# Paterson & Associates

December 2013

# Recommended List of Investment Funds

Prepared January 31, 2013

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# Paterson & Associates

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# Paterson & Associates—Recommended List of Investment Funds

# **Methodology & Ratings Definitions**

December 2013

# Methodology:

Fund Ratings highlighted in Green indicate an upgrade from the previous report. Fund Ratings highlighted in Red indicate an downgrade from the previous report.

The period under review is the most recent 60 month period, or the inception date of the fund, whichever is shorter.

To determine our rankings, fund returns are analyzed, both on an absolute and a relative basis. We study such factors as the average return, the average relative return, the average monthly volatility, the average relative volatility, the risk adjusted return, expected future returns, and the greatest up and down returns in the past 60 months. We then put these quantitative factors into our proprietary model which ranks the funds based on our criteria. We combine this quantitative ranking with qualitative factors to determine a fund's final monthly ranking. We then undertake a detailed qualitative review of each of the funds for consideration on the Recommended List.

Only funds with greater than 36 months of data are eligible to included in our Recommended List.

# **Ranking Definitions:**

Effective January 1, 2011, we switched to a letter grade rating system. A brief explanation of our ratings follows:

- F Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on either a net of fees or gross of fees basis. The Fund will also have an expected return which is lower than its benchmark. A fund rated F may still have a place within a portfolio for risk reduction purposes, depending on individual circumstances.
- **D** Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on a net of fees basis. It did generate excess return on a gross of fees basis.
- C A fund which is rated a C added some level of value to the benchmark. However, the consistency in returns and the consistency with which the fund beat the benchmark is lacking.
- B A fund that is rated a B has a strong track record of steady returns and has consistently added value to the benchmark.
- A A fund rated A has delivered stellar risk adjusted returns for the period under review.

# Paterson & Associates—Recommended List of Investment Funds

# Disclaimer December 2013

Information is from sources believed to be reliable. Every effort is made to ensure its accuracy, however, we cannot be responsible for inaccuracies or omissions in any of the data.

Information used in this analysis is historic in nature. Past performance is no guarantee of future performance.

Monthly Standard Deviation is the most recent 60 month historical standard deviation of returns.

Sharpe Ratio is a measure of risk adjusted returns. The higher the ratio, the better the manager has been at delivering more return for less risk.

Alpha represents the excess return which the manager has been able to deliver over and above the applicable benchmark.

Beta represents the volatility of the fund relative to its applicable benchmark. A beta of one means that there is a level of volatility equal that of the benchmark. A beta in excess of one indicates that the volatility is greater than the benchmark, while a beta of less than one indicates that volatility is less than the benchmark.

Correlation measures the similarity in return patterns between the fund and a benchmark. The correlation will range between –1 and +1. A correlation close to +1 indicates that the fund and the index have very similar return patters. A correlation close to –1 indicates that the returns are almost opposite, while a correlation close to zero indicates no relationship.

Historic returns are calculated using the monthly return data in our database. Slight variations in return results will be attributable to decimal rounding and number truncation.

This is not a solicitation from Paterson & Associates to sell mutual funds or any financial product. For additional information, please contact your advisor or refer to the important information found in the mutual fund prospectus. - All Information is for Broker Use Only

## **About Us:**

D. A. Paterson and Associates Inc. is an independent consulting firm specializing in Asset Allocation and Mutual Fund Research. We are not affiliated with any Mutual Fund Company, Mutual Fund Distributor or any other firm. Our Asset Allocation models are based on the Nobel Prize winning techniques developed by Harry Markowitz.

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Name	Quantitative Rating	3 Month	1 Year	3 Year	5 Year	Sharpe Ratio	Alpha	Beta	TSX	S&P 500	MSCI EAFE	SCMU	MER
Fixed Income - Core													
TIXOU INCOMO COTO		-											
Dynamic Advantage Bond Fund	Α	1.0%	-0.1%	3.5%	6.2%	0.58	0.45%	0.05	0.2576	0.1220	0.3128	0.6947	1.57
2 PH&N Short Term Bond & Mortgage	Α	0.7%	1.5%	2.4%	3.6%	0.54	0.30%	-0.01	-0.0601	-0.0681	0.0811	0.8053	0.60
3 TD Canadian Core Plus Bond	Α	0.4%	-1.4%	3.7%	6.3%	0.50	0.50%	0.01	0.0584	-0.0448	0.1483	0.8410	1.51
4 PH&N Total Return Bond Fund - NEW	Α	0.5%	-0.9%	3.6%	5.7%	0.46	0.47%	-0.01	-0.0320	-0.0310	0.0585	0.9402	0.59
Fixed Income - Specialty		_											
1 RBC Global Corporate Bond	Α	1.0%	-0.6%	4.7%	6.7%	0.47	0.49%	0.05	0.1838	0.0627	0.3210	0.6046	1.75
2 Manulife Strategic Income Fund	В	3.6%	4.5%	5.2%	6.5%	0.29	0.48%	0.06	0.1284	0.4999	0.5015	0.1677	2.10
Canadian Equity - Core		_											
Fidelity Canadian Large Cap Fund	А	8.1%	36.0%	16.6%	20.6%	0.53	0.96%	0.64	0.8226	0.6880	0.6636	-0.2035	2.52
2 RBC North American Value Fund	Α	8.5%	22.9%	9.8%	14.5%	0.38	0.45%	0.72	0.9154	0.7291	0.7384	-0.2953	2.11
3 Signature Select Canadian Fund	С	7.8%	19.2%	5.7%	10.7%	0.25	0.06%	0.85	0.9297	0.6813	0.7422	-0.3344	2.44
4 IA Clarington Canadian Conservative Equity Fun	nd F	5.3%	8.8%	5.6%	10.8%	0.33	0.29%	0.60	0.9031	0.5088	0.5879	-0.2202	2.49
5 Harbour Fund	UNDER REVIEW	5.6%	12.2%	3.5%	9.1%	0.20	-0.11%	0.89	0.9220	0.6082	0.6768	-0.2771	2.43
Canadian Equity - Small Cap		_											
Sentry Small Cap Income Fund	Α	10.1%	36.4%	18.8%	24.9%	0.69	1.39%	0.51	0.7149	0.6074	0.6302	-0.3200	2.68
Trimark Canadian Small Companies Fund	A	5.1%	28.9%	12.7%	20.8%	0.38	0.96%	0.71	0.6166	0.6627	0.6627	-0.4106	2.70
3 CI Can-Am Small Cap Corporate Class	С	8.8%	31.4%	13.4%	16.3%	0.47	0.79%	0.51	0.7231	0.6986	0.7255	-0.3427	2.42
US Equity - Core		_											
1 TD U.S. Blue Chip - NEW	Α	15.6%	47.7%	19.5%	16.9%	0.39	0.89%	0.47	0.5367	0.8873	0.6780	-0.2305	2.55
2 RBC O'Shaughnessy U.S. Value Fund	Ä	11.9%	47.5%	20.9%	20.4%	0.35	0.75%	0.90	0.7319	0.7586	0.7746	-0.1777	1.55
3 Trimark U.S. Companies Fund	С	11.4%	40.8%	15.9%	13.8%	0.29	0.60%	0.55	0.5529	0.9344	0.6800	-0.2114	2.98
4 Mackenzie U.S. Large Cap Class	D	13.9%	40.6%	17.5%	13.5%	0.32	0.64%	0.47	0.5427	0.9538	0.7298	-0.2060	2.57
5 Franklin U.S. Rising Dividends	F	10.7%	36.1%	15.2%	10.7%	0.27	0.61%	0.29	0.3497	0.9286	0.6173	0.0675	2.55

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Back to Contents			Reti	urns						Correla			
	Quantitative					Sharpe					MSCI		
Name	Rating	3 Month	1 Year	3 Year	5 Year	Ratio	Alpha	Beta	TSX	S&P 500	EAFE	SCMU	MER
US Small and Mid Cap Equity		_											
Fidelity Small Cap America	А	15.5%	53.8%	25.5%	25.3%	0.48	1.32%	0.65	0.6130	0.8416	0.6119	-0.2309	2.58
<ul><li>1 Fidelity Small Cap America</li><li>2 Trimark U.S. Small Companies Class</li></ul>	A	7.1%	33.4%	16.9%	20.9%	0.48	1.04%	0.63	0.5490	0.7648	0.6310	-0.2384	2.93
3 TD U.S. Mid - Cap Growth Fund	В	10.8%	43.8%	16.2%	18.2%	0.40	0.90%	0.56	0.6079	0.8798	0.6593	-0.2886	2.55
C 15 c.c. Mila Sap aromair and	5	10.070	10.070	10.270	10.270	0.10	0.0070	0.00	0.0070	0.0100	0.0000	0.2000	2.00
Global / International Equity - Cor	е	_											
1 Trimark Fund	С	12.2%	30.5%	14.7%	11.8%	0.30	0.61%	0.37	0.4588	0.8641	0.8357	0.0721	1.73
2 Invesco International Growth Class	С	9.2%	27.2%	10.3%	11.0%	0.28	0.43%	0.49	0.5984	0.7290	0.9415	-0.0866	2.92
3 Mutual Global Discovery Fund	D	8.3%	28.0%	11.6%	11.3%	0.23	0.44%	0.49	0.6510	0.6893	0.8247	-0.3132	2.64
4 Mac Ivy Foreign Equity Fund	F	8.2%	30.8%	13.3%	9.8%	0.31	0.66%	0.15	0.2346	0.7946	0.6466	0.0487	2.54
5 Renaissance Global Markets Fund	UNDER REVIEW	5.9%	17.6%	7.8%	10.9%	0.28	0.29%	0.62	0.7574	0.6579	0.7816	-0.0807	2.62
Global Small/Mid Cap Equity													
Trimark Global Endeavour	Α	10.6%	31.9%	15.2%	19.3%	0.33	0.84%	0.73	0.5993	0.7291	0.7845	-0.0867	2.67
2 Brandes Global Small Cap - NEW	Α	10.0%	34.7%	15.2%	21.4%	0.30	0.79%	0.99	0.6543	0.6881	0.7830	-0.1017	2.72
3 Cl Global Small Companies Fund Class	UNDER REVIEW	11.5%	41.1%	11.8%	13.8%	0.31	0.56%	0.57	0.6146	0.8318	0.8209	-0.2461	2.45
Specialty / Sector Funds													
Specialty / Sector Fullus		-											
1 CI Global Health Sciences Corporate Class	А	9.9%	59.9%	28.1%	23.0%	0.45	1.42%	0.39	0.3745	0.6746	0.6315	-0.0741	2.46
2 BMO Asian Growth & Income Fund	В	3.7%	9.3%	6.2%	11.3%	0.35	0.51%	0.41	0.6260	0.4581	0.6972	0.0840	2.85
3 Dynamic Power Global Growth Class	В	5.5%	40.6%	12.4%	17.6%	0.30	0.67%	0.80	0.6349	0.5718	0.5793	-0.2083	2.52
4 Brandes Emerging Markets	В	6.3%	13.1%	0.0%	14.6%	0.24	0.25%	1.01	0.7391	0.5597	0.7752	-0.1462	2.72
5 Dynamic Global Real Estate Fund	UNDER REVIEW	2.7%	1.2%	7.1%	12.4%	0.33	0.46%	0.56	0.7238	0.4707	0.6357	0.0555	2.47
Canadian Balanced / Income		_											
1 Cl Signatura High Income Fund	Λ .	4.0%	8.6%	8.3%	13.8%	0.61	0.77%	0.32	0.7138	0.4683	0.6922	-0.0441	1.60
CI Signature High Income Fund     Fidelity Canadian Balanced Fund	A	4.0% 5.5%	8.6% 12.4%	8.3% 5.5%	13.8%	0.61	0.77%	0.32	0.7138	0.4683	0.6922	-0.0441 -0.1194	2.31
3 AGF Monthly High Income Fund	A A	5.5% 4.3%	9.8%	5.3% 5.3%	15.5%	0.42	0.35%	0.47	0.9644	0.4990	0.5819	-0.1194	2.31
4 CI Signature Canadian Balanced Fund	C	4.3% 5.3%	9.6% 12.2%	5.5% 4.8%	8.9%	0.40	0.55%	0.69	0.9229	0.4781	0.6185	-0.2304	2.40
T OI OIGHALAIC GAHAGIAH DAIAHGEA I AHA	U	J.J /0	<b>⊥∠.∠</b> /0	7.070	0.970	0.30	0.10/0	0.55	0.3223	0.0012	0.7 +33	-0.2304	۷.74

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	Quantitative					Sharpe					MSCI		
Name	Rating	3 Month	1 Year	3 Year	5 Year	Ratio	Alpha	Beta	TSX	S&P 500	EAFE	SCMU	MER
Income Options		_											
1 TD Mortgage Fund	D	0.3%	0.6%	1.4%	2.1%	0.29	0.16%	0.01	0.1163	-0.1445	-0.0919	0.3192	1.82
2 PH&N Monthly Income Fund	В	4.3%	7.8%	5.9%		0.42	0.37%	0.26	0.8689	0.6251	0.7148	-0.1158	1.09
3 Sentry Canadian Income Fund A	В	7.0%	18.1%	11.8%	17.1%	0.60	0.87%	0.47	0.8278	0.6007	0.6615	-0.2531	2.65
4 BMO Monthly High Income Fund II	В	7.4%	14.1%	10.7%	17.0%	0.46	0.75%	0.60	0.8080	0.4333	0.5597	-0.0827	2.37
Passive Options		_											
1 TD Canadian Bond Index Fund	D	0.2%	-2.0%	3.1%	3.9%	0.28	0.38%	-0.06	-0.2433	-0.1131	-0.0882	0.9987	0.83
2 TD Canadian Index Fund	F	7.0%	11.9%	2.5%	10.9%	0.24	-0.05%	0.98	1.0000	0.5056	0.5811	-0.2409	0.89
3 TD U.S. Index Fund	F	12.5%	38.4%	17.3%	13.2%	0.32	0.65%	0.44	0.5107	0.9957	0.7570	-0.0876	0.55
4 TD International Index Fund	F	9.0%	28.6%	9.5%	7.6%	0.16	0.02%	0.67	0.6191	0.7624	0.9781	-0.0646	1.38

# **Model Portfolios**

To assist in the portfolio construction process, we have created a series of model portfolios. The asset mixes were created using our proprietary Portfolio Optimization Model which strives to create an asset mix which delivers the highest level of expected return for each level of expected risk. Our asset mixes are outlined below:

### **Suggested Portfolio Weighting by Investor Type**

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Fixed Income (Total)	70% to 100%	50% to 70%	40% to 50%	20% to 40%	0% to 20%
Core Fixed Income	50%	30%	20%	10%	0%
Specialty Fixed Income	20%	20%	20%	10%	0%
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%
Canadian Equity (Total)	0% to 5%%	0% to 5%	5% to 10%	10% to 20%	20% to 25%
Large Cap	5%	5%	10%	20%	15%
Small / Mid Cap	0%	0%	0%	0%	7.5%
US Equity (Total)	0% to 5%%	5% to 10%	5% to 10%	10% to 20%	20% to 30%
Large Cap	5%	10%	10%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	10%
Global / Int'l Equity (Total)	0% to 15%%	15% to 20%	15% to 20%	15% to 20%	15% to 20%
Large Cap	15%	20%	20%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	0%
Specialty / Sector (Total)	0% to 5%%	0% to 5%	5% to 10%	5% to 10%	10% to 20%
Healthcare	5%	5%	7.5%	7.5%	7.5%
Real Estate	0%	0%	0%	0%	5%
Resources	0%	0%	2.5%	2.5%	5%
Emerging Markets	0%	0%	0%	0%	0%
Science & Tech.	0%	0%	0%	0%	0%
Aggressive / Tactical	0%	0%	0%	0%	0%

## **Fixed Income Funds**

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
DEX Universe Bond Index	-0.4%	0.4%	-1.2%	3.9%	4.8%	5.2%

### **Funds**

The Fixed Income Category is broken down into two sub categories; Core Fixed Income and Specialty Fixed Income. The Core Fixed Income Group is made up solely of traditional bond funds. These funds will generally be funds that have posted performance numbers which are comparable to their respective index with a comparable or lower level of portfolio volatility, and will also tend to be fairly low in cost. Core Fixed Income Funds are used in a portfolio mainly to preserve capital and earn a very modest level of return over the long term for investors. The more Conservative an investor, the higher their exposure to Core Fixed Income Funds.

The Specialty Fixed Income Group includes a wide range of Fixed Income Categories including High Yield Fixed Income, Inflation Protected Fixed Income, Global Fixed Income as well as other specialty products. Funds on our recommended list in this category will typically be the top performing fund, on a risk adjusted basis in the category. Specialty Fixed Income Funds are used in a portfolio to help preserve capital, but also to provide a modest level of return for investors over the long term. Depending on the circumstances, investors may consider using the specialty funds to take advantages of anomalies in the marketplace.

### **Additions and Deletions**

• PH&N Bond Fund – During the quarter, we removed the PH&N Bond Fund and replaced it with the PH&N Total Return Bond Fund. I believe that the PH&N Total Return Bond Fund is better positioned for the current environment. The majority of the fund is managed in the same way as the PH&N Bond Fund, however, the managers may also invest in high yield bonds, mortgages and derivatives. The addition of these in the portfolio is likely to provide stronger returns when yields are flat, and better downside protection when they move higher. The downside is that it may be more volatile than the PH&N Bond Fund over the long term.

## **Fixed Income Commentary and Outlook**

- In December, the U.S. Federal Reserve announced that they would begin to taper their bond buying program by \$10 billion per month, starting in January. This reduces their monthly purchases to \$75 billion. It is widely expected that they will further reduce their purchases over the course of the year. This was confirmed at the January FOMC meeting where it was announced a further cut of \$10 billion per month would be implemented.
- Yields appear to have stabilized. At the end of December the yield on the U.S. ten-year was just over 3%. On January 30, it had fallen back to 2.72%
- In Canada, the sluggish economic outlook will make it difficult for the Bank of Canada to move the overnight rate higher. This has caused a selloff in the Canadian dollar.
- While the pressure on yields is definitely up, I don't expect that yields will move sharply higher, without a drastic improvement in economic numbers.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Fixed Income (Total)	70% to 100%	50% to 70%	40% to 50%	20% to 40%	0% to 20%
Core Fixed Income	50%	30%	20%	10%	0%
Specialty Fixed Income	20%	20%	20%	10%	0%

# **Dynamic Advantage Bond Fund**

Fund Codes	
Front End	DYN 258
DSC	DYN 688
Min Purchase	\$500

### **Investment Objective**

Dynamic Advantage Bond Fund seeks to provide maximum income and capital returns from an actively managed diversified portfolio of primarily Canadian fixed-income securities.

### Strategy

Using a disciplined approach to assist in managing risk, fixed income securities are actively traded to take advantage of movements in the level of bond yields, the shape of the yield curve and the level of both real yields and credit spreads. An active asset allocation strategy will be utilized based on the Manager's outlook for interest rates, the credit cycle and general economic conditions

#### **Analysis**

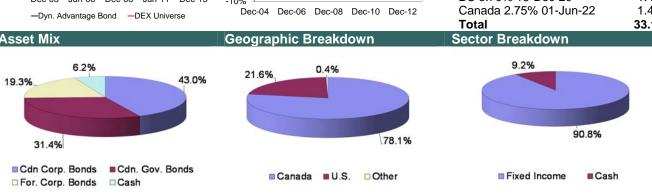
- Manager Michael McHugh places a tremendous amount of emphasis on managing downside risk.
- The fund's duration has been reduced further from 5.5 years to 5.0 years.
- They have sold some of their corporate and high yield bond holdings, taking profits as spreads have narrowed.
- They have added to their floating rate note holdings.
- These moves should help to provide strong downside protection against rising yields.
- With the emphasis on downside protection, I expect this fund will lag the other bond funds if we see any type of a bond market rally.

Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Fund	-0.5%	1.0%	-0.1%	3.5%	6.2%	4.0%	
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	5.2%	
Quartile	2	1	1	1	1	2	

Fund Facts				
Fund Sponsor		ynamic Funds		
Fund Manager	Michael McHugh Jul 06)			
Inception Date	November 8, 2000			
Total Assets	\$978.43 Million			
Management Fee / MER	1.25%	1.57%		
Risk Rating		Low		
Objective		Income		
Time Horizon		Short		

Portfolio Characteri	stics					
	Monthly	Annualized				
Average Return	0.51%	6.23%				
Standard Deviation	0.78%	2.69%				
Sharpe Ratio	0.57	2.05				
Alpha (5 Year)	0	.45%				
Beta (5 Year)	0.05					
Worst Drawdown	-7.80% (Sep 08 - Jun 09)					
Time to Recover	10 Months					





# PH&N Short Term Bond & Mortgage

Fund Codes	
Front End	PHN 6250
DSC	PHN 4250
Min Purchase	\$500

### **Investment Objective**

The fundamental investment objectives of the Fund are to provide relatively high yields and stability of capital by investing primarily in a well-diversified portfolio of short-term fixed-income securities issued by Canadian governments and corporations, and first mortgages on property located in Canada in accordance with National Policy Statement No. 29 of the Canadian Securities Administrators.

#### Strategy

To achieve the Fund's investment objectives, they invest in high-quality Canadian corporate bonds, government bonds and up to 40% of the Fund's net assets in conventional first mortgages and mortgages guaranteed under the National Housing Act (Canada). In addition, we may also invest in asset backed commercial paper.

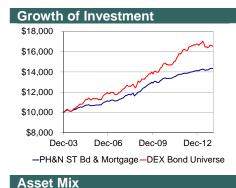
#### **Analysis**

- Short term bonds are one of the best ways to protect against bond market volatility.
   This fund is my top pick in the category.
- It invests in a mix of bonds and mortgages with a maturity of less than five years.
- The duration is 2.5 years, shorter than the 7 years for the DEX Bond Universe. This means less interest rate sensitivity.
- It holds half in corporates, 20% in governments, 9% in mortgages and the rest in cash.
- The biggest competitor to this would be the TD Short Term Bond Fund. I like this one over it because it has a lower MER, a shorter duration, and a higher yield to maturity. Still, the TD offering is also solid.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.1%	0.7%	1.5%	2.4%	3.6%	3.7%
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	5.2%
Quartile	2	1	1	1	1	1

Fund Facts		
Fund Sponsor	PH&N Inv	estment Mgmt
Fund Manager		Income Team
Inception Date	Dece	mber 31, 1993
Total Assets	\$3	,771.27 Million
Management Fee / MER	1.00%	0.60%
Risk Rating		Low
Objective		Income
Time Horizon		Short

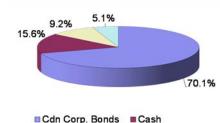
_Portfolio Characteris	Portfolio Characteristics					
	Monthly	Annualized				
Average Return	0.30%	3.61%				
Standard Deviation	0.44%	1.53%				
Sharpe Ratio	0.54	1.90				
Alpha (5 Year)	0	.30%				
Beta (5 Year)	-	0.01				
Worst Drawdown	-2.21% (Sep 08 to Jun 09)					
Time to Recover	4 N	<b>Months</b>				



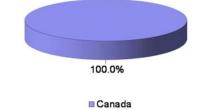


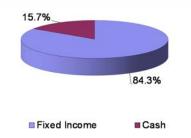
Geographic Breakdown





Cdn. Gov. Bonds Other





## **TD Canadian Core Plus Bond Fund**

<b>Fund Codes</b>	
Front End	TDB 695
DSC	TDB 696
Min Purchase	\$500

### **Investment Objective**

The fundamental investment objective is to seek to earn a high rate of interest income by investing primarily in Canadian dollar-denominated, investment-grade debt instruments. The Fund may, from time to time, also seek added value from non-Canadian and/or non-investment-grade debt instruments to enhance total return.

### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by focusing on bonds denominated in Canadian dollars, which may include debt obligations of, or guaranteed by, Canadian federal, provincial or municipal governments, Canadian corporations, or foreign issuers (Maple bonds).

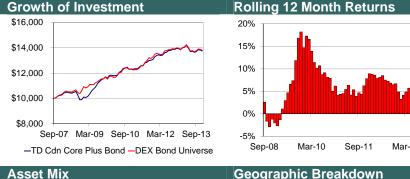
#### **Analysis**

- This fund has a portfolio that is 70% much like the TD Canadian Bond Fund, with up to 30% invested in tactical investments.
- Tactical investments include global bonds, high yield, real return, and EM bonds.
- Portion allocated to the tactical sleeve is based on global macro economic analysis.
- Currently holds about 10% in high yield.
- It should provide higher yield and better downside protection, compared with TD Canadian Bond.
- Performance has been stronger, but it may be slightly more volatile.
- It's a little more expensive, but I believe that the benefit from higher returns and stronger downside protection makes up for it.

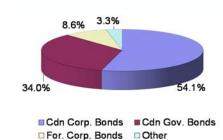
Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.6%	0.4%	-1.4%	3.7%	6.3%	N/A
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	N/A
Quartile	3	2	1	1	1	N/A

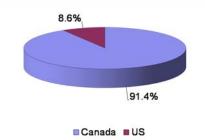
Fund Facts			
Fund Sponsor	TD Asse	et Management	
Fund Manager	Geoff Wilson (Sep 07)		
Inception Date	Sep	tember 4, 2007	
Total Assets	\$6	3,437.47 Million	
Management Fee / MER	1.21%	1.51%	
Risk Rating		Low	
Objective		Income	
Time Horizon		Short	

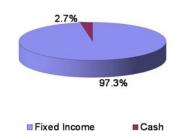
Portfolio Characteristics				
	Monthly	Annualized		
		/		
Average Return	0.51%	6.33%		
Standard Deviation	0.92%	3.20%		
Sharpe Ratio	0.49	1.75		
Alpha (5 Year)	0	.50%		
Beta (5 Year)		0.01		
Worst Drawdown	-6.26% (Sep 08 to Apr 09)			
Time to Recover	N 8	Months		











# **PH&N Total Return Bond**

Fund Codes	
Front End	RBF 6340
DSC	RBF 4340
Min Purchase	\$500

### **Investment Objective**

The fundamental investment objectives of the Fund are to provide stability of capital and maximum total return by investing primarily in a well-diversified portfolio of Canadian fixed-income securities and derivatives based on the value of fixed-income instruments.

### Strategy

To achieve the objectives, it invests primarily in medium- to high-quality corporate and government bonds of Canadian, U.S. and other foreign issuers. In addition, it may also invest in asset backed commercial paper. The average term to maturity of the portfolio is managed within strict guidelines, typically between seven and 12 years.

### **Analysis**

- The fund is quite similar to the PH&N Bond Fund, except that it can invest in high yield bonds, mortgages and derivatives to help protect downside and add incremental return.
- Given the outlook for the bond market, this fund is better positioned.
- The duration is at 6.5 years, which is shorter than the index, and the yield is 3.2%, which is above that of the index.
- The fund is no longer positioned for a big jump in rates, as they managers believe it has already happened.
- The recent focus has been on yield enhancement strategies, and that is expected to continue in the near term.
   Expect a continued overweight in corporate and provincial bonds.

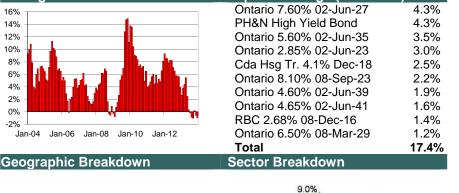
Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.4%	0.5%	-0.9%	3.6%	5.7%	4.9%
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	5.2%
Quartile	1	1	1	1	1	1

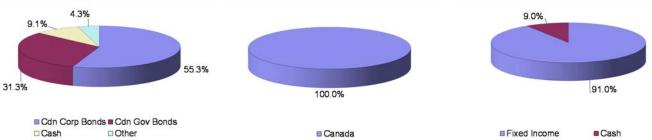
Fund Facts		
Fund Sponsor	PH&N Investment Mg	ımt
Fund Manager	PH&N Fixed Income Tea	am
	(Dec 7	70)
Inception Date	July 7, 20	000
Total Assets	\$2,680.55 Milli	ion
Management Fee / MER	0.50% 0.59%	
Risk Rating	L	ow
Objective	Incor	me
Time Horizon	Sh	ort

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.46%	5.68%			
Standard Deviation	0.89%	3.08%			
Sharpe Ratio	0.45	1.61			
Alpha (5 Year)	0	.47%			
Beta (5 Year)	-	0.01			
Worst Drawdown	-5.59% (Se <sub>l</sub>	o 08 to Apr 09)			
Time to Recover	8 N	Months .			

Top 10 Holdings (Dec 31/13)







# **RBC Global Corporate Bond Fund**

Fund Codes	
Front End	RBF 753
DSC	RBF 853
Min Purchase	\$500

### **Investment Objective**

To provide a high level of interest income with the potential for modest capital growth by investing primarily in global corporate bonds. The fund invests primarily in investment grade corporate debt securities from anywhere around the world. It may also invest in high yield debt securities and emerging market sovereign and corporate bonds.

### Strategy

The portfolio manager invests primarily in investment grade debt securities rated BBB(-) and above by Standard & Poor's (or equivalent rating agency) from anywhere around the world; maintains a minimum portfolio average credit quality rating of BBB(-); employs a value-focused philosophy for corporate bonds, primarily investing in quality companies having stable to improving credit profiles which are undervalued given current market sentiment.

### **Analysis**

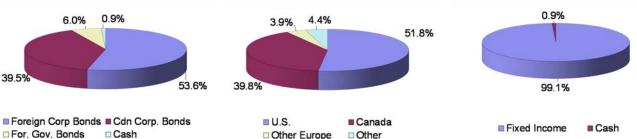
- Portfolio quality remains high, with more than two thirds of the fund invested in investment grade bonds. High yield and emerging market debt is capped at 30%.
- The duration dropped to 5.5 years, down from 5.8, which is below the benchmark.
- It is expected to remain overweight in high yield and emerging market bonds, while being underweight in U.S. & Canadian investment grade bonds.
- This is a great corporate bond fund, but it should not be considered a core holding. It is best used as a compliment within a well diversified fixed income portfolio.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.2%	1.0%	-0.6%	4.7%	6.7%	N/A
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	N/A
Quartile	2	4	3	1	1	N/A

Fund Facts				
Fund Sponsor	RB(	C Global Asset		
		Management		
Fund Manager	Frank Gambino (Aug 04)			
	Marty	Balch (Jun 09)		
Inception Date	Αι	ugust 23, 2004		
Total Assets	\$1	,356.82 Million		
Management Fee / MER	1.50%	1.75%		
Risk Rating		Low		
Objective		Income		
Time Horizon	M	edium to Long		

Portfolio Characteristics						
Portiono Characteris	Monthly	Annualized				
Average Return	0.54%	6.68%				
Standard Deviation	1.03%	3.58%				
Sharpe Ratio	0.46	1.66				
Alpha (5 Year)	0.49%					
Beta (5 Year)	0.05					
Worst Drawdown	-5.57% (Sep 08 - Apr 09)					
Time to Recover	8 Months					





# **Manulife Strategic Income Fund**

Fund Codes	
Front End	MMF 559
DSC	MMF 459
Min Purchase	\$500

## Investment Objective

The investment objective of the fund is to provide income generation with an emphasis on capital preservation. This Fund invests primarily in government and corporate debt securities from developed and emerging markets. It also invests in U.S. Government and agency securities and high yield bonds.

#### Strategy

In managing the Fund, the portfolio subadvisor allocates assets based on analyses of economic factors such as projected international interest rate movements, industry cycles and political trends. However, the portfolio sub-advisor may invest up to 100% of the Fund's assets in any one sector.

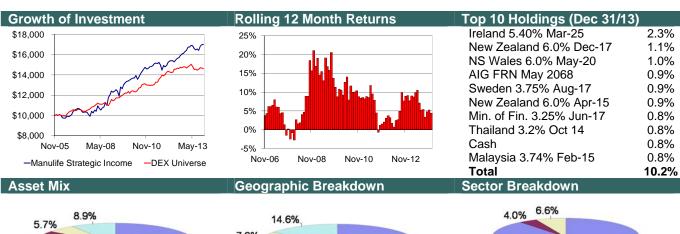
### **Analysis**

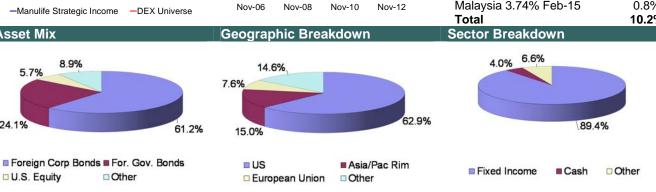
- In volatile bond markets, I expect this fund to produce decent returns, with modest volatility, and relatively low levels of correlation to the traditional asset classes.
- It is a tactically managed global bond fund that invests in global government bonds, investment corporates and high yield.
   They will also opportunistically trade currencies to try to gain incremental returns and provide downside protection.
- The portfolio is defensively positioned, which should help mitigate volatility should we see yields start to move higher again.
- This is a very strong global bond fund, but I don't consider it to be appropriate as a core holding. Instead, I see it best used as a compliment within a well diversified fixed income portfolio.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.2%	3.6%	4.5%	5.2%	6.5%	N/A
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	N/A
Quartile	3	1	2	3	4	N/A

Fund Facts				
Fund Sponsor	Manulife Mutual Fund	ls		
Fund Manager	Dan Janis (Feb 06)			
Inception Date	November 28, 2005			
Total Assets	\$3,260.61 Millio	n		
Management Fee / MER	1.70% 2.10%			
Risk Rating	Low to Moderat	te		
Objective	Incom	ıe		
Time Horizon	Mediu	m		

Portfolio Characteristics						
	Monthly	Annualized				
	0.500/	0.500/				
Average Return	0.53%	6.52%				
Standard Deviation	1.65%	5.72%				
Sharpe Ratio	0.28	1.01				
Alpha (5 Year)	0.48%					
Beta (5 Year)	0.06					
Worst Drawdown	-7.20% (Mar 07 - Mar 08)					
Time to Recover	13 Months					







# **Canadian Equity Funds**

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
S&P/TSX Composite	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
BMO Cdn Small Cap Index	1.7%	5.8%	4.3%	-4.5%	14.7%	4.4%

### **Funds**

The Canadian Equity Category is broken into two groups; Canadian Large Cap and Canadian Small / Mid Cap. In the Canadian Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The Canadian Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the Canadian Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds.

### **Additions and Deletions**

- There were no additions or deletions during the quarter.
- CI Harbour Fund In December, the CI Harbour Fund was placed UNDER REVIEW. While this has been a favourite of mine for a long time, I have been very unimpressed with its performance of late. In 2013, the fund gained 12.26%, underperforming the 12.99% gain of the S&P/TSX Composite Index. This is particularly troubling because the fund has approximately 20% invested in U.S. equities and 11% in international equities. The fund should have posted a return that was much closer to the 20% mark. Given this significant underperformance, combined with the recent change in management within the Harbour Advisors group, I am growing increasingly concerned with the fund. I will be monitoring it closely in the next quarter or two.

### Of Note:

• IA Clarington Canadian Conservative Equity Fund – Despite being downgraded to an F this quarter, (largely because of a change to its benchmark), this fund remains on the Recommended List. It is a fund that is designed to provide exposure to Canadian equities with much less volatility than the broader market. It has live up to this objective. Its level of volatility is well below the broader market, and has historically participated in less than half of any market declines. It is on the list as an option for more conservative investors who want some Canadian equity exposure, but not all the volatility. If you are comfortable with more risk, the other Canadian equity funds may be more appropriate. However, if you are risk averse, this is a good choice.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Canadian Equity (Total)	0% to 5%%	0% to 5%	5% to 10%	10% to 20%	20% to 25%
Large Cap	5%	5%	10%	20%	15%
Small / Mid Cap	0%	0%	0%	0%	7.5%

# **Fidelity Canadian Large Cap**

Fund Codes	
Front End	FID 231
DSC	FID 531
Min Purchase	\$500

### **Investment Objective**

This fund aims to achieve long-term capital growth. It invests primarily in equity securities of Canadian companies and tends to focus on large companies.

#### Strategy

When buying and selling securities for the fund, the manager examines each company's potential for success in light of its current financial condition, its industry position, and economic and market conditions. The manager considers factors like growth potential, earnings estimates and quality of management.

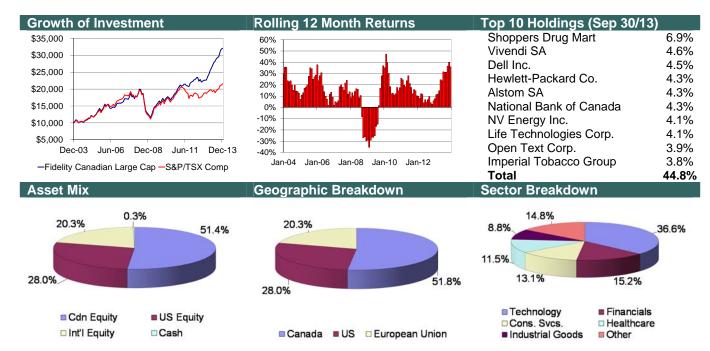
#### **Analysis**

- The fund had a great year, gaining nearly 37%, almost triple the 13% rise in the S&P/TSX Composite.
- There are two main reasons for this. First, it is positioned dramatically different than the index, with no exposure to materials, and about half the index weight in energy and financials.
- He is hugely overweight in technology, consumer defensive and healthcare names.
- Second, nearly half the fund is invested outside of Canada, with the U.S. and the UK being the biggest country allocations.
- This is a great core holding for most investors.
- While I believe this fund can outperform over the long term, I don't expect that it can continue to deliver the same level of outperformance. I expect more modest returns this year.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.8%	8.1%	36.0%	16.6%	20.6%	12.4%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	4	2	1	1	1	1

<b>Fund Facts</b>				
Fund Sponsor	Fidelity Inves	stments Canada		
Fund Manager	Daniel Dupont (Apr 11)			
Inception Date	F	ebruary 1, 1998		
Total Assets	\$	3,288.11 Million		
Management Fee / MER	2.00%	2.52%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	1.57%	20.57%				
Standard Deviation	2.94%	10.17%				
Sharpe Ratio	0.51	1.95				
Alpha (5 Year)	0.96%					
Beta (5 Year)	0.64					
Worst Drawdown	-41.96% (Jun 08 - Dec 10)					
Time to Recover	31 Months					



### **RBC North American Value Fund**

Fund Codes	
Front End	RBF 766
DSC	RBF 857
Min Purchase	\$500

### **Investment Objective**

The objective of the fund is to provide longterm capital growth. The fund invests primarily in equity securities of Canadian and/or U.S. companies priced below their true value and offering long-term opportunities for growth.

#### Strategy

To achieve the fund's objectives, the manager applies a bottom-up stock selection process to identify quality companies that are undervalued based on criteria such as assets, earnings and cash flow, reviews the financial statistics of each company to determine if the stock is prices below its fundamental value or relative to similar companies and uses a value investment approach which focuses on buying undervalued securities and therefore should provide a lower level of volatility.

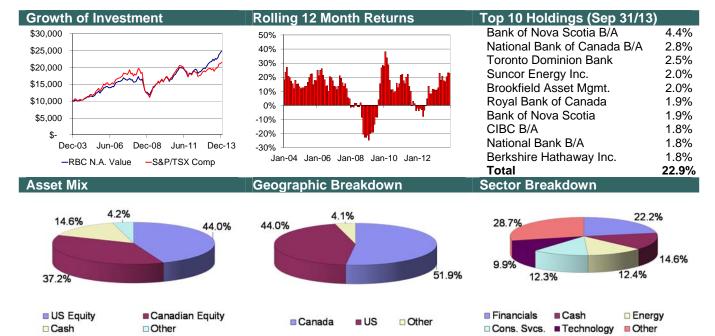
### **Analysis**

- Invests in a mix of Canadian and U.S. based equities. They will typically have a bias towards Canadian equities, but that has changed in recent quarters, as U.S. equity exposure has increased.
- Stocks are selected using RBC's " multi stage process that uses both top down quantitative screening, and bottom up fundamental analysis.
- Historically, it has only dropped about two thirds what the S&P/TSX has, while still capturing 90% of the upside.
- Volatility has been lower than both the index and the category average.
- With both Canada and the U.S. expected to have decent years, I believe that this fund is well positioned.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.3%	8.5%	22.9%	9.8%	14.5%	9.5%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	1	2	2	1	1	1

	·			
Fund Facts				
Fund Sponsor	RBC Global Asset	i		
	Management	i		
Fund Manager	Doug Raymond (Dec 05)	,		
-	Stuart Kedwell (Dec 05)			
Inception Date	March 3, 1998	,		
Total Assets	\$1,640.14 Million	ı		
Management Fee / MER	1.75% 2.11%			
Risk Rating	Moderate	;		
Objective	Growth	1		
Time Horizon	Long			

	Monthly	Annualized		
Average Return	1.13%	14.45%		
Standard Deviation	2.93%	10.16%		
Sharpe Ratio	0.37	1.35		
Alpha (5 Year)	0	.45%		
Beta (5 Year)		0.72		
Worst Drawdown	-31.38% (Jun 08 - Sep 10)			
Time to Recover	28 Months			



# **CI Signature Select Canadian**

Fund Codes	
Front End	CIG 677
DSC	CIG 777
Min Purchase	\$500

## Investment Objective

This fund's objective is to seek capital appreciation over the long-term coupled with dividend income. It invests primarily in common shares and convertible securities of Canadian companies and preferred shares that pay regular income. The fund's investments are diversified across industry sectors.

### Strategy

The portfolio adviser identifies companies that offer good value and the potential for growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth and value potential. This means evaluating the financial condition and management of each company.

#### **Analysis**

- This has long been one of my go-to Canadian focused equity funds.
- Just over half the fund is invested outside of Canada
- They are not afraid to use cash tactically, raising it in periods of uncertainty. Current cash balance is around 12%.
- It is defensively positioned, underweight materials and energy, and overweight more defensive sectors like healthcare and consumer names.
- I like this fund. You know what you're getting. There is a good team behind it.
- My biggest beef with it is that over the long term, I don't expect it to do a whole lot more than give you the return of the index with a comparable level of volatility.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.5%	7.8%	19.2%	5.7%	10.7%	7.9%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	3	3	3	2	2	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Eric B	ushell (May 98)
Inception Date		May 25, 1998
Total Assets	\$2	2,423.35 Million
Management Fee / MER	2.00%	2.44%
Risk Rating		Moderate
Objective		Income
Time Horizon	N	Medium to Long

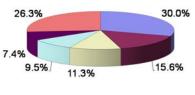
Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.85%	10.74%					
Standard Deviation	3.41%	11.82%					
Sharpe Ratio	0.23	0.85					
Alpha (5 Year)	0.06%						
Beta (5 Year)	0.85						
Worst Drawdown	-35.76% (Jun 08 - Jan 11)						
Time to Recover	32	Months					











Financials	■ Energy	□ Healthcare
□ Cons. Goods	■ Technology	Other

# **IA Clarington Canadian Conservative Equity Fund**

Fund Codes	
Front End	CCM 1300
DSC	CCM 1400
Min Purchase	\$500

### **Investment Objective**

The Fund's objective is to seek to achieve long-term capital growth and maintain value by investing primarily in equity securities of Canadian companies.

#### Strategy

The fund emphasizes investment in Canadian preferred and common shares, diversifies through investment in securities of companies of many industries, invests primarily in securities that derive income and provide the Fund with the ability to pay quarterly distributions, protect value of investment and achieve long term capital appreciation, may invest in foreign securities; such investments will generally be less than 30% of the cost amount of the fund.

### **Analysis**

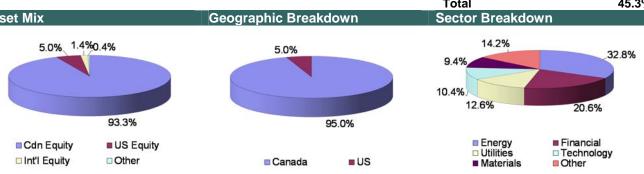
- Managers look for companies that have a proven history of growing dividends, strong earnings, cash flows, and quality management. Valuation must be attractive
- Conservatively positioned. Providesbetter downside protection than broader market.
- Recent underperformance is mainly because of its interest rate sensitivity. It is heavily weighted in energy (specifically pipelines), telecom, and utilities.
- Given the conservative nature, it will lag in a big market rally, but over the long term, you should do fairly well with this fund.
- I believe it is a great core offering for an investor with a more modest risk tolerance. It has the potential of generating returns that are in the ballpark of the index, with noticeably less risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.8%	5.3%	8.8%	5.6%	10.8%	6.7%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	3	4	4	3	3	3

Fund Facts		
Fund Sponsor	IA Claringt	on Investments
		Inc.
Fund Manager	Doug	g Kee (May 06)
	Ryan B	ushell (Feb 10)
Inception Date	Od	ctober 13, 1950
Total Assets		\$901.25 Million
Management Fee / MER	2.00%	2.49%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

	Monthly	Annualized		
_				
Average Return	0.86%	10.78%		
Standard Deviation	2.47%	8.55%		
Sharpe Ratio	0.32	1.18		
Alpha (5 Year)	0,29%			
Beta (5 Year)	(	0.60		
Worst Drawdown	-31.64% (Jul 08 - Dec 10)			
Time to Recover	30 Months			





## **CI Harbour Fund**

Fund Codes	
Front End	CIG 690
DSC	CIG 890
Min Purchase	\$500

## Investment Objective

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of high quality, large and mid-capitalization Canadian companies that the portfolio adviser believes have good potential for future growth.

#### Strategy

This fund invests primarily in equity and equity-related securities of high-quality, large and mid-capitalization Canadian companies. The fund may invest up to 49% of its assets in foreign market investments. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser: analyzes financial data and other information sources assesses the quality of management conducts company interviews, where possible.

### **Analysis**

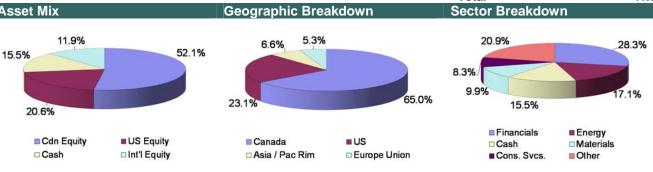
- The fund again disappointed, gaining 12.2% for the year, underperforming the S&P/TSX Composite.
- This is particularly disappointing considering that more than 33% of the fund is invested outside of Canada in markets that dramatically outperformed.
- In the past three years, it has lagged in both rising and falling markets.
- Because of this, I am placing the fund UNDER REVIEW. I will monitor the fund to see if there is continued erosion in the risk reward profile.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.5%	5.6%	12.2%	3.5%	9.1%	7.4%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	3	4	4	3	3	1

Fund Facts				
Fund Sponsor	(	CI Investments		
Fund Manager	Stephen Je	enkins (Jun 97)		
_	Gerry Coleman (Jun 97)			
Inception Date		June 27, 1997		
Total Assets	\$3	,792.85 Million		
Management Fee / MER	2.00% 2.43%			
Risk Rating		Moderate		
Objective		Growth		
Time Horizon	M	ledium to Long		

Portfolio Characteris	stics			
	Monthly	Annualized		
Average Return	0.73%	9.06%		
Standard Deviation	3.61%	12.50%		
Sharpe Ratio	0.18	0.67		
Alpha (5 Year)	-0.11%			
Beta (5 Year)	0.89			
Worst Drawdown	-36.61% (Jun 08 - Feb 11)			
Time to Recover	33 I	Months		





# **Sentry Small Mid Cap Income**

Fund Codes	
Front End	NCE 721
DSC	NCE 321
Min Purchase	\$500

## Investment Objective

The Fund's investment objective is to provide consistent monthly income and capital appreciation by investing in equity securities of small and medium capitalization companies, as well as preferred securities and convertible debentures and to a lesser extent other interest bearing securities, such as bonds, bills or banker's acceptances.

### Strategy

The Manager will employ a value oriented investment approach, utilizing fundamental analysis to identify stocks that have high returns on invested capital, generate free cash flow, and have modest capital expenditure requirements. In addition, the Fund may hold preferred securities and convertible debentures.

#### **Analysis**

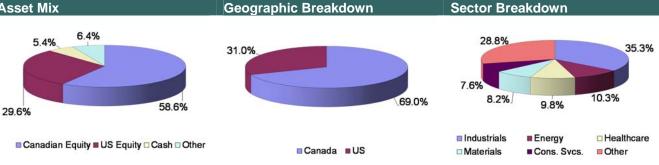
- This fund is much like a feeder fund for the highly respected Sentry Canadian Income. High quality investments that are too small for that fund, goes into this one.
- They use the same, value focused approach in analyzing companies.
- It pays a monthly distribution of \$0.05 per unit, an annualized yield of about 3.1%.
- Performance has been very strong with volatility levels that are below average.
   Given the small cap focus, it is a more risky fund than historic volatility suggests.
- My biggest worry is that it may become too large for the managers to continue to manage in the same way they could when it was a small fund. This may bump up the risk profile..

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.8%	10.1%	36.4%	18.8%	24.9%	N/A
BMO Sm Cap	1.7%	5.8%	4.3%	-4.5%	14.7%	N/A
Quartile	3	2	1	1	1	N/A

Fund Facts		
Fund Sponsor	Ser	try Investments
Fund Manager	Michael S	impson (Jul 05)
	Aubre	y Hearn (Jul 05)
Inception Date		July 27, 2005
Total Assets		\$971.27 Million
Management Fee / MER	2.25%	2.68%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteris	stics	
	Monthly	Annualized
Average Return	1.87%	24.89%
Standard Deviation	2.66%	9.23%
Sharpe Ratio	0.68	2.62
Alpha (5 Year)	1	.39%
Beta (5 Year)	(	0.51
Worst Drawdown	-29.51% (Ju	ın 08 - Nov 09)
Time to Recover	18 I	Months





# **Trimark Canadian Small Companies**

Fund Codes	
Front End	AIM 1683
DSC	AIM 1681
Min Purchase	\$500

## Investment Objective

Seeks to provide strong capital growth over the long term. The Fund invests mainly in common shares of a diversified group of Canadian companies with small market capitalizations.

### Strategy

To achieve these objectives, the portfolio management team applies a rigorous bottomup fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. There is no attempt to mirror the composition of the Fund's benchmark index.

### **Analysis**

- This is my most aggressive small cap pick on the list, with a level of volatility higher than my other small cap picks
- It is a concentrated portfolio of industry leaders with strong growth potential and stable financial structures. Valuation is a consideration as they don't want to overpay for growth.
- The portfolio is built on a bottom up basis.
   It currently holds 35 names with the top 10 making up 40% of the fund.
- With their disciplined process, cash can often be higher than with other funds, currently sitting at around 23%.
- performance, if they fall, it tempers losses.
- This is a great small cap fund if you have a longer term time horizon and you have an above average tolerance for risk.
- I expect that it will provide above average returns with average risk over the long term.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.8%	5.1%	28.9%	12.7%	20.8%	8.6%
BMO Sm Cap	1.7%	5.8%	4.3%	-4.5%	14.7%	4.4%
Quartile	4	4	1	1	1	1

Fund Facts	
Fund Sponsor	Invesco Trimark
Fund Manager	Rob Mikalachki (Dec 00)
	Jason Whiting (Apr 11)
Inception Date	May 15, 1998
Total Assets	\$196.16 Million
Management Fee / MER	2.00% 2.70%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Medium to Long

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	1.59%	20.77%					
Standard Deviation	4.31%	14.92%					
Sharpe Ratio	0.35	1.34					
Alpha (5 Year)	0.96%						
Beta (5 Year)	0.71						
Worst Drawdown	-49.54% (Jun 07 - Mar 11)						
Time to Recover	46 Months						

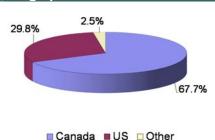


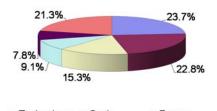


Geographic Breakdown











# **CI Can-Am Small Cap Capital Class**

Fund Codes	
Front End	CIG 6104
DSC	CIG 6154
Min Purchase	\$500

### **Investment Objective**

The fund seeks long-term capital growth by investing primarily in equity and equity-related securities of Canadian small capitalization companies. The fund may also invest in foreign securities.

### Strategy

The manager will employ a disciplined management style designed to capture the returns and the diversification benefits of a broad crosssection of North American small cap companies. The manager will pursue this objective by participating in the investment performance of a broad range of readily marketable North American common share securities.

#### **Analysis**

- This fund, and a couple of other funds managed by the QV team, IA Clarington Canadian Small Cap, and Ethical Special Equity, have been at or near the top of our list of favourites for many years.
- The key difference between them is size
  of companies in the fund, with the CI CanAm focused more on slightly larger small
  cap names. That has resulted in it
  underperforming of late.
- Long term performance has been strong, outpacing the Index, with below average levels of volatility.
- It is underweight materials & energy, with overweight to more defensive sectors.
- I would expect that it will lag if we see a big run-up in the market, but over the long term, I expect strong relative returns with below average risk for a small cap fund.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.7%	8.8%	31.4%	13.4%	16.3%	11.4%
BMO Sm Cap	1.7%	5.8%	4.3%	-4.5%	14.7%	4.4%
Quartile	4	3	1	1	3	1

CI Investments	
Joe Jugovic (Dec 05)	
lan Cooke	
December 29, 1997	
\$193.68 Million	
2.00% 2.42%	
Moderate to High	
Growth	
Medium to Long	
	Ian Cooke December 29, 1997 \$193.68 Million 2.00% 2.42% Moderate to High Growth

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.27%	16.34%			
Standard Deviation	2.66%	9.21%			
Sharpe Ratio	0.45	1.70			
Alpha (5 Year)	0.79%				
Beta (5 Year)	0.51				
Worst Drawdown	-32.60% (Jun 07 - Oct 10)				
Time to Recover	41	Months			

Financials

Cons. Svcs.

■ Technology

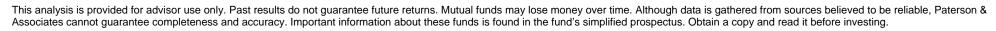
■ Cash

Energy

Other



■ Canada ■ US



■ Cdn Equity ■ US Equity □ Cash

# **US Equity Funds**

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
S&P 500 (C\$)	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Russell 2000 (C\$)	2.3%	12.4%	48.4%	18.3%	16.7%	7.0%

### **Funds**

The US Equity Category is broken into two groups; US Large Cap and US Small / Mid Cap. In the US Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The US Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the US Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds. Another risk which may be present in the US Equity space is currency risk. With the underlying investments being denominated in US dollars, the fluctuation in the value between the US and Canadian dollar can impact fund values. Some of the funds we have selected implement currency hedging either on a full or tactical basis, while other funds do not hedge currency.

### **Addition and Deletions**

• CI American Value – Despite gaining nearly 40% the fund again trailed the S&P 500 and was right around the category average. Its relative risk reward profile has been falling, and given the makeup of the portfolio, I don't expect that there will be a meaningful improvement in the next few quarters. I still believe that this is a decent fund, but I believe that there are better options available that can provide a more favourable risk reward profile. I will continue to follow this fund for any improvement.

### Of Note:

• Franklin Templeton Rising Dividends Fund – I look at this fund in much the same way that I view the IA Clarington Canadian Conservative Equity Fund. It provides relatively low volatility exposure to the U.S. equity markets. It provides strong downside protection with modest upside participation. That makes this a good fund to hold in periods of volatility, but you must be comfortable with the probability that it will underperform when markets move higher. While the "F" rating is a minor concern, this fund is more suited for conservative, risk averse investors. I will continue to monitor it for any erosion to its risk reward profile.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
US Equity (Total)	0% to 5%%	5% to 10%	5% to 10%	10% to 20%	20% to 30%
Large Cap	5%	10%	10%	15%	20%
Small / Mid Cap	0%	0%	0%	5%	10%

# TD U.S. Blue Chip Equity Fund

Fund Codes	
Front End	TDB 310
DSC	TDB 340
Min Purchase	\$500

### **Investment Objective**

The fundamental investment objective is to achieve long-term capital growth by investing primarily in common stocks of large and medium-sized blue chip companies located in the U.S. which are well established in their respective industries with the potential for above average growth. Current income is also an objective, as many of the stocks in the Fund's portfolio are expected to pay dividends.

### Strategy

The portfolio adviser seeks to achieve the Fund's fundamental investment objective by investing at least 65% of total assets in the common stocks of large and medium-sized U.S. blue chip growth companies.

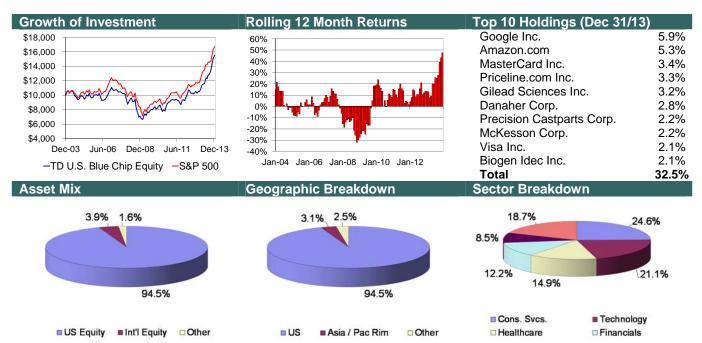
#### **Analysis**

- Invests in a diversified portfolio of U.S. large cap names that a sustainable competitive advantage.
- These are companies that are market leaders in growth industries. Looks for strong management teams with the ability to grow and manage free cash flow.
- Predominantly a bottom up stock selection process, but uses a top down risk management process.
- Positioned for growth with an overweight allocation to consumer cyclicals and underweight defensives.
- Historically has offered upside and downside capture ratios that are slightly better than the index.
- Long term, I expect this to deliver above average returns with average risks.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.2%	15.6%	47.7%	19.5%	16.9%	4.5%
S&P 500	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Quartile	1	1	1	1	1	1

Fund Facts		
Fund Sponsor	TD Asse	et Management
Fund Manager	Larry	Puglia (Oct 96)
Inception Date	Ó	ctober 31, 1996
Total Assets	\$1	,421.63 Million
Management Fee / MER	2.00%	2.55%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Avorago Boturn	1.31%	16.95%			
Average Return Standard Deviation	3.31%	11.48%			
Sharpe Ratio	0.38	1.41			
Alpha (5 Year)	0.89%				
Beta (5 Year)	0.47				
Worst Drawdown	-40.01% (Feb 07 - Jan 13)				
Time to Recover	72	Months			



# **RBC O'Shaughnessy U.S. Value**

Fund Codes	
Front End	RBF 776
DSC	RBF 134 (Low Load)
Min Purchase	\$500

## Investment Objective

This fund's objective isto provide a long-term total return, consisting of capital growth and current income. The fund invests primarily in equity securities of U.S. companies based on Strategy Indexing, an investment portfolio management model developed in 1995 by Jim O'Shaughnessy.

### Strategy

To achieve the fund's objectives, the portfolio manager employs a proprietary quantitative approach to stock selection based on research and analysis of historical data. The manager invests the fund's assets in securities selected through the US Value Strategy. The US Value Strategy selects the 50 highest shareholder yielding securities which meet the following criteria; above average market capitalization, sales over the past 12 months, trading volume and cash flow.

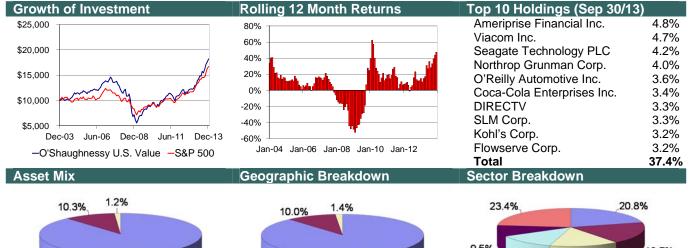
### **Analysis**

- Managed usinga quantitatively process that rates and ranks stocks on criteria including price/sales, P/E, enterprise value/EBITDA and shareholder yield.
- It works over the long term, but it is more volatile than the broader market.
- It is fully invested, so there is no cash to buffer any fall.
- Performance has been very strong, finishing well above the category average on a one, three and five year basis.
- This can be a great core U.S. holding, but you must have an above average risk tolerance before you consider investing.

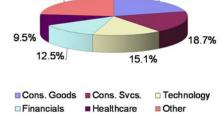
Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.6%	11.9%	47.5%	20.9%	20.4%	6.2%
S&P 500	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Quartile	1	4	1	1	1	1

Fund Facts		
Fund Sponsor	RBC Global Asset	
	Management	
Fund Manager	Jim O'Shaughnessy (Sep	
	97)	
Inception Date	September 23, 1997	
Total Assets	\$1,625.65 Million	
Management Fee / MER	1.25% 1.55%	
Risk Rating	Moderate	
Objective	Growth	
Time Horizon	Long	

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.56%	20.36%			
Standard Deviation	4.63%	16.04%			
Sharpe Ratio	0.32	1.22			
Alpha (5 Year)	0	.75%			
Beta (5 Year)	(	0.90			
Worst Drawdown	-61.78% (Jun 07 - May 13)				
Time to Recover	72	Months			







•

# **Trimark U.S. Companies**

Fund Codes	
Front End	AIM 1743
DSC	AIM 1741
Min Purchase	\$500

### **Investment Objective**

Trimark U.S. Companies Fund seeks to provide strong capital growth over the long term. The Fund invests primarily in equities of American companies.

#### Strategy

To achieve these objectives, the portfolio management team applies a rigorous bottom-up fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. The portfolio management team looks for companies that exhibit strong cash flows and that invest significantly to obtain a competitive advantage. There is no attempt to mirror the composition of the Fund's benchmark index.

### Analysis

- It is a concentrated portfolio of U.S. based companies with strong growth potential, stable structures and attractive valuations.
- Holds 46 names, with technology being the biggest sector exposure.
- For investors who have at least an average risk tolerance, this can be a great core U.S. equity holding. The concentrated portfolio may result in periods of higher volatility.
- The portfolio looks very different than the index, which may result in performance that is also quite different. It is likely to lag in a sharply rising market.
- Another concern I have with this fund is that it is getting pretty pricey, with an MER of 2.98%. This can no doubt hurt its attractiveness in flat or falling markets.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.7%	11.4%	40.8%	15.9%	13.8%	3.2%
S&P 500	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Quartile	2	4	2	1	1	2

Fund Facts		
Fund Sponsor	Ir	vesco Trimark
Fund Manager		Young (Oct 99)
	Ashley Mis	quitta (Feb 12)
Inception Date	Oc	tober 22, 1999
Total Assets		\$263.93 Million
Management Fee / MER	2.00%	2.98%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

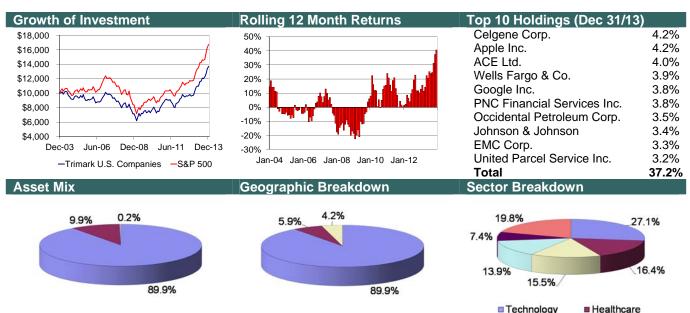
Portfolio Characteristics						
	Monthly	Annualized				
Average Return	1.08%	13.77%				
Standard Deviation	3.70%	12.83%				
Sharpe Ratio	0.28	1.02				
Alpha (5 Year)	0	.60%				
Beta (5 Year)	0.55					
Worst Drawdown	-48.66% (A	pr 02 - Jun 13)				
Time to Recover	135 Months					

Cons. Svcs.

Industrials

■ Financials

Other



■ Europe

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■ US Equity ■ Int'l Equity □ Cash

14.8%

Cons. Goods

■ Financials

Other

12.9%

Cons. Svcs.

□ Technology

■ Healthcare

# Mackenzie U.S. Large Cap Class

Fund Codes	
Front End	MFC 1022
DSC	MFC 1172
Min Purchase	\$500

### **Investment Objective**

The Fund pursues long-term capital growth by investing primarily in equity securities of large capitalization, blue chip U.S. companies.

### Strategy

The Fund looks to invest in a concentrated portfolio of large U.S. companies. Such companies are ones that have a leadership position in its industry, solid management, strong financial positions and superior earnings potential. While the portfolio remains diversified, it will provide the investor with some concentration within broad investment themes and industry sectors that are believed to provide compelling market performance over the foreseeable future.

#### **Analysis**

- The fund is managed in an interesting way that combines two different approaches a top down thematic approach, combined with company specific opportunities.
- Current themes they have been emphasizing include global consumer brands, the return of North American manufacturing, and the mobile int
- Valuations are less attractive than last year. They are focusing on a company's ability to outperform earning expectations.
- The cyclical tilt in the portfolio remains in place, as the managers believe improving economic data and higher borrowing costs will be a tailwind for cyclical stocks.
- This is a good candidate as a core U.S. equity fund for most investors.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.1%	13.9%	40.6%	17.5%	13.5%	5.4%
S&P 500	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Quartile	2	1	2	1	1	1

Fund Facts		
Fund Sponsor	Mack	enzie Financial
Fund Manager	Gust	af Zinn (Jul 06)
	Erik l	Becker (Jul 06)
Inception Date	Oc	tober 27, 2000
Total Assets	;	\$275.80 Million
Management Fee / MER	2.00%	2.57%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.06%	13.51%			
Standard Deviation	3.26%	11.30%			
Sharpe Ratio	0.31	1.13			
Alpha (5 Year)	0	.64%			
Beta (5 Year)	0.47				
Worst Drawdown	-35.61% (Feb 07 -Jan 13)				
Time to Recover	72	Months			



■ US ■ European Union ■ Other

85.2%

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85.2%

■ US Equity ■ Int'l Equity □ Other

# Franklin U.S. Rising Dividends Fund

Fund Codes	
Front End	TML 201
DSC	TML 301
Min Purchase	\$500

### **Investment Objective**

This Fund seeks to achieve long-term capital appreciation by investing primarily in American equities, with at least 80% of net assets in companies that have paid consistently rising dividends.

### Strategy

Under normal market conditions, the Fund invests at least 80% of its net assets in companies that have paid consistently rising dividends. Companies that have paid consistently rising dividends include those companies that pay dividends on their common stocks and have maintained or increased their most recent dividend payment at some point during the last four consecutive years

### **Analysis**

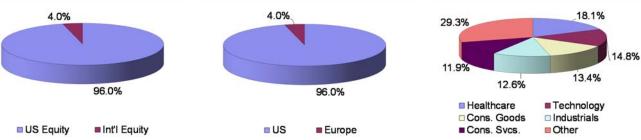
- This is a great way for those with modest risk tolerances to gain exposure to the U.S. equity markets.
- It invests in companies in great financial shape, a history of growing dividends, and are likely to be able to continue to grow their dividends into the future.
- It has historically been one of the best funds when markets fall.
- The drawback is that it often lags in sharply rising markets.
- It is conservatively positioned, with an overweight exposure in consumer and healthcare, while being significantly underweight in technology.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.4%	10.7%	36.1%	15.2%	10.7%	2.6%
S&P 500	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Quartile	4	4	3	2	3	3

Fund Facts		
Fund Sponsor	Franklin 7	Γempleton Inv.
Fund Manager		Taylor (Oct 05)
	Margaret M	cGee (Oct 05)
Inception Date	Nove	mber 24, 2000
Total Assets	\$	828.23 Million
Management Fee / MER	2.00%	2.55%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.85%	10.73%				
Standard Deviation	3.06%	10.62%				
Sharpe Ratio	0.26	0.94				
Alpha (5 Year)	0	.61%				
Beta (5 Year)	(	0.29				
Worst Drawdown	-41.89% (Fe	eb 07 - May 13)				
Time to Recover	76	Months				





# **Fidelity Small Cap America**

Fund Codes	
Front End	FID 261
DSC	FID 561
Min Purchase	\$500

### **Investment Objective**

The objective of the fund is to achieve longterm capital growth by investing primarily in small-cap stocks of U.S. companies.

### Strategy

The fund may invest in medium and large companies and in securities of companies outside the U.S. It may hold cash and fixed-income securities. It may also enter into repurchase agreements, reverse repurchase agreements, and securities lending transactions. Upon implementation of the New Fund of Fund Rules, the fund may also invest a portion of its assets in securities of other funds, which may be managed by Fidelity.

### **Analysis**

- Since taking the reins of this fund in May 2011, Steve MacMillan has done a good job for investors, outpacing not only the benchmark but most of its peer group.
- He has also done a great job in keeping volatility in check, missing most of the market drop in mid 2012. In fact, since he took over, the fund has experienced 118% of the upside movement in the market, yet only seeing 60% of the downside.
- The fund is overweight in both consumer cyclicals and industrials, with no exposure to materials, real estate or telecom.
- This is a great fund for those looking to add some U.S. small cap exposure to their portfolios. It should deliver strong, risk adjusted returns.
- Given the small cap focus, it may be more volatile than recent performance may indicate.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.2%	15.5%	53.8%	25.5%	25.3%	8.0%
Russell 2000 C\$	2.3%	12.4%	48.4%	18.3%	16.7%	7.0%
Quartile	2	1	1	1	1	1

Fund Facts		
Fund Sponsor	Fidelity Inve	estments Canada
Fund Manager	Steve Ma	acMillan (May 11)
Inception Date		April 5, 1994
Total Assets		\$884.29 Million
Management Fee / MER	2.00%	2.58%
Risk Rating		Moderate to High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.90%	25.29%			
Standard Deviation	3.95%	13.68%			
Sharpe Ratio	0.47	1.80			
Alpha (5 Year)	1	.32%			
Beta (5 Year)	0.65				
Worst Drawdown	-51.49% (Jun 07 - May 12)				
Time to Recover	•	Months			



# **Trimark US Small Companies**

Fund Codes	
Front End	AIM 5523
DSC	AIM 5521
Min Purchase	\$500

### **Investment Objective**

Trimark U.S. Small Companies Class seeks to provide strong capital growth over the long term. The Fund invests mainly in common shares of a diversified group of U.S. companies with small-market capitalizations.

### Strategy

To achieve these objectives, the portfolio management team looks for high-quality small-cap U.S. stocks with demonstrated growth potential that are attractively priced relative to their prospective earnings and cash flow to achieve long-term capital growth.

### **Analysis**

- This is a concentrated portfolio of industry leaders with strong growth potential, stable financial structures, trading at attractive levels of valuation
- Cash, a byproduct of their investment process, is sitting at 22% of the fund. They feel that valuations are very rich, and are expecting a pullback.
- They will only invest where there is a margin of safety to do so. This discipline may result in a high cash balance for an extended period of time.
- This is likely to lead to underperformance as markets rally higher. However, they should outperform during periods of volatility.
- Longer term, this should result in better risk adjusted returns, with average levels of risk
- This is a great small cap fund if you have a longer term time horizon and you have an above average tolerance for risk.

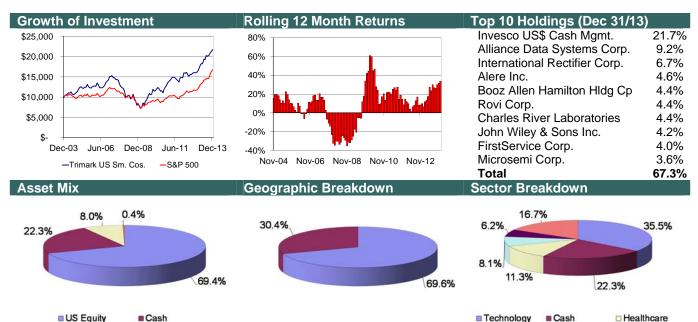
Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.5%	7.1%	33.4%	16.9%	20.9%	8.1%
Russell 2000 C\$	2.3%	12.4%	48.4%	18.3%	16.7%	7.0%
Quartile	2	4	4	1	1	1

Fund Facts		
Fund Sponsor	Ir	vesco Trimark
Fund Manager		achki (Aug 02)
	Virgir	nia Au (Apr 10)
Inception Date	A	ugust 29, 2002
Total Assets		109.43 Million
Management Fee / MER	2.00%	2.93%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	1.59%	20.89%				
Standard Deviation	4.33%	15.00%				
Sharpe Ratio	0.35	1.35				
Alpha (5 Year)	1	.04%				
Beta (5 Year)	0.63					
Worst Drawdown	-52.85% (Apr 07 - Jan 12)					
Time to Recover	58 Months					

□ Cons. Goods ■ Energy

Other



**US** 

■ Canada

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

Cdn Equity

Other

# **TD US Mid - Cap Growth Fund**

Fund Codes	
Front End	TDB 312
DSC	TDB 342
Min Purchase	\$100

### **Investment Objective**

The fundamental investment objective is to seek to achieve long-term capital growth by investing primarily in equity securities of medium sized issuers in the United States.

### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by investing at least 65% of the Fund's total assets in a diversified portfolio of common stocks of medium-sized U.S. companies whose earnings the portfolio adviser expects to grow at a faster rate than the average company. Individual companies and industries with a high potential for price and earnings growth are selected.

### **Analysis**

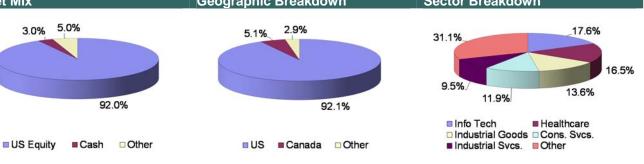
- Focuses in the mid cap space. The Fidelity and Trimark offerings are both more small cap in their focus.
- It's the most diversified U.S. small cap fund on the list with more than 130 names.
- Names are selected using a bottom up growth approach that looks for quality management, leadership and attractive valuation.
- The portfolio is tilted towards growth with overweight exposure to industrials, technology and healthcare. It is underweight financials and real estate.
- Performance has been strong, outpacing both the benchmark and peer group over a five year period with volatility that is below average.
- The more diversified portfolio should help to keep volatility in check.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.3%	10.8%	43.8%	16.2%	18.2%	7.5%
Russell 2000 C\$	2.3%	12.4%	48.4%	18.3%	16.7%	7.0%
Quartile	1	3	2	2	2	2

Fund Facts					
Fund Sponsor	TD Asset Management				
Fund Manager	Brian Berghuis (Nov 00)				
	John Wakeman (Nov 00)				
Inception Date	January 4, 1994				
Total Assets	\$626.82 Million				
Management Fee / MER	2.00% 2.55%				
Risk Rating	Moderate to High				
Objective	Growth				
Time Horizon	Long				

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	1.41%	18.23%					
Standard Deviation	3.47%	12.04%					
Sharpe Ratio	0.39	1.46					
Alpha (5 Year)	0	.90%					
Beta (5 Year)		0.56					
Worst Drawdown	-38.10% (Jun 07 - Jan 11)						
Time to Recover	44	Months					





# **Global / International Equity Funds**

Index Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
MSCI World Index (C\$)	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%	
MSCI EAFE (C\$)	1.9%	9.4%	31.8%	11.1%	10.0%	5.3%	

### **Funds**

The Global / International Equity Category is broken into two groups; Global / International Large Cap and Global / International Small / Mid Cap. In the Global / International Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The Global / International Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the Global / International Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds. Another risk which may be present in the Global / International Equity space is currency risk. With the underlying investments being denominated in foreign currencies, the fluctuation in the value between these foreign currencies and the Canadian dollar can impact fund values. Some of the funds we have selected implement currency hedging either on a full or tactical basis, while other funds do not hedge currency.

### **Additions and Deletions**

. There were no additions or deletions during the quarter

### Of Note:

• **CI Global Smaller Companies Fund** – During the quarter, the fund was placed UNDER REVIEW. I have begun to notice that the risk reward profile of the fund has begun to show signs of erosion. I will monitor the fund to determine whether this is a shorter term issue or a longer term trend.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Balanced Growth	
Global / Int'l Equity (Total)	0% to 15%%	15% to 20%	15% to 20%	15% to 20%	15% to 20%
Large Cap	15%	20%	20%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	0%

## **Trimark Fund**

Fund Codes	
Front End	AIM 1513
DSC	AIM 1511
Min Purchase	\$500

### **Investment Objective**

Trimark Fund seeks to achieve strong capital growth with a high degree of reliability over the long term. The Fund invests primarily in equities of companies anywhere in the world.

### Strategy

The portfolio management team focuses on companies with sustainable competitive advantages, barriers to entry, strong growth prospects and good management teams. Companies tend to be purchased at prices below their long-term intrinsic value as determined by anticipated earnings and cash flow growth over the next 5 to 10 years. This helps to create a margin of safety to minimize the possibility of a permanent loss of capital. There is no attempt to mirror the composition of the Fund's benchmark index.

#### Analysis

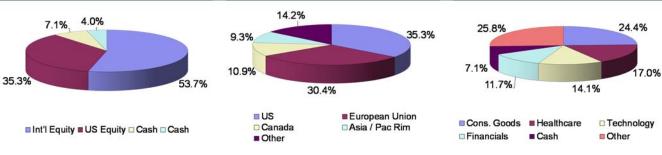
- The portfolio is relatively concentrated, holding around 40 names with the top ten making up about a third of the fund.
- It is much different than the index, with an overweight in consumer names, with an underweight in financials & energy.
- Performance has turned around under Michael Hatcher and his team. In the past 3 yrs, it has delivered 81% of the upside, with only 45% of the downside.
- Further, volatility has been dropping.
- This is a great core global equity fund that should deliver above average risk adjusted returns over the long term.
- I prefer the SC units because of the lower MER. The A series units are less attractive because of the higher cost.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.7%	12.2%	30.5%	14.7%	11.8%	4.5%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	1	1	2	1	1	2

Fund Facts					
Fund Sponsor	Ir	vesco Trimark			
Fund Manager	Michael Ha	atcher (Apr 11)			
		Feng (Apr 11)			
Inception Date	September 1, 1981				
Total Assets	\$1,463.60 Million				
Management Fee / MER	1.75% 1.73%				
Risk Rating		Moderate			
Objective		Growth			
Time Horizon		Long			

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.94%	11.82%					
Standard Deviation	3.02%	10.47%					
Sharpe Ratio	0.29	1.06					
Alpha (5 Year)	0	.61%					
Beta (5 Year)	(	0.37					
Worst Drawdown	-48.25% (Jun 07 - Oct 13)						
Time to Recover	77 Months						





## **Invesco International Growth Class**

AIM 633
AIM 631
\$500

### **Investment Objective**

Invesco International Growth Class seeks to provide long-term capital growth by primarily investing in mid- and large-cap stocks of companies located outside of Canada and the United States. The Fund will generally not invest more than 10 per cent of its total assets in Canadian and U.S. companies.

#### Strategy

Based on the principle that corporate earnings drive stock prices, the Fund targets those companies demonstrating constant and improving growth. Growth not yet reflected in the price of the stock. Manager follows their EQV approach, identifying companies with strong and consistent earnings growth, quality and sustainable earnings, trading at a reasonable valuation.

#### **Analysis**

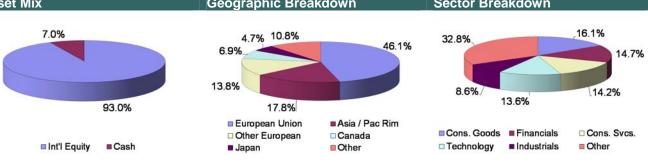
- Managed based on the principle that sustainable earnings growth, through a full investment cycle is a key long term driver of stock price.
- The fund has very little exposure to materials, and is underweight financials and healthcare. It is significantly overweight in tech and consumer cyclicals.
- Over the long term, it has delivered above average returns with below average risk.
   With its focus on quality, earnings and valuation, I expect that to continue into the future.
- They feel that valuations in Europe look favourable compared to other regions, which could result in positive surprises.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.6%	9.2%	27.2%	10.3%	11.0%	6.0%
MSCI EAFE	1.9%	9.4%	31.8%	11.1%	10.0%	5.3%
Quartile	1	2	2	1	1	1

Fund Facts			
Fund Sponsor	Invesco Trimark		
Fund Manager	Jason Holzer (Jul 00)		
	Class Olsson (Jul 00)		
Inception Date	July 10, 2000		
Total Assets	\$349.24 Million		
Management Fee / MER	2.00%	2.92%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics			
	Monthly	Annualized	
Average Return	0.88%	11.02%	
Standard Deviation	3.05%	10.57%	
Sharpe Ratio	0.27	0.98	
Alpha (5 Year)	0.43%		
Beta (5 Year)	0.49		
Worst Drawdown	-45.65% (May 07 - Dec 13)		
Time to Recover	80 Months		





# Franklin Mutual Global Discovery Fund

Fund Codes	
Front End	TML 180
DSC	TML 182
Min Purchase	\$500

# Investment Objective

The Fund's objective is long term capital appreciation by investing primarily in equity and debt securities of issuers around the world.

#### Strategy

The Fund may hold equities, debt or money market securities in any proportion, provided that in normal market conditions not less than 65% of is assets (excluding cash and cash equivalents, such as money market securities and direct or indirect US government obligations) are invested in common stock, preferred stock, and debt securities convertible or expected to be rated or unrated and if rated, such rating may range from the very highest to the very lowest.

### **Analysis**

- Last quarter, I commented I had noticed volatility appeared to be on the upswing. This appears to have abated, as volatility is again trending lower.
- Has a go anywhere mandate that invests in undervalued stocks, merger arbitrage opportunities and distressed securities.
- The bulk of the fund (about 86%) is invested in undervalued equities, 6% are in distressed investments and less than 1% in merger arb opportunities.
- It is a diversified portfolio that is built using a bottom up process. The sector mix is different than the MSCI World.
- Looking at the fund, I expect that we'll see more of the same going forward. I expect that we'll see above average returns with below average volatility.

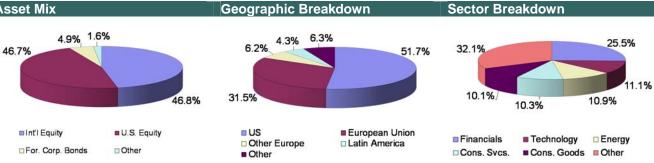
Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.3%	8.3%	28.0%	11.6%	11.3%	6.8%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	4	4	3	2	1	1

Fund Sponsor	Franklin	Templeton Inv.	
Fund Manager	Peter Langerman (Dec 09)		
	Philippe Bruge	ere-Trelat (Dec	
		09)	
Inception Date	Feb	ruary 17, 2003	
Total Assets	\$1	,257.65 Million	
Management Fee / MER	2.00%	2.64%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon	N	ledium to Long	

**Fund Facts** 

	Monthly	Annualized	
Average Return	0.90%	11.29%	
Standard Deviation	2.83%	9.82%	
Sharpe Ratio	0.30	1.08	
Alpha (5 Year)	0	.44%	
Beta (5 Year)	(	0.49	
Worst Drawdown	-32.45% (Jun 07 - Mar 13)		
Time to Recover	70 Months		





# **Mackenzie Ivy Foreign Equity**

Fund Codes	
Front End	MFC 081
DSC	MFC 611
Min Purchase	\$500

## **Investment Objective**

Ivy Foreign Equity Fund pursues long-term growth consistent with preservation of capital through investments in international businesses-predominantly U.S. companies with significant international operations. The Fund's portfolio may include companies from anywhere in the world, but generally avoids direct participation in emerging markets.

#### Strategy

The Ivy Fund's management team follows a blended value and growth investment style. While the team's focus is on companies which appear likely to have superior and relatively consistent longer term growth prospects, strong consideration is placed on assessing the investment's true worth relative to its stock price. The disciplined review process included analysis of the company's competitive position, management strengths, expected profitability and financial position.

#### Analysis

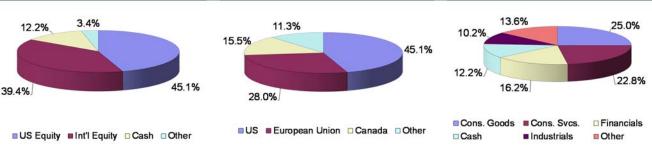
- Based on my quantitative rating, the fund has fallen to an F. This rating does not tell the whole story.
- The rating dropped because its strong performance in Q4 of 2008 has dropped out of our evaluation period.
- This is one of the best funds for focusing on the safety of an investors' capital.
- It tends to lag in a market rally. This appears to be changing. It has been participating more in the upside.
- This is a great core equity holding for those looking for less risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.4%	8.2%	30.8%	13.3%	9.8%	5.9%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	4	3	2	1	3	1

Fund Facts				
Fund Sponsor	Mack	enzie Financial		
Fund Manager	Paul M	usson (Apr 99)		
	Matt Moody (Jan 09)			
Inception Date	October 13, 1992			
Total Assets	\$3	3,252.32 Million		
Management Fee / MER	2.00%	2.54%		
Risk Rating	Moderate			
Objective	Growth			
Time Horizon	N	ledium to Long		

Portfolio Characteristics				
	Monthly	Annualized		
Average Return	0.78%	9.79%		
Standard Deviation	2.42%	8.39%		
Sharpe Ratio	0.30	1.08		
Alpha (5 Year)	0.66%			
Beta (5 Year)	(	0.15		
Worst Drawdown	-20.48% (Feb 07 - May 11)			
Time to Recover	52	Months		





# **Renaissance Global Markets Fund**

Fund Codes	
Front End	ATL 1029
DSC	ATL 1873
Min Purchase	\$500

## **Investment Objective**

The Fund's objective is to obtain long-term growth of capital and income by investing primarily in equity and debt securities on a worldwide basis.

#### Strategy

The fund invests in equity securities of companies located around the world that are priced below their intrinsic value as determined by the portfolio sub-advisor. Investments will be focused in areas the portfolio sub-advisor finds the most compelling at any given time and could result in a concentrated portfolio and relatively high exposure to individual countries and/or sectors.

#### **Analysis**

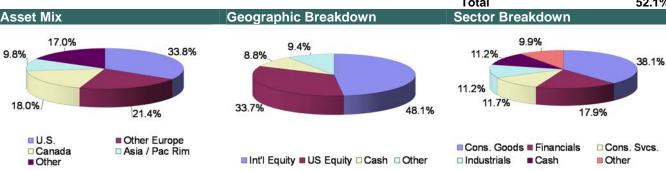
- This is a concentrated portfolio that looks nothing like its benchmark.
- Not surprisingly, performance is also quite different than the benchmark. During the quarter, it rose 5.9%, while the MSCI World Index was up nearly 12%.
- The portfolio is very heavily weighted towards consumer names. As the economic recovery continues, this should bode well for the fund.
- Over the long term, this fund has the potential to continue to deliver average returns with below average risk.
- Because of the portfolio concentration, and non benchmark like portfolio, this is not a fund for investors who have a short term time horizon.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.2%	5.9%	17.6%	7.8%	10.9%	3.5%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	2	4	4	4	2	3

Fund Facts		
Fund Sponsor	CIBC Asse	t Management
Fund Manager	David W	/inters (Oct 06)
Inception Date	Ja	nuary 11, 1993
Total Assets	;	\$280.58 Million
Management Fee / MER	2.00%	2.62%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

	_				
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.87%	10.89%			
Standard Deviation	3.05%	10.58%			
Sharpe Ratio	0.26	0.96			
Alpha (5 Year)	0	.29%			
Beta (5 Year)	0.62				
Worst Drawdown	-45.82% (Nov 07 - May 13)				
Time to Recover	67 Months				





# **Trimark Global Endeavour**

Fund Codes	
Front End	AIM 1593
DSC	AIM 1591
Min Purchase	\$500

# Investment Objective

The Fund seeks to generate long term capital growth by investing primarily in mid-cap equity securities from anywhere in the world.

#### Strategy

To achieve these objectives, the manager applies a rigorous bottom-up fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. There is no attempt to mirror the composition of the Fund's benchmark index.

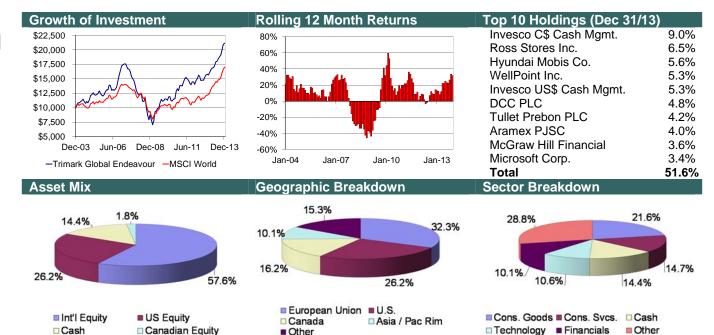
#### **Analysis**

- It is managed with the approach of buying high quality businesses when they are temporarily out of favour.
- The portfolio is built on a stock by stock basis. It currently holds 31 names.
- With their disciplined process, cash can often be higher than with other funds. It is around 15% now. It is higher because of profit taking in some names, combined with strong inflows.
- They are patiently waiting for quality names to trade at lower valuations while not overpaying for growth. This may keep cash balances higher for longer.
- They are starting to find some interesting opportunities in the emerging markets, which have been weak recently.
- This is a great mid cap fund if you have a longer term time horizon and you have an above average tolerance for risk.
- I expect that it will provide above average returns with above average risk over the long term.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.3%	10.6%	31.9%	15.2%	19.3%	7.8%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	4	2	2	1	1	1

Fund Facts			
Fund Sponsor	lr	vesco Trimark	
Fund Manager	Jeff F	lyrich (Dec 01)	
	Erin Greenfield (Dec 08)		
Inception Date		June 8, 1993	
Total Assets		\$804.55 Million	
Management Fee / MER	2.00%	2.67%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics					
	Monthly	Annualized			
Averes Deturn	4.400/	40.000/			
Average Return	1.48%	19.28%			
Standard Deviation	4.58%	15.86%			
Sharpe Ratio	0.31	1.17			
Alpha (5 Year)	0	.84%			
Beta (5 Year)	0.73				
Worst Drawdown	-59.74% (May 07 to May 13)				
Time to Recover	73 Months				



# **Brandes Global Small Cap**

Fund Codes	
Front End	BIP 152
DSC	BIP 252
Min Purchase	\$500

# Investment Objective

The investment objective Fund is to achieve long-term capital appreciation by investing primarily in equity securities of Canadian and non-Canadian issuers with small equity market capitalizations at the time of purchase. The Fund is not subject to any specific geographic diversification requirements.

#### Strategy

Brandes LP is a Graham & Dodd valueoriented, global investment adviser that applies fundamental analysis to bottom-up security selection. Brandes believes that consistently buying businesses at discounts to conservative estimates of their intrinsic value has the potential to produce competitive long-term results.

#### Analysis

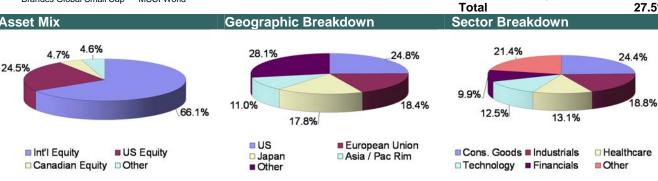
- It uses an actively managed, bottom up process that looks for companies trading at a discount to its intrinsic value.
- The fund has a go anywhere mandate and can invest in any sector in both developed and emerging markets.
- They like market volatility and use it to buy good names at attractive prices.
- Performance, particularly since 2008 has been very strong. Volatility has been higher than many of its peers.
- I expect that it will continue to provide above average returns with above average risk.
- Like with other small cap funds, portfolio exposure should be limited to what the investor is comfortable with because of its higher risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.3%	10.0%	34.7%	15.2%	21.4%	3.6%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	1	2	3	1	1	4

Fund Facts	
Fund Sponsor	Brandes Investment
	Partners
Fund Manager	Brandes Management Team
Inception Date	July 2, 2002
Total Assets	\$97.00 Million
Management Fee / MER	2.20% 2.72%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Long

Portfolio Characteris	stics		
	Monthly	Annualized	
A	4.000/	04.440/	
Average Return	1.63%	21.44%	
Standard Deviation	5.66%	19.59%	
Sharpe Ratio	0.28	1.06	
Alpha (5 Year)	0	.79%	
Beta (5 Year)	(	0.99	
Worst Drawdown	-67.83% (Mar 07 - Sep 13)		
Time to Recover	74	Months	





# **CI Global Small Companies**

Fund Codes	
Front End	CIG 215
DSC	CIG 815
Min Purchase	\$500

#### **Investment Objective**

This fund's objective is to seek maximum longterm capital growth. It invests primarily in equity and equity-related securities of small to mid-capitalization companies around the world. The fund may make large investments in any country including developed and emerging markets and emerging industries of any market.

#### Strategy

The portfolio adviser identifies companies that have the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser analyzes financial data and other information sources assesses the quality of management.

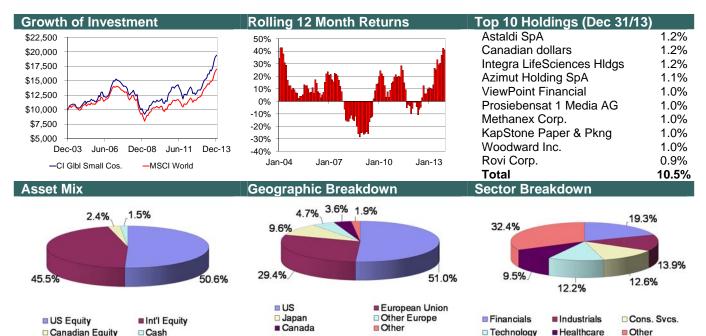
## **Analysis**

- While the longer term numbers have been strong, I have noticed an erosion in the risk reward profile of this fund of late. As a result, I am placing it UNDER REVIEW.
- It is one of the least volatile global small cap funds around.
- I like this fund for a few reasons including the volatility profile, management process, the diversified portfolio, and the cost.
- I believe that for those looking for more conservative global small cap exposure, this is a good fund to consider.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.7%	11.5%	41.1%	11.8%	13.8%	6.9%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	2	1	2	2	2	1

Fund Facts		
Fund Sponsor	CI Investments	3
Fund Manager	Bill Priest (Aug 02)	)
Inception Date	April 7, 1993	3
Total Assets	\$154.16 Millior	١
Management Fee / MER	2.00% 2.45%	
Risk Rating	Moderate to High	ì
Objective	Growth	ì
Time Horizon	Medium to Long	J

_Portfolio Characteri	stics		
	Monthly	Annualized	
Average Return	1.08%	13.76%	
Standard Deviation	3.49%	12.08%	
Sharpe Ratio	0.29	1.08	
Alpha (5 Year)	0	.56%	
Beta (5 Year)	(	0.57	
Worst Drawdown	-39.65% (Apr 07 to Apr 13)		
Time to Recover	73	Months	



# **Specialty / Sector Funds**

## <u>Funds</u>

The Specialty / Sector Funds is a category that will include many sector funds such as emerging markets, healthcare, resources, science and technology, and real estate funds. In addition, this category may also contain more traditional core type mutual funds which are considerably more risky and volatile than a traditional core fund. We look for funds managed by strong management teams which have a demonstrated history of delivering strong risk adjusted returns to investors. We are also looking for managers who are not afraid to make tactical calls within their funds where the opportunities are supported by the risk / reward tradeoff.

Within the context of a well diversified portfolio, these funds are used for two main purposes; increasing returns, and risk reduction benefits because of the lower correlation profile of these funds to the more traditional core funds. Because of the higher volatility or the narrower focus of these funds, investors should exercise caution when using these funds. Investors will want to make sure that they limit exposure to these funds to no more than 15% to 20% of their overall portfolio, with individual holdings being capped in the 5% to 7.5% range.

#### **Additions and Deletions**

- AGF Emerging Markets After doing a more detailed review of the fund, I have decided to remove it from the Recommended List. The new management team has stepped in and done an admirable job. There has not been a substantial change in the overall risk reward characteristics of the fund. However, it is my view that the Brandes Emerging Markets Fund is better positioned for any rebound in the emerging markets than this fund. I have also noticed that the AGF fund has been experiencing much more of the downside of the market than it has in the past. Another contributing factor is that the MER of the fund is just too high, coming in at 3.11%.
- CI Signature Global Resources Fund Resources have struggled for the past few years, and more volatility is expected in the near term. The long term outlook, particularly for energy, appears to be favourable. With this fund, the risk management has been strong, but I believe that there are other resource funds that offer a more attractive total risk / reward profile. Unfortunately I have not been able to fully complete my review of those funds as my deadline for this report approached. Given that I do not believe this is the best fund in the category, I had to remove it from the list. I will have a substitute fund for my next update.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Specialty / Sector (Total)	0% to 5%%	0% to 5%	5% to 10%	5% to 10%	10% to 20%
Healthcare	5%	5%	7.5%	7.5%	7.5%
Real Estate	0%	0%	0%	0%	5%
Resources	0%	0%	2.5%	2.5%	5%
Emerging Markets	0%	0%	0%	0%	0%
Science & Tech.	0%	0%	0%	0%	0%
Aggressive / Tactical	0%	0%	0%	0%	0%

## Cl Global Health Sciences

Fund Codes	
Front End	CIG 201
DSC	CIG 701
Min Purchase	\$500

## **Investment Objective**

The fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of companies around the world that specialize in the care or medical industry. This includes companies that provide goods and services to these companies and companies that the portfolio adviser believes would benefit from developments in the health sciences industry.

### Strategy

The portfolio adviser identifies companies that have the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser analyzes financial data and other information sources assesses the quality of management.

### **Analysis**

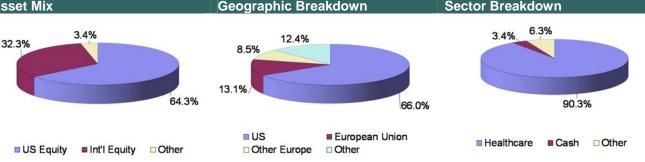
- Performance has continued to be very strong. It may be wise to take some profits before we see a pullback in the sector.
- It is concentrated, yet diversified. It focuses on both large and mid cap opportunities, and is managed using a blend between growth and value.
- It has been more volatile than its peers, but the higher returns have offset this.
- Over the long term, I expect that it will continue to deliver above average return with average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.3%	9.9%	59.9%	28.1%	23.0%	9.5%
DJ Glbl Healthcare	0.9%	11.5%	44.8%	22.8%	13.9%	7.0%
Quartile	2	3	1	1	1	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Andrew	Waight (Jun 00)
Inception Date		July 23, 1996
Total Assets		\$308.70 Million
Management Fee / MER	2.00%	2.46%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Avorago Boturn	1.74%	23.02%				
Average Return Standard Deviation	3.95%	13.68%				
Sharpe Ratio	0.43	1.63				
Alpha (5 Year)	1.42%					
Beta (5 Year)	0.39					
Worst Drawdown	-41.69% (Feb 07 - Jun 12)					
Time to Recover	65	Months				





# **BMO Asian Growth & Income**

Fund Codes	
Front End	GGF 620
DSC	GGF 120
Min Purchase	\$500

# Investment Objective

The Fund's goal is to provide income and capital appreciation by investing in a diversified portfolio of U.S. dollar-denominated convertible securities and higher yielding securities of Asian companies.

### Strategy

The portfolio adviser attempts to achieve the Fund's investment objectives by selecting equities and convertible bonds through a bottom-up selection process based on a GARP (Growth at a reasonable price) methodology. Quantitive and qualitative techniques are used to identify dominant, well-managed businesses in growth industries, selling at discounts to their enterprise value and growth potential.

### **Analysis**

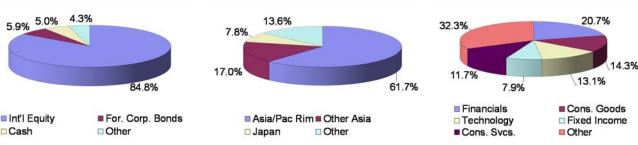
- It underperformed the broader Asian markets in Q4. It is defensively positioned, with underweight exposure to cyclicals.
- Recent performance is disappointing, but it is well positinoed to provide decent risk adjusted returns over the long term.
- Given it's more balanced approach, I believe it is a great way to gain some exposure to Asia, without taking all the volatility risk.
- It invests in a mix of equities, convertible bonds, preferred shares and other fixed income investments. Currently, about 78% is in equities, with the balance in convertibles and preferreds.
- Over the long term, I expect it will continue to deliver strong relative returns, with less volatility and superior downside protection compared to a pure equity play.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.5%	3.7%	9.3%	6.2%	11.3%	7.4%
MSCI Pacific	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Quartile	3	4	2	1	1	2

Fund Facts				
Fund Sponsor	BM	10 GDN Funds		
Fund Manager	Robert Horrocks (Aug 09)			
	Jesper Ma	adsen (Mar 11)		
Inception Date	Α	ugust 25, 2003		
Total Assets	;	\$616.80 Million		
Management Fee / MER	2.25%	2.85%		
Risk Rating		High		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.90%	11.33%				
Standard Deviation	2.45%	8.50%				
Sharpe Ratio	0.34	1.25				
Alpha (5 Year)	0	.51%				
Beta (5 Year)	(	0.41				
Worst Drawdown	-29.76% (Jan 08 - Aug 10)					
Time to Recover	32 I	Months				





# **Dynamic Power Global Growth Class**

Fund Codes	
Front End	DYN 014
DSC	DYN 714
Min Purchase	\$500

# Investment Objective

The Dynamic Power Global Growth Class seeks long term capital appreciation through investment in a broadly diversified portfolio consisting primarily of equity securities of non-Canadian businesses.

### Strategy

The Dynamic Power Global Growth Class invests in a broadly diversified portfolio of equity securities of business situated outside of Canada. The portfolio managers use a growth style to select investments, which means they look for well-capitalized companies whose earnings show above average growth. Based on the manager's view of the global capital markets, the Fund may invest from time to time in a limited number of countries and areas of the world.

#### **Analysis**

- The focus is on high growth stocks and the manager has remained committed to his approach, process and philosophy during the year.
- They continue to see opportunities in the technology, and consumer sectors, where the fund remains heavily concentrated.
- Despite stumbling in Q4, the fund had a great year, gaining 41%, handily outpacing the index and peer group.
- It is volatile and you are likely to experience periods of both extreme under and outperformance. Only consider this fund if you can stomach big drops.
- Over the long term though, I expect that it will deliver higher than average returns with significantly higher than average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.4%	5.5%	40.6%	12.4%	17.6%	10.0%
MSCI World	2.5%	11.8%	36.2%	14.7%	12.7%	5.5%
Quartile	2	4	1	1	1	1

Fund Facts				
Fund Sponsor		Dynamic Funds		
Fund Manager	Noah Blac	kstein (Jan 01)		
Inception Date	January 23, 2001			
Total Assets	;	\$788.89 Million		
Management Fee / MER	2.00%	2.52%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics				
	Monthly	Annualized		
Average Return	1.36%	17.65%		
Standard Deviation	4.72%	16.35%		
Sharpe Ratio	0.28	1.04		
Alpha (5 Year)	0.67%			
Beta (5 Year)	0.80			
Worst Drawdown	-52.87% (Jan 08 to Aug 13)			
Time to Recover	68 Months			



# **Brandes Emerging Markets Equity**

Fund Codes	
Front End	BIP 171
DSC	BIP 271
Min Purchase	\$500

# Investment Objective

To achieve long-term capital appreciation by investing in the equity securities of companies in emerging markets. The Fund is not subject to any specific geographic diversification requirements.

#### Strategy

Brandes LP is a Graham & Dodd valueoriented, global investment adviser that applies fundamental analysis to bottom-up security selection. Brandes LP believes that consistently buying businesses at discounts to conservative estimates of their intrinsic value has the potential to produce competitive longterm results.

#### **Analysis**

- This fund uses a value driven process that looks for high quality companies that have been beaten down by the market.
- It is a very diversified portfolio, holding more than 70 names.
- At the end of the year, the managers believe that valuations in the emerging markets appear to be quite attractive when compared to both the developed markets and historical averages.
- My biggest concern with this offering is that it is considerably more volatile than what AGF was.
- Still, I expect that it will continue to deliver above average returns with above average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.4%	6.3%	13.1%	0.0%	14.6%	8.3%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	1	1	1	1	1	1

Fund Facts		
Fund Sponsor	Bra	ndes Investment
		Partners
Fund Manager	Brandes Ma	nagement Team
Inception Date		July 2, 2002
Total Assets		\$210.03 Million
Management Fee / MER	2.20%	2.72%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.14%	14.62%			
Standard Deviation	5.12%	17.73%			
Sharpe Ratio	0.21	0.78			
Alpha (5 Year)	0.25%				
Beta (5 Year)		1.01			
Worst Drawdown	-48.52% (Aug 07 to Dec 09)				
Time to Recover	29	Months			

11.5%

■ Financials

■ Materials

Cons. Goods

24.6%

■ Latin America

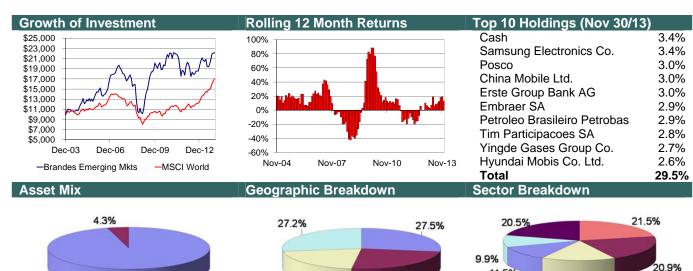
Other

15.7%

■ Technology

Energy

■ Other



20.7%

Other Asian

Asia / Pac Rim

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

95.7%

■ Cash

Int'l Equity

# **Dynamic Global Real Estate**

Fund Codes	
Front End	DYN 085
DSC	DYN 785
Min Purchase	\$500

### **Investment Objective**

The Dynamic Global Real Estate Fund seeks to achieve long-term capital appreciation primarily through investment in a diversified portfolio of equity and debt securities of Canadian businesses with potential for increased value as a result of ownership, management or other investment in real estate assets.

#### Strategy

The Fund invests primarily in securities of companies in Canada that manage real estate or any business which may increase in value as a result of ownership of, investment in, management of, or relationship to real estate assets.

### **Analysis**

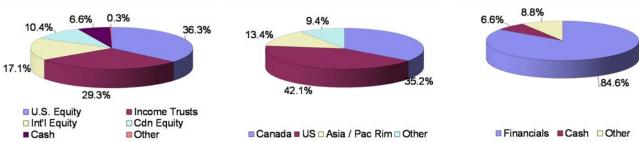
- REITs have struggled since May, when Ben Bernanke's comments on tapering their bond buying program put upward pressure on yields.
- Despite the short term selloff, I believe the longer term outlook remains strong.
- This is one of my favourites in the sector.
   It is managed by Oscar Belaiche and Tom Dicker, using a "quality at a reasonable price" approach.
- They use a mix of top down macro analysis and bottom up stock selection.
- I expect that this fund will continue to deliver average returns with below average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.4%	2.7%	1.2%	7.1%	12.4%	7.2%
TSX Real Est.	0.0%	2.3%	10.8%	10.9%	13.6%	6.8%
Quartile	3	2	4	4	1	4

Fund Facts		
Fund Sponsor		Dynamic Funds
Fund Manager	Oscar Be	laiche (Jan 99)
	Tom I	Dicker (Apr 11)
Inception Date	Dece	mber 31, 1996
Total Assets	(	\$180.86 Million
Management Fee / MER	2.00%	2.47%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.98%	12.44%			
Standard Deviation	2.89%	10.00%			
Sharpe Ratio	0.32	1.17			
Alpha (5 Year)	0.46%				
Beta (5 Year)	(	0.56			
Worst Drawdown	-46.02% (Jun 07 - Jun 12)				
Time to Recover	61 Months				





# **Balanced Funds**

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Cdn Balanced. Index (60% TSX Composite / 40% DEX Bond Universe)	1.0%	4.5%	7.2%	3.8%	9.3%	7.0%
Global Balanced Index (60% MSCI World Index / 40% DEX Bond Universe)	1.3%	7.1%	19.9%	14.8%	10.4%	9.6%

### **Funds**

Balanced / Income funds are funds which are a mix of equity and fixed income. We tend to favour conservatively managed funds with lower than average levels of volatility. We favour funds run by experienced management teams which employ a disciplined process with respect to asset mix selection, as well as security selection.

These funds can be used in a couple of fashions. Firstly, they can be used as a core holding in smaller accounts where the investor will automatically achieve exposure to fixed income and equities. Secondly, within a portfolio, these funds can act as an active overly portion between the core fixed income and equity section of a portfolio. By employing a portion of a balanced fund in a well constructed portfolio, a slight asset mix tilt may be achieved, while at the same time keeping the risk reward profile of the fund intact. This occurs because the underlying manager will adjust their fund holdings on an ongoing basis.

## **Additions and Deletions**

• There were no additions or deletions to the Balanced Fund category.

**Suggested Portfolio Weighting by Investor Type** 

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%

# **CI Signature High Income Fund**

Fund Codes	
Front End	CIG 686
DSC	CIG 786
Min Purchase	\$500

#### **Investment Objective**

This fund's objective is to generate a high level of income and long-term capital growth. It invests primarily in high-yielding equity securities and Canadian corporate bonds.

## Strategy

When deciding to buy or sell an investment, the portfolio adviser considers whether the investment is a good value relative to its current price. Fixed income securities may include foreign corporate and government fixed income securities. The fund may invest in corporate bonds that have a low credit rating or are unrated, but offer a higher yield than investment grade bonds.

#### **Analysis**

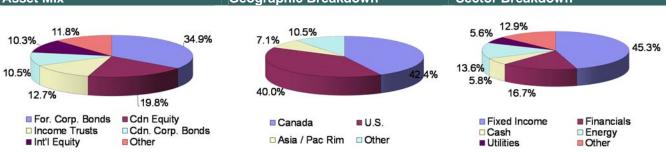
- Invests in a mix of equities that pay a fairly high dividend, and corporate and high yield bonds.
- It is managed using a mix of top down macro analysis and bottom up, fundamental security selection.
- It pays a monthly distribution of \$0.07 a unit, which is a yield of about 5.7%.
- Performance has been very strong over the long term, outpacing its peers quite handily. Still, it is much riskier than the historic volatility has suggested because of it's significant exposure to high yield bonds, and mid cap equities.
- It has struggled recently because of the interest rate sensitivity in its portfolio from its fixed income and REIT holdings.
- I expect that it will provide above average returns with average risk over the long term.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.1%	4.0%	8.6%	8.3%	13.8%	8.4%
Glb Bal Ind.	1.3%	7.1%	19.9%	14.8%	10.4%	9.6%
Quartile	1	4	4	1	1	1

Fund Facts		
Fund Sponsor	CI Investment	s
Fund Manager	Eric Bushell (Mar 05	5)
Inception Date	December 18, 199	6
Total Assets	\$8,994.27 Millio	n
Management Fee / MER	1.25% 1.60%	
Risk Rating	Low to Moderat	е
Objective	Incom	е
Time Horizon	Mediur	n

Portfolio Characteris	stics		
	Monthly	Annualized	
Average Return	1.09%	13.84%	
Standard Deviation	1.70%	5.90%	
Sharpe Ratio	0.60	2.22	
Alpha (5 Year)	0	.77%	
Beta (5 Year)	(	0.32	
Worst Drawdown	-27.38% (Jun 07 - Apr 10)		
Time to Recover	35	Months	





# **Fidelity Canadian Balanced Fund**

Fund Codes	
Front End	FID 282
DSC	FID 582
Min Purchase	\$500

# Investment Objective

The fund aims to achieve high total investment return. This fund uses a balanced approach. It invests primarily in a mix of Canadian equity securities, investment grade bonds, high yield securities and money market instruments.

### Strategy

The fund's target mix is 50% equity securities, 40% investment grade bonds and money market instruments, and 10% high yield securities. The manager will generally keep the fund's asset mix within the following ranges: 40-60% equity securities, 30-60% investment-grade bonds and money market instruments and 0-20% high yield securities.

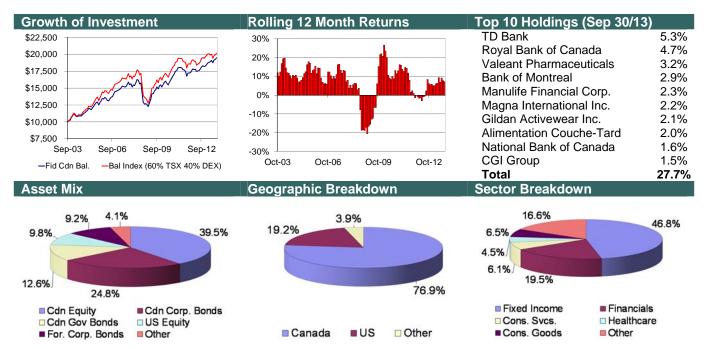
#### **Analysis**

- Has a pretty static asset mix, which is set at 50% equity, 40%, investment grade bonds, and 10% high yield.
- At November 30, the mix was pretty much in line, with 4% cash, 52% equity, 34% investment grade, and 10% high yield.
- Recent performance has been very strong, outpacing both the index and the peer group, with lower than average volatility.
- With the relatively fixed asset mix, there is a possibility that it may struggle to keep pace on an absolute basis with some of the other funds on the list.
- Still, longer term, I expect that it will deliver average returns with below average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.7%	5.5%	12.4%	5.5%	10.1%	6.8%
Bal Ind.	1.0%	4.5%	7.2%	3.8%	9.3%	7.0%
Quartile	3	2	1	2	1	1

Fund Facts		
Fund Sponsor		estments Canada
Fund Manager		k Friebel (Apr 10)
	Maria	na Egan (Mar 09)
Inception Date	Se	ptember 30, 1998
Total Assets		\$6,733.00 Million
Management Fee / MER	1.85%	2.31%
Risk Rating		Low to Moderate
Objective		Growth & Income
Time Horizon		Long

Portfolio Characteristics					
Monthly	Annualized				
0.81%	10.12%				
1.83%	6.34%				
0.41	1.48				
0	.35%				
(	0.47				
-24.51% (Jun 08 - Sep 10)					
28	Months				
	0.81% 1.83% 0.41 0				



# **AGF Monthly High Income Fund**

Fund Codes	
Front End	AGF 766
DSC	AGF 689
Min Purchase	\$500

## **Investment Objective**

The Fund's objective is to achieve a high level of monthly income by investing primarily in income producing securities with added diversification through selective investment in fixed income securities and common shares.

#### Strategy

The portfolio manager uses a bottom-up asset allocation approach to identify the most attractive income opportunities. The Fund's targeted ex-cash "neutral" weighting is 50% equities and 50% fixed income. The Fund uses a flexible approach to asset allocation and will fluctuate plus or minus 30% on an absolute basis (i.e. a maximum of 80% or a minimum of 20% equities or fixed income) based on relative income opportunities with consideration to the risk/reward characteristics of each asset class.

### Analysis

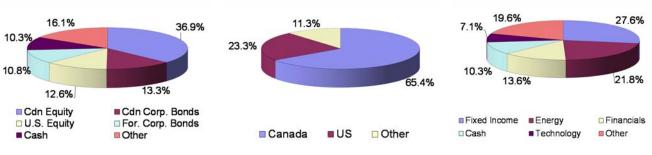
- This is the most aggressively positioned balanced fund on our list.
- It has a target mix of 50/50, but manager Peter Frost has considerable latitude and can take it up to 80%.
- The fixed income exposure is predominantly corporate bonds. In the equity sleeve, he looks for companies that have an above average dividend payout.
- I expect that this fund will continue to be a more risky balanced fund. If you have a more conservative risk tolerance, take a look at one of the other picks on the list.
- I expect that this fund will continue to deliver above average returns with above average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.6%	4.3%	9.8%	5.3%	15.5%	N/A
Bal Ind.	1.0%	4.5%	7.2%	3.8%	9.3%	N/A
Quartile	1	4	4	2	1	N/A

Fund Facts			
Fund Sponsor	AGF Funds		
Fund Manager	Peter	Frost (May 10)	
	Tristan Sones (Apr 06)		
Inception Date	January 25, 2005		
Total Assets	\$907.57 Million		
Management Fee / MER	2.00% 2.40%		
Risk Rating	Moderate		
Objective	Income		
Time Horizon	N	ledium to Long	

	_				
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.21%	15.46%			
Standard Deviation	2.95%	10.22%			
Sharpe Ratio	0.39	1.44			
Alpha (5 Year)	0	.55%			
Beta (5 Year)	(	0.69			
Worst Drawdown	-40.26% (Jun 07 - Mar 10)				
Time to Recover	34	Months			





# CI Signature Canadian Balanced

Fund Codes	
Front End	CIG 685
DSC	CIG 785
Min Purchase	\$500

# Investment Objective

This fund's objective is to achieve an attractive total return, consisting of income and capital gains. It invests primarily in a mix of Canadian equity and equity related securities and fixed income securities. The fund is not limited to how much it invests or keeps invested in each asset class. The mix may vary according to market conditions

#### Strategy

The portfolio adviser identifies companies that offer good value and the potential for growth in their industry and then considers the impact of economic trends. Equity investments are diversified across industry sectors and emphasize companies that pay consistent dividends or income. The portfolio adviser may use techniques such as fundamental analysis to assess growth and value potential. This means evaluating the financial condition and management of each company, its industry and the overall risk reward profile.

## **Analysis**

- Equity exposure moved up to 63% from 58% during the quarter, tieing it as the most aggressive balanced fund.
- Within the equity sleeve, it is overweight the more defensive sectors of healthcare and consumer staples.
- Risk has historically been in the upper half of its peer group, and based on its current positioning, I do not expect that to change.
- I would only suggest you consider this fund if you are comfortable with the higher potential risk associated with it.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.8%	5.3%	12.2%	4.8%	8.9%	7.0%
Bal Ind.	1.0%	4.5%	7.2%	3.8%	9.3%	7.0%
Quartile	2	2	2	2	2	1

Fund Facts				
Fund Sponsor	CI Investments			
Fund Manager	Eric Bushell (Jul 02)			
	John Shaw (Jul 02)			
Inception Date	June 25, 1997			
Total Assets	\$1,920.37 Million			
Management Fee / MER	2.00% 2.44%			
Risk Rating	Moderate			
Objective	Growth & Income			
Time Horizon	Medium to Long			

Portfolio Characteristics							
Monthly	Annualized						
0.71%	8.86%						
2.21%	7.67%						
0.29	1.06						
0.18%							
0.55							
-23.23% (Jun 08 - Mar 10)							
•	Months						
	0.71% 2.21% 0.29 0						





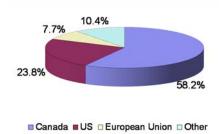
Geographic Breakdown

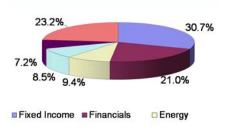




Other

Cdn. Corp. Bonds





■ Cons. Goods ■ Other

Healthcare

# **Income Options**

Index Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Cdn Balanced. Index (60% TSX Composite / 40% DEX Bond Universe)	1.0%	4.5%	7.2%	3.8%	9.3%	7.0%	

### **Funds**

Income Funds are a wide range of investment funds which are used primarily to provide investor with a steady stream of income. There are a wide range of income funds available, ranging from Mortgage & Short Term Income Funds, Balanced Income Funds, Dividend Income Funds, Monthly Income Funds, and Income Trust Funds. Additionally, there are more general product types such as T-Series Funds which pay out a monthly distribution that is treated as a return of capital for tax purposes. For our Recommended List of Funds, we have not considered T-Series Funds, but have rather focused on the underlying funds which we feel are good candidates for investors seeking a regular income. We have also looked at a wide range of funds and selected a mix which should cover most investor types from the very conservative to the more growth oriented investor.

These funds can be used as part of a portfolio, or they can be used as standalone income solutions. It is our opinion that the best way to use the funds is as part of a well constructed, diversified portfolio designed to meet the individual needs of the investor.

## **Additions and Deletions**

• There were no additions or deletions to the Income Fund category.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%

# **TD Mortgage Fund**

Fund Codes	
Front End	TDB 2010
DSC	TDB 2011
Min Purchase	\$100

## **Investment Objective**

The fundamental investment objective is to provide a steady stream of interest income by investing in a diversified portfolio consisting primarily of high-quality Canadian residential mortgages bought from and administered by TD Bank Financial Group.

## Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by investing primarily in mortgages. The portfolio consists primarily of top-quality conventional and NHA mortgages that are fully backed by either the Government of Canada or TD Bank. The Fund may also invest in open and closed mortgage-backed securities to diversify risk.

#### **Analysis**

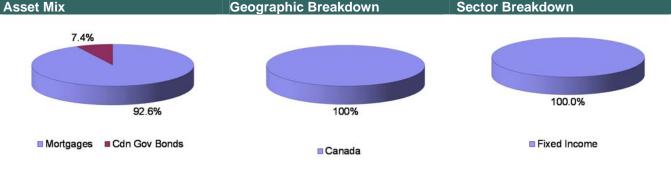
- This is a pretty safe investment. The majority of the mortgages are insured and it is a well diversified portfolio.
- It is possible to experience losses in the short term. In June, it lost 0.60% and it's biggest drawdown has been -1.58%.
- It pays a variable monthly distribution. For the past 12 months, distributions have totaled \$1.21, which works out to an annualized yield of around 2.0%.
- This could be a good parking place for somebody looking to wait out the bond market volatility. It may still lose money, but it is less exposed than the PH&N Mortgage & Short Term Income Fund.
- If you can stomach a higher level of risk in return for potentially higher returns, check out the PH&N offering.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.0%	0.3%	0.6%	1.4%	2.1%	2.8%
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	5.2%
Quartile	1	3	2	2	2	2

Fund Facts				
Fund Sponsor	TD Asse	t Management		
Fund Manager	David McCulla (Jan 04)			
	Matthew	Pauls (Oct 12)		
Inception Date	Ja	anuary 1, 1975		
Total Assets		\$361.18 Million		
Management Fee / MER	1.50%	1.82%		
Risk Rating		Low		
Objective		Income		
Time Horizon		Moderate		

Portfolio Characteristics								
	Monthly	Annualized						
Average Return	0.17%	2.07%						
Standard Deviation	0.38%	1.33%						
Sharpe Ratio	0.29	1.02						
Alpha (5 Year)	0	.16%						
Beta (5 Year)	0.01							
Worst Drawdown	-1.58% (Apr 04 - Nov 04)							
Time to Recover	8 Months							





# **PH&N Monthly Income Fund**

Fund Codes	
Front End	PHN 660
DSC	PHN 4660 (Low
	Load)
Min Purchase	\$500

#### **Investment Objective**

The fundamental investment objectives of the Fund are to provide a relatively high monthly income that may consist of dividend income, interest income, realized capital gains and a return of capital, with the potential for modest capital growth, by investing in a well-diversified balanced portfolio of income-producing equity securities and fixed-income securities.

### Strategy

To achieve the FundÆs investment objectives, we: invest primarily in income-producing equity securities such as dividend-paying Canadian common shares and income trusts and fixed-income securities such as preferred shares, government and corporate bonds, debentures and notes, asset backed commercial paper, mortgage-backed securities and other incomegenerating securities.

#### Analysis

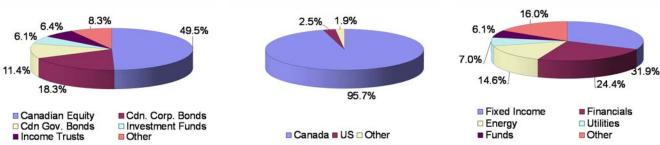
- The equity component of this balanced fund can range between 40% and 60%.
   It's currently sitting at 51% equity, 5% prefs, 6% cash and 37% bonds.
- It has a higher allocation to corporate and high yield bonds, which is more favourable in the current environment.
- Pays a monthly distribution of \$0.0445 per unit, which is an annualized yield of just south of 5%.
- Over the long term, I expect that this fund will provide above average returns with below average risk, while providing modest cash flow to investors.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.9%	4.3%	7.8%	5.9%	N/A%	N/A%
Bal Ind.	1.0%	4.5%	7.2%	3.8%	9.3%	7.0%
Quartile	2	3	4	1	0	N/A

Fund Facts				
Fund Sponsor	PH&N In	vestment Mgmt		
Fund Manager	Scott Lysakowski (Dec 09)			
	Willian	n John (Jan 13)		
Inception Date	December 29, 2009			
Total Assets	\$3	3,209.20 Million		
Management Fee / MER	0.90%	1.09%		
Risk Rating	L	ow to Moderate		
Objective	Gı	rowth & Income		
Time Horizon	N	Medium to Long		

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.62%	7.70%				
Standard Deviation	1.35%	4.69%				
Sharpe Ratio	0.41	1.49				
Alpha (5 Year)	0	.37%				
Beta (5 Year)	0.26					
Worst Drawdown	-6.67% (Jun 11 - Apr 12)					
Time to Recover	11	Months				





# **Sentry Canadian Income**

Fund Codes	
Front End	NCE 717
DSC	NCE 317
Min Purchase	\$500

## **Investment Objective**

The investment objective of the Fund is to provide a consistent monthly income and capital appreciation by investing primarily in a diversified portfolio of Canadian securities including equities, fixed income instruments, real estate investment trusts ("REITs") and income trusts.

#### Strategy

The Fund invests primarily in Canadian equities, fixed-income instruments, REITs and income trusts. The Manager follows a fundamental, bottom up approach to investing, may invest in foreign securities in an amount not exceeding approximately 30% of the assets of the Fund, may invest in securities of other mutual funds, including those managed by the Manager, in accordance with the Fund's investment objective.

#### **Analysis**

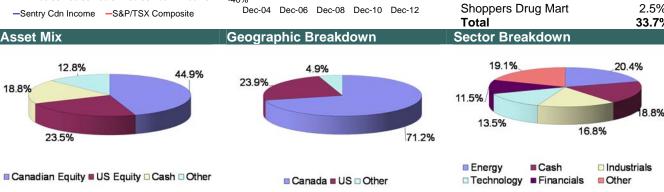
- Invests in High Yielding common stock, Income Trusts and REIT's. The focus has been in Canada, but they are starting to find attractive opportunities in the U.S.
- It is well diversified, holding more than 80 names with the top 10 making up approximately 35% of the portfolio.
- It is conservatively managed. Individual sector weights currently below 20%.
- It pays a monthly distribution of \$0.0775 per month, which is a yield of approximately 5.0%.
- I don't think this is a good core equity fund. Instead, it is a great holding for those with at least a medium risk tolerance looking for stable income.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.5%	7.0%	18.1%	11.8%	17.1%	12.0%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	3	3	1	1	1	1

Fund Facts		
Fund Sponsor		t Capital Corp.
Fund Manager	Michael Sin	npson (Oct 06)
	Aubrey I	Hearn (Apr 10)
Inception Date		ruary 11, 2002
Total Assets	\$4	,084.60 Million
Management Fee / MER	2.25%	2.65%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.32%	17.09%			
Standard Deviation	2.15%	7.45%			
Sharpe Ratio	0.59	2.20			
Alpha (5 Year)	0.87%				
Beta (5 Year)	0.47				
Worst Drawdown	-31.68 (Sep 08 - Mar 10)				
Time to Recover	19 Months				





# **BMO Monthly High Income II**

Fund Codes	
Front End	GGF 619
DSC	GGF 260
Min Purchase	\$500

## **Investment Objective**

The Fund's goal is to generate a high level of monthly distributions with moderate volatility by investment primarily in a portfolio of trust units, equity securities and fixed income securities.

## Strategy

The portfolio manager invests in trust units such as Royalty Trust Units ("RTUs"), Real Estate Investment Trusts ("REITs") and Business Trusts ("BTs") from various sectors of the economy. The manager may also invest in common equities, typically demonstrating large market capitalizations and above average dividend yields. The Fund may invest in fixed income securities, primarily consisting of Canadian government and corporate issues of any maturity or credit rating.

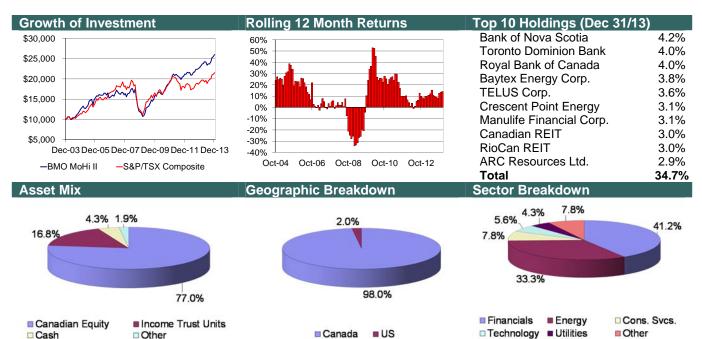
### **Analysis**

- Invests primarily in high yielding common stock, income trusts and REITs. High exposure to interest sensitives resulted in underperformance for the quarter.
- It only invests in Canadian securities. It is more concentrated than the Sentry offering. It is more focused on mid caps.
- It is focused on high quality companies with sustainable dividends and the ability to grow their cash flows over time.
- This positioning should make it a touch more volatile than the Sentry offering.
- It pays a monthly distribution of \$0.06 per unit, which at current prices gives it an annualized yield of 4.9%.
- I expect that over the long term, it will generate a level of return that is above average, with higher than average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.0%	7.4%	14.1%	10.7%	17.0%	10.0%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	2	3	4	1	1	1

Fund Facts			
Fund Sponsor	BM	10 GDN Funds	
Fund Manager	John Priestman (Oct 02)		
	Kevin Hall (Jan 03)		
Inception Date	Oc	tober 10, 2002	
Total Assets	\$1	,568.71 Million	
Management Fee / MER	1.85%	2.37%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics					
	Monthly	Annualized			
Averes Deturn	4 220/	17.010/			
Average Return Standard Deviation	1.32% 2.80%	17.01% 9.68%			
Sharpe Ratio	0.45	1.68			
Alpha (5 Year)	0	.75%			
Beta (5 Year)	0.60				
Worst Drawdown	-39.06% (Jul 08 - Sep 10)				
Time to Recover	27	Months			



# **Low Cost Passive / Index Funds**

## **Funds**

Funds in this category will be suitable as core holdings for most investors. The funds in this category are index funds which provide investors exposure to a range of market indices. In this category, we looked for the index funds which had the lowest costs associated with them. This was because the lower the cost hurdle, the more closely the performance of the fund should replicate its underlying index.

These funds typically do not pay any form of compensation to advisors. As such, they are best suited for Fee Based Accounts.

When used in a portfolio, these funds should be used the very same way that a regular mutual fund would be utilized.

# **TD Canadian Bond Index**

Fund Codes	
Front End	TDB 966
DSC	
Min Purchase	\$100

# Investment Objective

The objective of the Canadian Bond Index Fund is to participate in the long term performance of the Canadian bond market, through a diversified portfolio consisting primarily of Canadian government and corporate debt instruments.

### Strategy

The portfolio adviser seeks to track the Universe Index by using a stratified sampling indexing technique. This method involves selecting a subset of bonds from each component of the Universe Index and holding them in the same proportion as the components of the Universe Index.

#### **Analysis**

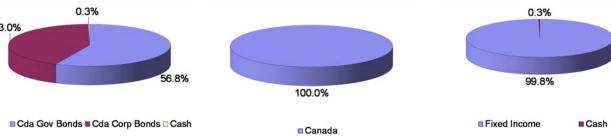
- I get that people want to keep costs under control and a low cost index fund will help do that. But in the bond space, I firmly believe that in the current market, investors will do better with one of the actively managed funds on the list over this fund.
- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- These can be particularly attractive in a Fee based account, with an even lower MER available.
- At 83 basis points, it's pretty pricey for a bond fund, but it is still one of the better priced offerings in the category.
- You can get it in an F-Class Version for 56 basis points.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.5%	0.2%	-2.0%	3.1%	3.9%	4.2%
DEX Bond	-0.4%	0.4%	-1.2%	3.9%	4.8%	5.2%
Quartile	2	2	2	1	2	1

Fund Facts				
Fund Sponsor	TD Asse	t Management		
Fund Manager	Michelle Hegeman (Aug 08)			
Inception Date		May 13, 1997		
Total Assets		\$482.24 Million		
Management Fee / MER	0.69%	0.83%		
Risk Rating		Low		
Objective		Income		
Time Horizon		Moderate		

Portfolio Characteristics					
Portiono Characteri	Monthly	Annualized			
Average Return	0.32%	3.90%			
Standard Deviation	0.94%	3.26%			
Sharpe Ratio Alpha (5 Year)	0.28	0.98 .38%			
Beta (5 Year)		0.06			
Worst Drawdown Time to Recover		ay 13 - Present) ecovering			





# **TD Canadian Index**

Fund Codes	
Front End	TDB 216
DSC	
Min Purchase	\$100

## **Investment Objective**

The fundamental investment objective is to provide long-term growth of capital primarily by purchasing Canadian equity securities to track the performance of the S&P/TSX Composite Total Return Index.

#### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the fund primarily by replicating the S&P/TSX Composite Index. Each security in the S&P/TSX Composite Index is held by the Fund in close tolerance to its index weight so that the performance of the Fund closely tracks the performance of the S&P/TSX Composite Index.

## **Analysis**

- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- These can be particularly attractive in a Fee based account, with an even lower MER available.
- Even with the Investor Class version of this fund with an MER of 0.88% it is still lower than the majority of other index funds.
- MER is also significantly lower than the Canadian Equity Fund category average of 2.39%
- For larger clients using a fee based account, the F-Class version of this fund carries an MER of 0.55%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.8%	7.0%	11.9%	2.5%	10.9%	7.1%
S&P/TSX Cp	2.0%	7.3%	13.0%	3.4%	11.9%	8.0%
Quartile	2	3	4	3	3	2

Fund Facts		
Fund Sponsor	TD Asse	t Management
Fund Manager	Vishal E	3hatia (Mar 05)
	Dino Bo	urdos (Nov 10)
Inception Date	Septe	mber 30, 1985
Total Assets	\$1	,034.30 Million
Management Fee / MER	0.66%	0.89%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
	0.070/	10.040/			
Average Return	0.87%	10.94%			
Standard Deviation	3.67%	12.71%			
Sharpe Ratio	0.22	0.80			
Alpha (5 Year)	-O	0.05%			
Beta (5 Year)	(	0.98			
Worst Drawdown	-43.59% (Ju	un 08 - Feb 11)			
Time to Recover	33	Months			

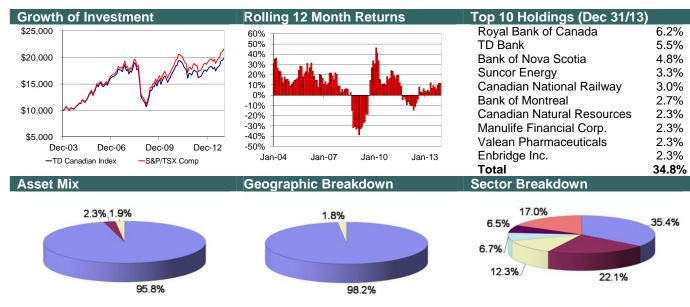
Financials

■ Energy

□ Technology ■ Industrials

Materials

Other



■ Canada Other

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

□ Cdn Equity ■ Income Trusts □ Other

# **TD US Index**

Fund Codes	
Front End	TDB 661
DSC	
Min Purchase	\$100

## **Investment Objective**

The goal of this Fund is to track the performance of the Standard & Poor's 500 Stock Price Index and provide currency diversification and the potential for long-term growth associated with investing in major U.S. companies.

#### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund primarily by replicating the S&P 500 Index. Each security in the S&P 500 Index is held bythe Fund in close tolerance to its index weight so that the performance of the Fund closely tracks the performance of the S&P 500 Index.

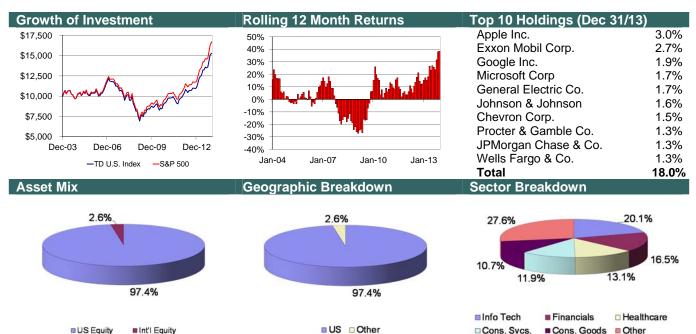
### **Analysis**

- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- These can be particularly attractive in a Fee based account, with an even lower MER available.
- This is the one of lowest cost index option available for those seeking a low cost passive option with an MER of 0.54%.
- In comparison, the median MER in the U.S. Equity Fund category is 2.46%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.3%	12.5%	38.4%	17.3%	13.2%	4.3%
S&P 500	2.6%	13.9%	41.7%	18.7%	14.8%	5.3%
Quartile	4	3	3	1	2	1

Fund Facts				
Fund Sponsor	TD Ass	et Management		
Fund Manager	Vishal Bhatia (Mar 05)			
	Dino Bo	ourdos (Nov 10)		
Inception Date		April 30, 1998		
Total Assets		\$651.85 Million		
Management Fee / MER	0.45%	0.55%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	1.04%	13.23%				
Standard Deviation	3.25%	11.24%				
Sharpe Ratio	0.30	1.11				
Alpha (5 Year)	0	.65%				
Beta (5 Year)	(	0.44				
Worst Drawdown	-54.16% (Se	ep 00 - Dec 13)				
Time to Recover	122	Months				



# **TD International Index**

Fund Codes	
Front End	TDB 964
DSC	
Min Purchase	\$100

# Investment Objective

The objective of the International Equity Index Fund is to participate in the long term growth of the primary stock markets of the developed countries of the world, excluding the U.S. and Canada, through a broadly diversified portfolio consisting of shares of companies domiciled outside the U.S. and Canada.

## Strategy

The Fund seeks to obtain total returns (income net of withholding taxes plus capital gains/losses, before management expenses) that are similar but not identical to the performance of a representative composite index of well-developed and regulated international stock markets (the International Index), currently the Morgan Stanley Capital International Europe, Australia and Far East Index.

### Analysis

- In October, TD announced that they were cutting the management fee they charge on this fund to 0.90%. I think it's still too high for an index fund, but they are moving in the right direction.
- This still remains my top pick of the international index funds available.
- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- These can be particularly attractive in a Fee based account, with the lower MER.
- For investors in a Fee Based Account, an F-Class Version of the Fund is available with an MER of 0.56%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.7%	9.0%	28.6%	9.5%	7.6%	3.6%
MSCI EAFE	1.9%	9.4%	31.8%	11.1%	10.0%	5.3%
Quartile	2	2	2	1	3	2

Fund Facts				
Fund Sponsor	TD Ass	et Management		
Fund Manager	Vishal Bhatia (Mar 05)			
	Dino Bo	ourdos (Nov 10)		
Inception Date		May 13, 1997		
Total Assets		\$316.15 Million		
Management Fee / MER	1.00%	1.38%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics		
	Monthly	Annualized
Average Return	0.61%	7.55%
Standard Deviation	4.03%	13.96%
Sharpe Ratio	0.14	0.49
Alpha (5 Year)	0.02%	
Beta (5 Year)	0.67	
Worst Drawdown	-47.51% (Apr 07 - Present)	
Time to Recover	Still Recovering	



