# **Model Portfolio Detail Report**

February 13, 2015

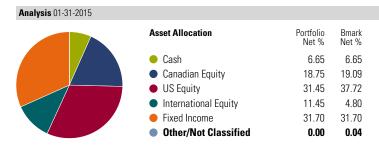
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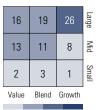
Release date 01-31-2015 Page 1 of 21

# Portfolio Snapshot Paterson Balanced

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.01 \$224.55 Custom

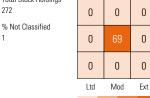


#### Morningstar Equity Style Box %



0-10 10-25 25-50 >50

272



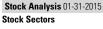
Total Bond Holdings % Not Classified 31

0-10 10-25 25-50 >50

Morningstar Fixed Income Style Box %

Med

LOW



% of Stocks

Cyclical

Basic Matls

Consumer Cycl

Financial Svs

Real Estate

Commun Svs

Sensitive

Energy

Industrials

Technology

Defensive

Healthcare

Utilities

Sentry Small/Mid Cap Income (CAD)

RBC Global Corporate Bond Sr A (CAD)

**Not Classified** 

Consumer Def

Q.

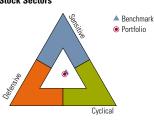
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Portfolio %

36.36

3.94

16.63

13.96

1.83

34.68

1.33

6.18

14.78

12.39

27.78

14.73

11.56

1.49

Bmark %

37.89

6.37

9.05

19.11

3.36

39.18

4.66

12.00

10.36

12.16

22.93

8.18

11.67

3.08

% of Stocks

**Greater Europe** 

United Kingdom

Europe-Developed

Europe-Emerging

**Greater Asia** 

Australasia

Americas

Canada

Asia-Developed

Asia-Emerging

United States

Latin America

Japan

Africa/Middle East



Portfolio %

14.76

6.77

7.99

0.00

0.00

3.25

0.00

0.66

1.62

0.97

81.99

29 41

52.58

eater Asia	
>75%	0

Bmark %

5.19

1.58

3.57

0.00

0.04

2.59

1.55

0.53

0.40

0.11

92.22 30.99

61.22

10.06

9.87

nvestn	nent Activ	ity Grap	<b>h</b> — Po	ortfolio	Initial N	4kt Val: \$4	1,567	Final Mk	t Val: \$10,0	00
			— В	enchmark						S
										à
									مر	
								مدا		
			$\rightarrow$	سرا		7~				
12-05	02-06	02-07	02-08	02-09	02-10	02-11	02-12	02-13	02-14	

Trailing Returns*	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	6.98	13.01	14.04	12.48	8.45
Benchmark Return	7.42	17.48	14.17	11.63	6.92
+/- Benchmark Return	-0.44	-4.47	-0.13	0.85	1.53

\*Full return history is not available for all securities. Please see Return Participation disclosure.

Calendar Returns*	Portfolio %	Benchmark %	+/- Benchmark
YTD	4.30	4.44	-0.14
2014	9.17	14.07	-4.90
2013	22.82	17.94	4.88
2012	8.07	8.46	-0.39
2011	6.34	2.68	3.66
2010	10.98	9.35	1.63
2009	20.96	12.05	8.91
2008	-15.23	-14.68	-0.55
2007	3.69	-1.01	4.70
2006	8.81	12.05	-3.24

Not Classified	1.18	0.00	Not Classified	0.00	0.00	2006	8.81	12.05	-3.
<b>Holdings</b> 01-31-2015						Best/Worst Time Periods	Best %	Worst %	
Top 6 holdings out of 6 Dynamic Advantage Bor	nd (CAD)		Holding V	alue \$ 2,432	% Assets 24.32	3 Months 1 Year	10.50 ( Mar 2009-May 2009 ) 27.88 ( Mar 2009-Feb 2010 )	-17.19 ( Sep 2008 -17.28 ( Mar 2008	3-Feb 2009)
Fidelity Canadian Large	Cap Sr B (C	CAD)		2,431	24.31	3 Years	15.84 ( Mar 2009-Feb 2012 )	-3.66 ( Mar 2006-l	Feb 2009)
Mackenzie Ivy Fgn Eq A				2,042	20.42				
TD US Blue Chip Equity	- A (CAD)			1,101	11.01				

1,006

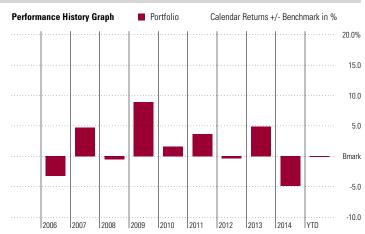
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### Portfolio Snapshot Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.012.19\$224.551.65Custom





3 Year Standard Deviation

Risk and Return Statistics*	1 Yr Portfolio Bmark	3 Yr Portfolio Bmark	5 Yr Portfolio Bmark	10 Yr Portfolio Bmark
Standard Deviation	4.68 4.52	4.39 4.25	4.61 4.87	6.68 6.66
Mean	13.01 17.48	14.04 14.17	12.48 11.63	8.45 6.92
Sharpe Ratio	2.61 3.69	2.99 3.12	2.53 2.23	1.00 0.78
Sortino Ratio	18.10 36.44	9.49 9.90	6.34 4.96	1.45 1.13

MPT Statistics*	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-3.85	0.86	2.07	1.73
Beta	1.00	0.92	0.87	0.94
R-Squared	92.29	79.78	84.78	88.21
Information Ratio	-2.56	-0.07	0.45	0.64
Tracking Error	1.74	1.99	1.91	2.40

#### Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis	01-31-2015	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	99.03	99.88
Emerging Markets	0.97	0.12
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	18.46	17.05
Price/Book	2.52	2.24
Price/Sales	1.04	1.62
Price/Cash Flow	11.30	10.11
Profitability	Portfolio	Bmark
% of Stocks	2015-01	2015-01
Net Margin	10.65	13.63
ROE	20.26	18.36
ROA	6.88	6.55
Debt/Capital	36.79	35.13

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		21,135.52
Benchmark		53,229.23
Credit Quality Breakdown		% of Bonds
AAA		32.99
AA		16.09
A		24.70
BBB		21.69
BB		3.36
В		0.57
Below B		0.04
NR		0.57
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	30.81
Avg Wtd Coupon	4.35	0.00

Upside & Downside Capture Ratio 01-31-2015									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	77.53 🛧	96.54 🛧	99.86 🛧	102.63 🛧	<b>-</b> ↑				
Portfolio Downside	156.29 ↓	70.93 🗸	72.05 🗸	82.17 ↓	<b>-</b> ↓				

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# Portfolio Snapshot Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.012.19\$224.551.65Custom

#### **Standardized and Tax Adjusted Returns**

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded

<b>Total Returns (%)</b> 01-31-2015									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	Gross Exp Ratio %
Dynamic Advantage Bond (CAD)	3.71	3.07	4.36	4.21	2.78	11-08-2000	39.05	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	14.55	17.64	17.68	12.77	9.99	02-01-1988	56.98	1.99	2.29
Mackenzie Ivy Fgn Eq A (CAD)	17.35	17.85	12.26	7.02	8.29	10-16-1992	53.65	2.05	2.56
RBC Global Corporate Bond Sr A (CAD)	7.62	5.17	5.67	4.97	4.94	08-23-2004	17.58	1.43	1.75
Sentry Small/Mid Cap Income (CAD)	14.99	19.92	18.89	_	13.97	07-28-2005	28.13	2.36	2.72
TD US Blue Chip Equity - A (CAD)	25.46	27.08	19.76	7.23	1.66	11-01-2000	29.17	1.90	2.58
BofAML Canada Broad Market TR CAD (CAD)	11.25	5.10	6.13	5.75	7.37	06-30-1992			
CIBC WM 91 Day Treasury Bill CAD (CAD)	0.98	0.97	0.85	1.82	4.48	12-31-1987			
MSCI World GR CAD (CAD)	22.34	22.78	15.29	6.89	10.00	12-31-1969			
S&P 500 TR (Bank of Canada) CAD (CAD)	30.65	27.05	19.77	7.90	11.01	01-30-1970			
S&P/TSX Composite TR (CAD)	10.26	8.86	8.84	7.70	9.22	01-31-1956			

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### Portfolio Snapshot Paterson Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.012.19\$224.551.65Custom

#### **Return Participation** 01-31-2015

This portfolio report includes securities for which return data is not available for the entire history represented. When return is not available for a security, the remaining securities returns are reweighted to maintain consistent proportions for the securities that do have returns. The reweighting impacts trailing return data, as well as statistics that are

calculated using return, including standard deviation, mean, Sharpe ratio, alpha, beta and R-squared. The following securities do not have 120 months of return data reflected in the report.

 Security
 Start Date

 Sentry Small/Mid Cap Income (CAD)
 08-31-2005

#### Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.



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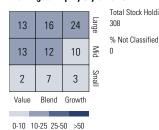
### Portfolio Snapshot Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.32\$237.651.08Custom

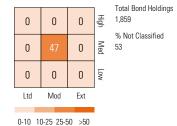
#### **Analysis** 01-31-2015



#### Morningstar Equity Style Box %



### Morningstar Fixed Income Style Box %



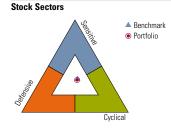
#### Stock Analysis 01-31-2015

% of Stocks

Cyclical

Holdings 01-31-2015

Dynamic Advantage Bond (CAD)



Portfolio %

36.63

Bmark %

36.30



% of Stocks

**Greater Europe** 



Portfolio %

11.74

Bmark %

4.36

Performance 01-31-2015	,
------------------------	---



3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
8.88	16.55	18.27	15.46	9.25
8.33	20.59	17.59	13.77	7.28
0.55	-4.04	0.68	1.69	1.97
	8.88 8.33	8.88 16.55 8.33 20.59	8.88 16.55 18.27 8.33 20.59 17.59	8.88 16.55 18.27 15.46 8.33 20.59 17.59 13.77

\*Full return history is not available for all securities. Please see Return Participation disclosure.

Calendar Returns*	Portfolio %	Benchmark %	+/- Benchmark
YTD	5.40	4.78	0.62
2014	11.24	16.46	-5.22
2013	31.08	24.58	6.50
2012	10.21	9.99	0.22
2011	6.23	2.00	4.23
2010	12.29	9.74	2.55
2009	23.17	12.46	10.71
2008	-20.22	-18.53	-1.69
2007	2.18	-3.24	5.42
2006	9.60	13.83	-4.23

	- 1					
A	Basic Matls	3.38	5.69	United Kingdom	5.36	1.30
<b>~</b>	Consumer Cycl	19.39	9.37	Europe-Developed	6.38	3.03
	Financial Svs	12.29	18.10	Europe-Emerging	0.00	0.00
<b>fi</b>	Real Estate	1.57	3.14	Africa/Middle East	0.00	0.03
An.	Sensitive	36.96	39.55	Greater Asia	2.96	2.15
	Commun Svs	1.14	4.50	Japan	0.00	1.26
	Energy	5.50	11.22	Australasia	0.52	0.43
<b>‡</b>	Industrials	17.28	10.52	Asia-Developed	1.30	0.35
	Technology	13.04	13.31	Asia-Emerging	1.14	0.11
<b>→</b>	Defensive	26.04	24.15	Americas	85.30	93.49
=	Consumer Def	12.02	8.54	Canada	23.49	24.48
•	Healthcare	12.62	12.46	United States	61.81	69.00
	Utilities	1.40	3.15	Latin America	0.00	0.01
Not	Classified	0.37	0.00	Not Classified	0.00	0.00

Top 7 holdings out of 7	Holding Value \$	% Assets
Fidelity Canadian Large Cap Sr B (CAD)	2,372	23.72
Mackenzie Ivy Fgn Eq A (CAD)	1,992	19.92
TD US Blue Chip Equity - A (CAD)	1,612	16.12
Fidelity Small Cap America Sr B (CAD)	1,130	11.30
Sentry Small/Mid Cap Income (CAD)	981	9.81
RBC Global Corporate Bond Sr A (CAD)	963	9.63

Best/Worst Time Periods	Best %	Worst %
3 Months	12.33 ( Mar 2009-May 2009 )	-20.90 ( Sep 2008-Nov 2008 )
1 Year	31.92 ( Mar 2009-Feb 2010 )	-21.61 ( Mar 2008-Feb 2009 )
3 Years	18.27 ( Feb 2012-Jan 2015 )	-6.29 ( Mar 2006-Feb 2009 )

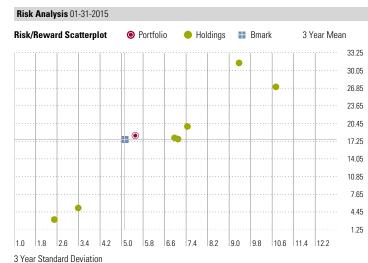
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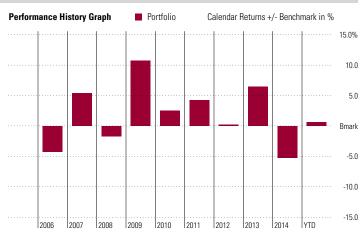
9.49

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### Portfolio Snapshot Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.32\$237.651.08Custom





-				
Risk and Return Statistics*	1 Yr Portfolio Bmark	3 Yr Portfolio Bmark	5 Yr Portfolio Bmark	10 Yr Portfolio Bmark
Standard Deviation	5.89 4.94	5.51 5.12	6.04 6.14	8.26 8.16
Mean	16.55 20.59	18.27 17.59	15.46 13.77	9.25 7.28
Sharpe Ratio	2.68 4.01	3.15 3.26	2.44 2.12	0.92 0.69
Sortino Ratio	22.34 300.7	11.29 10.96	5.82 4.51	1.35 1.00

MPT Statistics*	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-6.10	0.82	2.45	2.06
Beta	1.15	0.99	0.92	0.96
R-Squared	92.89	83.79	87.66	90.15
Information Ratio	-2.02	0.30	0.76	0.73
Tracking Error	2.00	2.22	2.22	2.70

#### Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

<b>Fundamental Analys</b>	<b>is</b> 01-31-2015	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	98.86	99.87
Emerging Markets	1.14	0.13
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	19.31	17.21
Price/Book	2.68	2.31
Price/Sales	0.95	1.64
Price/Cash Flow	11.90	10.30
Profitability	Portfolio	Bmark
% of Stocks	2015-01	2015-01
Net Margin	10.59	13.74
ROE	20.86	19.05
ROA	7.19	6.90
Debt/Capital	37.79	35.34

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		17,968.71
Benchmark		59,155.74
Credit Quality Breakdown		% of Bonds
AAA		25.10
AA		18.15
A		28.93
BBB		22.18
BB		3.62
В		0.97
Below B		0.07
NR		0.98
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	52.68
Avg Wtd Coupon	4.59	0.00

Upside & Downside Capture Ratio 01-31-2015						
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr	
Portfolio Upside	81.68 🛧	97.56 🛧	101.59 🛧	102.82 🛧	<b>—</b> ↑	
Portfolio Downside		27.76 🗸	66.65 ↓	82.46 ↓		

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# Portfolio Snapshot Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.32\$237.651.08Custom

#### **Standardized and Tax Adjusted Returns**

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded

<b>Total Returns (%)</b> 01-31-2015									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	Gross Exp Ratio %
Dynamic Advantage Bond (CAD)	3.71	3.07	4.36	4.21	2.78	11-08-2000	15.24	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	14.55	17.64	17.68	12.77	9.99	02-01-1988	55.59	1.99	2.29
Fidelity Small Cap America Sr B (CAD)	26.29	31.41	24.92	10.19	11.15	04-05-1994	27.20	1.96	2.35
Mackenzie Ivy Fgn Eq A (CAD)	17.35	17.85	12.26	7.02	8.29	10-16-1992	52.35	2.05	2.56
RBC Global Corporate Bond Sr A (CAD)	7.62	5.17	5.67	4.97	4.94	08-23-2004	17.15	1.43	1.75
Sentry Small/Mid Cap Income (CAD)	14.99	19.92	18.89		13.97	07-28-2005	27.44	2.36	2.72
TD US Blue Chip Equity - A (CAD)	25.46	27.08	19.76	7.23	1.66	11-01-2000	42.69	1.90	2.58
BofAML Canada Broad Market TR CAD (CAD)	11.25	5.10	6.13	5.75	7.37	06-30-1992			
CIBC WM 91 Day Treasury Bill CAD (CAD)	0.98	0.97	0.85	1.82	4.48	12-31-1987			
MSCI World GR CAD (CAD)	22.34	22.78	15.29	6.89	10.00	12-31-1969			
S&P 500 TR (Bank of Canada) CAD (CAD)	30.65	27.05	19.77	7.90	11.01	01-30-1970			
S&P/TSX Composite TR (CAD)	10.26	8.86	8.84	7.70	9.22	01-31-1956			

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### Portfolio Snapshot Paterson Balanced Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.32\$237.651.08Custom

#### **Return Participation** 01-31-2015

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calculated using return, including standard deviation, mean, Sharpe ratio, alpha, beta and R-squared. The following securities do not have 120 months of return data reflected in the report.

 Security
 Start Date

 Sentry Small/Mid Cap Income (CAD)
 08-31-2005

#### Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.

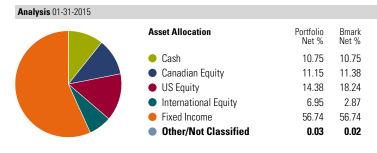


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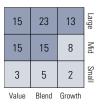
### Portfolio Snapshot Paterson Conservative

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)
 Benchmark

 \$10,000.00
 1.50
 \$152.56
 2.03
 Custom



#### Morningstar Equity Style Box %



141 % Not Classified 1 69 0 0 dg

0 15 0 dg

0 0 0 bw

Ltd Mod Ext

0-10 10-25 25-50 >50

Morningstar Fixed Income Style Box %

Total Bond Holdings 2,122

% Not Classified 16

0-10 10-25 25-50 >50

Stock Analysis 01-31-2015

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Cyclical

Basic Matls

Consumer Cycl

Financial Svs

Real Estate

Commun Svs

Sensitive

Energy

Industrials

Technology

Defensive

Healthcare

Utilities

**Not Classified** 

Consumer Def

Stock Sectors

Benchmark

Portfolio

Cyclical

Portfolio %

37.66

4.70

17.80

12.97

2.19

34.27

1.09

6.68

17.35

9.15

27.17

15.87

10.16

1.14

0.90

38.88

6.81

8.85

19.72

3.50

38.94

4.77

12.49

10.26

11.42

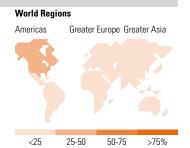
22.18

7.97

11.17

3.04

0.00



% of Stocks	Portfolio %	Bmark %	
Greater Europe	17.49	5.87	
United Kingdom	7.15	1.80	
Europe-Developed	10.34	4.02	
Europe-Emerging	0.00	0.00	
Africa/Middle East	0.00	0.05	
Greater Asia	3.19	2.94	
Japan	0.00	1.78	
Australasia	0.96	0.61	
Asia-Developed	2.23	0.45	
Asia-Emerging	0.00	0.10	
Americas	79.32	91.19	
Canada	32.66	35.03	
United States	46.66	56.14	
Latin America	0.00	0.02	
Not Classified	0.00	0.00	

<b>Holdings</b> 01-31-2015		
Top 6 holdings out of 6	Holding Value \$	% Assets
PH&N Short Term Bond & Mortgage Sr D (CAD)	4,478	44.78
Mackenzie Ivy Fgn Eq A (CAD)	1,546	15.46
Sentry Small/Mid Cap Income (CAD)	1,015	10.15
RBC Global Corporate Bond Sr A (CAD)	996	9.96
Dynamic Advantage Bond (CAD)	982	9.82
Fidelity Canadian Large Cap Sr B (CAD)	982	9.82
Sentry Small/Mid Cap Income (CAD) RBC Global Corporate Bond Sr A (CAD) Dynamic Advantage Bond (CAD)	1,015 996 982	10.15 9.96 9.82

Perform	nance 01-	31-2015								
Investm	ent Activi	ity Graph	— Por	tfolio	Initial Mk	t Val: \$5,4	167 F	inal Mkt \	/al: \$10,00	10
	Ţ	Τ	— Ber	nchmark I	T	1	1	ſ	ſ	\$13k
										11
										9
										7
				I						5
02-05	02-06	02-07	02-08	02-09	02-10	02-11	02-12	02-13	02-14	3

Trailing Returns*	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	4.52	8.43	8.40	7.76	6.38
Benchmark Return	6.53	13.40	9.26	8.48	6.13
+/- Benchmark Return	-2.01	-4.97	-0.86	-0.72	0.25

\*Full return history is not available for all securities. Please see Return Participation disclosure.

Calendar Returns*	Portfolio %	Benchmark %	+/- Benchmark
YTD	2.89	4.15	-1.26
2014	6.07	10.84	-4.77
2013	11.74	8.22	3.52
2012	5.62	5.95	-0.33
2011	5.13	5.24	-0.11
2010	7.78	7.87	-0.09
2009	14.55	8.85	5.70
2008	-4.58	-5.66	1.08
2007	3.82	1.52	2.30
2006	6.96	8.31	-1.35

Best/Worst Time Periods	Best %	Worst %
3 Months	6.22 ( Mar 2009-May 2009 )	-8.55 ( Sep 2008-Nov 2008 )
1 Year	18.63 ( Mar 2009-Feb 2010 )	-6.74 ( Mar 2008-Feb 2009 )
3 Years	10.63 ( Mar 2009-Feb 2012 )	0.81 ( Mar 2006-Feb 2009 )

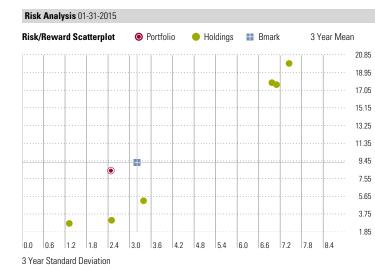


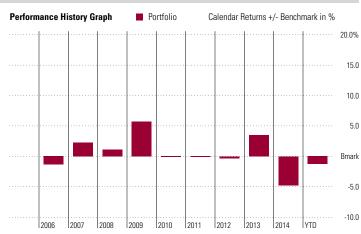
Release date 01-31-2015 Page 10 of 21

### Portfolio Snapshot Paterson Conservative

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)
 Benchmark

 \$10,000.00
 1.50
 \$152.56
 2.03
 Custom





Risk and Return Statistics*		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	3.03	4.03	2.48	3.21	2.50	2.98	3.56	4.08
Mean	8.43	13.40	8.40	9.26	7.76	8.48	6.38	6.13
Sharpe Ratio	2.50	3.13	3.01	2.60	2.77	2.57	1.24	1.04
Sortino Batio	11.66	19 71	11 73	7 96	8 47	7 62	1 91	1 59

MPT Statistics*	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-1.23	2.06	1.42	1.05
Beta	0.72	0.64	0.71	0.80
R-Squared	91.46	68.27	72.40	83.13
Information Ratio	-2.52	-0.47	-0.46	0.14
Tracking Error	1.97	1.81	1.57	1.72

#### Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis	<b>3</b> 01-31-2015	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	100.00	99.88
Emerging Markets	0.00	0.12
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	17.73	16.94
Price/Book	2.35	2.19
Price/Sales	1.00	1.60
Price/Cash Flow	11.18	9.99
Profitability	Portfolio	Bmark
% of Stocks	2015-01	2015-01
Net Margin	10.25	13.56
ROE	19.79	17.92
ROA	6.53	6.32
Debt/Capital	37.48	35.00

Geometric Avg Capitalization (\$Mil)							
Portfolio		14,916.07					
Benchmark		49,745.57					
Credit Quality Breakdown		% of Bonds					
AAA		38.53					
AA		29.52					
A		17.17					
BBB		13.03					
BB		1.12					
В		0.30					
Below B		0.02					
NR		0.30					
Interest Rate Risk	Bonds	% Not Available					
Avg Eff Maturity	_	100.00					
Avg Eff Duration	_	100.00					
Avg Credit Quality	AA	16.32					
Avg Wtd Coupon	3.44	0.00					

Upside & Downside Capture Ratio 01-31-2015										
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr					
Portfolio Upside	65.70 🛧	86.08 🛧	87.32 🛧	93.72 🛧	<b>-</b> ↑					
Portfolio Downside	101.48 🗸	34.56 ↓	51.65 ↓	72.88 🗸	<b>-</b> ↓					

Release date 01-31-2015 Page 11 of 21

# Portfolio Snapshot Paterson Conservative

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.001.50\$152.562.03Custom

#### **Standardized and Tax Adjusted Returns**

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded

<b>Total Returns (%)</b> 01-31-2015									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	Gross Exp Ratio %
Dynamic Advantage Bond (CAD)	3.71	3.07	4.36	4.21	2.78	11-08-2000	15.77	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	14.55	17.64	17.68	12.77	9.99	02-01-1988	23.00	1.99	2.29
Mackenzie Ivy Fgn Eq A (CAD)	17.35	17.85	12.26	7.02	8.29	10-16-1992	40.62	2.05	2.56
PH&N Short Term Bond & Mortgage Sr D (CAD)	3.87	2.73	2.88	3.63	4.97	12-31-1993	27.03	1.13	0.60
RBC Global Corporate Bond Sr A (CAD)	7.62	5.17	5.67	4.97	4.94	08-23-2004	17.75	1.43	1.75
Sentry Small/Mid Cap Income (CAD)	14.99	19.92	18.89		13.97	07-28-2005	28.39	2.36	2.72
BofAML Canada Broad Market TR CAD (CAD)	11.25	5.10	6.13	5.75	7.37	06-30-1992			
CIBC WM 91 Day Treasury Bill CAD (CAD)	0.98	0.97	0.85	1.82	4.48	12-31-1987			
MSCI World GR CAD (CAD)	22.34	22.78	15.29	6.89	10.00	12-31-1969			
S&P 500 TR (Bank of Canada) CAD (CAD)	30.65	27.05	19.77	7.90	11.01	01-30-1970			
S&P/TSX Composite TR (CAD)	10.26	8.86	8.84	7.70	9.22	01-31-1956			

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### Portfolio Snapshot Paterson Conservative

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)
 Benchmark

 \$10,000.00
 1.50
 \$152.56
 2.03
 Custom

#### **Return Participation** 01-31-2015

This portfolio report includes securities for which return data is not available for the entire history represented. When return is not available for a security, the remaining securities returns are reweighted to maintain consistent proportions for the securities that do have returns. The reweighting impacts trailing return data, as well as statistics that are

calculated using return, including standard deviation, mean, Sharpe ratio, alpha, beta and R-squared. The following securities do not have 120 months of return data reflected in the report

 Security
 Start Date

 Sentry Small/Mid Cap Income (CAD)
 08-31-2005

#### Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.

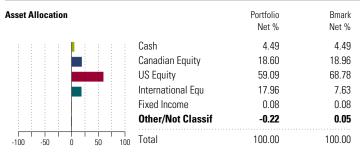


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# Portfolio Snapshot Paterson Growth

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.00 \$254.84 0.43 Custom

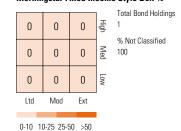
#### Analysis 01-31-2015



#### Morningstar Equity Style Box %



#### Morningstar Fixed Income Style Box %



#### Stock Analysis 01-31-2015

% of Stocks

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Cyclical

Basic Matls

Consumer Cycl

Financial Svs

Commun Svs

Real Estate

Sensitive

Energy

Industrials

Technology

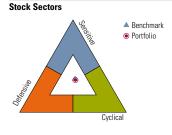
Defensive

Consumer Def

Healthcare

Utilities

**Not Classified** 



Portfolio %

37.53

4.07

20.77

11.21

1.48

36.87

1.05

5.01

17.35

13.46

25.60

9 94

14.53

1.13

0.00

Bmark %

35.55

5.32

9.64

17.56

3.03

39.50

4.43

10.60

10.63

13.84

24.95

8.82

12.93

3.20

0.00



% of Stocks

**Greater Europe** 

United Kingdom

Europe-Developed

Europe-Emerging

**Greater Asia** 

Australasia

Americas

Canada

Asia-Developed

Asia-Emerging

**United States** 

Latin America

**Not Classified** 

Japan

Africa/Middle East



Portfolio %

13.75

5.17

8.35

0.00

0.23

4.13

0.71

0.42

1.18

1.82

82.12

19.05

62.29

0.78

0.00

5.34

1.61

3.69

0.00

0.04

2.65

1.57

0.54

0.42

0.12

92.01

19.88

72.12

0.01

0.00

Perf	forman	<b>ce</b> 01	-31-20	)15



Trailing Returns*	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	11.14	19.52	22.50	17.82	9.69
Benchmark Return	9.28	23.84	21.57	16.07	7.57
+/- Benchmark Return	1.86	-4.32	0.93	1.75	2.12

\*Full return history is not available for all securities. Please see Return Participation disclosure.

Calendar Returns*	Portfolio %	Benchmark %	+/- Benchmark
YTD	7.03	5.21	1.82
2014	12.24	18.76	-6.52
2013	40.66	32.86	7.80
2012	12.11	11.86	0.25
2011	3.72	0.54	3.18
2010	12.81	9.94	2.87
2009	24.63	13.12	11.51
2008	-24.48	-23.42	-1.06
2007	0.28	-5.67	5.95
2006	10.69	16.32	-5.63

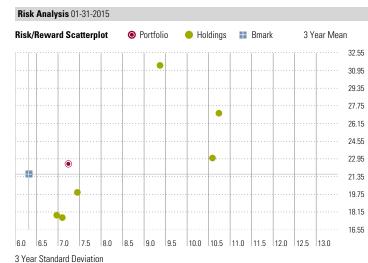
<b>Holdings</b> 01-31-2015		
Top 6 holdings out of 6	Holding Value \$	% Assets
TD US Blue Chip Equity - A (CAD)	2,676	26.76
Fidelity Canadian Large Cap Sr B (CAD)	2,363	23.63
Mackenzie Ivy Fgn Eq A (CAD)	1,985	19.85
Fidelity Small Cap America Sr B (CAD)	1,126	11.26
Sentry Small/Mid Cap Income (CAD)	978	9.78
CI Black Creek Global Leaders Class A (CAD)	873	8.73

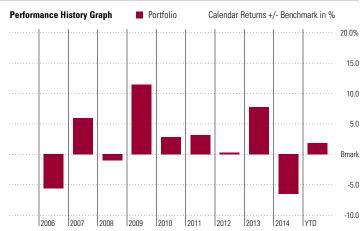
Best/Worst Time Periods	Best %	Worst %
3 Months	13.64 ( Mar 2009-May 2009 )	-24.13 ( Sep 2008-Nov 2008 )
1 Year	40.66 ( Jan 2013-Dec 2013 )	-25.50 ( Dec 2007-Nov 2008 )
3 Years	22.50 ( Feb 2012-Jan 2015 )	-8.81 ( Mar 2006-Feb 2009 )

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### Portfolio Snapshot Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.48\$254.840.43Custom





Risk and Return Statistics*	1 Yr	3 Yr	5 Yr	10 Yr
	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark
Standard Deviation	7.80 5.58	7.24 6.32	8.02 7.84	10.16 10.13
Mean	19.52 23.84	22.50 21.57	17.82 16.07	9.69 7.57
Sharpe Ratio	2.42 4.13	3.00 3.28	2.15 1.97	0.81 0.60

9.90 10.44

MPT Statistics*	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-10.37	0.10	2.12	2.23
Beta	1.33	1.04	0.96	0.96
R-Squared	90.59	82.36	87.97	91.26
Information Ratio	-1.36	0.31	0.62	0.68
Tracking Error	3.17	3.05	2.83	3.12

#### Portfolio-Level Performance Disclosure

16.28

Sortino Ratio

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

1.20 0.87

Fundamental Analysis	<b>3</b> UI-31-2UI5	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	97.40	99.87
Emerging Markets	2.60	0.13
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	20.47	17.31
Price/Book	2.74	2.33
Price/Sales	1.04	1.63
Price/Cash Flow	12.36	10.40
Profitability	Portfolio	Bmark
% of Stocks	2015-01	2015-01
Net Margin	10.83	13.79
ROE	20.16	19.36
ROA	7.31	7.09
Debt/Capital	36.59	35.46

Geometric Avg Capitalization	on (\$Mil	)
Portfolio		19,739.79
Benchmark		62,468.50
Credit Quality Breakdown		% of Bonds
AAA		_
AA		_
Α		_
BBB		_
BB		_
В		_
Below B		_
NR		100.00
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	_	100.00
Avg Wtd Coupon	11.00	0.00

4.82 3.94

Upside & Downside Capture Ratio 01-31-2015									
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr				
Portfolio Upside	83.27 🛧	99.92 🛧	101.07 🛧	102.07 🛧	<b>-</b> ↑				
Portfolio Downside	<b></b> ↓	55.15 ↓	74.39 🗸	84.95 ↓	<b>-</b> ↓				

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# Portfolio Snapshot Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.48\$254.840.43Custom

#### **Standardized and Tax Adjusted Returns**

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded

<b>Total Returns (%)</b> 01-31-2015									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	Gross Exp Ratio %
CI Black Creek Global Leaders Class A (CAD)	14.39	23.03	13.37	_	6.08	02-01-2005	22.02	2.05	2.46
Fidelity Canadian Large Cap Sr B (CAD)	14.55	17.64	17.68	12.77	9.99	02-01-1988	55.37	1.99	2.29
Fidelity Small Cap America Sr B (CAD)	26.29	31.41	24.92	10.19	11.15	04-05-1994	27.09	1.96	2.35
Mackenzie Ivy Fgn Eq A (CAD)	17.35	17.85	12.26	7.02	8.29	10-16-1992	52.14	2.05	2.56
Sentry Small/Mid Cap Income (CAD)	14.99	19.92	18.89	_	13.97	07-28-2005	27.34	2.36	2.72
TD US Blue Chip Equity - A (CAD)	25.46	27.08	19.76	7.23	1.66	11-01-2000	70.87	1.90	2.58
BofAML Canada Broad Market TR CAD (CAD)	11.25	5.10	6.13	5.75	7.37	06-30-1992			
CIBC WM 91 Day Treasury Bill CAD (CAD)	0.98	0.97	0.85	1.82	4.48	12-31-1987			
MSCI World GR CAD (CAD)	22.34	22.78	15.29	6.89	10.00	12-31-1969			
S&P 500 TR (Bank of Canada) CAD (CAD)	30.65	27.05	19.77	7.90	11.01	01-30-1970			
S&P/TSX Composite TR (CAD)	10.26	8.86	8.84	7.70	9.22	01-31-1956			

Release date 01-31-2015 Page 16 of 21

### Portfolio Snapshot Paterson Growth

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.002.48\$254.840.43Custom

#### **Return Participation** 01-31-2015

This portfolio report includes securities for which return data is not available for the entire history represented. When return is not available for a security, the remaining securities returns are reweighted to maintain consistent proportions for the securities that do have returns. The reweighting impacts trailing return data, as well as statistics that are

calculated using return, including standard deviation, mean, Sharpe ratio, alpha, beta and R-squared. The following securities do not have 120 months of return data reflected in the report.

SecurityStart DateSentry Small/Mid Cap Income (CAD)08-31-2005CI Black Creek Global Leaders Class A (CAD)03-31-2005

#### Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.



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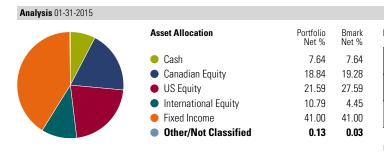
Value

Blend Growth

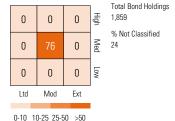
0-10 10-25 25-50 >50

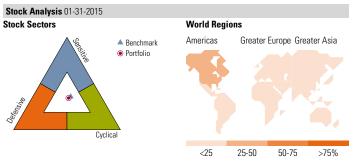
### Portfolio Snapshot Paterson Moderate Balanced

**Portfolio Value** Avg. Fund MER (%) **Est. Annual Fund Expense** Portfolio Yield (%) **Benchmark** \$10,000.01 \$213.75 Custom









Investn	nent Act	ivity Grap	oh — P	ortfolio	Initial I	Vlkt Val: \$	4,723	Final Mk	t Val: \$10,0	)00
			—В	enchmark			,			\$131
										1
										. 9
										. 7
			~~	<b>/</b>						. Ę
02-05	02-06	02-07	02-08	02-09	02-10	02-11	02-12	02-13	02-14	- 3

% of	Stocks P	ortfolio %	Bmark %	% of Stocks	Portfolio %	Bmark %
·	Cyclical	35.68	39.41	Greater Europe	17.56	5.76
A	Basic Matls	3.93	7.04	United Kingdom	8.14	1.77
<b>~</b>	Consumer Cycl	15.05	8.71	Europe-Developed	9.42	3.94
4	Financial Svs	14.90	20.08	Europe-Emerging	0.00	0.00
$\stackrel{ alpha}{\blacksquare}$	Real Estate	1.80	3.58	Africa/Middle East	0.00	0.05
/w	Sensitive	34.71	38.87	Greater Asia	2.67	2.89
	Commun Svs	1.35	4.82	Japan	0.00	1.75
	Energy	7.02	12.81	Australasia	0.80	0.60
<b>\$</b>	Industrials	14.89	10.19	Asia-Developed	1.87	0.44
	Technology	11.45	11.05	Asia-Emerging	0.00	0.10
<b>→</b>	Defensive	27.62	21.72	Americas	79.77	91.36
=	Consumer Def	17.44	7.82	Canada	35.24	37.58
•	Healthcare	8.38	10.89	United States	44.53	53.76
	Utilities	1.80	3.01	Latin America	0.00	0.02
Not	Classified	1.99	0.00	Not Classified	0.00	0.00

Trailing Returns*	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	5.73	10.70	11.52	10.85	8.12
Benchmark Return	6.81	15.44	11.90	10.20	6.67
+/- Benchmark Return	-1.08	-4.74	-0.38	0.65	1.45
*Full return history is not available	Please see	Return Particii	nation disclosu	ıre	

Calendar Returns*	Portfolio %	Benchmark %	+/- Benchmark
YTD	3.41	4.20	-0.79
2014	7.82	12.51	-4.69
2013	17.87	13.62	4.25
2012	7.06	7.42	-0.36
2011	6.87	3.17	3.70
2010	10.89	9.08	1.81
2009	20.46	11.71	8.75
2008	-12.42	-11.95	-0.47
2007	4.49	0.52	3.97
2006	8.53	10.81	-2.28

<b>Holdings</b> 01-31-2015		
Top 5 holdings out of 5	Holding Value \$	% Assets
Dynamic Advantage Bond (CAD)	3,450	34.50
Fidelity Canadian Large Cap Sr B (CAD)	2,463	24.63
Mackenzie Ivy Fgn Eq A (CAD)	2,069	20.69
Sentry Small/Mid Cap Income (CAD)	1,019	10.19
RBC Global Corporate Bond Sr A (CAD)	1,000	10.00

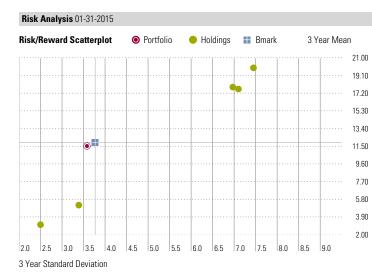
Best/Worst Time Periods	Best %	Worst %
3 Months	10.20 ( Mar 2009-May 2009 )	-15.27 ( Sep 2008-Nov 2008 )
1 Year	27.07 ( Mar 2009-Feb 2010 )	-15.34 ( Mar 2008-Feb 2009 )
3 Years	15.23 ( Mar 2009-Feb 2012 )	-2.31 ( Mar 2006-Feb 2009 )

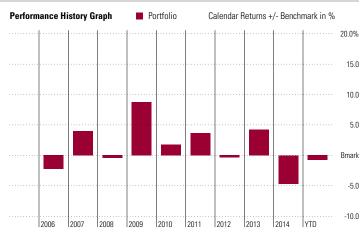
Release date 01-31-2015 Page 18 of 21

### Portfolio Snapshot Paterson Moderate Balanced

 Portfolio Value
 Avg. Fund MER (%)
 Est. Annual Fund Expense
 Portfolio Yield (%)
 Benchmark

 \$10,000.01
 2.09
 \$213.75
 2.04
 Custom





Risk and Return Statistics*	1 Yr	3 Yr	5 Yr	10 Yr
	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark	Portfolio Bmark
Standard Deviation	3.80 4.28	3.58 3.77	3.73 4.09	5.95 5.72
Mean	10.70 15.44	11.52 11.90	10.85 10.20	8.12 6.67
Sharpe Ratio	2.59 3.42	2.96 2.91	2.68 2.29	1.06 0.85

9.10 8.54

11.82 20.41

MPT Statistics*	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	-1.89	1.64	2.33	1.62
Beta	0.83	0.81	0.80	0.95
R-Squared	86.29	72.32	77.76	83.20
Information Ratio	-2.34	-0.19	0.33	0.58
Tracking Error	2.03	2.01	1.94	2.53

#### Portfolio-Level Performance Disclosure

Sortino Ratio

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

1.54 1.23

Fundamental Analysis	01-31-2015	
Market Maturity		
% of Stocks	Portfolio	Bmark
Developed Markets	100.00	99.88
Emerging Markets	0.00	0.12
Not Available	0.00	0.00
Valuation Multiples	Portfolio	Bmark
Price/Earnings	17.15	16.88
Price/Book	2.26	2.17
Price/Sales	0.93	1.60
Price/Cash Flow	10.45	9.93
Profitability	Portfolio	Bmark
% of Stocks	2015-01	2015-01
Net Margin	9.76	13.53
ROE	19.72	17.70
ROA	6.20	6.20
Debt/Capital	37.48	34.92

Geometric Avg Capitalizati	ion (\$Mil	1)
Portfolio		16,290.68
Benchmark		48,004.42
Credit Quality Breakdown		% of Bonds
AAA		35.39
AA		15.46
A		23.41
BBB		21.54
BB		3.28
В		0.44
Below B		0.03
NR		0.45
Interest Rate Risk	Bonds	% Not Available
Avg Eff Maturity	_	100.00
Avg Eff Duration	_	100.00
Avg Credit Quality	Α	24.13
Avg Wtd Coupon	4.28	0.00

6.98 5.35

Upside & Downside Capture Ratio 01-31-2015							
Portfolio	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr		
Portfolio Upside	72.55 🛧	93.84 🛧	98.77 🛧	104.56 🛧	<b>-</b> ↑		
Portfolio Downside	118.27 🗸	66.93 🗸	67.09 🗸	82.69 🗸	<b>-</b> -↓		

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# Portfolio Snapshot Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.012.09\$213.752.04Custom

#### **Standardized and Tax Adjusted Returns**

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded

<b>Total Returns (%)</b> 01-31-2015									
Standardized Returns (%)	1Yr	3Yr	5Yr	10Yr	Since Inception	Inception Date	Expenses Paid (C \$)	Avg. Exp. Ratio of Cat. %	Gross Exp Ratio %
Dynamic Advantage Bond (CAD)	3.71	3.07	4.36	4.21	2.78	11-08-2000	55.38	1.23	1.58
Fidelity Canadian Large Cap Sr B (CAD)	14.55	17.64	17.68	12.77	9.99	02-01-1988	57.72	1.99	2.29
Mackenzie Ivy Fgn Eq A (CAD)	17.35	17.85	12.26	7.02	8.29	10-16-1992	54.35	2.05	2.56
RBC Global Corporate Bond Sr A (CAD)	7.62	5.17	5.67	4.97	4.94	08-23-2004	17.81	1.43	1.75
Sentry Small/Mid Cap Income (CAD)	14.99	19.92	18.89	_	13.97	07-28-2005	28.49	2.36	2.72
BofAML Canada Broad Market TR CAD (CAD)	11.25	5.10	6.13	5.75	7.37	06-30-1992			
CIBC WM 91 Day Treasury Bill CAD (CAD)	0.98	0.97	0.85	1.82	4.48	12-31-1987			
MSCI World GR CAD (CAD)	22.34	22.78	15.29	6.89	10.00	12-31-1969			
S&P 500 TR (Bank of Canada) CAD (CAD)	30.65	27.05	19.77	7.90	11.01	01-30-1970			
S&P/TSX Composite TR (CAD)	10.26	8.86	8.84	7.70	9.22	01-31-1956			

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### Portfolio Snapshot Paterson Moderate Balanced

Portfolio ValueAvg. Fund MER (%)Est. Annual Fund ExpensePortfolio Yield (%)Benchmark\$10,000.012.09\$213.752.04Custom

#### **Return Participation** 01-31-2015

This portfolio report includes securities for which return data is not available for the entire history represented. When return is not available for a security, the remaining securities returns are reweighted to maintain consistent proportions for the securities that do have returns. The reweighting impacts trailing return data, as well as statistics that are

calculated using return, including standard deviation, mean, Sharpe ratio, alpha, beta and R-squared. The following securities do not have 120 months of return data reflected in the report.

 Security
 Start Date

 Sentry Small/Mid Cap Income (CAD)
 08-31-2005

#### Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.



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# Portfolio Snapshot Report Disclosure Statement

#### General

Investment portfolios illustrated in this report have the user input the portfolio holdings, initial investment amount, start and end dates and amount for all subsequent investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

The portfolios are theoretical and are for illustrative purposes only, and are not reflective of an investor's actual experience. The performance data given represents past performance and should not be considered indicative of future results. Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments in the portfolio. All other non-applicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio. Principal value and investment return of stocks and mutual funds will fluctuate, and an investor's shares/units when redeemed will be worth more or less than the original investment. Stocks, mutual funds, and variable annuity/life products are not CDIC-insured, may lose value, and are not guaranteed by a bank or other financial institution. Portfolio statistics change over time.

When used as supplemental sales literature, the Portfolio Snapshot report must be preceded or accompanied by the fund/policy's current prospectus or equivalent. In all cases, this disclosure statement should accompany the Portfolio Snapshot report.

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