Model Portfolio Detail Report

April 13, 2016

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Portfolio Snapshot Paterson Balanced

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$222.74 Custom







0-10 10-25 25-50 >50

% Not Classified 0



Morningstar Fixed Income Style Box %

Total Bond Holdings % Not Classified

0-10 10-25 25-50 >50



Bmark %

42.79

7.02

9.79

4.04

35.52

5.55

10.13

10.54

9.30

21.69

9.47

9.00

3.22

21.94

Portfolio %

34.88

4.35

15.51

13.43

1.59

33.17

2.38

6.06

14.29

10.44

31.95

14.23

12.68

5.04

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Cyclical

Basic Matls

Consumer Cycl

Financial Svs

Real Estate

Commun Svs

Sensitive

Energy

Industrials

Technology

Defensive

Healthcare

Utilities

Consumer Def



% of Stocks

Greater Europe

United Kingdom

Europe-Developed

Europe-Emerging

Greater Asia

Australasia

Americas

Canada

Asia-Developed

Asia-Emerging

United States

Latin America

Japan

Africa/Middle East

Portfolio %

8.02

2.87

5.15

0.00

0.00

3.95

0.41

1.83

0.53

1.18

88.03

34.45

53.58

0.00

Bmark %

21.85

6.51

15.11

0.00

0.23

11.51

7.50

2.41

1.54

0.06

66.65

33.18

33.45

Investme	nt Activi	ity Graph	— Por	tfolio	Initial Mk	t Val: \$4,9	955 I	inal Mkt \	Val: \$10,00	0
		1	— Ber	nchmark I	1	1	1	1	T	\$12
								مر		1
	~	\sim			\sim					
		~	1							
04-06	04-07	04-08	04-09	04-10	04-11	04-12	04-13	04-14	04-15	

Calendar Returns	Portfolio %	Bencl	nmark %	+/- B	enchmark
+/- Benchmark Return	1.27	1.63	1.25	2.32	1.90
Benchmark Return	-1.73	-0.96	8.78	7.65	5.28
Portfolio Return	-0.46	0.67	10.03	9.97	7.18
Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr

Calendar Returns	Portfolio %	Benchmark %	+/- Benchmark
YTD	-0.46	-1.73	1.27
2015	7.05	7.72	-0.67
2014	9.06	10.61	-1.55
2013	22.43	15.15	7.28
2012	7.97	8.13	-0.16
2011	6.43	1.02	5.41
2010	11.05	8.54	2.51
2009	21.08	10.10	10.98
2008	-15.12	-13.23	-1.89
2007	3.87	0.71	3.16

)	Best/Worst Time Periods	Best %	Worst %	
2	2007	3.87	0.71	3.16
5	2008	-15.12	-13.23	-1.89
3	2009	21.08	10.10	10.98
5	2010	11.05	8.54	2.51
	2011	6.43	1.02	5.41
+	2012	7.97	8.13	-0.16
1	2013	22.43	15.15	7.28
) I	2014	9.06	10.61	-1.55
1	2015	7.05	1.72	-0.67

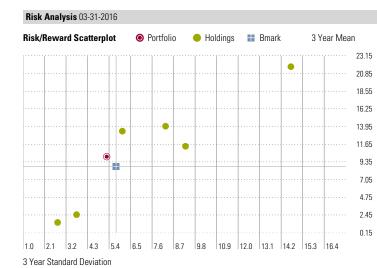
Not Classified	0.00	0.00	Not Classified	0.00	0.00		
Holdings 03-31-2016							
Top 6 holdings out of 6			Holding Value \$ % Asset				
Dynamic Advantage Bo	nd (CAD)		2,500 25.				
Fidelity Canadian Large	e Cap Sr B (0	CAD)	2,500 25.0				
Mackenzie Ivy Foreign	Equity A (CA	AD)	2,000 20				
RBC Global Corporate Bond Sr A (CAD)				1,000	10.00		
Sentry Small/Mid Cap	Income A (C	AD)		1,000	10.00		
TD US Blue Chip Equity	- A (CAD)			1,000	10.00		

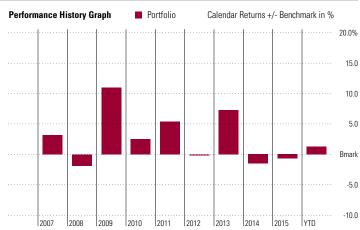
Best/Worst Time Periods	Best %	Worst %
3 Months	10.63 (Mar 2009-May 2009)	-17.16 (Sep 2008-Nov 2008)
1 Year	27.98 (Mar 2009-Feb 2010)	-17.27 (Mar 2008-Feb 2009)
3 Years	15.88 (Mar 2009-Feb 2012)	-3.31 (Apr 2006-Mar 2009)

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Portfolio Snapshot Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.18\$222.741.84Custom





Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	6.40	6.74	5.28	5.76	4.99	5.33	6.59	6.78
Mean	0.67	-0.96	10.03	8.78	9.97	7.65	7.18	5.28
Sharpe Ratio	0.05	-0.19	1.78	1.42	1.85	1.30	0.86	0.57
Sortino Ratio	0.08	-0.26	3.76	2.73	3.98	2.40	1.23	0.79

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	1.49	2.22	3.08	2.13
Beta	0.91	0.86	0.86	0.91
R-Squared	91.11	88.24	84.27	87.31
Information Ratio	0.79	0.63	1.06	0.76
Tracking Error	2.06	1.99	2.20	2.51

Portfolio-Level Performance Disclosure

Fundamental Analysi	s 03-31-2016	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	98.82	99.92
Emerging Markets	1.18	0.08
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	18.50	16.57
Price/Book	2.28	1.84
Price/Sales	1.16	1.41
Price/Cash Flow	10.02	9.09
Profitability	Portfolio	Bmark
% of Stocks	2016-03	2016-03
Net Margin	8.90	12.35
ROE	16.54	15.38
ROA	5.58	4.81
Debt/Capital	39.33	36.45

Geometric Avg Capitalization	on (\$Mil)
Portfolio		20,720.88
Benchmark		42,559.84
Credit Quality Breakdown		% of Bonds
AAA		16.51
AA		28.73
A		23.09
BBB		23.27
BB		5.25
В		1.72
Below B		0.18
NR		1.25
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	0.49
Avg Wtd Coupon	4.07	0.00

Upside & Downside Capture Ratio 03-31-2016											
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr						
Portfolio Upside	101.46 🛧	99.99 🛧	106.63 🛧	104.26 🛧	—↑						
Portfolio Downside	86.20 ↓	75.15 🗸	69.88 🗸	81.01 ↓	 ↓						



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Portfolio Snapshot Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.18\$222.741.84Custom

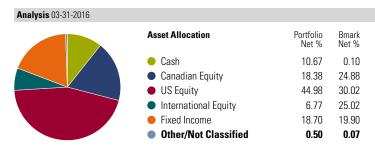
Standardized and Tax Adjusted Returns

Total Returns (%) 03-31-2016									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	-0.96	1.47	3.09	3.15	2.55	11-08-2000	40.13	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	3.40	13.35	12.88	9.69	9.70	02-01-1988	58.85	1.91	2.30
Mackenzie Ivy Foreign Equity A (CAD)	4.25	13.99	12.82	6.83	8.12	10-16-1992	51.91	2.01	2.53
RBC Global Corporate Bond Sr A (CAD)	-0.32	2.49	4.48	4.88	4.38	08-23-2004	17.71	1.40	1.74
Sentry Small/Mid Cap Income A (CAD)	-8.39	11.38	11.85	11.70	12.03	07-28-2005	27.85	2.10	2.71
TD US Blue Chip Equity - A (CAD)	-0.44	21.73	17.42	7.36	1.83	11-01-2000	26.27	1.82	2.56
Citi Canadian GBI CAD (CAD)	1.41	3.19	4.39	4.67	7.97	12-31-1984			
MSCI EAFE GR CAD (CAD)	-5.91	11.29	8.79	3.33	9.76	12-31-1969			
S&P 500 TR CAD (CAD)	3.95	21.19	18.12	8.12	4.92	01-31-2002			
S&P/TSX Composite TR (CAD)	-6.57	5.03	2.10	4.05	8.94	01-31-1956			

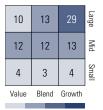
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Portfolio Snapshot Paterson Balanced Growth

Portfolio Value Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$236.61 Custom



Morningstar Equity Style Box %





Morningstar Fixed Income Style Box %

0



0-10 10-25 25-50 >50

0-10 10-25 25-50 >50

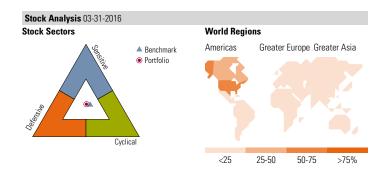
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Ltd Mod Ext



Perfori	mance ()	3-31-2016								
Investn	nent Act	ivity Grap	h — Po	tfolio	Initial M	kt Val: \$4	,517	Final Mk	t Val: \$10,0	00
		···T······	— Ве	nchmark						\$12
									~~~	10
								مسلد		8
					ســـــــــــــــــــــــــــــــــــــ					(
·····										4
04-06	04-07	04-08	04-09	04-10	04-11	04-12	04-13	04-14	04-15	2

% of	Stocks	Portfolio %	Bmark %	% of Stocks	Portfolio %	Bmark %
V	Cyclical	32.86	42.01	Greater Europe	6.19	20.52
æ	Basic Matls	3.32	6.75	United Kingdom	2.24	6.12
A	Consumer Cyc	17.12	9.88	Europe-Developed	3.95	14.19
	Financial Svs	11.21	21.44	Europe-Emerging	0.00	0.00
<b>fi</b>	Real Estate	1.21	3.94	Africa/Middle East	0.00	0.21
/w	Sensitive	37.51	35.86	Greater Asia	3.37	10.79
	Commun Svs	2.01	5.49	Japan	0.31	7.03
	Energy	4.88	9.92	Australasia	1.40	2.26
<b>\$</b>	Industrials	17.74	10.56	Asia-Developed	0.40	1.44
	Technology	12.88	9.89	Asia-Emerging	1.26	0.06
<b>→</b>	Defensive	29.63	22.13	Americas	90.44	68.70
$\models$	Consumer Det	11.46	9.53	Canada	25.60	31.11
+	Healthcare	14.05	9.37	United States	64.84	37.57
	Utilities	4.12	3.23	Latin America	0.00	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

Holdings 03-31-2016

Top 7 holdings out of 7

Fidelity Canadian Large Cap Sr B (CAD) Mackenzie Ivy Foreign Equity A (CAD) TD US Blue Chip Equity - A (CAD)

Fidelity Small Cap America Sr B (CAD)

Sentry Small/Mid Cap Income A (CAD)

RBC Global Corporate Bond Sr A (CAD)

Dynamic Advantage Bond (CAD)

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	-1.91	0.76	13.52	12.85	8.12
Benchmark Return	-2.80	-1.50	11.06	9.08	5.50
+/- Benchmark Return	0.89	2.26	2.46	3.77	2.62

Calendar Returns	Portfolio %	Benchmark %	+/- Benchmark
YTD	-1.91	-2.80	0.89
2015	11.41	9.55	1.86
2014	11.24	12.19	-0.95
2013	31.08	22.14	8.94
2012	10.21	10.17	0.04
2011	6.23	-1.34	7.57
2010	12.29	9.15	3.14
2009	23.17	13.58	9.59
2008	-20.22	-20.25	0.03
2007	2.18	-1.16	3.34

Worst %

		Perious		
		3 Months	12.33 ( Mar 2009-May 2009 )	-20.90 ( Sep 2008-Nov 2008 )
		1 Year	31.92 ( Mar 2009-Feb 2010 )	-21.61 ( Mar 2008-Feb 2009 )
Holding Value \$	% Assets	3 Years	19.18 ( Aug 2012-Jul 2015 )	-5.74 ( Apr 2006-Mar 2009 )
2,372	23.72			, p
1,992	19.92			
1,612	16.12			

**Best/Worst Time** 

Best %

1,130

981

963

949

11.30

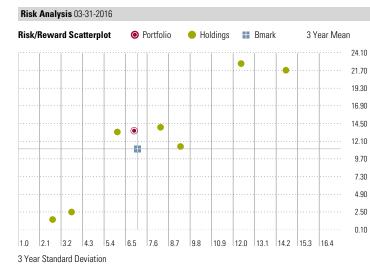
9.81

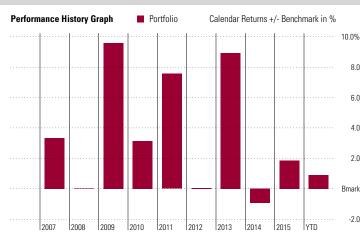
9.63

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### Portfolio Snapshot Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.31\$236.611.27Custom





-								
Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio E	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	8.54	8.86	6.94	7.12	6.53	7.02	8.38	8.90
Mean	0.76 -	1.50	13.52	11.06	12.85	9.08	8.12	5.50
Sharpe Ratio	0.07 -	0.19	1.87	1.48	1.86	1.20	0.80	0.48
Sortino Ratio	0.10 -	0.26	3.91	2.77	3.99	2.11	1.17	0.66

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	2.07	3.16	4.64	2.88
Beta	0.90	0.90	0.85	0.89
R-Squared	86.95	85.98	82.90	88.66
Information Ratio	0.69	0.90	1.23	0.84
Tracking Error	3.27	2.74	3.06	3.10

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	3 03-31-2016	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	98.74	99.93
Emerging Markets	1.26	0.07
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	19.27	16.71
Price/Book	2.51	1.88
Price/Sales	1.08	1.43
Price/Cash Flow	10.77	9.22
Profitability	Portfolio	Bmark
% of Stocks	2016-03	2016-03
Net Margin	9.37	12.39
ROE	17.36	15.76
ROA	6.17	4.95
Debt/Capital	39.88	36.76

Geometric Avg Capitalizati	on (\$Mil	1)
Portfolio		19,218.45
Benchmark		44,742.91
Credit Quality Breakdown		% of Bonds
AAA		11.79
AA		24.38
A		26.19
BBB		26.14
BB		6.52
В		3.04
Below B		0.31
NR		1.63
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	BBB	0.88
Avg Wtd Coupon	4.24	0.00

Upside & Downside C	apture Ratio 03	-31-2016			
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Upside	104.46 🛧	103.91 🛧	106.86 🛧	101.41 🛧	<b>—</b> ↑
Portfolio Downside	88.10 🗸	72.83 🗸	62.04 🗸	76.67 🗸	-+



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## Portfolio Snapshot Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.31\$236.611.27Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 03-31-2016									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C\$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	-0.96	1.47	3.09	3.15	2.55	11-08-2000	15.24	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	3.40	13.35	12.88	9.69	9.70	02-01-1988	55.84	1.91	2.30
Fidelity Small Cap America Sr B (CAD)	-0.50	22.63	22.00	9.63	10.99	04-05-1994	27.08	1.91	2.34
Mackenzie Ivy Foreign Equity A (CAD)	4.25	13.99	12.82	6.83	8.12	10-16-1992	51.72	2.01	2.53
RBC Global Corporate Bond Sr A (CAD)	-0.32	2.49	4.48	4.88	4.38	08-23-2004	17.05	1.40	1.74
Sentry Small/Mid Cap Income A (CAD)	-8.39	11.38	11.85	11.70	12.03	07-28-2005	27.34	2.10	2.71
TD US Blue Chip Equity - A (CAD)	-0.44	21.73	17.42	7.36	1.83	11-01-2000	42.35	1.82	2.56
Citi Canadian GBI CAD (CAD)	1.41	3.19	4.39	4.67	7.97	12-31-1984			
MSCI EAFE GR CAD (CAD)	-5.91	11.29	8.79	3.33	9.76	12-31-1969			
S&P 500 TR CAD (CAD)	3.95	21.19	18.12	8.12	4.92	01-31-2002			
S&P/TSX Composite TR (CAD)	-6.57	5.03	2.10	4.05	8.94	01-31-1956			

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Value

Blend Growth

0-10 10-25 25-50 >50

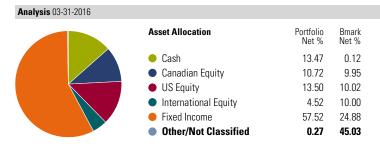
**Trailing Returns** 

Portfolio Return

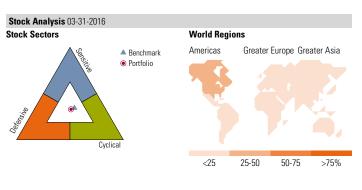
Benchmark Return

## Portfolio Snapshot Paterson Conservative

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$151.97 Custom







Investr	nent Acti	vity Graph	Graph — Portfoli		Portfolio Initial Mkt Val: \$5,729			Final Mkt Val: \$10,000		
		т	— Ве	nchmark I						\$
04-06	04-07	04-08	04-09	04-10	04-11	04-12	04-13	04-14	04-15	

3 Mo

0.51

-0.67

1 Yr

0.55

0.18

3 Yr

5.96

5.73

5 Yr

6.34

5.55

Ltd Mod

0-10 10-25 25-50 >50

		Portfolio %	Bmark %	% of Stocks	Portfolio %	Bmark %
v	Cyclical	36.77	42.79	Greater Europe	10.99	21.85
A	Basic Matls	4.62	7.02	United Kingdom	3.99	6.51
A	Consumer Cyc	17.04	9.79	Europe-Developed	7.00	15.11
	Financial Svs	12.69	21.94	Europe-Emerging	0.00	0.00
命	Real Estate	2.42	4.04	Africa/Middle East	0.00	0.23
₩.	Sensitive	32.33	35.52	Greater Asia	4.61	11.51
d	Commun Svs	1.56	5.55	Japan	0.59	7.50
•	Energy	6.48	10.13	Australasia	2.65	2.41
Ф	Industrials	17.28	10.54	Asia-Developed	0.77	1.54
	Technology	7.01	9.30	Asia-Emerging	0.60	0.06
<b>→</b>	Defensive	30.90	21.69	Americas	84.40	66.65
Ħ	Consumer Def	14.99	9.47	Canada	36.97	33.18
+	Healthcare	11.54	9.00	United States	47.43	33.45
	Utilities	4.37	3.22	Latin America	0.00	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

+/- Benchmark Return	1.18	0.37	0.23	0.79	0.92
Calendar Returns	Portfolio %	Benchmark %		+/- Benchmark	
YTD	0.51		-0.67		1.18
2015	3.79		5.67		-1.88
2014	6.07		7.46		-1.39
2013	11.74		7.64		4.10
2012	5.62		4.63		0.99
2011	5.13		3.96		1.17
2010	7.78		6.53		1.25
2009	14.55		5.00		9.55
2008	-4.58		-1.15		-3.43
2007	3.82		2.80		1.02

noidings 03-31-2010		
Top 6 holdings out of 6	Holding Value \$	% Assets
PH&N Short Term Bond & Mortgage Sr D (CAD)	4,478	44.78
Mackenzie Ivy Foreign Equity A (CAD)	1,546	15.46
Sentry Small/Mid Cap Income A (CAD)	1,015	10.15
RBC Global Corporate Bond Sr A (CAD)	996	9.96
Dynamic Advantage Bond (CAD)	982	9.82
Fidelity Canadian Large Cap Sr B (CAD)	982	9.82

Haldinas 02 21 2010

Best/Worst Time Periods	Best %	Worst %
3 Months	6.22 ( Mar 2009-May 2009 )	-8.55 ( Sep 2008-Nov 2008 )
1 Year	18.63 ( Mar 2009-Feb 2010 )	-6.74 ( Mar 2008-Feb 2009 )
3 Years	10.63 (Mar 2009-Feb 2012)	0.97 ( Apr 2006-Mar 2009 )

Total Bond Holdings

% Not Classified

10 Yr

5.70

4.78

Ext

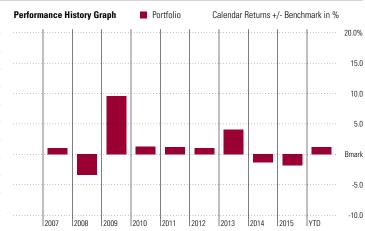
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### Portfolio Snapshot Paterson Conservative

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)
 Benchmark

 \$10,000.00
 1.49
 \$151.97
 2.03
 Custom





Risk and Return Statistics	Portfolio	1 Yr Bmark	Portfolio	3 Yr Bmark	Portfolio	5 Yr Bmark	Portfolio	10 Yr Bmark
Standard Deviation	3.53	3.73	3.12	3.67	2.80	3.06	3.57	3.73
Mean	0.55	0.18	5.96	5.73	6.34	5.55	5.70	4.78
Sharpe Ratio	0.03	-0.07	1.68	1.37	1.98	1.55	1.13	0.86
Sortino Ratio	0.04	-0.10	3.59	2.98	4.53	3.44	1.74	1.33

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	0.32	1.26	1.59	1.31
Beta	0.88	0.78	0.82	0.86
R-Squared	85.46	84.99	79.37	78.96
Information Ratio	0.26	0.16	0.57	0.52
Tracking Error	1.41	1.43	1.39	1.78

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	<b>s</b> 03-31-2016	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	99.40	99.92
Emerging Markets	0.60	0.08
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	18.36	16.57
Price/Book	2.20	1.84
Price/Sales	1.06	1.41
Price/Cash Flow	9.85	9.09
Profitability	Portfolio	Bmark
% of Stocks	2016-03	2016-03
Net Margin	8.57	12.35
ROE	16.49	15.38
ROA	5.31	4.81
Debt/Capital	40.62	36.45

Geometric Avg Capitalizatio	on (\$Mil	
Portfolio Benchmark		14,112.47 42,559.84
Credit Quality Breakdown		% of Bonds
AAA		19.77
AA		29.99
A		17.35
BBB		18.99
BB		2.18
В		1.02
Below B		0.10
NR		10.60
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	0.29
Avg Wtd Coupon	3.34	0.00

Upside & Downside Capture Ratio 03-31-2016												
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr							
Portfolio Upside	95.09 🛧	90.29 🛧	100.67 🛧	101.56 🛧	<b>-</b> ↑							
Portfolio Downside	88.48 🗸	61.10 🗸	62.93 🗸	73.54 🗸	<b></b> ↓							



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## Portfolio Snapshot Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.49\$151.972.03Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 03-31-2016									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	-0.96	1.47	3.09	3.15	2.55	11-08-2000	15.77	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	3.40	13.35	12.88	9.69	9.70	02-01-1988	23.11	1.91	2.30
Mackenzie Ivy Foreign Equity A (CAD)	4.25	13.99	12.82	6.83	8.12	10-16-1992	40.13	2.01	2.53
PH&N Short Term Bond & Mortgage Sr D (CAD)	1.11	2.18	2.56	3.52	4.75	12-31-1993	27.03	1.12	0.60
RBC Global Corporate Bond Sr A (CAD)	-0.32	2.49	4.48	4.88	4.38	08-23-2004	17.64	1.40	1.74
Sentry Small/Mid Cap Income A (CAD)	-8.39	11.38	11.85	11.70	12.03	07-28-2005	28.29	2.10	2.71
Citi Canadian GBI 3-5 Yr CAD (CAD)	1.23	2.65	3.30	4.10	7.10	12-31-1984			
Citi Canadian GBI CAD (CAD)	1.41	3.19	4.39	4.67	7.97	12-31-1984			
MSCI EAFE GR CAD (CAD)	-5.91	11.29	8.79	3.33	9.76	12-31-1969			
S&P 500 TR CAD (CAD)	3.95	21.19	18.12	8.12	4.92	01-31-2002			
S&P/TSX Composite TR (CAD)	-6.57	5.03	2.10	4.05	8.94	01-31-1956			

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**Trailing Returns** 

Portfolio Return

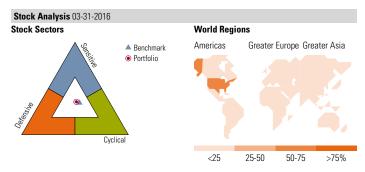
Benchmark Return

# Portfolio Snapshot Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.47\$253.760.71Custom







			_							
Investr	nent Acti	vity Grapl	<b>h</b> — Po	rtfolio	Initial M	lkt Val: \$	4,280	Final Mk	t Val: \$10,00	00
			— Ве	enchmark						04.01
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		-								4
	_		_	1						2
04-06	04-07	04-08	04-09	04-10	04-11	04-12	04-13	04-14	04-15	

3 Mo

-3.53

-3.37

1 Yr

1.35

-2.58

3 Yr

17.08

12.56

5 Yr

15.04

9.69

% of	Stocks	Portfolio %	Bmark %	% of Stocks	Portfolio %	Bmark %
V	Cyclical	34.44	42.76	Greater Europe	9.53	19.69
A	Basic Matls	4.00	7.01	United Kingdom	2.97	5.87
<b>A</b>	Consumer Cyc	18.87	9.66	Europe-Developed	6.34	13.62
	Financial Svs	10.62	22.05	Europe-Emerging	0.00	0.00
俞	Real Estate	0.95	4.04	Africa/Middle East	0.22	0.20
₩.	Sensitive	38.48	35.86	Greater Asia	4.79	10.35
d	Commun Svs	1.93	5.55	Japan	1.05	6.75
•	Energy	4.33	10.40	Australasia	1.10	2.17
Ф	Industrials	18.08	10.44	Asia-Developed	0.80	1.38
	Technology	14.14	9.47	Asia-Emerging	1.84	0.05
<b>→</b>	Defensive	27.08	21.38	Americas	85.68	69.96
Ħ	Consumer De	f 9.57	9.31	Canada	20.19	34.84
•	Healthcare	14.27	8.88	United States	64.83	35.10
	Utilities	3.24	3.19	Latin America	0.66	0.02
Not	Classified	0.00	0.00	Not Classified	0.00	0.00

+/- Benchmark Return	-0.16	3.93	4.52	5.35	3.20
Calendar Returns	Portfolio %	Benchmark %		+/- B	enchmark
YTD	-3.53		-3.37		-0.16
2015	16.47		9.83		6.64
2014	12.24		13.15		-0.91
2013	40.66		28.06		12.60
2012	12.11		11.88		0.23
2011	3.72		-4.35		8.07
2010	12.81		10.10		2.71
2009	24.63		18.41		6.22
2008	-24.48		-27.40		2.92
2007	0.28		-2.00		2.28

Holding Value \$	% Assets
2,676	26.76
2,363	23.63
1,985	19.85
1,126	11.26
978	9.78
873	8.73
	2,676 2,363 1,985 1,126 978

Best/Worst Time Periods	Best %	Worst %
3 Months	13.64 ( Mar 2009-May 2009 )	-24.13 ( Sep 2008-Nov 2008 )
1 Year	40.66 ( Jan 2013-Dec 2013 )	-25.50 ( Dec 2007-Nov 2008 )
3 Years	24.35 ( Aug 2012-Jul 2015 )	-8.00 ( Apr 2006-Mar 2009 )

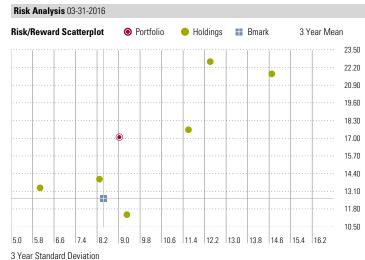
10 Yr

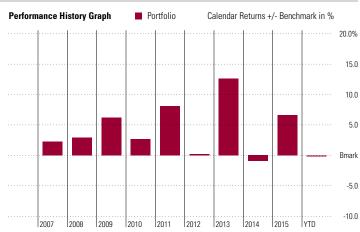
8.66

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### Portfolio Snapshot Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.47\$253.760.71Custom





Risk and Return Statistics	1 Yr	3 Yr	5 Yr	10 Yr
	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark
Standard Deviation	11.27 10.66	9.03 8.44	8.54 8.78	<i>10.43</i> 11.17
Mean	1.35 -2.58	17.08 12.56	15.04 9.69	<i>8.66</i> 5.46
Sharpe Ratio	0.13 -0.24	1.85 1.44	1.70 1.05	<i>0.72</i> 0.40
Sortino Ratio	0.19 -0.33	3.89 2.62	3.54 1.74	<i>1.06</i> 0.54

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	3.93	4.39	5.97	3.46
Beta	0.97	0.97	0.87	0.88
R-Squared	84.12	81.95	79.63	87.54
Information Ratio	0.84	1.13	1.26	0.79
Tracking Error	4.65	4.00	4.25	4.06

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	<b>3</b> U3-31-201b	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	97.50	99.93
Emerging Markets	2.50	0.07
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	19.92	16.64
Price/Book	2.63	1.86
Price/Sales	1.16	1.43
Price/Cash Flow	11.30	9.16
Profitability	Portfolio	Bmark
% of Stocks	2016-03	2016-03
Net Margin	9.83	12.29
ROE	17.15	15.38
ROA	6.28	4.77
Debt/Capital	38.98	36.55

Geometric Avg Capitalization	on (\$Mil	1)
Portfolio		21,958.85
Benchmark		42,718.28
Credit Quality Breakdown		% of Bonds
AAA		0.00
AA		0.00
A		0.00
BBB		0.00
BB		0.00
В		100.00
Below B		0.00
NR		0.00
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	_	100.00
Avg Wtd Coupon	11.00	0.00

Upside & Downside C	Upside & Downside Capture Ratio 03-31-2016							
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr			
Portfolio Upside	122.32 🛧	112.83 🛧	107.50 🛧	99.26 🛧	<b>-</b> ↑			
Portfolio Downside	95.61 ↓	77.67 🕹	58.45 ↓	75.44 🗸	<b>— ↓</b>			



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## Portfolio Snapshot Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.47\$253.760.71Custom

#### **Standardized and Tax Adjusted Returns**

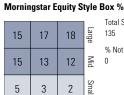
<b>Total Returns (%)</b> 03-31-2016									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
CI Black Creek Global Leaders Class A (CAD)	6.09	17.62	11.77	6.38	6.19	02-01-2005	22.11	2.01	2.47
Fidelity Canadian Large Cap Sr B (CAD)	3.40	13.35	12.88	9.69	9.70	02-01-1988	55.62	1.91	2.30
Fidelity Small Cap America Sr B (CAD)	-0.50	22.63	22.00	9.63	10.99	04-05-1994	26.97	1.91	2.34
Mackenzie Ivy Foreign Equity A (CAD)	4.25	13.99	12.82	6.83	8.12	10-16-1992	51.52	2.01	2.53
Sentry Small/Mid Cap Income A (CAD)	-8.39	11.38	11.85	11.70	12.03	07-28-2005	27.23	2.10	2.71
TD US Blue Chip Equity - A (CAD)	-0.44	21.73	17.42	7.36	1.83	11-01-2000	70.31	1.82	2.56
MSCI EAFE GR CAD (CAD)	-5.91	11.29	8.79	3.33	9.76	12-31-1969			
S&P 500 TR CAD (CAD)	3.95	21.19	18.12	8.12	4.92	01-31-2002			
S&P/TSX Composite TR (CAD)	-6.57	5.03	2.10	4.05	8.94	01-31-1956			

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### Portfolio Snapshot Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.08\$213.142.17Custom



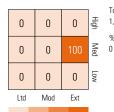


Blend Growth

Value

Total Stock Holdings
135

% Not Classified
0



0-10 10-25 25-50 >50

Morningstar Fixed Income Style Box %

Total Bond Holdings 1,839 % Not Classified 0

0-10 10-25 25-50 >50

Stock Analysis 03-31-2016

V

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Cyclical

Basic Matls

Consumer Cycl

Financial Svs

Real Estate

Commun Svs

Sensitive

Energy

Industrials

Technology

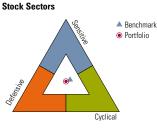
Defensive

Healthcare

Utilities

**Not Classified** 

Consumer Def



Portfolio %

34.62

5.07

13.35

14.21

1.99

32.07

2.21

7.35

14.92

7.59

33.31

16.92

10.32

6.07

0.00

Bmark %

41.53

6.59

9.92

3.88

36.09

5.46

9.80

10.58

10.25

22.38

9.56

9.58

3.24

0.00



% of Stocks	Portfolio %	Bmark %
Greater Europe	9.85	19.71
United Kingdom	3.47	5.88
Europe-Developed	6.38	13.63
Europe-Emerging	0.00	0.00
Africa/Middle East	0.00	0.20
Greater Asia	4.01	10.36
Japan	0.51	6.75
Australasia	2.31	2.17
Asia-Developed	0.67	1.39
Asia-Emerging	0.52	0.05
Americas	86.14	69.92
Canada	41.64	29.86
United States	44.50	40.05
Latin America	0.00	0.01
Not Classified	0.00	0.00

<b>Holdings</b> 03-31-2016		
Top 5 holdings out of 5	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	3,450	34.50
Fidelity Canadian Large Cap Sr B (CAD)	2,463	24.63
Mackenzie Ivy Foreign Equity A (CAD)	2,069	20.69
Sentry Small/Mid Cap Income A (CAD)	1,019	10.19
RBC Global Corporate Bond Sr A (CAD)	1,000	10.00

Performance	03-31-2016								
Investment A	ctivity Grapl	- Por	tfolio	Initial Mk	t Val: \$5,1	83	Final Mkt \	/al: \$10,00	00
		— Ber	nchmark		,	· · · · · · · · · · · · · · · · · · ·			\$13
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04-06 04-07	04-08	04-09	04-10	04-11	04-12	04-13	04-14	04-15	3

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	0.82	0.52	8.05	8.56	6.74
Benchmark Return	-1.35	-0.20	8.25	7.53	5.36
+/- Benchmark Return	2.17	0.72	-0.20	1.03	1.38

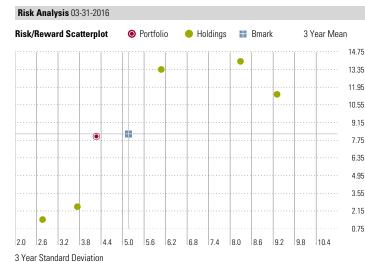
Calendar Returns	Portfolio %	Benchmark %	+/- Benchmark
YTD	0.82	-1.35	2.17
2015	4.30	7.60	-3.30
2014	7.82	10.61	-2.79
2013	17.87	12.63	5.24
2012	7.06	7.21	-0.15
2011	6.87	2.90	3.97
2010	10.89	8.16	2.73
2009	20.46	7.60	12.86
2008	-12.42	-8.98	-3.44
2007	4.49	0.98	3.51

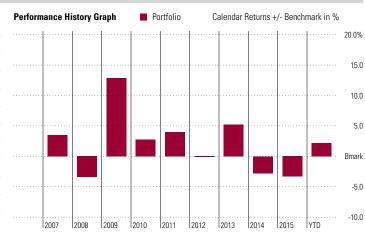
Best/Worst Time Periods	Best %	Worst %
3 Months	10.20 ( Mar 2009-May 2009 )	-15.27 ( Sep 2008-Nov 2008 )
1 Year	27.07 ( Mar 2009-Feb 2010 )	-15.34 ( Mar 2008-Feb 2009 )
3 Years	15.23 ( Mar 2009-Feb 2012 )	-2.28 ( Apr 2006-Mar 2009 )

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### Portfolio Snapshot Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.08\$213.142.17Custom





Risk and Return Statistics		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	4.96	5.89	4.27	5.17	4.06	4.55	5.72	5.75
Mean	0.52	-0.20	8.05	8.25	8.56	7.53	6.74	5.36
Sharpe Ratio	0.03	-0.09	1.72	1.47	1.91	1.49	0.90	0.67
Sortino Ratio	0.04	-0.14	3.65	2.99	4.21	3.00	1.29	0.97

MPT Statistics	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	0.56	1.54	2.24	1.71
Beta	0.77	0.76	0.80	0.90
R-Squared	84.30	84.13	80.09	80.21
Information Ratio	0.31	-0.10	0.51	0.51
Tracking Error	2.37	2.09	2.03	2.68

#### Portfolio-Level Performance Disclosure

Fundamental Analysis	<b>s</b> 03-31-2016	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	99.48	99.93
Emerging Markets	0.52	0.07
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	17.71	16.79
Price/Book	2.05	1.90
Price/Sales	1.06	1.44
Price/Cash Flow	9.24	9.30
Profitability	Portfolio	Bmark
% of Stocks	2016-03	2016-03
Net Margin	7.59	12.41
ROE	15.67	15.98
ROA	4.91	5.04
Debt/Capital	39.70	36.95

<b>Geometric Avg Capitalizatio</b> Portfolio Benchmark	on (\$Mil	14,910.31 46,106.11
Credit Quality Breakdown		% of Bonds
AAA		17.83
AA		29.95
A		22.21
BBB		22.47
BB		4.89
В		1.36
Below B		0.14
NR		1.14
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	0.39
Avg Wtd Coupon	4.02	0.00

Upside & Downside Capture Ratio 03-31-2016								
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr			
Portfolio Upside	82.41 🛧	88.48 🛧	99.42 🛧	101.67 🛧	<b>—↑</b>			
Portfolio Downside	75.07 <b>↓</b>	70.49 🕹	70.74 🗸	78.94 <b>↓</b>	+			



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## Portfolio Snapshot Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.032.08\$213.142.17Custom

#### **Standardized and Tax Adjusted Returns**

<b>Total Returns (%)</b> 03-31-2016									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	MER
Dynamic Advantage Bond (CAD)	-0.96	1.47	3.09	3.15	2.55	11-08-2000	55.38	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	3.40	13.35	12.88	9.69	9.70	02-01-1988	57.97	1.91	2.30
Mackenzie Ivy Foreign Equity A (CAD)	4.25	13.99	12.82	6.83	8.12	10-16-1992	53.70	2.01	2.53
RBC Global Corporate Bond Sr A (CAD)	-0.32	2.49	4.48	4.88	4.38	08-23-2004	17.71	1.40	1.74
Sentry Small/Mid Cap Income A (CAD)	-8.39	11.38	11.85	11.70	12.03	07-28-2005	28.39	2.10	2.71
Citi Canadian GBI CAD (CAD)	1.41	3.19	4.39	4.67	7.97	12-31-1984			
MSCI EAFE GR CAD (CAD)	-5.91	11.29	8.79	3.33	9.76	12-31-1969			
S&P 500 TR CAD (CAD)	3.95	21.19	18.12	8.12	4.92	01-31-2002			
S&P/TSX Composite TR (CAD)	-6.57	5.03	2.10	4.05	8.94	01-31-1956			

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### **Portfolio Snapshot Disclosure**

This report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other non-applicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account. Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

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When used as supplemental sales literature, the Portfolio Snapshot Report must be preceded or accompanied by the fund/policy's current prospectus, Fund Facts

or equivalent; please read these documents carefully before investing. In all cases, this disclosure statement should accompany the Portfolio Snapshot Report.

### **Investment Risks**

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility that the overall market average.

Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

### **Benchmark Disclosure**

Custom BenchmarkPaterson Balanced	Allocation %	Type
S&P/TSX Composite TR	20.00	IDX
S&P 500 TR CAD	20.00	IDX
MSCI EAFE GR CAD	20.00	IDX
Citi Canadian GBI CAD	40.00	IDX



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Custom BenchmarkPaterson Balanced Growth	Allocation %	Туре
Citi Canadian GBI CAD S&P/TSX Composite TR	20.00 25.00	IDX IDX
MSCI EAFE GR CAD S&P 500 TR CAD	25.00 30.00	IDX IDX
Custom BenchmarkPaterson Conservative	Allocation %	Туре
S&P/TSX Composite TR S&P 500 TR CAD MSCI EAFE GR CAD Citi Canadian GBI CAD Citi Canadian GBI 3-5 Yr CAD	10.00 10.00 10.00 25.00 45.00	IDX IDX IDX IDX IDX
Custom BenchmarkPaterson Growth	Allocation %	Туре
MSCI EAFE GR CAD S&P/TSX Composite TR S&P 500 TR CAD	30.00 35.00 35.00	IDX IDX IDX
Custom BenchmarkPaterson Moderate Balanced	Allocation %	Туре
S&P/TSX Composite TR MSCI EAFE GR CAD S&P 500 TR CAD Citi Canadian GBI CAD	15.00 15.00 20.00 50.00	IDX IDX IDX IDX

#### **CIBC WM 91 Day Treasury Bill CAD**

Description unavailable.

#### Citi Canadian GBI CAD

Description unavailable. The constituents displayed for this index are from the following proxy: BMO Mid Federal Bond ETF.

#### **MSCI EAFE GR CAD**

Description unavailable.

#### **S&P/TSX Composite TR**

Description unavailable. The constituents displayed for this index are from the following proxy: iShares CAN Fincl Monthly Inc.

