# **Model Portfolio Summay Report**

April 13, 2016

#### Prepared by:

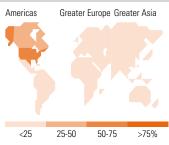
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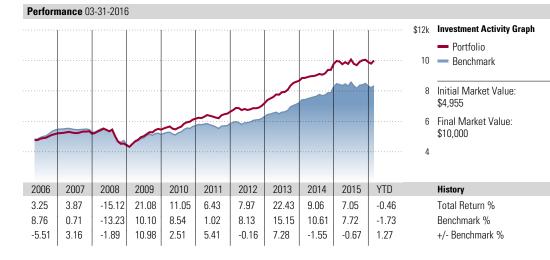
# Portfolio Summary Paterson Balanced

| Portfolio Value             | Avg. Fund MER (%)    | Est. Annual Fund E | Expense Portfol                | io Yield (%)   | Benchmark |    |
|-----------------------------|----------------------|--------------------|--------------------------------|----------------|-----------|----|
| \$10,000.00                 | 2.18                 | \$222.74           | 1.84                           |                | Custom    |    |
| Asset Allocation 03-31-2016 |                      |                    | Stock Analysis 03-3            | 1-2016         |           |    |
|                             | Asset Allocation     | Portfolio<br>Net % | Top 5 Sectors                  | Portfolio<br>% |           |    |
|                             | 😑 Cash               | 11.34              | 🗢 Consumer Cycl                | 15.51          |           |    |
|                             | Canadian Equity      | 18.94              | Industrials                    | 14.29          |           |    |
|                             | US Equity            | 28.49              | Consumer Def                   | 14.23          |           |    |
|                             | International Equity | 6.55               | 🖨 Financial Svs                | 13.43          |           |    |
|                             | Fixed Income         | 34.14              | <ul> <li>Healthcare</li> </ul> | 12.68          |           |    |
|                             | Other/Not Classifie  | d 0.54             |                                | -              | 0 25      | 50 |

| Bond Analysis 03-31-201 | 6           |                               |             |
|-------------------------|-------------|-------------------------------|-------------|
| Credit Quality          | Portfolio % | Fixed-Income Sectors          | Portfolio % |
| AAA                     | 16.51       | 📅 Government                  | 34.68       |
| AA                      | 28.73       | Municipal                     | 0.02        |
| A                       | 23.09       | <ul> <li>Corporate</li> </ul> | 59.86       |
| BBB                     | 23.27       | Securitized                   | 1.24        |
| BB                      | 5.25        | 🖨 Cash & Equivalents          | 4.21        |
| В                       | 1.72        | Derivative                    | 0.00        |
| Below B                 | 0.18        |                               |             |
| NR                      | 1.25        |                               |             |

| World Regions 03-31-2016 |                |   |
|--------------------------|----------------|---|
| Top 5 Countries          | Portfolio<br>% | A |
| United States            | 53.58          |   |
| Canada                   | 34.45          |   |
| Europe-Developed         | 5.15           |   |
| United Kingdom           | 2.87           |   |
| Australasia              | 1.83           |   |

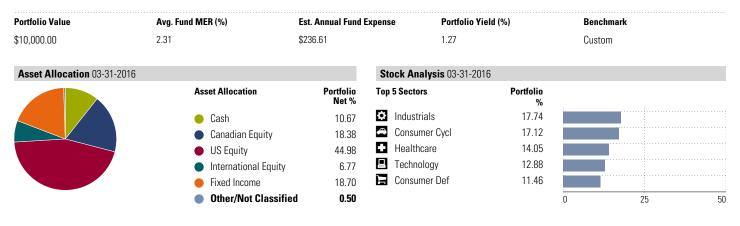




| Annualized | l Returns   |             |
|------------|-------------|-------------|
| Returns    | Portfolio % | Benchmark % |
| 1 Month    | 2.10        | 1.73        |
| 3 Months   | -0.46       | -1.73       |
| 6 Months   | 3.15        | 2.05        |
| 1 Year     | 0.67        | -0.96       |
| 3 Years    | 10.03       | 8.78        |
| 5 Years    | 9.97        | 7.65        |
| 10 Years   | 7.18        | 5.28        |

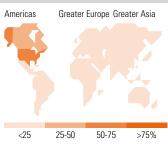
| Holdings 03-31-2016                    |          |                 |                 |                 |                  |                           |                       |                    |
|--|----------|-----------------|-----------------|-----------------|------------------|---------------------------|-----------------------|--------------------|
| Top 6 holdings out of 6                | % Assets | 1 Year<br>Ret % | 3 Year<br>Ret % | 5 Year<br>Ret % | 10 Year<br>Ret % | Management<br>Exp Ratio % | Morningstar<br>Rating | Prospectus<br>Risk |
| Fidelity Canadian Large Cap Sr B (CAD) | 25.00    | 3.40            | 13.35           | 12.88           | 9.69             | 2.30                      | *****                 | Average            |
| Dynamic Advantage Bond (CAD)           | 25.00    | -0.96           | 1.47            | 3.09            | 3.15             | 1.58                      | **                    | Low                |
| Mackenzie Ivy Foreign Equity A (CAD)   | 20.00    | 4.25            | 13.99           | 12.82           | 6.83             | 2.53                      | *****                 | Below Average      |
| TD US Blue Chip Equity - A (CAD)       | 10.00    | -0.44           | 21.73           | 17.42           | 7.36             | 2.56                      | ****                  | Average            |
| RBC Global Corporate Bond Sr A (CAD)   | 10.00    | -0.32           | 2.49            | 4.48            | 4.88             | 1.74                      | ***                   | Low                |
| Sentry Small/Mid Cap Income A (CAD)    | 10.00    | -8.39           | 11.38           | 11.85           | 11.70            | 2.71                      | *****                 | Average            |





| Bond Analysis 03-31-2016 | 3           |                               |             |
|--------------------------|-------------|-------------------------------|-------------|
| Credit Quality           | Portfolio % | Fixed-Income Sectors          | Portfolio % |
| AAA                      | 11.79       | 🖶 Government                  | 26.41       |
| AA                       | 24.38       | 😥 Municipal                   | 0.03        |
| A                        | 26.19       | <ul> <li>Corporate</li> </ul> | 68.21       |
| BBB                      | 26.14       | Securitized                   | 1.06        |
| BB                       | 6.52        | 🚅 Cash & Equivalents          | 4.29        |
| В                        | 3.04        | 🗈 Derivative                  | 0.00        |
| Below B                  | 0.31        |                               |             |
| NR                       | 1.63        |                               |             |

| World Regions 03-31-2016 |                |    |
|--------------------------|----------------|----|
| Top 5 Countries          | Portfolio<br>% | Ar |
| United States            | 64.84          | 9  |
| Canada                   | 25.60          |    |
| Europe-Developed         | 3.95           |    |
| United Kingdom           | 2.24           |    |
| Australasia              | 1.40           |    |



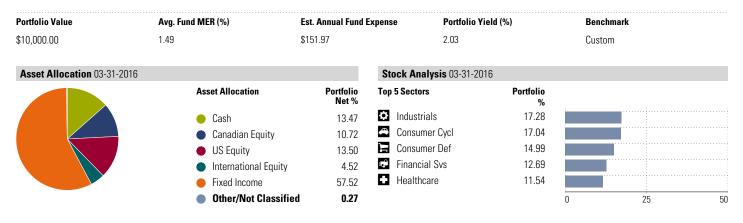


| Annualized | Returns     |             |
|------------|-------------|-------------|
| Returns    | Portfolio % | Benchmark % |
| 1 Month    | 1.92        | 2.32        |
| 3 Months   | -1.91       | -2.80       |
| 6 Months   | 3.32        | 2.19        |
| 1 Year     | 0.76        | -1.50       |
| 3 Years    | 13.52       | 11.06       |
| 5 Years    | 12.85       | 9.08        |
| 10 Years   | 8.12        | 5.50        |
|            |             |             |

| Holdings 03-31-2016                    |          |                 |                 |                 |                  |                           |                       |                    |
|--|----------|-----------------|-----------------|-----------------|------------------|---------------------------|-----------------------|--------------------|
| Top 7 holdings out of 7                | % Assets | 1 Year<br>Ret % | 3 Year<br>Ret % | 5 Year<br>Ret % | 10 Year<br>Ret % | Management<br>Exp Ratio % | Morningstar<br>Rating | Prospectus<br>Risk |
| Fidelity Canadian Large Cap Sr B (CAD) | 23.72    | 3.40            | 13.35           | 12.88           | 9.69             | 2.30                      | *****                 | Average            |
| Mackenzie Ivy Foreign Equity A (CAD)   | 19.92    | 4.25            | 13.99           | 12.82           | 6.83             | 2.53                      | *****                 | Below Average      |
| TD US Blue Chip Equity - A (CAD)       | 16.12    | -0.44           | 21.73           | 17.42           | 7.36             | 2.56                      | ****                  | Average            |
| Fidelity Small Cap America Sr B (CAD)  | 11.30    | -0.50           | 22.63           | 22.00           | 9.63             | 2.34                      | *****                 | Average            |
| Sentry Small/Mid Cap Income A (CAD)    | 9.81     | -8.39           | 11.38           | 11.85           | 11.70            | 2.71                      | *****                 | Average            |
| RBC Global Corporate Bond Sr A (CAD)   | 9.63     | -0.32           | 2.49            | 4.48            | 4.88             | 1.74                      | ***                   | Low                |
| Dynamic Advantage Bond (CAD)           | 9.49     | -0.96           | 1.47            | 3.09            | 3.15             | 1.58                      | **                    | Low                |

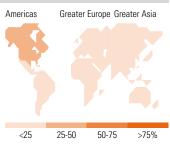


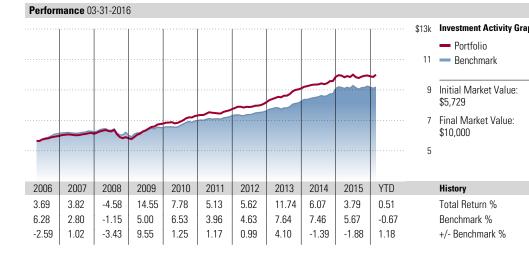
## Portfolio Summary Paterson Conservative



| Bond Analysis 03-31-201 | 6           |                               |             |
|-------------------------|-------------|-------------------------------|-------------|
| Credit Quality          | Portfolio % | Fixed-Income Sectors          | Portfolio % |
| AAA                     | 19.77       | 📅 Government                  | 26.21       |
| AA                      | 29.99       | Municipal                     | 0.01        |
| A                       | 17.35       | <ul> <li>Corporate</li> </ul> | 54.02       |
| BBB                     | 18.99       | Securitized                   | 8.37        |
| BB                      | 2.18        | 🖨 Cash & Equivalents          | 11.38       |
| В                       | 1.02        | 🗈 Derivative                  | 0.00        |
| Below B                 | 0.10        |                               |             |
| NR                      | 10.60       |                               |             |

| World Regions 03-31-20 | 16             |          |
|------------------------|----------------|----------|
| Top 5 Countries        | Portfolio<br>% | Americas |
| United States          | 47.43          | - Ç Ç.   |
| Canada                 | 36.97          |          |
| Europe-Developed       | 7.00           |          |
| United Kingdom         | 3.99           |          |
| Australasia            | 2.65           |          |
|                        |                |          |





|    | Annualized | Returns     |             |
|----|------------|-------------|-------------|
| ph | Returns    | Portfolio % | Benchmark % |
|    | 1 Month    | 1.50        | 0.83        |
|    | 3 Months   | 0.51        | -0.67       |
|    | 6 Months   | 2.21        | 1.47        |
|    | 1 Year     | 0.55        | 0.18        |
|    | 3 Years    | 5.96        | 5.73        |
|    | 5 Years    | 6.34        | 5.55        |
|    | 10 Years   | 5.70        | 4.78        |
|    |            |             |             |

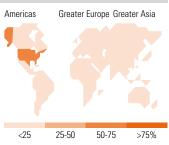
| Holdings 03-31-2016                        |          |                 |                 |                 |                  |                           |                       |                    |
|--|----------|-----------------|-----------------|-----------------|------------------|---------------------------|-----------------------|--------------------|
| Top 6 holdings out of 6                    | % Assets | 1 Year<br>Ret % | 3 Year<br>Ret % | 5 Year<br>Ret % | 10 Year<br>Ret % | Management<br>Exp Ratio % | Morningstar<br>Rating | Prospectus<br>Risk |
| PH&N Short Term Bond & Mortgage Sr D (CAD) | 44.78    | 1.11            | 2.18            | 2.56            | 3.52             | 0.60                      | ****                  | Low                |
| Mackenzie Ivy Foreign Equity A (CAD)       | 15.46    | 4.25            | 13.99           | 12.82           | 6.83             | 2.53                      | *****                 | Below Average      |
| Sentry Small/Mid Cap Income A (CAD)        | 10.15    | -8.39           | 11.38           | 11.85           | 11.70            | 2.71                      | *****                 | Average            |
| RBC Global Corporate Bond Sr A (CAD)       | 9.96     | -0.32           | 2.49            | 4.48            | 4.88             | 1.74                      | ***                   | Low                |
| Dynamic Advantage Bond (CAD)               | 9.82     | -0.96           | 1.47            | 3.09            | 3.15             | 1.58                      | **                    | Low                |
| Fidelity Canadian Large Cap Sr B (CAD)     | 9.82     | 3.40            | 13.35           | 12.88           | 9.69             | 2.30                      | *****                 | Average            |



| Portfolio Value             | Avg. Fund MER (%)    | Est. Annual Fund I | st. Annual Fund Expense Portfolio Yield (%) |                | Benchmark |       |
|-----------------------------|----------------------|--------------------|---|----------------|-----------|-------|
| \$10,000.00                 | 2.47                 | \$253.76           | 0.71  | 1              | Custom    |       |
| Asset Allocation 03-31-2016 |                      |                    | Stock Analysis 03                           | 3-31-2016      |           |       |
|                             | Asset Allocation     | Portfolio<br>Net % | Top 5 Sectors                               | Portfolio<br>% |           |       |
|                             | 🛑 Cash               | 10.66              | Consumer Cycl                               | 18.87          |           |       |
|                             | Canadian Equity      | 18.45              | Industrials                                 | 18.08          |           |       |
|                             | US Equity            | 57.19              | <ul> <li>Healthcare</li> </ul>              | 14.27          |           |       |
|                             | International Equity | 13.13              | Technology                                  | 14.14          |           |       |
|                             | Fixed Income         | 0.16               | 🖷 Financial Svs                             | 10.62          |           |       |
|                             | Other/Not Classifie  | d 0.41             |   |                | 0         | 25 50 |

| Bond Analysis 03-31-201 | 6           |                               |             |
|-------------------------|-------------|-------------------------------|-------------|
| Credit Quality          | Portfolio % | Fixed-Income Sectors          | Portfolio % |
| AAA                     | 0.00        | 📅 Government                  | 0.00        |
| AA                      | 0.00        | Municipal                     | 0.00        |
| А                       | 0.00        | <ul> <li>Corporate</li> </ul> | 76.47       |
| BBB                     | 0.00        | ▲ Securitized                 | 0.00        |
| BB                      | 0.00        | 🖨 Cash & Equivalents          | 23.53       |
| В                       | 100.00      | Derivative                    | 0.00        |
| Below B                 | 0.00        |                               |             |
| NR                      | 0.00        |                               |             |

| World Regions 03-31-2016 |                |    |  |  |  |  |  |
|--------------------------|----------------|----|--|--|--|--|--|
| Top 5 Countries          | Portfolio<br>% | Am |  |  |  |  |  |
| United States            | 64.83          | g  |  |  |  |  |  |
| Canada                   | 20.19          |    |  |  |  |  |  |
| Europe-Developed         | 6.34           |    |  |  |  |  |  |
| United Kingdom           | 2.97           |    |  |  |  |  |  |
| Asia-Emerging            | 1.84           |    |  |  |  |  |  |
|                          |                |    |  |  |  |  |  |



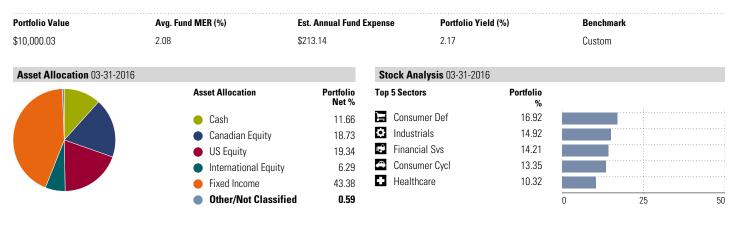


| Annualized Returns |             |             |  |  |  |  |  |
|--------------------|-------------|-------------|--|--|--|--|--|
| Returns            | Portfolio % | Benchmark % |  |  |  |  |  |
| 1 Month            | 2.10        | 3.0         |  |  |  |  |  |
| 3 Months           | -3.53       | -3.3        |  |  |  |  |  |
| 6 Months           | 3.95        | 2.24        |  |  |  |  |  |
| 1 Year             | 1.35        | -2.5        |  |  |  |  |  |
| 3 Years            | 17.08       | 12.5        |  |  |  |  |  |
| 5 Years            | 15.04       | 9.6         |  |  |  |  |  |
| 10 Years           | 8.66        | 5.4         |  |  |  |  |  |

| Holdings 03-31-2016                         |          |                 |                 |                 |                  |                           |                       |                    |
|---|----------|-----------------|-----------------|-----------------|------------------|---------------------------|-----------------------|--------------------|
| Top 6 holdings out of 6                     | % Assets | 1 Year<br>Ret % | 3 Year<br>Ret % | 5 Year<br>Ret % | 10 Year<br>Ret % | Management<br>Exp Ratio % | Morningstar<br>Rating | Prospectus<br>Risk |
| TD US Blue Chip Equity - A (CAD)            | 26.76    | -0.44           | 21.73           | 17.42           | 7.36             | 2.56                      | ****                  | Average            |
| Fidelity Canadian Large Cap Sr B (CAD)      | 23.63    | 3.40            | 13.35           | 12.88           | 9.69             | 2.30                      | ****                  | Average            |
| Mackenzie Ivy Foreign Equity A (CAD)        | 19.85    | 4.25            | 13.99           | 12.82           | 6.83             | 2.53                      | ****                  | Below Average      |
| Fidelity Small Cap America Sr B (CAD)       | 11.26    | -0.50           | 22.63           | 22.00           | 9.63             | 2.34                      | ****                  | Average            |
| Sentry Small/Mid Cap Income A (CAD)         | 9.78     | -8.39           | 11.38           | 11.85           | 11.70            | 2.71                      | ****                  | Average            |
| CI Black Creek Global Leaders Class A (CAD) | 8.73     | 6.09            | 17.62           | 11.77           | 6.38             | 2.47                      | ****                  | Average            |

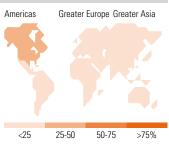


## Portfolio Summary Paterson Moderate Balanced



| Bond Analysis 03-31-2 | 016         |                      |             |
|-----------------------|-------------|----------------------|-------------|
| Credit Quality        | Portfolio % | Fixed-Income Sectors | Portfolio % |
| AAA                   | 17.83       | 🖶 Government         | 37.00       |
| AA                    | 29.96       | Municipal            | 0.01        |
| А                     | 22.21       | Corporate            | 57.51       |
| BBB                   | 22.47       | ▲ Securitized        | 1.29        |
| BB                    | 4.89        | 🖨 Cash & Equivalents | 4.18        |
| В                     | 1.36        | Derivative           | 0.00        |
| Below B               | 0.14        |                      |             |
| NR                    | 1.14        |                      |             |

| World Regions 03-31-2016 |                |        |  |  |  |  |  |  |
|--------------------------|----------------|--------|--|--|--|--|--|--|
| Top 5 Countries          | Portfolio<br>% | Americ |  |  |  |  |  |  |
| United States            | 44.50          |        |  |  |  |  |  |  |
| Canada                   | 41.64          |        |  |  |  |  |  |  |
| Europe-Developed         | 6.38           |        |  |  |  |  |  |  |
| United Kingdom           | 3.47           |        |  |  |  |  |  |  |
| Australasia              | 2.31           |        |  |  |  |  |  |  |
|                          |                |        |  |  |  |  |  |  |





| Annualized Returns |             |             |  |  |  |  |
|--------------------|-------------|-------------|--|--|--|--|
| Returns            | Portfolio % | Benchmark % |  |  |  |  |
| 1 Month            | 2.15        | 1.35        |  |  |  |  |
| 3 Months           | 0.82        | -1.35       |  |  |  |  |
| 6 Months           | 3.17        | 2.16        |  |  |  |  |
| 1 Year             | 0.52        | -0.20       |  |  |  |  |
| 3 Years            | 8.05        | 8.2         |  |  |  |  |
| 5 Years            | 8.56        | 7.5         |  |  |  |  |
| 10 Years           | 6.74        | 5.3         |  |  |  |  |

| Holdings 03-31-2016                    |          |                 |                 |                 |                  |                           |                       |                    |
|--|----------|-----------------|-----------------|-----------------|------------------|---------------------------|-----------------------|--------------------|
| Top 5 holdings out of 5                | % Assets | 1 Year<br>Ret % | 3 Year<br>Ret % | 5 Year<br>Ret % | 10 Year<br>Ret % | Management<br>Exp Ratio % | Morningstar<br>Rating | Prospectus<br>Risk |
| Dynamic Advantage Bond (CAD)           | 34.50    | -0.96           | 1.47            | 3.09            | 3.15             | 1.58                      | **                    | Low                |
| Fidelity Canadian Large Cap Sr B (CAD) | 24.63    | 3.40            | 13.35           | 12.88           | 9.69             | 2.30                      | *****                 | Average            |
| Mackenzie Ivy Foreign Equity A (CAD)   | 20.69    | 4.25            | 13.99           | 12.82           | 6.83             | 2.53                      | ****                  | Below Average      |
| Sentry Small/Mid Cap Income A (CAD)    | 10.19    | -8.39           | 11.38           | 11.85           | 11.70            | 2.71                      | ****                  | Average            |
| RBC Global Corporate Bond Sr A (CAD)   | 10.00    | -0.32           | 2.49            | 4.48            | 4.88             | 1.74                      | ***                   | Low                |



#### **Returns Disclosure**

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

| Annualized returns 03-31-2016                 |       |       |       |       |                    |                |                     |                    |      |
|---|-------|-------|-------|-------|--------------------|----------------|---------------------|--------------------|------|
| Standardized Returns (%)                      | 1Yr   | 3Yr   | 5Yr   | 10Yr  | Since<br>Inception | Inception Date | Max Front<br>Load % | Max Back<br>Load % | MER  |
| CI Black Creek Global Leaders Class A (CAD)   | 6.09  | 17.62 | 11.77 | 6.38  | 6.19               | 02-01-2005     | NA                  | NA                 | 2.47 |
| Dynamic Advantage Bond (CAD)                  | -0.96 | 1.47  | 3.09  | 3.15  | 2.55               | 11-08-2000     | NA                  | NA                 | 1.58 |
| Fidelity Canadian Large Cap Sr B (CAD)        | 3.40  | 13.35 | 12.88 | 9.69  | 9.70               | 02-01-1988     | NA                  | NA                 | 2.30 |
| Fidelity Small Cap America Sr B (CAD)         | -0.50 | 22.63 | 22.00 | 9.63  | 10.99              | 04-05-1994     | NA                  | NA                 | 2.34 |
| Mackenzie Ivy Foreign Equity A (CAD)          | 4.25  | 13.99 | 12.82 | 6.83  | 8.12               | 10-16-1992     | NA                  | NA                 | 2.53 |
| PH&N Short Term Bond & Mortgage Sr D<br>(CAD) | 1.11  | 2.18  | 2.56  | 3.52  | 4.75               | 12-31-1993     | NA                  | NA                 | 0.60 |
| RBC Global Corporate Bond Sr A (CAD)          | -0.32 | 2.49  | 4.48  | 4.88  | 4.38               | 08-23-2004     | NA                  | NA                 | 1.74 |
| Sentry Small/Mid Cap Income A (CAD)           | -8.39 | 11.38 | 11.85 | 11.70 | 12.03              | 07-28-2005     | NA                  | NA                 | 2.71 |
| TD US Blue Chip Equity - A (CAD)              | -0.44 | 21.73 | 17.42 | 7.36  | 1.83               | 11-01-2000     | NA                  | NA                 | 2.56 |
| Citi Canadian GBI 3-5 Yr CAD (CAD)            | 1.23  | 2.65  | 3.30  | 4.10  | 7.10               | 12-31-1984     |                     |                    |      |
| Citi Canadian GBI CAD (CAD)                   | 1.41  | 3.19  | 4.39  | 4.67  | 7.97               | 12-31-1984     |                     |                    |      |
| MSCI EAFE GR CAD (CAD)                        | -5.91 | 11.29 | 8.79  | 3.33  | 9.76               | 12-31-1969     |                     |                    |      |
| S&P 500 TR CAD (CAD)                          | 3.95  | 21.19 | 18.12 | 8.12  | 4.92               | 01-31-2002     |                     |                    |      |
| S&P/TSX Composite TR (CAD)                    | -6.57 | 5.03  | 2.10  | 4.05  | 8.94               | 01-31-1956     |                     |                    |      |

M RNINGSTAR®

### **Portfolio Summary Disclosure**

The Portfolio Summary Report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other nonapplicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account. Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

### **Investment Risks**

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of

assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility that the overall market average.

Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

### **Benchmark Disclosure**

| <b>Custom BenchmarkPaterson Balanced</b>  | Allocation %                                     | Type                                    |
|---|--|---|
| S&P/TSX Composite TR  | 20.00  | IDX                                     |
| S&P 500 TR CAD  | 20.00  | IDX                                     |
| MSCI EAFE GR CAD  | 20.00  | IDX                                     |
| Citi Canadian GBI CAD   | 40.00  | IDX                                     |
| Custom BenchmarkPaterson Balanced<br>Growth<br>Citi Canadian GBI CAD<br>S&P/TSX Composite TR<br>MSCI EAFE GR CAD<br>S&P 500 TR CAD                                  | Allocation %<br>20.00<br>25.00<br>25.00<br>30.00 | Type<br>IDX<br>IDX<br>IDX<br>IDX        |
| <b>Custom BenchmarkPaterson Conservative</b><br>S&P/TSX Composite TR<br>S&P 500 TR CAD<br>MSCI EAFE GR CAD<br>Citi Canadian GBI CAD<br>Citi Canadian GBI 3-5 Yr CAD | Allocation %<br>10.00<br>10.00<br>25.00<br>45.00 | Type<br>IDX<br>IDX<br>IDX<br>IDX<br>IDX |
| <b>Custom BenchmarkPaterson Growth</b>  | Allocation %                                     | Type                                    |
| MSCI EAFE GR CAD  | 30.00  | IDX                                     |
| S&P/TSX Composite TR  | 35.00  | IDX                                     |
| S&P 500 TR CAD  | 35.00  | IDX                                     |

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| Release | date | 03-31-2016 |
|---------|------|------------|
| nelease | uale | 03-31-2010 |

| Custom BenchmarkPaterson Moderate<br>Balanced | Allocation % | Туре |
|---|--------------|------|
| S&P/TSX Composite TR                          | 15.00        | IDX  |
| MSCI EAFE GR CAD                              | 15.00        | IDX  |
| S&P 500 TR CAD                                | 20.00        | IDX  |
| Citi Canadian GBI CAD                         | 50.00        | IDX  |

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