
	Financial Svs	11.19	23.25	Europe-Emerging	0.00	0.01
命	Real Estate	3.01	3.73	Africa/Middle East	0.50	0.22
/w	Sensitive	33.64	36.08	Greater Asia	9.86	12.08
	Commun Svs	4.33	4.72	Japan	3.32	7.82
	Energy	6.12	10.16	Australasia	4.65	2.39
<b>‡</b>	Industrials	14.05	11.12	Asia-Developed	1.48	1.54
	Technology	9.14	10.08	Asia-Emerging	0.41	0.33
<b>→</b>	Defensive	27.15	20.40	Americas	79.88	66.77
=	Consumer Def	12.13	8.41	Canada	38.62	32.48
+	Healthcare	12.53	8.70	United States	41.26	34.27
	Utilities	2.49	3.29	Latin America	0.00	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

<25

25-50

50-75

>75%

YTD	1.40	1.84		-0.4		
Calendar Returns	Portfolio (%)	Benchmark (%)		+/- Benchmark		
+/- Benchmark Return	-0.11	0.04	-0.42	0.32	1.08	
Benchmark Return	0.07	3.36	4.20	5.47	4.57	
Portfolio Return	-0.04	3.40	3.78	5.79	5.65	
Trailing Returns	3 Mo	1 Yr 3 Yr		5 Yr	10 Yr	

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	1.40	1.84	-0.44
2016	3.65	2.24	1.41
2015	3.79	5.67	-1.88
2014	6.07	7.46	-1.39
2013	11.74	7.64	4.10
2012	5.62	4.63	0.99
2011	5.13	3.96	1.17
2010	7.78	6.53	1.25
2009	14.55	5.00	9.55
2008	-4.58	-1.15	-3.43

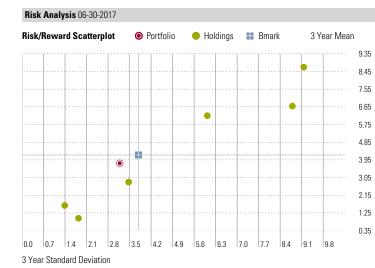
Best/Worst Time Periods	Best %	Worst %
3 Months	6.22 ( Mar 2009-May 2009 )	-8.55 ( Sep 2008-Nov 2008 )
1 Year	18.63 ( Mar 2009-Feb 2010 )	-6.74 ( Mar 2008-Feb 2009 )
3 Years	10.63 ( Mar 2009-Feb 2012 )	3.78 ( Jul 2014-Jun 2017 )

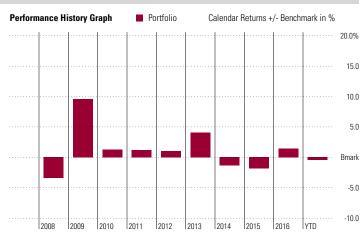
<b>Holdings</b> 06-30-2017		
Top 6 holdings out of 6	Holding Value \$	% Assets
PH&N Short Term Bond & Mortgage D (CAD)	4,478	44.78
Mackenzie Ivy Foreign Equity A (CAD)	1,546	15.46
Sentry Small/Mid Cap Income A (CAD)	1,015	10.15
RBC Global Corporate Bond Sr A (CAD)	996	9.96
Dynamic Advantage Bond (CAD)	982	9.82
Fidelity Canadian Large Cap Sr B (CAD)	982	9.82

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### Portfolio Snapshot: Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.46\$148.391.51Custom





Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	2.32	3.19	3.18	3.79	2.83	3.27	3.57	3.74
Mean	3.40	3.36	3.78	4.20	5.79	5.47	5.65	4.57
Sharpe Ratio	1.29	0.93	1.03	0.98	1.82	1.48	1.25	0.92
Sortino Ratio	2.80	1.45	2.07	1.91	4.16	3.04	1.96	1.43

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	0.98	0.34	1.28	1.51
Beta	0.67	0.79	0.79	0.86
R-Squared	84.19	88.59	82.94	79.13
Information Ratio	0.03	-0.31	0.23	0.61
Tracking Error	1.39	1.33	1.34	1.77

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	06-30-2017	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	99.59	99.61
Emerging Markets	0.41	0.39
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	20.60	19.00
Price/Book	2.44	2.02
Price/Sales	1.07	1.60
Price/Cash Flow	11.59	10.04
Profitability	Portfolio	Bmark
% of Stocks	2017-06	2017-06
Net Margin	9.50	13.78
ROE	16.98	16.07
ROA	5.57	5.07
Debt/Capital	41.95	36.79

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		16,649.99
Benchmark		49,894.94
Credit Quality Breakdown		% of Bonds
AAA		36.90
AA		18.77
A		16.06
BBB		15.01
BB		1.55
В		0.91
Below B		0.10
NR		10.71
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	1.72
Avg Wtd Coupon	2.78	0.00

Upside & Downside Capture Ratio 06-30-2017										
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr					
Portfolio Upside	76.94 🛧	83.85 🛧	92.02 🛧	101.81 🛧	<b>-</b> - <b>↑</b>					
Portfolio Downside	47.77 ↓	75.84 <b>↓</b>	58.97 ↓	69.37 🗸	<b>-</b>					



Release date 06-30-2017 Page 9 of 17

# Portfolio Snapshot: Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.46\$148.391.51Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 06-30-2017										
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER	Avg. Exp. Ratio of Cat. %
Dynamic Advantage Bond (CAD)	9.82	0.56	0.98	1.77	3.55	2.44	11-08-2000	15.77	1.58	1.13
Fidelity Canadian Large Cap Sr B (CAD)	9.82	4.69	6.20	12.09	9.10	9.48	02-01-1988	22.90	2.28	1.74
Mackenzie Ivy Foreign Equity A (CAD)	15.46	5.80	8.67	11.68	6.78	7.91	10-16-1992	39.64	2.50	1.82
PH&N Short Term Bond & Mortgage D (CAD)	44.78	0.17	1.63	1.87	3.24	4.53	12-31-1993	27.03	0.60	1.02
RBC Global Corporate Bond Sr A (CAD)	9.96	1.95	2.82	3.45	5.12	4.34	08-23-2004	17.64	1.74	1.24
Sentry Small/Mid Cap Income A (CAD)	10.15	17.62	6.69	14.52	12.59	12.58	07-28-2005	25.40	2.44	1.92
Citi Canadian GBI 3-5 Yr CAD (CAD)		-1.71	1.42	1.53	3.57	6.78	11-01-1986			
Citi Canadian GBI CAD (CAD)		-2.36	2.62	1.94	4.27	7.64	11-01-1986			
MSCI EAFE GR CAD (CAD)		20.83	8.56	14.59	3.55	9.91	03-31-1986			
S&P 500 TR CAD (CAD)		17.90	17.10	20.32	9.34	5.83	01-31-2002			
S&P/TSX Composite TR (CAD)		11.05	3.08	8.74	3.89	8.99	01-03-1977			

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# Portfolio Snapshot: Paterson Growth

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$249.23 Custom



#### Morningstar Equity Style Box % Morningstar Fixed Income Style Box % 0 0 % Not Classified Med Mid 8 10 10 0 0 0 0 2 3

Blend 0-10 10-25 25-50 >50

**Trailing Returns** 

Portfolio Return

Benchmark Return

6

Growth

Value

Total Bond Holdings % Not Classified 0 0 0 MO Ltd Mod Ext 0-10 10-25 25-50 >50



Investme	ent Activ	ity Graph/	— Poi	rtfolio	Initial M	ct Val: \$4,	040	Final Mkt	t Val: \$10,00	00
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										\$11k
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							سمها			7
					7				~	5
~~										J
	~									3
	07-08	07-09	07-10	07-11	07-12	07-13		07-15	07-16	1

3 Mo

1.60

0.65

1 Yr

13.54

16.43

3 Yr

11.36

9.69

5 Yr

15.96

14.62

	Port	folio (%)	Bmark (%)	Poi	rtfolio (%)	Bmark (%)
V	Cyclical	36.82	43.44	Greater Europe	8.36	19.05
æ.	Basic Matls	2.30	7.42	United Kingdom	1.39	5.17
<b>~</b>	Consumer Cycl	21.26	8.97	Europe-Developed	6.57	13.67
	Financial Svs	11.98	23.31	Europe-Emerging	0.00	0.01
命	Real Estate	1.28	3.74	Africa/Middle East	0.40	0.20
W	Sensitive	38.43	36.41	Greater Asia	8.85	10.90
	Commun Svs	3.20	4.73	Japan	2.62	7.04
	Energy	3.50	10.43	Australasia	1.84	2.15
<b>\$</b>	Industrials	15.27	11.01	Asia-Developed	0.98	1.39
	Technology	16.46	10.24	Asia-Emerging	3.41	0.32
<b>→</b>	Defensive	24.75	20.15	Americas	82.79	70.04
=	Consumer Def	8.82	8.25	Canada	21.10	34.10
+	Healthcare	14.30	8.61	United States	61.05	35.92
	Utilities	1.63	3.29	Latin America	0.64	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

+/- Benchmark Return	0.95	-2.89	1.67	1.34	3.41
Calendar Returns	Portfolio (%)	Benchr	nark (%)	+/- B	enchmark
YTD	6.23		5.51		0.72
2016	3.00		9.40		-6.40
2015	16.47		9.83		6.64
2014	12.24		13.15		-0.91
2013	40.66		28.06		12.60
2012	12.11		11.88		0.23
2011	3.72		-4.35		8.07
2010	12.81		10.10		2.71
2009	24.63		18.41		6.22
2008	-24.48		-27.40		2.92

1101umg3 00 00 2017		
Top 6 holdings out of 6	Holding Value \$	% Assets
TD US Blue Chip Equity - A (CAD)	2,676	26.76
Fidelity Canadian Large Cap Sr B (CAD)	2,363	23.63
Mackenzie Ivy Foreign Equity A (CAD)	1,985	19.85
Fidelity Small Cap America Sr B (CAD)	1,126	11.26
Sentry Small/Mid Cap Income A (CAD)	978	9.78
CI Black Creek Global Leaders Class A (CAD)	873	8.73

Holdings 06-30-2017

Best/Worst Time Periods	Best %	Worst %
3 Months	13.64 ( Mar 2009-May 2009 )	-24.13 ( Sep 2008-Nov 2008 )
1 Year	40.66 ( Jan 2013-Dec 2013 )	-25.50 ( Dec 2007-Nov 2008 )
3 Years	24.35 ( Aug 2012-Jul 2015 )	-4.18 ( Jul 2007-Jun 2010 )

10 Yr

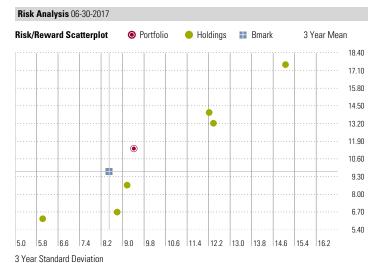
9.31

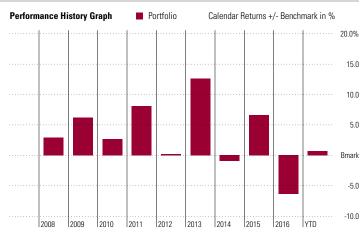
5.90

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### Portfolio Snapshot: Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.43\$249.230.21Custom





-								
Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio E	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	6.53	6.29	9.42	8.50	8.46	7.50	10.52	11.10
Mean	13.54 1	6.43	11.36	9.69	15.96	14.62	9.31	5.90
Sharpe Ratio	2.04	2.57	1.19	1.11	1.84	1.89	0.82	0.48

2.30 1.96

6.13 5.95

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-2.19	1.54	1.22	3.73
Beta	0.98	1.01	1.00	0.88
R-Squared	88.38	82.77	78.93	87.02
Information Ratio	-1.23	0.43	0.34	0.82
Tracking Error	2.35	3.92	3.88	4.14

#### Portfolio-Level Performance Disclosure

Sortino Ratio

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

1.24 0.65

Fundamental Analysis	s 06-30-2017	
,		
Market Maturity % of Stocks	Portfolio	Bmark
Developed Markets	95.95	99.62
Emerging Markets	4.05	0.38
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	23.31	19.05
Price/Book	2.94	2.04
Price/Sales	1.50	1.62
Price/Cash Flow	13.29	10.12
Profitability	Portfolio	Bmark
% of Stocks	2017-06	2017-06
Net Margin	11.86	13.85
ROE	18.02	16.16
ROA	6.56	5.08
Debt/Capital	40.10	36.90

Geometric Avg Capitalization	on (\$Mil	1)
Portfolio		29,866.76
Benchmark		50,154.65
Credit Quality Breakdown		% of Bonds
AAA		34.58
AA		3.19
A		0.00
BBB		0.00
BB		0.00
В		7.17
Below B		0.00
NR		55.06
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	_	100.00
Avg Wtd Coupon	1.90	0.00

4.01 3.73

Upside & Downside Co	apture Ratio 06	5-30-2017			
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	84.02 🛧	105.53 🛧	102.30 🛧	99.90 🛧	<b>—</b> ↑
Portfolio Downside	88.06 ↓	92.44 🗸	85.19 ↓	74.22 🗸	



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# Portfolio Snapshot: Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.43\$249.230.21Custom

#### **Standardized and Tax Adjusted Returns**

S&P 500 TR CAD (CAD) S&P/TSX Composite TR (CAD)		17.90 11.05	17.10 3.08	20.32 8.74	9.34 3.89	5.83 8.99	01-31-2002 01-03-1977			
MSCI EAFE GR CAD (CAD)		20.83	8.56	14.59	3.55	9.91	03-31-1986			
TD US Blue Chip Equity - A (CAD)	26.76	25.44	17.53	20.21	9.35	3.02	11-01-2000	70.03	2.55	1.66
Sentry Small/Mid Cap Income A (CAD)	9.78	17.62	6.69	14.52	12.59	12.58	07-28-2005	24.45	2.44	1.92
Mackenzie Ivy Foreign Equity A (CAD)	19.85	5.80	8.67	11.68	6.78	7.91	10-16-1992	50.89	2.50	1.82
Fidelity Small Cap America Sr B (CAD)	11.26	7.28	14.01	19.54	10.04	10.71	04-05-1994	26.62	2.31	1.72
Fidelity Canadian Large Cap Sr B (CAD)	23.63	4.69	6.20	12.09	9.10	9.48	02-01-1988	55.12	2.28	1.74
CI Black Creek Global Leaders Class A (CAD)	8.73	24.88	13.22	18.89	8.05	7.12	02-01-2005	22.11	2.47	1.82
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER	Avg. Exp. Ratio of Cat. %
<b>Total Returns (%)</b> 06-30-2017										

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### Portfolio Snapshot: Paterson Moderate Balanced

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.03 \$209.08 Custom





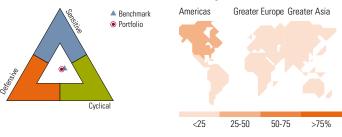
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0-10 10-25 25-50 >50

#### Morningstar Fixed Income Style Box %







Performance 06-30-2017								
Investment Activity Graph	Port	folio	Initial Mkt	Val: \$5,1	44 F	inal Mkt \	/al: \$10,00	0
	— Ben	chmark	,		,	,		\$12
					_~~			1
								1
				·····				
07-07 07-08 07-09 0	07-10	07-11	07-12	07-13	07-14	07-15	07-16	

	Portf	olio (%)	Bmark (%)	Por	tfolio (%)	Bmark (%)
<b>V</b>	Cyclical	36.70	42.41	Greater Europe	9.28	19.08
æ.	Basic Matls	1.15	7.00	United Kingdom	2.60	5.18
<b>~</b>	Consumer Cycl	19.98	9.28	Europe-Developed	5.83	13.69
	Financial Svs	13.08	22.54	Europe-Emerging	0.00	0.01
仓	Real Estate	2.49	3.59	Africa/Middle East	0.85	0.20
/w	Sensitive	34.84	36.51	Greater Asia	8.88	10.93
	Commun Svs	5.54	4.64	Japan	2.97	7.04
	Energy	6.41	9.74	Australasia	3.90	2.15
<b>‡</b>	Industrials	12.08	11.07	Asia-Developed	1.33	1.39
	Technology	10.81	11.06	Asia-Emerging	0.68	0.35
<b>→</b>	Defensive	28.46	21.08	Americas	81.84	70.00
$\succeq$	Consumer Def	13.92	8.49	Canada	44.34	29.23
•	Healthcare	11.97	9.31	United States	37.50	40.75
	Utilities	2.57	3.28	Latin America	0.00	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Н

To

Dy

Mackenzie Ivy Foreign Equity A (CAD)

Sentry Small/Mid Cap Income A (CAD)

RBC Global Corporate Bond Sr A (CAD)

0.1.1.0.4	D ( I' (0/)		1 (0/)		
+/- Benchmark Return	-0.64	-2.37	-1.85	-0.65	1.43
Benchmark Return	0.66	6.86	6.52	8.46	5.40
Portfolio Return	0.02	4.49	4.67	7.81	6.83
Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr

Calendar Returns	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	1.44	3.40	-1.96
2016	5.00	4.25	0.75
2015	4.30	7.60	-3.30
2014	7.82	10.61	-2.79
2013	17.87	12.63	5.24
2012	7.06	7.21	-0.15
2011	6.87	2.90	3.97
2010	10.89	8.16	2.73
2009	20.46	7.60	12.86
2008	-12.42	-8.98	-3.44

Not Classified 0.00	0.00	Best/Worst Time Periods	Best %	Worst %
		3 Months	10.20 ( Mar 2009-May 2009 )	-15.27 ( Sep 2008-Nov 2008 )
		1 Year	27.07 ( Mar 2009-Feb 2010 )	-15.34 ( Mar 2008-Feb 2009 )
Holding Value \$	% Assets	3 Years	15 23 ( Mar 2009-Feb 2012 )	2.81 ( Jul 2007-Jun 2010 )
3,450	34.50	o rouro	10.20 ( Widi 2000 1 05 2012 )	2.01 ( 001 2007 0011 2010 )
2,463	24.63			
	Holding Value \$	Holding Value \$ % Assets 3,450 34.50	Periods 3 Months 1 Year 4 Holding Value \$ % Assets 3 Years 3,450 34.50	Periods  3 Months 10.20 ( Mar 2009-May 2009 ) 1 Year 27.07 ( Mar 2009-Feb 2010 ) 3 Years 3,450 34.50 4 Periods 10.20 ( Mar 2009-Feb 2010 ) 15.23 ( Mar 2009-Feb 2012 )

20.69

10.19

10.00

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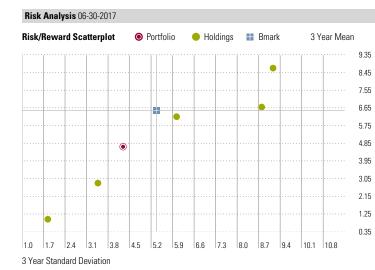
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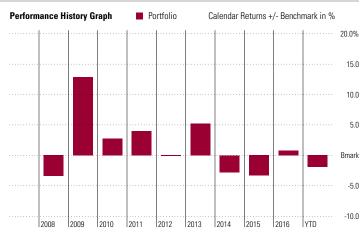
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### Portfolio Snapshot: Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.05\$209.081.60Custom





-								
<b>Risk and Return Statistics</b>		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	3.12	4.33	4.29	5.37	3.98	4.60	5.65	5.74
Mean	4.49	6.86	4.67	6.52	7.81	8.46	6.83	5.40
Sharpe Ratio	1.31	1.50	0.98	1.13	1.81	1.71	1.02	0.76
Sortino Ratio	2.97	2.89	1.90	2.24	4.11	3.57	1.48	1.11

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-0.09	-0.31	1.07	1.85
Beta	0.65	0.74	0.77	0.88
R-Squared	81.73	86.94	80.04	80.04
Information Ratio	-1.12	-0.87	-0.32	0.53
Tracking Error	2.13	2.12	2.05	2.67

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	<b>s</b> 06-30-2017	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	99.31	99.61
Emerging Markets	0.69	0.39
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	19.94	19.21
Price/Book	2.35	2.09
Price/Sales	1.12	1.64
Price/Cash Flow	11.57	10.28
Profitability	Portfolio	Bmark
% of Stocks	2017-06	2017-06
Net Margin	10.06	13.90
ROE	16.33	16.65
ROA	5.59	5.30
Debt/Capital	41.36	37.34

Geometric Avg Capitalization (\$Mil)							
Portfolio		18,149.02					
Benchmark		54,206.82					
Credit Quality Breakdown		% of Bonds					
AAA		19.64					
AA		27.34					
A		23.51					
BBB		20.04					
BB		3.77					
В		1.29					
Below B		0.14					
NR		4.27					
Interest Rate Risk	Bonds	% Not Available					
Avg Eff Maturity	_	100.00					
Avg Eff Duration	_	100.00					
Avg Credit Quality	Α	5.46					
Avg Wtd Coupon	3.37	0.00					

Upside & Downside Capture Ratio 06-30-2017									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	60.36 🛧	72.19 🛧	85.80 🛧	100.35 ↑	<b>-</b> - <b>↑</b>				
Portfolio Downside	47.43 ↓	72.48 🗸	68.00 🗸	75.34 ↓	<b>-</b> ↓				



Release date 06-30-2017 Page 15 of 17

# Portfolio Snapshot: Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.05\$209.081.60Custom

#### **Standardized and Tax Adjusted Returns**

Total Returns (%) 06-30-2017										
	% Assets	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MER	Avg. Exp. Ratio of Cat. %
Dynamic Advantage Bond (CAD)	34.50	0.56	0.98	1.77	3.55	2.44	11-08-2000	55.38	1.58	1.13
Fidelity Canadian Large Cap Sr B (CAD)	24.63	4.69	6.20	12.09	9.10	9.48	02-01-1988	57.46	2.28	1.74
Mackenzie Ivy Foreign Equity A (CAD)	20.69	5.80	8.67	11.68	6.78	7.91	10-16-1992	53.04	2.50	1.82
RBC Global Corporate Bond Sr A (CAD)	10.00	1.95	2.82	3.45	5.12	4.34	08-23-2004	17.71	1.74	1.24
Sentry Small/Mid Cap Income A (CAD)	10.19	17.62	6.69	14.52	12.59	12.58	07-28-2005	25.49	2.44	1.92
Citi Canadian GBI CAD (CAD)		-2.36	2.62	1.94	4.27	7.64	11-01-1986			
MSCI EAFE GR CAD (CAD)		20.83	8.56	14.59	3.55	9.91	03-31-1986			
S&P 500 TR CAD (CAD)		17.90	17.10	20.32	9.34	5.83	01-31-2002			
S&P/TSX Composite TR (CAD)		11.05	3.08	8.74	3.89	8.99	01-03-1977			

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# Portfolio Snapshot Report Disclosure Statement

This report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other non-applicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations.

Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

#### **Unscheduled Portfolio Returns**

Monthly total returns for unscheduled portfolios are calculated by applying the ending period holding weightings supplied by the user to an individual holding's monthly returns.

In terms of security start date, users can choose between earliest common and earliest available. The earliest common option defaults performance to the first month that all the holdings have inception dates. For example, if Holding A began in 01/01/1985 and Holding B began in 01/01/1990, the earliest common date is 01/01/1990 and portfolio performance would default to this start date.

The earliest available option uses the earliest price date we have available for each holding. Morningstar has information dating back to inception for most mutual funds in our database. Investments cannot be scheduled to start before this date. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account.

### **Scheduled Portfolio Trailing Returns**

Scheduled Portfolios are customized by the user to account for loads, taxes, cash flows and specific investment dates. Scheduled portfolios use the portfolio's investment history to calculate final market values and returns. For scheduled portfolios, both individual holdings and portfolio returns are internal rate-of-return calculations that reflect the timing and dollar size of all purchases and sales. For stocks and mutual funds, sales charges and tax rates are taken into account as specified by the user (except in the pre-tax returns, which reflect

the impact of sales charges but not taxes). Note that in some scheduled portfolio illustrations, dividends and capital gains distributions, if applicable, are reinvested at the end of the month in which they are made at the month-end closing price.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

The information in this report contains or is derived from the most recent information available to Morningstar from publicly available sources, third party providers and/or account information provided by your financial advisor, and all such information may or may not be an accurate reflection of current data. There is no assurance that the information will remain the same.

Morningstar cannot and does not verify any of the information and Morningstar does not provide any warranty, express or implied, regarding or assume any liability in respect of the correctness, completeness or accuracy of such information.

When used as supplemental sales literature, the Portfolio Snapshot Report must be preceded or accompanied by the fund/policy's current prospectus, Fund Facts or equivalent; please read these documents carefully before investing. In all cases, this disclosure statement should accompany the Portfolio Snapshot Report.

### **Investment Risks**

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility that the overall market average.



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Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

### **Benchmark Disclosure**

Custom Benchmark: Paterson Balanced S&P/TSX Composite TR S&P 500 TR CAD MSCI EAFE GR CAD Citi Canadian GBI CAD	Allocation % 20.00 20.00 20.00 40.00	Type IDX IDX IDX IDX
Custom Benchmark: Paterson Balanced Growth  Citi Canadian GBI CAD  S&P/TSX Composite TR  MSCI EAFE GR CAD  S&P 500 TR CAD	Allocation % 20.00 25.00 25.00 30.00	Type IDX IDX IDX IDX
Custom Benchmark: Paterson Conservative S&P/TSX Composite TR S&P 500 TR CAD MSCI EAFE GR CAD Citi Canadian GBI CAD Citi Canadian GBI 3-5 Yr CAD	Allocation % 10.00 10.00 10.00 25.00 45.00	Type IDX IDX IDX IDX IDX
Custom Benchmark: Paterson Growth  MSCI EAFE GR CAD  S&P/TSX Composite TR  S&P 500 TR CAD  Custom Benchmark: Paterson Moderate	Allocation % 30.00 35.00 35.00 Allocation %	Type IDX IDX IDX
Balanced S&P/TSX Composite TR MSCI EAFE GR CAD S&P 500 TR CAD Citi Canadian GBI CAD	15.00 15.00 20.00 50.00	Type IDX IDX IDX IDX

### CIBC WM 91 Day Treasury Bill CAD

Description unavailable.

#### Citi Canadian GBI CAD

Description unavailable. The constituents displayed for this index are from the following proxy: BMO Mid Federal Bond ETF.

#### **MSCI EAFE GR CAD**

Description unavailable.

#### **S&P/TSX Composite TR**

Description unavailable. The constituents displayed for this index are from the following proxy: iShares Canadian Fncl Mthly Inc ETF.

