

Model Portfolio Detail Report

October 13, 2016

Prepared by:

Dave Paterson
D.A. Paterson & Associates
701 Rossland Road
Suite 365
Whitby, Ontario L1N 9K3
(416) 706-5087
dave@paterson-associates.ca

Portfolio Snapshot : Paterson Balanced

Portfolio Value
\$10,000.00

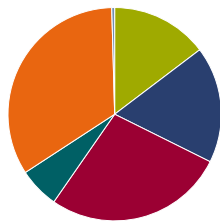
Avg. Fund MER (%)
2.17

Est. Annual Fund Expense
\$222.21

Portfolio Yield (%)
1.70

Benchmark
Custom

Analysis 09-30-2016



Asset Allocation

- Cash
- Canadian Equity
- US Equity
- International Equity
- Fixed Income
- Other/Not Classified

	Portfolio Net %	Bmark Net %
Cash	14.68	0.13
Canadian Equity	17.67	19.62
US Equity	27.31	20.53
International Equity	6.14	19.82
Fixed Income	33.76	39.87
Other/Not Classified	0.44	0.03

Morningstar Equity Style Box %

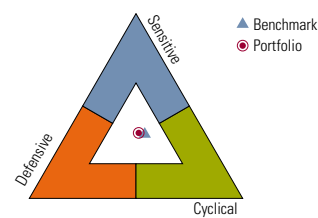
11	17	33	Large	Total Stock Holdings	
10	8	12		Mid	271
4	5	0			% Not Classified
			Small	0	
Value	Blend	Growth			
0-10	10-25	25-50	>50		

Morningstar Fixed Income Style Box %

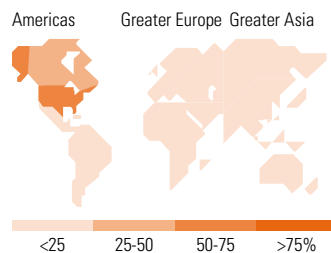
			High	Total Bond Holdings
0	0	0		2,323
0	0	97	Med	% Not Classified
0	0	0	Low	3
Ltd	Mod	Ext		
0-10	10-25	25-50	>50	

Stock Analysis 09-30-2016

Stock Sectors

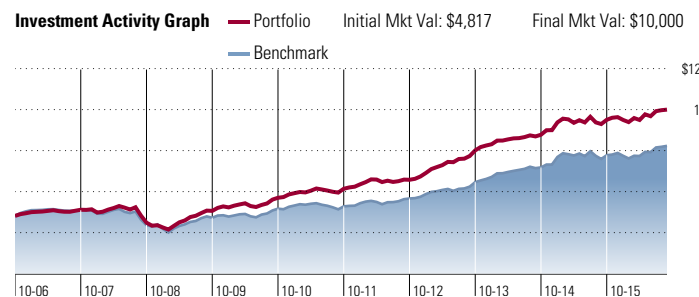


World Regions



Performance 09-30-2016

Investment Activity Graph



	Portfolio (%)	Bmark (%)
Cyclical	34.62	42.05
Basic Matls	1.07	7.79
Consumer Cycl	17.61	9.12
Financial Svs	14.04	21.22
Real Estate	1.90	3.92
Sensitive	38.13	36.58
Commun Svs	4.05	5.24
Energy	4.59	10.69
Industrials	15.23	11.16
Technology	14.26	9.49
Defensive	27.25	21.37
Consumer Def	13.27	9.26
Healthcare	10.90	8.92
Utilities	3.08	3.19
Not Classified	0.00	0.00

	Portfolio (%)	Bmark (%)
Greater Europe	6.66	21.00
United Kingdom	2.19	6.11
Europe-Developed	4.47	14.67
Europe-Emerging	0.00	0.00
Africa/Middle East	0.00	0.22
Greater Asia	5.36	12.04
Japan	1.31	7.94
Australasia	2.44	2.48
Asia-Developed	0.69	1.52
Asia-Emerging	0.92	0.10
Americas	87.98	66.95
Canada	34.56	32.72
United States	53.42	34.23
Latin America	0.00	0.00
Not Classified	0.00	0.00

	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Trailing Returns					
Portfolio Return	3.32	7.57	8.92	10.92	7.79
Benchmark Return	3.86	8.40	9.64	9.89	5.79
+/- Benchmark Return	-0.54	-0.83	-0.72	1.03	2.00

	Portfolio (%)	Benchmark (%)	+/- Benchmark
Calendar Returns			
YTD	3.80	4.38	-0.58
2015	7.05	7.72	-0.67
2014	9.06	10.61	-1.55
2013	22.43	15.15	7.28
2012	7.97	8.13	-0.16
2011	6.43	1.02	5.41
2010	11.05	8.54	2.51
2009	21.08	10.10	10.98
2008	-15.12	-13.23	-1.89
2007	3.87	0.71	3.16

	Best %	Worst %
Best/Worst Time Periods		
3 Months	10.63 (Mar 2009-May 2009)	-17.16 (Sep 2008-Nov 2008)
1 Year	27.98 (Mar 2009-Feb 2010)	-17.27 (Mar 2008-Feb 2009)
3 Years	15.88 (Mar 2009-Feb 2012)	1.31 (Jun 2007-May 2010)

Holdings 09-30-2016

Top 6 holdings out of 6

	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	2,500	25.00
Fidelity Canadian Large Cap Sr B (CAD)	2,500	25.00
Mackenzie Ivy Foreign Equity A (CAD)	2,000	20.00
RBC Global Corporate Bond Sr A (CAD)	1,000	10.00
Sentry Small/Mid Cap Income A (CAD)	1,000	10.00
TD US Blue Chip Equity - A (CAD)	1,000	10.00

Portfolio Snapshot : Paterson Balanced

Portfolio Value
\$10,000.00

Avg. Fund MER (%)
2.17

Est. Annual Fund Expense
\$222.21

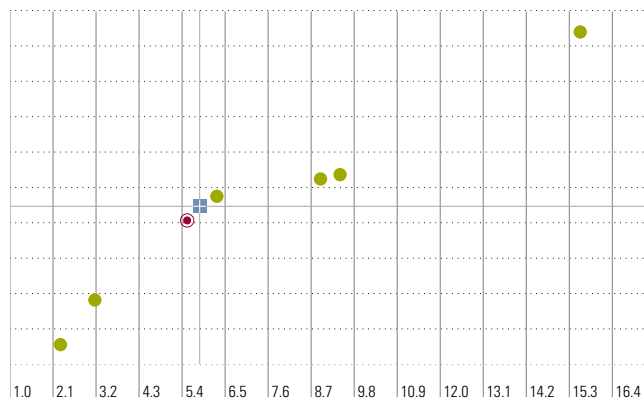
Portfolio Yield (%)
1.70

Benchmark
Custom

Risk Analysis 09-30-2016

Risk/Reward Scatterplot

● Portfolio ● Holdings ■ Bmark 3 Year Mean



3 Year Standard Deviation

Performance History Graph

■ Portfolio Calendar Returns +/- Benchmark in %



Risk and Return Statistics

	1 Yr		3 Yr		5 Yr		10 Yr	
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	5.35	5.30	5.53	5.85	5.03	5.16	6.53	6.76
Mean	7.57	8.40	8.92	9.64	10.92	9.89	7.79	5.79
Sharpe Ratio	1.35	1.52	1.51	1.56	2.04	1.78	0.99	0.67
Sortino Ratio	2.96	3.08	3.19	3.21	4.53	3.63	1.45	0.95

MPT Statistics

	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-0.41	0.17	1.89	2.29
Beta	0.95	0.90	0.89	0.91
R-Squared	89.07	90.93	84.18	87.23
Information Ratio	-0.46	-0.41	0.50	0.80
Tracking Error	1.80	1.76	2.08	2.51

Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 09-30-2016

Market Maturity

	Portfolio	Bmark
% of Stocks	99.08	99.89
Developed Markets	0.92	0.11
Emerging Markets	0.00	0.00

Valuation Multiples

	Portfolio	Bmark
Price/Earnings	20.77	17.66
Price/Book	2.64	1.93
Price/Sales	1.23	1.48
Price/Cash Flow	11.89	9.73

Profitability

	Portfolio	Bmark
% of Stocks	2016-09	2016-09
Net Margin	9.41	10.99
ROE	15.71	14.22
ROA	4.96	4.22
Debt/Capital	39.61	37.08

Geometric Avg Capitalization (\$Mil)

Portfolio	22,416.15
Benchmark	45,313.95

Credit Quality Breakdown

	% of Bonds
AAA	18.46
AA	26.56
A	24.28
BBB	21.03
BB	4.67
B	1.75
Below B	0.24
NR	3.01

Interest Rate Risk

	Bonds	% Not Available
Avg Eff Maturity	—	100.00
Avg Eff Duration	—	100.00
Avg Credit Quality	A	3.18
Avg Wtd Coupon	3.79	0.00

Upside & Downside Capture Ratio 09-30-2016

Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	99.26 ↑	93.75 ↑	102.92 ↑	105.22 ↑	— ↑
Portfolio Downside	117.80 ↓	96.01 ↓	83.48 ↓	80.83 ↓	— ↓

Portfolio Snapshot : Paterson Balanced

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$10,000.00	2.17	\$222.21	1.70	Custom

Standardized and Tax Adjusted Returns

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

Total Returns (%) 09-30-2016

Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	1.82	2.60	2.56	3.48	2.55	11-08-2000	40.13	1.19	1.58
Fidelity Canadian Large Cap Sr B (CAD)	11.29	10.15	13.96	10.75	9.67	02-01-1988	58.33	1.82	2.28
Mackenzie Ivy Foreign Equity A (CAD)	6.46	11.03	12.87	6.78	8.04	10-16-1992	51.49	1.92	2.51
RBC Global Corporate Bond Sr A (CAD)	7.69	4.87	4.76	5.17	4.62	08-23-2004	17.71	1.31	1.74
Sentry Small/Mid Cap Income A (CAD)	14.08	11.25	16.74	12.83	12.69	07-28-2005	28.28	2.03	2.75
TD US Blue Chip Equity - A (CAD)	7.17	18.51	20.79	8.67	2.23	11-01-2000	26.27	1.76	2.56
Citi Canadian GBI CAD (CAD)	4.41	4.86	3.24	4.54	7.92	12-31-1984			
MSCI EAFE GR CAD (CAD)	4.94	9.55	13.01	3.99	9.81	12-31-1969			
S&P 500 TR CAD (CAD)	13.15	20.65	21.90	9.01	5.31	01-31-2002			
S&P/TSX Composite TR (CAD)	14.21	8.00	8.05	5.29	9.05	01-31-1956			

Portfolio Snapshot : Paterson Balanced Growth

Portfolio Value
\$10,000.00

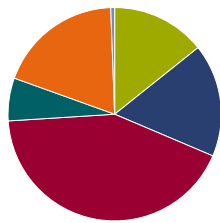
Avg. Fund MER (%)
2.30

Est. Annual Fund Expense
\$235.75

Portfolio Yield (%)
1.15

Benchmark
Custom

Analysis 09-30-2016



Asset Allocation

- Cash
- Canadian Equity
- US Equity
- International Equity
- Fixed Income
- Other/Not Classified

	Portfolio Net %	Bmark Net %
Cash	14.28	0.07
Canadian Equity	17.12	24.53
US Equity	42.60	30.64
International Equity	6.50	24.79
Fixed Income	18.91	19.94
Other/Not Classified	0.59	0.04

Morningstar Equity Style Box %

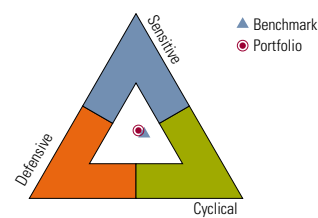
9	15	30	Large	Total Stock Holdings 307	% Not Classified 0	
9	11	13				Mid
3	6	4				Small
			Value	Blend	Growth	
			0-10 10-25 25-50 >50			

Morningstar Fixed Income Style Box %

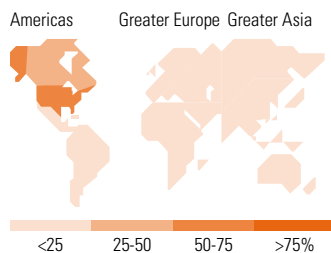
			Total Bond Holdings	
0	0	0	High	2,323
0	0	95	Med	% Not Classified 5
0	0	0	Low	
Ltd	Mod	Ext		
0-1010-2525-50>50				

Stock Analysis 09-30-2016

Stock Sectors

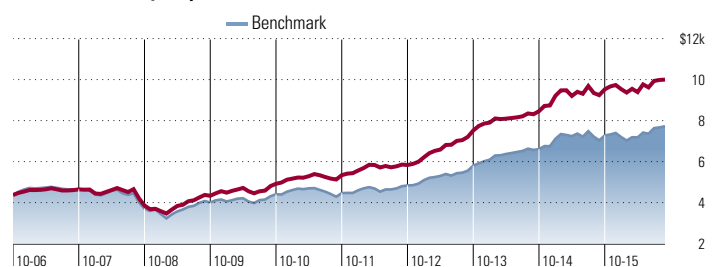


World Regions



Performance 09-30-2016

Investment Activity Graph



	Portfolio (%)	Bmark (%)
Cyclical	32.77	41.32
Basic Matls	0.86	7.47
Consumer Cycl	18.41	9.24
Financial Svs	12.03	20.78
Real Estate	1.47	3.83
Sensitive	41.17	36.88
Commun Svs	3.34	5.19
Energy	3.53	10.47
Industrials	19.17	11.14
Technology	15.13	10.08
Defensive	26.06	21.80
Consumer Def	10.65	9.31
Healthcare	12.65	9.29
Utilities	2.76	3.20
Not Classified	0.00	0.00

	Portfolio (%)	Bmark (%)
Greater Europe	5.26	19.71
United Kingdom	1.70	5.73
Europe-Developed	3.56	13.77
Europe-Emerging	0.00	0.00
Africa/Middle East	0.00	0.21
Greater Asia	4.55	11.28
Japan	1.01	7.44
Australasia	1.87	2.32
Asia-Developed	0.53	1.43
Asia-Emerging	1.14	0.09
Americas	90.19	69.00
Canada	25.85	30.68
United States	64.34	38.32
Latin America	0.00	0.00
Not Classified	0.00	0.00

Trailing Returns

	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	3.95	8.18	11.54	14.28	8.91
Benchmark Return	4.93	9.79	11.61	12.48	6.22
+/- Benchmark Return	-0.98	-1.61	-0.07	1.80	2.69

Calendar Returns

	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	2.70	4.43	-1.73
2015	11.41	9.55	1.86
2014	11.24	12.19	-0.95
2013	31.08	22.14	8.94
2012	10.21	10.17	0.04
2011	6.23	-1.34	7.57
2010	12.29	9.15	3.14
2009	23.17	13.58	9.59
2008	-20.22	-20.25	0.03
2007	2.18	-1.16	3.34

Best/Worst Time Periods

	Best %	Worst %
3 Months	12.33 (Mar 2009-May 2009)	-20.90 (Sep 2008-Nov 2008)
1 Year	31.92 (Mar 2009-Feb 2010)	-21.61 (Mar 2008-Feb 2009)
3 Years	19.18 (Aug 2012-Jul 2015)	-1.40 (Jul 2007-Jun 2010)

Holdings 09-30-2016

Top 7 holdings out of 7

	Holding Value \$	% Assets
Fidelity Canadian Large Cap Sr B (CAD)	2,372	23.72
Mackenzie Ivy Foreign Equity A (CAD)	1,992	19.92
TD US Blue Chip Equity - A (CAD)	1,612	16.12
Fidelity Small Cap America Sr B (CAD)	1,130	11.30
Sentry Small/Mid Cap Income A (CAD)	981	9.81
RBC Global Corporate Bond Sr A (CAD)	963	9.63
Dynamic Advantage Bond (CAD)	949	9.49

Portfolio Snapshot : Paterson Balanced Growth

Portfolio Value

\$10,000.00

Avg. Fund MER (%)

2.30

Est. Annual Fund Expense

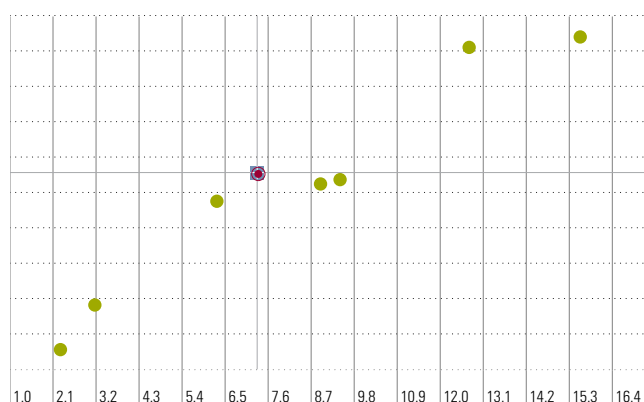
\$235.75

Portfolio Yield (%)

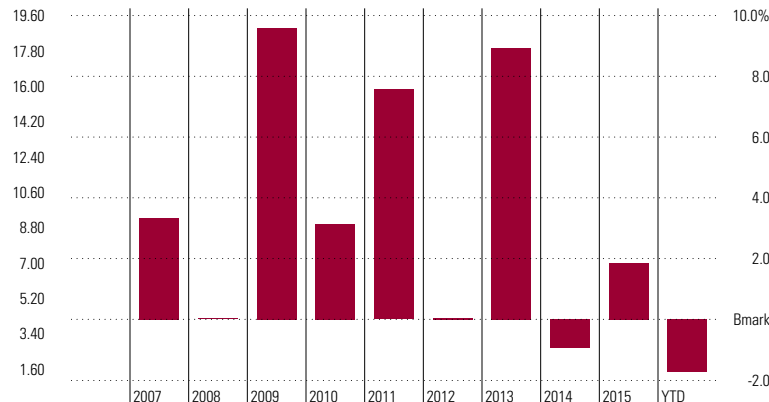
1.15

Benchmark

Custom

Risk Analysis 09-30-2016
Risk/Reward Scatterplot
● Portfolio ● Holdings ■ Bmark 3 Year Mean


3 Year Standard Deviation

Performance History Graph
■ Portfolio Calendar Returns +/- Benchmark in %

Risk and Return Statistics

	1 Yr		3 Yr		5 Yr		10 Yr	
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	7.35	7.32	7.35	7.32	6.62	6.66	8.39	8.89
Mean	8.18	9.79	11.54	11.61	14.28	12.48	8.91	6.22
Sharpe Ratio	1.08	1.31	1.51	1.53	2.07	1.78	0.92	0.58
Sortino Ratio	2.13	2.45	3.10	3.00	4.59	3.52	1.36	0.81

MPT Statistics

	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-0.98	0.60	2.70	3.03
Beta	0.95	0.94	0.90	0.89
R-Squared	88.76	87.43	82.51	88.44
Information Ratio	-0.63	-0.02	0.63	0.86
Tracking Error	2.54	2.63	2.87	3.13

Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 09-30-2016
Market Maturity

	Portfolio	Bmark
% of Stocks	98.86	99.90
Developed Markets	1.14	0.10
Emerging Markets	Not Available	0.00

Valuation Multiples

	Portfolio	Bmark
Price/Earnings	21.19	17.78
Price/Book	2.85	1.97
Price/Sales	1.24	1.50
Price/Cash Flow	12.09	9.87

Profitability

	Portfolio	Bmark
% of Stocks	2016-09	2016-09
Net Margin	9.84	11.12
ROE	17.06	14.66
ROA	5.59	4.38
Debt/Capital	40.84	37.37

Geometric Avg Capitalization (\$Mil)

Portfolio	20,900.10
Benchmark	47,691.72

Credit Quality Breakdown

	% of Bonds
AAA	14.14
AA	21.83
A	25.05
BBB	25.07
BB	5.92
B	3.01
Below B	0.41
NR	4.58

Interest Rate Risk

	Bonds	% Not Available
Avg Eff Maturity	—	100.00
Avg Eff Duration	—	100.00
Avg Credit Quality	BBB	5.40
Avg Wtd Coupon	3.93	0.00

Upside & Downside Capture Ratio 09-30-2016

	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	97.19 ↑	97.99 ↑	103.24 ↑	102.42 ↑	— ↑
Portfolio Downside	117.37 ↓	95.10 ↓	76.82 ↓	76.99 ↓	— ↓

Portfolio Snapshot : Paterson Balanced Growth

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$10,000.00	2.30	\$235.75	1.15	Custom

Standardized and Tax Adjusted Returns

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

Total Returns (%) 09-30-2016

Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	1.82	2.60	2.56	3.48	2.55	11-08-2000	15.24	1.19	1.58
Fidelity Canadian Large Cap Sr B (CAD)	11.29	10.15	13.96	10.75	9.67	02-01-1988	55.34	1.82	2.28
Fidelity Small Cap America Sr B (CAD)	5.36	17.98	23.85	11.20	10.84	04-05-1994	26.72	1.84	2.31
Mackenzie Ivy Foreign Equity A (CAD)	6.46	11.03	12.87	6.78	8.04	10-16-1992	51.30	1.92	2.51
RBC Global Corporate Bond Sr A (CAD)	7.69	4.87	4.76	5.17	4.62	08-23-2004	17.05	1.31	1.74
Sentry Small/Mid Cap Income A (CAD)	14.08	11.25	16.74	12.83	12.69	07-28-2005	27.75	2.03	2.75
TD US Blue Chip Equity - A (CAD)	7.17	18.51	20.79	8.67	2.23	11-01-2000	42.35	1.76	2.56
Citi Canadian GBI CAD (CAD)	4.41	4.86	3.24	4.54	7.92	12-31-1984			
MSCI EAFE GR CAD (CAD)	4.94	9.55	13.01	3.99	9.81	12-31-1969			
S&P 500 TR CAD (CAD)	13.15	20.65	21.90	9.01	5.31	01-31-2002			
S&P/TSX Composite TR (CAD)	14.21	8.00	8.05	5.29	9.05	01-31-1956			

Portfolio Snapshot : Paterson Conservative

Portfolio Value
\$10,000.00

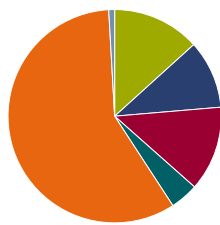
Avg. Fund MER (%)
1.49

Est. Annual Fund Expense
\$151.87

Portfolio Yield (%)
1.84

Benchmark
Custom

Analysis 09-30-2016



Asset Allocation

- Cash
- Canadian Equity
- US Equity
- International Equity
- Fixed Income
- Other/Not Classified

	Portfolio Net %	Bmark Net %
Cash	13.29	0.08
Canadian Equity	10.36	9.81
US Equity	12.89	10.26
International Equity	4.28	9.91
Fixed Income	58.29	24.92
Other/Not Classified	0.89	45.02

Morningstar Equity Style Box %

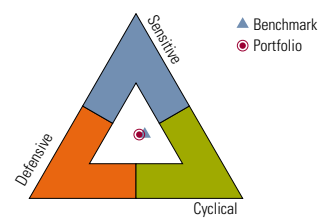
10	19	20	Large	Total Stock Holdings
11	13	14		136
6	6	1		% Not Classified
			Mid	0
			Small	
Value	Blend	Growth		
				
0-10	10-25	25-50	>50	

Morningstar Fixed Income Style Box %

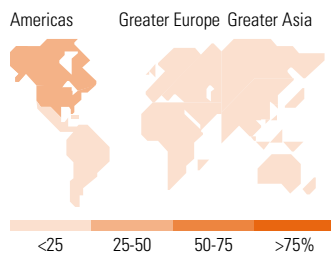
			Total Bond Holdings	
			2,557	
			% Not Classified	
			1	
67	0	0	High	
0	0	32	Med	
0	0	0	Low	
Ltd	Mod	Ext		
0-1010-2525-50>50				

Stock Analysis 09-30-2016

Stock Sectors



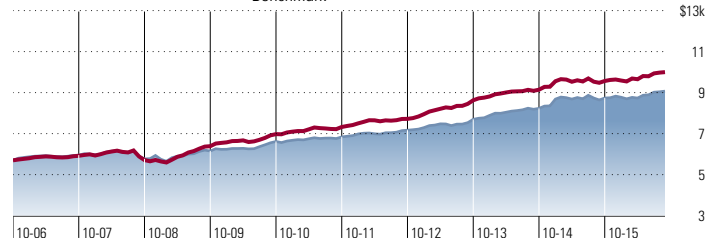
World Regions



Performance 09-30-2016

Investment Activity Graph

Initial Mkt Val: \$5,700 Final Mkt Val: \$10,000



	Portfolio (%)	Bmark (%)
Cyclical	36.27	42.05
Basic Matls	1.82	7.79
Consumer Cycl	19.03	9.12
Financial Svs	12.48	21.22
Real Estate	2.94	3.92
Sensitive	36.11	36.58
Commun Svs	2.69	5.24
Energy	5.67	10.69
Industrials	18.29	11.16
Technology	9.46	9.49
Defensive	27.62	21.37
Consumer Def	13.86	9.26
Healthcare	10.63	8.92
Utilities	3.13	3.19
Not Classified	0.00	0.00

	Portfolio (%)	Bmark (%)
Greater Europe	9.15	21.00
United Kingdom	3.09	6.11
Europe-Developed	6.06	14.67
Europe-Emerging	0.00	0.00
Africa/Middle East	0.00	0.22
Greater Asia	6.38	12.04
Japan	1.88	7.94
Australasia	3.51	2.48
Asia-Developed	0.99	1.52
Asia-Emerging	0.00	0.10
Americas	84.47	66.95
Canada	37.63	32.72
United States	46.84	34.23
Latin America	0.00	0.00
Not Classified	0.00	0.00

Trailing Returns

	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	2.05	5.49	5.76	6.73	5.90
Benchmark Return	2.01	4.98	6.38	6.06	4.91
+/- Benchmark Return	0.04	0.51	-0.62	0.67	0.99

Calendar Returns

	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	3.74	2.77	0.97
2015	3.79	5.67	-1.88
2014	6.07	7.46	-1.39
2013	11.74	7.64	4.10
2012	5.62	4.63	0.99
2011	5.13	3.96	1.17
2010	7.78	6.53	1.25
2009	14.55	5.00	9.55
2008	-4.58	-1.15	-3.43
2007	3.82	2.80	1.02

Best/Worst Time Periods

	Best %	Worst %
3 Months	6.22 (Mar 2009-May 2009)	-8.55 (Sep 2008-Nov 2008)
1 Year	18.63 (Mar 2009-Feb 2010)	-6.74 (Mar 2008-Feb 2009)
3 Years	10.63 (Mar 2009-Feb 2012)	3.88 (Nov 2006-Oct 2009)

Holdings 09-30-2016

Top 6 holdings out of 6

	Holding Value \$	% Assets
PH&N Short Term Bond & Mortgage D (CAD)	4,478	44.78
Mackenzie Ivy Foreign Equity A (CAD)	1,546	15.46
Sentry Small/Mid Cap Income A (CAD)	1,015	10.15
RBC Global Corporate Bond Sr A (CAD)	996	9.96
Dynamic Advantage Bond (CAD)	982	9.82
Fidelity Canadian Large Cap Sr B (CAD)	982	9.82

Portfolio Snapshot : Paterson Conservative

Portfolio Value
\$10,000.00

Avg. Fund MER (%)
1.49

Est. Annual Fund Expense
\$151.87

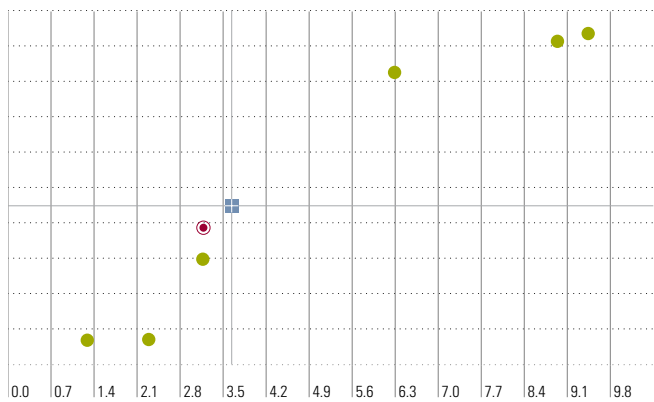
Portfolio Yield (%)
1.84

Benchmark
Custom

Risk Analysis 09-30-2016

Risk/Reward Scatterplot

● Portfolio ● Holdings ■ Bmark 3 Year Mean



Performance History Graph

■ Portfolio Calendar Returns +/- Benchmark in %



Risk and Return Statistics

	1 Yr		3 Yr		5 Yr		10 Yr	
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	2.66	2.71	3.18	3.64	2.79	3.09	3.54	3.69
Mean	5.49	4.98	5.76	6.38	6.73	6.06	5.90	4.91
Sharpe Ratio	1.90	1.68	1.61	1.59	2.15	1.73	1.24	0.95
Sortino Ratio	5.63	3.63	3.52	3.71	5.04	3.95	1.94	1.49

MPT Statistics

	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	1.04	0.39	1.59	1.42
Beta	0.88	0.82	0.81	0.86
R-Squared	79.59	88.38	81.05	78.74
Information Ratio	0.41	-0.49	0.51	0.56
Tracking Error	1.26	1.26	1.34	1.77

Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 09-30-2016

Market Maturity

	Portfolio	Bmark
% of Stocks	100.00	99.89
Developed Markets	100.00	99.89
Emerging Markets	0.00	0.11
Not Available	0.00	0.00

Valuation Multiples

	Portfolio	Bmark
Price/Earnings	19.95	17.66
Price/Book	2.43	1.93
Price/Sales	1.08	1.48
Price/Cash Flow	11.17	9.73

Profitability

	Portfolio	Bmark
% of Stocks	2016-09	2016-09
Net Margin	8.57	10.99
ROE	16.61	14.22
ROA	4.89	4.22
Debt/Capital	41.13	37.08

Geometric Avg Capitalization (\$Mil)

Portfolio	14,033.01
Benchmark	45,313.95

Credit Quality Breakdown

	% of Bonds
AAA	29.01
AA	25.27
A	15.54
BBB	18.23
BB	1.98
B	1.01
Below B	0.14
NR	8.83

Interest Rate Risk

	Bonds	% Not Available
Avg Eff Maturity	—	100.00
Avg Eff Duration	—	100.00
Avg Credit Quality	A	0.90
Avg Wtd Coupon	2.97	0.00

Upside & Downside Capture Ratio 09-30-2016

Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	99.32 ↑	87.68 ↑	100.00 ↑	102.32 ↑	— ↑
Portfolio Downside	71.75 ↓	80.12 ↓	64.55 ↓	72.13 ↓	— ↓

Portfolio Snapshot : Paterson Conservative

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$10,000.00	1.49	\$151.87	1.84	Custom

Standardized and Tax Adjusted Returns

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

Total Returns (%) 09-30-2016

Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	1.82	2.60	2.56	3.48	2.55	11-08-2000	15.77	1.19	1.58
Fidelity Canadian Large Cap Sr B (CAD)	11.29	10.15	13.96	10.75	9.67	02-01-1988	22.90	1.82	2.28
Mackenzie Ivy Foreign Equity A (CAD)	6.46	11.03	12.87	6.78	8.04	10-16-1992	39.81	1.92	2.51
PH&N Short Term Bond & Mortgage D (CAD)	2.24	2.58	2.23	3.38	4.70	12-31-1993	27.03	1.07	0.60
RBC Global Corporate Bond Sr A (CAD)	7.69	4.87	4.76	5.17	4.62	08-23-2004	17.64	1.31	1.74
Sentry Small/Mid Cap Income A (CAD)	14.08	11.25	16.74	12.83	12.69	07-28-2005	28.71	2.03	2.75
Citi Canadian GBI 3-5 Yr CAD (CAD)	1.28	2.95	2.18	3.83	7.00	12-31-1984			
Citi Canadian GBI CAD (CAD)	4.41	4.86	3.24	4.54	7.92	12-31-1984			
MSCI EAFE GR CAD (CAD)	4.94	9.55	13.01	3.99	9.81	12-31-1969			
S&P 500 TR CAD (CAD)	13.15	20.65	21.90	9.01	5.31	01-31-2002			
S&P/TSX Composite TR (CAD)	14.21	8.00	8.05	5.29	9.05	01-31-1956			

Portfolio Snapshot : Paterson Growth

Portfolio Value
\$10,000.00

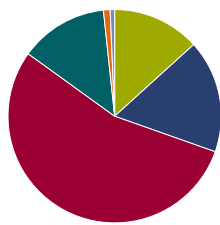
Avg. Fund MER (%)
2.47

Est. Annual Fund Expense
\$253.00

Portfolio Yield (%)
0.62

Benchmark
Custom

Analysis 09-30-2016



Asset Allocation

- Cash
- Canadian Equity
- US Equity
- International Equity
- Fixed Income
- Other/Not Classified

	Portfolio Net %	Bmark Net %
Cash	13.28	0.00
Canadian Equity	17.13	34.34
US Equity	54.55	35.86
International Equity	13.36	29.75
Fixed Income	1.01	0.00
Other/Not Classified	0.68	0.05

Morningstar Equity Style Box %

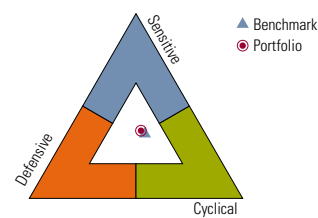
8	16	35	Large	Total Stock Holdings
9	10	11		334
3	5	3		% Not Classified
			0	
Value	Blend	Growth		
0-10	10-25	25-50	>50	

Morningstar Fixed Income Style Box %

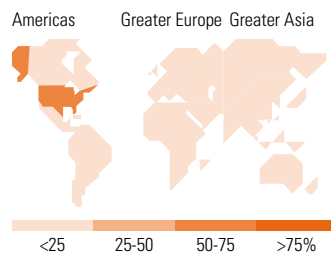
0	0	0	High	Total Bond Holdings
0	0	0		5
0	0	0		% Not Classified
			100	
Ltd	Mod	Ext		
0-10	10-25	25-50	>50	

Stock Analysis 09-30-2016

Stock Sectors

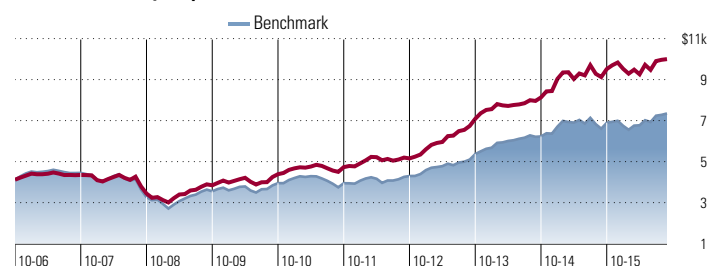


World Regions



Performance 09-30-2016

Investment Activity Graph



	Portfolio (%)	Bmark (%)
Cyclical	35.65	42.00
Basic Matls	2.31	7.78
Consumer Cycl	20.55	8.98
Financial Svs	11.64	21.32
Real Estate	1.15	3.92
Sensitive	40.93	36.94
Commun Svs	3.05	5.25
Energy	3.17	10.97
Industrials	18.78	11.08
Technology	15.93	9.64
Defensive	23.42	21.06
Consumer Def	8.89	9.08
Healthcare	12.37	8.80
Utilities	2.16	3.18
Not Classified	0.00	0.00

	Portfolio (%)	Bmark (%)
Greater Europe	8.77	18.92
United Kingdom	1.84	5.50
Europe-Developed	6.56	13.22
Europe-Emerging	0.00	0.00
Africa/Middle East	0.37	0.20
Greater Asia	6.32	10.84
Japan	1.58	7.15
Australasia	1.45	2.23
Asia-Developed	0.91	1.37
Asia-Emerging	2.38	0.09
Americas	84.91	70.24
Canada	20.14	34.36
United States	64.14	35.88
Latin America	0.63	0.00
Not Classified	0.00	0.00

	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Trailing Returns					
Portfolio Return	5.53	9.57	14.05	17.31	9.62
Benchmark Return	6.02	11.21	12.95	14.42	6.41
+/- Benchmark Return	-0.49	-1.64	1.10	2.89	3.21

	Portfolio (%)	Benchmark (%)	+/- Benchmark
Calendar Returns			
YTD	1.69	5.11	-3.42
2015	16.47	9.83	6.64
2014	12.24	13.15	-0.91
2013	40.66	28.06	12.60
2012	12.11	11.88	0.23
2011	3.72	-4.35	8.07
2010	12.81	10.10	2.71
2009	24.63	18.41	6.22
2008	-24.48	-27.40	2.92
2007	0.28	-2.00	2.28

	Best %	Worst %
Best/Worst Time Periods		
3 Months	13.64 (Mar 2009-May 2009)	-24.13 (Sep 2008-Nov 2008)
1 Year	40.66 (Jan 2013-Dec 2013)	-25.50 (Dec 2007-Nov 2008)
3 Years	24.35 (Aug 2012-Jul 2015)	-4.18 (Jul 2007-Jun 2010)

Holdings 09-30-2016

Top 6 holdings out of 6

	Holding Value \$	% Assets
TD US Blue Chip Equity - A (CAD)	2,676	26.76
Fidelity Canadian Large Cap Sr B (CAD)	2,363	23.63
Mackenzie Ivy Foreign Equity A (CAD)	1,985	19.85
Fidelity Small Cap America Sr B (CAD)	1,126	11.26
Sentry Small/Mid Cap Income A (CAD)	978	9.78
CI Black Creek Global Leaders Class A (CAD)	873	8.73

Portfolio Snapshot : Paterson Growth

Portfolio Value

\$10,000.00

Avg. Fund MER (%)

2.47

Est. Annual Fund Expense

\$253.00

Portfolio Yield (%)

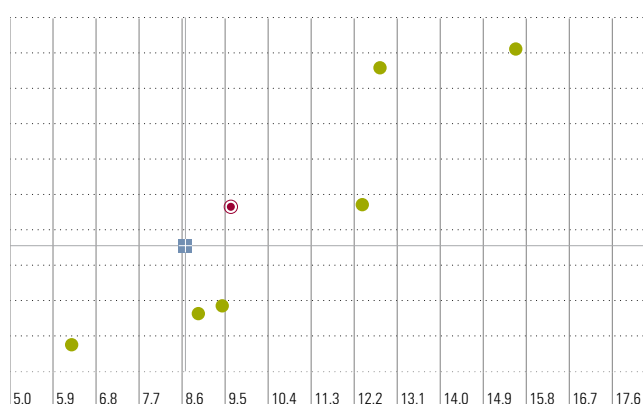
0.62

Benchmark

Custom

Risk Analysis 09-30-2016
Risk/Reward Scatterplot

Portfolio Holdings Bmark 3 Year Mean



3 Year Standard Deviation

Performance History Graph

Portfolio Calendar Returns +/- Benchmark in %


Risk and Return Statistics

	1 Yr		3 Yr		5 Yr		10 Yr	
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	10.15	9.04	9.62	8.67	8.69	8.16	10.50	11.17
Mean	9.57	11.21	14.05	12.95	17.31	14.42	9.62	6.41
Sharpe Ratio	0.94	1.23	1.44	1.45	1.94	1.70	0.82	0.50
Sortino Ratio	1.71	2.24	2.90	2.75	4.20	3.23	1.24	0.68

MPT Statistics

	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-1.80	0.99	3.33	3.58
Beta	1.04	1.01	0.94	0.88
R-Squared	85.53	82.37	78.43	87.00
Information Ratio	-0.42	0.27	0.70	0.77
Tracking Error	3.90	4.03	4.12	4.14

Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 09-30-2016
Market Maturity

	Portfolio	Bmark
% of Stocks	96.98	99.90
Developed Markets	3.02	0.10
Emerging Markets	0.00	0.00

Valuation Multiples

	Portfolio	Bmark
Price/Earnings	21.56	17.71
Price/Book	2.90	1.96
Price/Sales	1.33	1.51
Price/Cash Flow	12.18	9.84

Profitability

	Portfolio	Bmark
% of Stocks	2016-09	2016-09
Net Margin	10.23	10.97
ROE	16.82	14.29
ROA	5.71	4.20
Debt/Capital	39.91	37.17

Geometric Avg Capitalization (\$Mil)

Portfolio	24,465.28
Benchmark	45,511.93

Credit Quality Breakdown

	% of Bonds
AAA	36.41
AA	0.00
A	0.00
BBB	0.00
BB	0.00
B	12.04
Below B	0.00
NR	51.55

Interest Rate Risk

	Bonds	% Not Available
Avg Eff Maturity	—	100.00
Avg Eff Duration	—	100.00
Avg Credit Quality	—	100.00
Avg Wtd Coupon	2.69	0.00

Upside & Downside Capture Ratio 09-30-2016

Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	94.74 ↑	102.60 ↑	104.58 ↑	98.93 ↑	— ↑
Portfolio Downside	106.82 ↓	93.01 ↓	72.41 ↓	74.29 ↓	— ↓

Portfolio Snapshot : Paterson Growth

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$10,000.00	2.47	\$253.00	0.62	Custom

Standardized and Tax Adjusted Returns

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

Total Returns (%) 09-30-2016

Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
CI Black Creek Global Leaders Class A (CAD)	18.05	14.11	16.65	7.42	6.49	02-01-2005	22.21	1.92	2.48
Fidelity Canadian Large Cap Sr B (CAD)	11.29	10.15	13.96	10.75	9.67	02-01-1988	55.12	1.82	2.28
Fidelity Small Cap America Sr B (CAD)	5.36	17.98	23.85	11.20	10.84	04-05-1994	26.62	1.84	2.31
Mackenzie Ivy Foreign Equity A (CAD)	6.46	11.03	12.87	6.78	8.04	10-16-1992	51.10	1.92	2.51
Sentry Small/Mid Cap Income A (CAD)	14.08	11.25	16.74	12.83	12.69	07-28-2005	27.65	2.03	2.75
TD US Blue Chip Equity - A (CAD)	7.17	18.51	20.79	8.67	2.23	11-01-2000	70.31	1.76	2.56
MSCI EAFE GR CAD (CAD)	4.94	9.55	13.01	3.99	9.81	12-31-1969			
S&P 500 TR CAD (CAD)	13.15	20.65	21.90	9.01	5.31	01-31-2002			
S&P/TSX Composite TR (CAD)	14.21	8.00	8.05	5.29	9.05	01-31-1956			

Portfolio Snapshot : Paterson Moderate Balanced

Portfolio Value
\$10,000.03

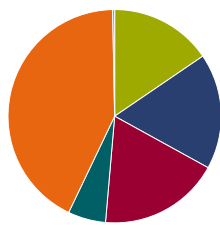
Avg. Fund MER (%)
2.08

Est. Annual Fund Expense
\$212.62

Portfolio Yield (%)
2.03

Benchmark
Custom

Analysis 09-30-2016



Asset Allocation

- Cash
- Canadian Equity
- US Equity
- International Equity
- Fixed Income
- Other/Not Classified

	Portfolio Net %	Bmark Net %
Cash	15.48	0.16
Canadian Equity	17.54	14.72
US Equity	18.36	20.38
International Equity	5.72	14.88
Fixed Income	42.60	49.84
Other/Not Classified	0.31	0.02

Morningstar Equity Style Box %

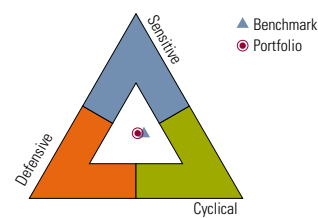
12	19	21	Large	Total Stock Holdings 136		
12	10	14			Mid	% Not Classified 0
5	6	1			Small	
Value	Blend	Growth				
0-10	10-25	25-50	>50			

Morningstar Fixed Income Style Box %

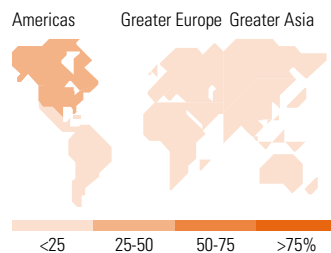
			Total Bond Holdings
0	0	0	High
			2,323
0	0	98	Med
			% Not Classified
			2
0	0	0	Low
Ltd	Mod	Ext	
0-10	10-25	25-50	>50

Stock Analysis 09-30-2016

Stock Sectors

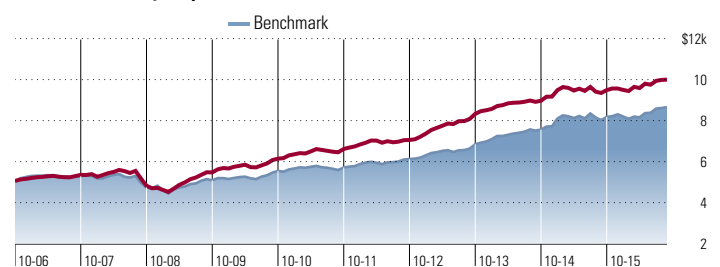


World Regions



Performance 09-30-2016

Investment Activity Graph



	Portfolio (%)	Bmark (%)
Cyclical	33.67	40.89
Basic Matls	1.21	7.28
Consumer Cycl	15.79	9.31
Financial Svs	14.30	20.52
Real Estate	2.37	3.78
Sensitive	37.72	37.07
Commun Svs	4.05	5.16
Energy	5.64	10.35
Industrials	16.31	11.12
Technology	11.72	10.44
Defensive	28.61	22.04
Consumer Def	15.71	9.33
Healthcare	9.17	9.51
Utilities	3.73	3.20
Not Classified	0.00	0.00

	Portfolio (%)	Bmark (%)
Greater Europe	8.11	18.94
United Kingdom	2.74	5.50
Europe-Developed	5.37	13.24
Europe-Emerging	0.00	0.00
Africa/Middle East	0.00	0.00
Greater Asia	5.63	10.85
Japan	1.66	7.15
Australasia	3.09	2.23
Asia-Developed	0.88	1.38
Asia-Emerging	0.00	0.09
Americas	86.26	70.22
Canada	42.14	29.45
United States	44.12	40.77
Latin America	0.00	0.00
Not Classified	0.00	0.00

	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Trailing Returns					
Portfolio Return	2.55	6.96	7.34	9.14	7.24
Benchmark Return	3.25	7.86	9.23	9.13	5.76
+/- Benchmark Return	-0.70	-0.90	-1.89	0.01	1.48

	Portfolio (%)	Benchmark (%)	+/- Benchmark
Calendar Returns			
YTD	4.53	4.15	0.38
2015	4.30	7.60	-3.30
2014	7.82	10.61	-2.79
2013	17.87	12.63	5.24
2012	7.06	7.21	-0.15
2011	6.87	2.90	3.97
2010	10.89	8.16	2.73
2009	20.46	7.60	12.86
2008	-12.42	-8.98	-3.44
2007	4.49	0.98	3.51

	Best %	Worst %
Best/Worst Time Periods		
3 Months	10.20 (Mar 2009-May 2009)	-15.27 (Sep 2008-Nov 2008)
1 Year	27.07 (Mar 2009-Feb 2010)	-15.34 (Mar 2008-Feb 2009)
3 Years	15.23 (Mar 2009-Feb 2012)	2.61 (Jun 2007-May 2010)

Holdings 09-30-2016

Top 5 holdings out of 5

	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	3,450	34.50
Fidelity Canadian Large Cap Sr B (CAD)	2,463	24.63
Mackenzie Ivy Foreign Equity A (CAD)	2,069	20.69
Sentry Small/Mid Cap Income A (CAD)	1,019	10.19
RBC Global Corporate Bond Sr A (CAD)	1,000	10.00

Portfolio Snapshot : Paterson Moderate Balanced

Portfolio Value
\$10,000.03

Avg. Fund MER (%)
2.08

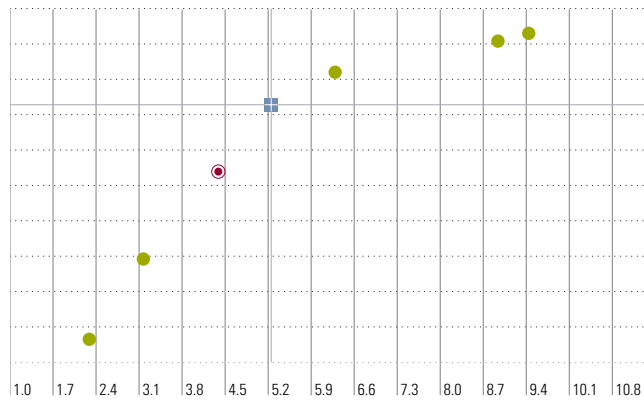
Est. Annual Fund Expense
\$212.62

Portfolio Yield (%)
2.03

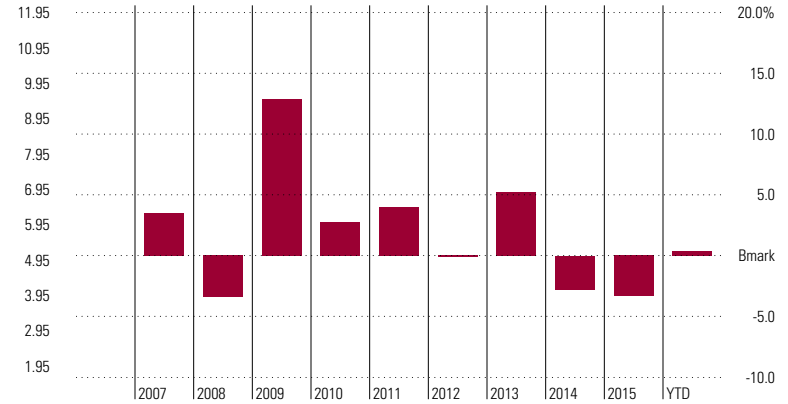
Benchmark
Custom

Risk Analysis 09-30-2016

Risk/Reward Scatterplot ● Portfolio ● Holdings ■ Bmark 3 Year Mean



Performance History Graph ■ Portfolio Calendar Returns +/- Benchmark in %



Risk and Return Statistics

	1 Yr		3 Yr		5 Yr		10 Yr	
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	3.90	4.50	4.39	5.25	4.03	4.50	5.62	5.72
Mean	6.96	7.86	7.34	9.23	9.14	9.13	7.24	5.76
Sharpe Ratio	1.68	1.66	1.54	1.65	2.09	1.87	1.04	0.77
Sortino Ratio	4.89	3.57	3.28	3.61	4.72	4.05	1.52	1.14

MPT Statistics

	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	0.84	0.01	1.57	1.90
Beta	0.76	0.78	0.80	0.88
R-Squared	77.49	87.50	80.74	80.25
Information Ratio	-0.42	-0.95	0.00	0.56
Tracking Error	2.15	1.98	1.96	2.65

Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 09-30-2016

Market Maturity

	Portfolio	Bmark
% of Stocks	100.00	99.90
Developed Markets	100.00	99.90
Emerging Markets	0.00	0.10
Not Available	0.00	0.00

Valuation Multiples

	Portfolio	Bmark
Price/Earnings	20.00	17.84
Price/Book	2.41	1.99
Price/Sales	1.10	1.52
Price/Cash Flow	11.37	9.95

Profitability

	Portfolio	Bmark
% of Stocks	2016-09	2016-09
Net Margin	8.10	11.20
ROE	14.67	14.92
ROA	4.34	4.47
Debt/Capital	40.08	37.55

Geometric Avg Capitalization (\$Mil)

Portfolio	15,286.92
Benchmark	49,177.78

Credit Quality Breakdown

	% of Bonds
AAA	19.70
AA	27.95
A	24.07
BBB	19.86
BB	4.31
B	1.39
Below B	0.19
NR	2.53

Interest Rate Risk

	Bonds	% Not Available
Avg Eff Maturity	—	100.00
Avg Eff Duration	—	100.00
Avg Credit Quality	A	2.50
Avg Wtd Coupon	3.75	0.00

Upside & Downside Capture Ratio 09-30-2016

Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	80.41 ↑	79.80 ↑	93.55 ↑	101.79 ↑	— ↑
Portfolio Downside	60.41 ↓	79.11 ↓	73.63 ↓	76.42 ↓	— ↓

Portfolio Snapshot : Paterson Moderate Balanced

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$10,000.03	2.08	\$212.62	2.03	Custom

Standardized and Tax Adjusted Returns

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

Total Returns (%) 09-30-2016

Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	1.82	2.60	2.56	3.48	2.55	11-08-2000	55.38	1.19	1.58
Fidelity Canadian Large Cap Sr B (CAD)	11.29	10.15	13.96	10.75	9.67	02-01-1988	57.46	1.82	2.28
Mackenzie Ivy Foreign Equity A (CAD)	6.46	11.03	12.87	6.78	8.04	10-16-1992	53.26	1.92	2.51
RBC Global Corporate Bond Sr A (CAD)	7.69	4.87	4.76	5.17	4.62	08-23-2004	17.71	1.31	1.74
Sentry Small/Mid Cap Income A (CAD)	14.08	11.25	16.74	12.83	12.69	07-28-2005	28.82	2.03	2.75
Citi Canadian GBI CAD (CAD)	4.41	4.86	3.24	4.54	7.92	12-31-1984			
MSCI EAFE GR CAD (CAD)	4.94	9.55	13.01	3.99	9.81	12-31-1969			
S&P 500 TR CAD (CAD)	13.15	20.65	21.90	9.01	5.31	01-31-2002			
S&P/TSX Composite TR (CAD)	14.21	8.00	8.05	5.29	9.05	01-31-1956			

Portfolio Snapshot Report

Disclosure Statement

This report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other non-applicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations.

Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

Unscheduled Portfolio Returns

Monthly total returns for unscheduled portfolios are calculated by applying the ending period holding weightings supplied by the user to an individual holding's monthly returns.

In terms of security start date, users can choose between earliest common and earliest available. The earliest common option defaults performance to the first month that all the holdings have inception dates. For example, if Holding A began in 01/01/1985 and Holding B began in 01/01/1990, the earliest common date is 01/01/1990 and portfolio performance would default to this start date.

The earliest available option uses the earliest price date we have available for each holding. Morningstar has information dating back to inception for most mutual funds in our database. Investments cannot be scheduled to start before this date. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account.

Scheduled Portfolio Trailing Returns

Scheduled Portfolios are customized by the user to account for loads, taxes, cash flows and specific investment dates. Scheduled portfolios use the portfolio's investment history to calculate final market values and returns. For scheduled portfolios, both individual holdings and portfolio returns are internal rate-of-return calculations that reflect the timing and dollar size of all purchases and sales. For stocks and mutual funds, sales charges and tax rates are taken into account as specified by the user (except in the pre-tax returns, which reflect

the impact of sales charges but not taxes). Note that in some scheduled portfolio illustrations, dividends and capital gains distributions, if applicable, are reinvested at the end of the month in which they are made at the month-end closing price.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

The information in this report contains or is derived from the most recent information available to Morningstar from publicly available sources, third party providers and/or account information provided by your financial advisor, and all such information may or may not be an accurate reflection of current data. There is no assurance that the information will remain the same.

Morningstar cannot and does not verify any of the information and Morningstar does not provide any warranty, express or implied, regarding or assume any liability in respect of the correctness, completeness or accuracy of such information.

When used as supplemental sales literature, the Portfolio Snapshot Report must be preceded or accompanied by the fund/policy's current prospectus, Fund Facts or equivalent; please read these documents carefully before investing. In all cases, this disclosure statement should accompany the Portfolio Snapshot Report.

Investment Risks

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility than the overall market average.

Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

Citi Canadian GBI CAD

Description unavailable. The constituents displayed for this index are from the following proxy: BMO Mid Federal Bond ETF.

MSCI EAFE GR CAD

Description unavailable.

S&P/TSX Composite TR

Description unavailable. The constituents displayed for this index are from the following proxy: iShares CAN Fincl Monthly Inc.

Benchmark Disclosure

Custom Benchmark: Paterson Balanced	Allocation %	Type
S&P/TSX Composite TR	20.00	IDX
S&P 500 TR CAD	20.00	IDX
MSCI EAFE GR CAD	20.00	IDX
Citi Canadian GBI CAD	40.00	IDX

Custom Benchmark: Paterson Balanced Growth	Allocation %	Type
Citi Canadian GBI CAD	20.00	IDX
S&P/TSX Composite TR	25.00	IDX
MSCI EAFE GR CAD	25.00	IDX
S&P 500 TR CAD	30.00	IDX

Custom Benchmark: Paterson Conservative	Allocation %	Type
S&P/TSX Composite TR	10.00	IDX
S&P 500 TR CAD	10.00	IDX
MSCI EAFE GR CAD	10.00	IDX
Citi Canadian GBI CAD	25.00	IDX
Citi Canadian GBI 3-5 Yr CAD	45.00	IDX

Custom Benchmark: Paterson Growth	Allocation %	Type
MSCI EAFE GR CAD	30.00	IDX
S&P/TSX Composite TR	35.00	IDX
S&P 500 TR CAD	35.00	IDX

Custom Benchmark: Paterson Moderate Balanced	Allocation %	Type
S&P/TSX Composite TR	15.00	IDX
MSCI EAFE GR CAD	15.00	IDX
S&P 500 TR CAD	20.00	IDX
Citi Canadian GBI CAD	50.00	IDX

CIBC WM 91 Day Treasury Bill CAD

Description unavailable.