

# Monthly WRAP Fund Report

Prepared November 11, 2013

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# Paterson & Associates - Monthly WRAP Fund Report

October 2013

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| Name  | Rating   | Average Monthly Return | Monthly Standard Deviation | Sharpe Ratio | Alpha       | Beta         | Correlations |               |               |                   | Returns       |             |             |             |             |             |
|---|--|------------------------|----------------------------|--------------|-------------|--------------|--------------|---------------|---------------|-------------------|---------------|-------------|-------------|-------------|-------------|-------------|
|   |  |                        |                            |              |             |              | TSX          | S&P 500       | MSCI EAFE     | DEX Universe Bond | 3 Month       | 1 Year      | 3 Year      | 5 Year      | MER         |             |
| <b>Conservative Portfolios</b> Typical Asset Mix: 70% - 90% Fixed Income / 10% - 30% Equity |  |                        |                            |              |             |              |              |               |               |                   |               |             |             |             |             |             |
| 1   | CI Portfolio Series Income Fund Class A          | B                      | 0.66%                      | 1.13%        | 0.53        | 0.52%        | 0.17         | 0.5896        | 0.6712        | 0.8239            | 0.2087        | 3.0%        | 8.0%        | 5.8%        | 8.2%        | 2.01        |
| 2   | TD Advantage Balanced Income Portfolio           | B                      | 0.48%                      | 0.91%        | 0.45        | 0.30%        | 0.26         | 0.6591        | 0.5839        | 0.7076            | 0.2520        | 3.0%        | 6.6%        | 5.1%        |             | 1.97        |
| 3   | Fidelity Global Income Portfolio                 | B                      | 0.65%                      | 1.57%        | 0.37        | 0.37%        | 0.33         | 0.8144        | 0.6706        | 0.8059            | 0.0349        | 3.2%        | 7.2%        | 5.0%        | 7.9%        | 2.26        |
| 4   | Marquis Balanced Income Portfolio                | C                      | 0.69%                      | 1.55%        | 0.40        | 0.27%        | 0.59         | 0.8240        | 0.6062        | 0.6821            | -0.0457       | 3.3%        | 8.0%        | 5.8%        | 8.4%        | 2.40        |
| 5   | Meritage Moderate Income Portfolio               | D                      | 0.60%                      | 1.15%        | 0.46        | 0.30%        | 0.42         | 0.7549        | 0.5868        | 0.7145            | 0.1758        | 2.6%        | 4.4%        | 4.6%        | 7.4%        | 2.19        |
| 6   | Renaissance Optimal Income Portfolio             | D                      | 0.62%                      | 1.24%        | 0.45        | 0.33%        | 0.41         | 0.6623        | 0.6605        | 0.7610            | 0.1993        | 3.7%        | 6.6%        | 5.6%        | 7.6%        | 1.92        |
| 7   | Meritage Moderate Portfolio                      | D                      | 0.57%                      | 1.25%        | 0.41        | 0.24%        | 0.47         | 0.7815        | 0.6899        | 0.8268            | 0.1293        | 3.4%        | 8.0%        | 4.8%        | 7.0%        | 2.26        |
| 8   | TD Mgd Income Portfolio                          | D                      | 0.53%                      | 1.19%        | 0.39        | 0.24%        | 0.41         | 0.7013        | 0.7112        | 0.8146            | 0.2063        | 3.0%        | 7.8%        | 4.4%        | 6.5%        | 2.08        |
| 9   | Fidelity Income Portfolio                        | D                      | 0.61%                      | 1.41%        | 0.39        | 0.36%        | 0.30         | 0.8216        | 0.6572        | 0.7715            | 0.0973        | 3.0%        | 6.2%        | 4.7%        | 7.5%        | 2.28        |
| 10  | Meritas Income & Growth Portfolio                | D                      | 0.28%                      | 0.73%        | 0.30        | 0.14%        | 0.21         | 0.7341        | 0.6805        | 0.7180            | 0.1471        | 2.9%        | 5.3%        | 3.4%        |             | 2.27        |
| 11  | Meritage Conservative Income Portfolio           | F                      | 0.51%                      | 0.89%        | 0.50        | 0.32%        | 0.27         | 0.5579        | 0.3854        | 0.5373            | 0.4740        | 1.7%        | 1.3%        | 3.4%        | 6.2%        | 2.10        |
| 12  | Meritage Conservative Portfolio                  | F                      | 0.48%                      | 0.92%        | 0.45        | 0.28%        | 0.29         | 0.6012        | 0.5384        | 0.7131            | 0.4080        | 2.3%        | 4.2%        | 3.5%        | 5.9%        | 2.20        |
| 13  | BMO SelectClass Security Portfolio               | F                      | 0.45%                      | 0.88%        | 0.44        | 0.34%        | 0.13         | 0.5940        | 0.6021        | 0.6953            | 0.4972        | 2.1%        | 3.6%        | 3.7%        |             | 2.32        |
| 14  | AGF Elements Yield Portfolio                     | F                      | 0.53%                      | 1.08%        | 0.43        | 0.30%        | 0.32         | 0.5614        | 0.5054        | 0.6531            | 0.4494        | 3.5%        | 3.6%        | 3.6%        | 6.5%        | 2.02        |
| 15  | Quotential Diversified Income Portfolio Series T | F                      | 0.57%                      | 1.19%        | 0.42        | 0.39%        | 0.22         | 0.7003        | 0.5688        | 0.6503            | 0.1207        | 2.9%        | 5.9%        | 4.8%        | 6.9%        | 1.98        |
| 16  | BMO Matchmaker Strategic Security Portfolio      | F                      | 0.45%                      | 0.93%        | 0.42        | 0.26%        | 0.27         | 0.5344        | 0.6390        | 0.6877            | 0.4736        | 2.5%        | 5.4%        | 4.3%        | 5.5%        | 2.25        |
| 17  | TD Mgd Index Income Portfolio                    | F                      | 0.49%                      | 1.14%        | 0.37        | 0.37%        | 0.15         | 0.4935        | 0.6692        | 0.7528            | 0.4865        | 3.1%        | 6.7%        | 4.8%        | 6.0%        | 1.49        |
| 18  | CIBC Managed Income Plus Portfolio               | F                      | 0.47%                      | 1.14%        | 0.36        | 0.22%        | 0.35         | 0.6088        | 0.7844        | 0.8406            | 0.2761        | 3.1%        | 7.4%        | 4.7%        | 5.7%        | 2.18        |
| 19  | SEI Income 20/80 Class P                         | F                      | 0.43%                      | 1.04%        | 0.35        | 0.23%        | 0.29         | 0.5068        | 0.5701        | 0.6398            | 0.4471        | 2.2%        | 3.5%        | 2.7%        | 5.2%        | 1.82        |
| 20  | Invesco Intactive Diversified Income Portfolio   | F                      | 0.49%                      | 1.26%        | 0.34        | 0.31%        | 0.22         | 0.6693        | 0.6776        | 0.7554            | 0.2240        | 2.4%        | 2.4%        | 3.7%        | 6.0%        | 1.91        |
| 21  | BMO FundSelect Security Portfolio                | F                      | 0.36%                      | 0.92%        | 0.32        | 0.17%        | 0.27         | 0.5496        | 0.7104        | 0.7627            | 0.4140        | 2.3%        | 4.7%        | 3.1%        | 4.4%        | 2.38        |
| 22  | SEI Income 30/70 Class P                         | F                      | 0.44%                      | 1.25%        | 0.30        | 0.16%        | 0.40         | 0.6376        | 0.6832        | 0.7437            | 0.2459        | 2.8%        | 5.6%        | 2.9%        | 5.3%        | 2.10        |
| 23  | SEI Income 100 Class P                           | Not Rated              | 0.39%                      | 0.90%        | 0.36        | -0.01%       | 0.80         | -0.1689       | 0.0592        | 0.1155            | 0.9171        | 0.7%        | -0.2%       | 2.6%        | 4.7%        | 1.85        |
| <b>Category Average</b>   |  |                        | <b>0.51%</b>               | <b>1.12%</b> | <b>0.40</b> | <b>0.28%</b> | <b>0.33</b>  | <b>0.6169</b> | <b>0.6048</b> | <b>0.7032</b>     | <b>0.2973</b> | <b>2.7%</b> | <b>5.3%</b> | <b>4.2%</b> | <b>6.4%</b> | <b>2.10</b> |

## **Balanced Portfolios**

Typical Asset Mix: 40% - 60% Fixed Income / 40% - 60% Equity

|    |  |   |       |       |      |       |      |        |        |        |         |      |       |       |       |      |
|----|--|---|-------|-------|------|-------|------|--------|--------|--------|---------|------|-------|-------|-------|------|
| 1  | Mawer Balanced Fund Class A                        | A | 0.89% | 1.82% | 0.45 | 0.59% | 0.36 | 0.7509 | 0.8598 | 0.8957 | -0.0712 | 5.8% | 18.6% | 10.7% | 11.0% | 0.95 |
| 2  | Meritage Balanced Income Portfolio                 | B | 0.66% | 1.49% | 0.40 | 0.25% | 0.58 | 0.8241 | 0.6643 | 0.7563 | 0.0115  | 3.1% | 7.2%  | 5.5%  | 8.1%  | 2.38 |
| 3  | Meritage Growth Income Portfolio                   | B | 0.75% | 1.88% | 0.36 | 0.23% | 0.74 | 0.8652 | 0.6985 | 0.7761 | -0.1434 | 4.0% | 10.6% | 6.9%  | 9.1%  | 2.47 |
| 4  | Marquis Balanced Portfolio                         | B | 0.70% | 1.86% | 0.34 | 0.35% | 0.42 | 0.8636 | 0.7388 | 0.8232 | -0.1306 | 4.5% | 13.1% | 5.5%  | 8.5%  | 2.58 |
| 5  | Meritage Balanced Portfolio                        | B | 0.68% | 1.81% | 0.34 | 0.17% | 0.72 | 0.8508 | 0.7231 | 0.8318 | -0.0440 | 4.3% | 10.4% | 5.3%  | 8.2%  | 2.41 |
| 6  | CI Portfolio Series Conservative Balanced Fnd Cl A | B | 0.66% | 1.77% | 0.34 | 0.35% | 0.37 | 0.8055 | 0.8321 | 0.8800 | -0.1115 | 4.3% | 13.1% | 6.6%  | 8.1%  | 2.45 |
| 7  | Meritas Growth & Income Portfolio                  | B | 0.52% | 1.46% | 0.31 | 0.21% | 0.45 | 0.8643 | 0.7172 | 0.7333 | -0.2437 | 5.2% | 11.1% | 5.0%  |       | 2.62 |
| 8  | Marquis Balanced Growth Portfolio                  | B | 0.78% | 2.34% | 0.30 | 0.32% | 0.54 | 0.8838 | 0.7427 | 0.8199 | -0.2136 | 5.6% | 16.8% | 6.2%  | 9.4%  | 2.58 |
| 9  | Meritage Growth Portfolio                          | B | 0.75% | 2.32% | 0.30 | 0.10% | 0.92 | 0.8772 | 0.7317 | 0.8314 | -0.1651 | 5.2% | 14.1% | 6.1%  | 9.1%  | 2.42 |
| 10 | TD Mgd Balanced Growth Portfolio                   | B | 0.65% | 2.08% | 0.28 | 0.29% | 0.44 | 0.8053 | 0.8185 | 0.8804 | -0.0644 | 5.2% | 15.2% | 6.1%  | 7.9%  | 2.43 |
| 11 | Distinction Balanced Portfolio                     | B | 0.60% | 1.95% | 0.28 | 0.05% | 0.79 | 0.8956 | 0.7217 | 0.8234 | -0.1876 | 4.2% | 12.7% | 5.3%  | 7.2%  | 3.18 |

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|--|--------|------------------------|----------------------------|--------------|--------------|-------------|---------------|---------------|---------------|-------------------|-------------|--------------|-------------|-------------|-------------|
|  |        |                        |                            |              |              |             | TSX           | S&P 500       | MSCI EAFE     | DEX Universe Bond | 3 Month     | 1 Year       | 3 Year      | 5 Year      | MER         |
| 12 Manulife Simplicity Balanced Fund                 | B      | 0.64%                  | 2.12%                      | 0.27         | 0.23%        | 0.49        | 0.8883        | 0.7301        | 0.8289        | -0.1581           | 4.6%        | 10.9%        | 4.4%        | 7.7%        | 2.66        |
| 13 Meritas Growth Portfolio                          | B      | 0.53%                  | 1.72%                      | 0.27         | 0.17%        | 0.50        | 0.8552        | 0.8344        | 0.8310        | -0.3589           | 6.0%        | 15.6%        | 6.3%        |             | 2.59        |
| 14 CC&L Diversified Income Portfolio                 | C      | 0.70%                  | 1.34%                      | 0.47         | 0.37%        | 0.47        | 0.7181        | 0.7553        | 0.7511        | 0.1574            | 4.1%        | 9.4%         | 7.2%        | 8.6%        | 2.11        |
| 15 Fidelity Balanced Portfolio                       | C      | 0.74%                  | 2.13%                      | 0.32         | 0.32%        | 0.49        | 0.8906        | 0.7382        | 0.8136        | -0.1033           | 4.4%        | 11.3%        | 5.7%        | 8.9%        | 2.40        |
| 16 Quotential Balanced Growth Portfolio Series A     | C      | 0.72%                  | 2.21%                      | 0.30         | 0.28%        | 0.51        | 0.8918        | 0.6909        | 0.8075        | -0.1766           | 5.8%        | 14.0%        | 5.1%        | 8.7%        | 2.28        |
| 17 CI Portfolio Series Conservative Fund Class A     | D      | 0.64%                  | 1.52%                      | 0.38         | 0.38%        | 0.31        | 0.7879        | 0.8107        | 0.8758        | -0.0443           | 3.9%        | 10.5%        | 5.9%        | 7.8%        | 2.33        |
| 18 BMO SelectClass Balanced Portfolio                | D      | 0.65%                  | 1.61%                      | 0.36         | 0.37%        | 0.33        | 0.8000        | 0.7124        | 0.8097        | 0.1094            | 3.0%        | 7.9%         | 5.0%        |             | 2.48        |
| 19 Quotential Balanced Income Portfolio Series A     | D      | 0.65%                  | 1.63%                      | 0.36         | 0.35%        | 0.36        | 0.8418        | 0.6338        | 0.7917        | -0.0293           | 4.5%        | 9.5%         | 4.4%        | 7.9%        | 2.11        |
| 20 TD Mgd Income & Moderate Growth Portfolio         | D      | 0.59%                  | 1.61%                      | 0.33         | 0.32%        | 0.32        | 0.7686        | 0.7933        | 0.8631        | 0.0568            | 4.1%        | 11.3%        | 5.4%        | 7.2%        | 2.28        |
| 21 SEI Income 40/60 Class P                          | D      | 0.52%                  | 1.43%                      | 0.32         | 0.15%        | 0.52        | 0.7449        | 0.7840        | 0.8230        | 0.1460            | 3.5%        | 7.4%         | 4.3%        | 6.3%        | 2.36        |
| 22 TD Advantage Balanced Growth Portfolio            | D      | 0.57%                  | 1.63%                      | 0.31         | 0.30%        | 0.31        | 0.8703        | 0.7836        | 0.8194        | -0.2081           | 5.1%        | 13.1%        | 6.4%        |             | 2.21        |
| 23 SEI Balanced 50/50 Class P                        | D      | 0.56%                  | 1.75%                      | 0.28         | 0.09%        | 0.66        | 0.7974        | 0.8062        | 0.8384        | 0.0405            | 4.2%        | 9.2%         | 4.7%        | 6.7%        | 2.53        |
| 24 AGF Elements Balanced Portfolio                   | D      | 0.55%                  | 1.86%                      | 0.26         | 0.21%        | 0.40        | 0.8273        | 0.7845        | 0.8459        | -0.0113           | 5.3%        | 10.4%        | 4.4%        | 6.5%        | 2.31        |
| 25 SEI Balanced Monthly Income - P Class             | D      | 0.59%                  | 2.03%                      | 0.26         | 0.02%        | 0.80        | 0.8518        | 0.8077        | 0.8438        | -0.0668           | 5.0%        | 11.4%        | 5.0%        | 7.0%        | 2.47        |
| 26 Distinction Conservative Portfolio                | D      | 0.50%                  | 1.72%                      | 0.25         | 0.00%        | 0.70        | 0.8953        | 0.7149        | 0.8182        | -0.1612           | 3.3%        | 9.8%         | 4.1%        | 6.0%        | 3.07        |
| 27 SEI Balanced 60/40 Fund Class - P                 | D      | 0.56%                  | 2.04%                      | 0.24         | 0.18%        | 0.45        | 0.8497        | 0.8077        | 0.8447        | -0.0780           | 5.0%        | 11.4%        | 4.6%        | 6.7%        | 2.50        |
| 28 Invesco Intactive Balanced Growth Portfolio Ser A | D      | 0.57%                  | 2.09%                      | 0.24         | 0.21%        | 0.42        | 0.7722        | 0.7702        | 0.8241        | -0.0277           | 3.5%        | 6.0%         | 4.9%        | 6.7%        | 2.25        |
| 29 Quotential Global Balanced Portfolio              | D      | 0.57%                  | 2.27%                      | 0.22         | 0.21%        | 0.43        | 0.7238        | 0.6664        | 0.7922        | -0.1875           | -1.7%       | 7.6%         | 3.1%        | 6.7%        | 2.42        |
| 30 TD Advantage Balanced Portfolio                   | F      | 0.52%                  | 1.24%                      | 0.37         | 0.33%        | 0.23        | 0.8201        | 0.7290        | 0.7966        | -0.0401           | 4.1%        | 9.8%         | 5.8%        |             | 2.08        |
| 31 BMO Matchmaker Strategic Balanced Portfolio       | F      | 0.57%                  | 1.59%                      | 0.32         | 0.28%        | 0.34        | 0.8293        | 0.7701        | 0.7704        | 0.0187            | 3.5%        | 10.5%        | 6.0%        | 6.9%        | 0.00        |
| 32 TD Mgd Index Income & Moderate Growth Portfolio   | F      | 0.53%                  | 1.52%                      | 0.31         | 0.31%        | 0.26        | 0.6578        | 0.8055        | 0.8647        | 0.2157            | 4.2%        | 10.3%        | 5.7%        | 6.4%        | 1.54        |
| 33 AGF Elements Conservative Portfolio               | F      | 0.44%                  | 1.26%                      | 0.30         | 0.24%        | 0.24        | 0.7251        | 0.7601        | 0.7975        | 0.2058            | 3.9%        | 6.9%         | 3.7%        | 5.3%        | 2.33        |
| 34 Invesco Intactive Balanced Income Portfolio Ser A | F      | 0.52%                  | 1.64%                      | 0.28         | 0.26%        | 0.31        | 0.7275        | 0.7278        | 0.7760        | 0.0921            | 2.7%        | 2.9%         | 4.1%        | 6.3%        | 2.11        |
| 35 Distinction Prudent Portfolio                     | F      | 0.46%                  | 1.42%                      | 0.28         | 0.06%        | 0.56        | 0.8709        | 0.7100        | 0.8049        | -0.1327           | 2.3%        | 8.3%         | 4.2%        | 5.5%        | 2.73        |
| 36 BMO FundSelect Balanced Portfolio                 | F      | 0.49%                  | 1.56%                      | 0.27         | 0.23%        | 0.31        | 0.7755        | 0.8389        | 0.8605        | 0.0287            | 3.9%        | 10.5%        | 5.0%        | 5.9%        | 2.55        |
| 37 TD Mgd Index Balanced Growth Portfolio            | F      | 0.56%                  | 1.95%                      | 0.26         | 0.25%        | 0.37        | 0.7317        | 0.8464        | 0.8945        | 0.0616            | 4.9%        | 12.7%        | 6.2%        | 6.7%        | 1.59        |
| <b>Category Average</b>                              |        | <b>0.61%</b>           | <b>1.77%</b>               | <b>0.31</b>  | <b>0.24%</b> | <b>0.47</b> | <b>0.8162</b> | <b>0.7584</b> | <b>0.8227</b> | <b>-0.0544</b>    | <b>4.2%</b> | <b>10.8%</b> | <b>5.4%</b> | <b>7.5%</b> | <b>2.29</b> |

## Growth Portfolios

Typical Asset Mix: 10% - 30% Fixed Income / 70% - 90% Equity

|   |   |       |       |      |        |      |        |        |        |         |      |        |       |       |      |
|---|---|-------|-------|------|--------|------|--------|--------|--------|---------|------|--------|-------|-------|------|
| 1 Meritage Equity Income Portfolio          | B | 0.79% | 2.38% | 0.30 | 0.13%  | 0.93 | 0.8705 | 0.6905 | 0.7765 | -0.1999 | 4.7% | 11.2%  | 6.7%  | 9.5%  | 2.73 |
| 2 CI Portfolio Series Balanced Fund Class A | B | 0.68% | 2.04% | 0.30 | 0.31%  | 0.44 | 0.8210 | 0.8326 | 0.8766 | -0.1695 | 4.7% | 15.1%  | 7.0%  | 8.2%  | 2.45 |
| 3 Fidelity Growth Portfolio                 | B | 0.87% | 2.69% | 0.30 | 0.35%  | 0.61 | 0.8682 | 0.7901 | 0.8282 | -0.1619 | 5.7% | 17.7%  | 8.1%  | 10.5% | 2.46 |
| 4 Fidelity Global Growth Portfolio          | B | 0.91% | 2.92% | 0.29 | 0.37%  | 0.64 | 0.8389 | 0.8094 | 0.8533 | -0.1761 | 6.0% | 19.6%  | 8.7%  | 11.0% | 2.47 |
| 5 Marquis Growth Portfolio                  | B | 0.85% | 2.86% | 0.28 | 0.30%  | 0.66 | 0.8847 | 0.7401 | 0.8143 | -0.2709 | 6.6% | 20.6%  | 6.8%  | 10.2% | 2.56 |
| 6 TD Advantage Growth Portfolio             | B | 0.63% | 2.17% | 0.26 | 0.26%  | 0.43 | 0.8942 | 0.8057 | 0.8131 | -0.3168 | 6.2% | 16.9%  | 7.0%  |       | 2.28 |
| 7 TD Mgd Index Aggressive Growth Portfolio  | B | 0.69% | 2.65% | 0.24 | 0.22%  | 0.56 | 0.8152 | 0.8368 | 0.8807 | -0.1278 | 6.3% | 17.3%  | 6.6%  | 6.8%  | 1.64 |
| 8 Distinction Growth Portfolio              | B | 0.66% | 2.63% | 0.23 | 0.13%  | 0.63 | 0.9155 | 0.7082 | 0.8056 | -0.2778 | 5.2% | 17.0%  | 5.6%  | 7.8%  | 3.29 |
| 9 SEI Growth 80/20 Fund Class - P           | B | 0.65% | 2.69% | 0.22 | 0.13%  | 0.61 | 0.8720 | 0.8173 | 0.8438 | -0.1870 | 6.3% | 16.3%  | 5.8%  | 7.6%  | 2.57 |
| 10 Dynamic Diversified Real Asset Fund      | B | 0.87% | 3.80% | 0.21 | -0.02% | 1.27 | 0.6975 | 0.1446 | 0.2800 | 0.0814  | 3.4% | -12.3% | -4.1% | 10.1% | 2.47 |
| 11 BMO SelectClass Growth Portfolio         | C | 0.78% | 2.17% | 0.33 | 0.37%  | 0.49 | 0.8735 | 0.7739 | 0.8162 | -0.0868 | 4.6% | 13.2%  | 6.5%  |       | 2.58 |

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|---|--------|------------------------|----------------------------|--------------|--------------|-------------|---------------|---------------|---------------|-------------------|-------------|--------------|-------------|-------------|-------------|
|   |        |                        |                            |              |              |             | TSX           | S&P 500       | MSCI EAFE     | DEX Universe Bond | 3 Month     | 1 Year       | 3 Year      | 5 Year      | MER         |
| 12 Fidelity Global Balanced Portfolio                   | C      | 0.74%                  | 2.28%                      | 0.30         | 0.32%        | 0.50        | 0.8453        | 0.7634        | 0.8566        | -0.0912           | 4.4%        | 12.1%        | 6.1%        | 8.9%        | 2.39        |
| 13 CI Portfolio Series Balanced Growth Fund Class A     | C      | 0.73%                  | 2.33%                      | 0.29         | 0.30%        | 0.51        | 0.8453        | 0.8214        | 0.8639        | -0.2141           | 5.5%        | 17.7%        | 7.6%        | 8.8%        | 2.46        |
| 14 CI Portfolio Series Growth Fund Class A              | C      | 0.76%                  | 2.60%                      | 0.27         | 0.28%        | 0.57        | 0.8414        | 0.8253        | 0.8609        | -0.2392           | 6.2%        | 20.4%        | 8.3%        | 9.1%        | 2.47        |
| 15 BMO FundSelect Growth Portfolio                      | C      | 0.73%                  | 2.52%                      | 0.26         | 0.28%        | 0.52        | 0.7996        | 0.7936        | 0.8667        | -0.0868           | 5.6%        | 16.8%        | 6.5%        | 8.7%        | 2.66        |
| 16 TD Mgd Aggressive Growth Portfolio                   | C      | 0.72%                  | 2.74%                      | 0.24         | 0.23%        | 0.58        | 0.8168        | 0.8339        | 0.8801        | -0.1551           | 6.5%        | 20.0%        | 6.9%        | 8.5%        | 2.52        |
| 17 Quotential Growth Portfolio Series A C\$             | C      | 0.74%                  | 2.82%                      | 0.24         | 0.20%        | 0.64        | 0.8708        | 0.7476        | 0.8397        | -0.2456           | 7.2%        | 18.0%        | 5.6%        | 8.7%        | 2.50        |
| 18 Distinction Bold Portfolio                           | C      | 0.68%                  | 2.99%                      | 0.21         | 0.09%        | 0.70        | 0.9002        | 0.7223        | 0.8212        | -0.3011           | 5.8%        | 19.7%        | 6.0%        | 7.9%        | 3.46        |
| 19 CC&L Balanced Growth Portfolio                       | D      | 0.61%                  | 2.10%                      | 0.26         | 0.00%        | 0.86        | 0.8973        | 0.7668        | 0.8183        | -0.1563           | 5.1%        | 11.2%        | 5.2%        | 7.3%        | 2.14        |
| 20 AGF Elements Growth Portfolio                        | D      | 0.62%                  | 2.44%                      | 0.23         | 0.15%        | 0.56        | 0.8781        | 0.7592        | 0.8394        | -0.1276           | 6.1%        | 13.6%        | 4.6%        | 7.4%        | 2.35        |
| 21 SEI Growth 70/30 Class P                             | D      | 0.59%                  | 2.35%                      | 0.22         | 0.14%        | 0.53        | 0.8713        | 0.8130        | 0.8376        | -0.1431           | 5.7%        | 12.8%        | 4.8%        | 7.0%        | 2.53        |
| 22 Invesco Intactive Growth Portfolio Series A          | D      | 0.60%                  | 2.58%                      | 0.21         | 0.15%        | 0.54        | 0.8037        | 0.7884        | 0.8412        | -0.1355           | 4.3%        | 9.7%         | 5.6%        | 7.0%        | 2.30        |
| 23 BMO Matchmaker Strategic Growth Portfolio            | F      | 0.69%                  | 2.35%                      | 0.27         | 0.25%        | 0.53        | 0.8609        | 0.7981        | 0.7993        | -0.1154           | 5.0%        | 15.5%        | 7.3%        | 8.3%        | 0.00        |
| 24 Renaissance Optimal Inflation Opportunities Portfoli | TBD    | 0.72%                  | 1.81%                      | 0.36         | 0.53%        | 0.22        | 0.7374        | 0.4360        | 0.8028        | 0.0390            | 4.8%        | 11.2%        |             |             | 2.42        |
| <b>Category Average</b>                                 |        | <b>0.72%</b>           | <b>2.54%</b>               | <b>0.26</b>  | <b>0.23%</b> | <b>0.60</b> | <b>0.8466</b> | <b>0.7424</b> | <b>0.8132</b> | <b>-0.1611</b>    | <b>5.5%</b> | <b>14.6%</b> | <b>6.1%</b> | <b>8.5%</b> | <b>2.40</b> |

## Aggressive Growth Portfolios

Typical Asset Mix: 0% - 20% Fixed Income / 80% - 100% Equity

|   |   |              |              |             |               |             |               |               |               |                |             |              |             |             |             |
|---|---|--------------|--------------|-------------|---------------|-------------|---------------|---------------|---------------|----------------|-------------|--------------|-------------|-------------|-------------|
| 1 BMO SelectClass Aggressive Growth Portfolio       | B | 0.92%        | 2.94%        | 0.29        | 0.23%         | 0.76        | 0.8693        | 0.7767        | 0.8204        | -0.1744        | 5.2%        | 18.0%        | 7.8%        |             | 2.69        |
| 2 TD U.S. Equity Portfolio                          | B | 1.02%        | 3.50%        | 0.27        | 0.01%         | 1.02        | 0.5940        | 0.9699        | 0.7543        | -0.2203        | 8.9%        | 35.9%        | 16.4%       | 12.1%       | 2.55        |
| 3 Quotential Maximum Growth Portfolio Series A C\$  | B | 0.83%        | 3.30%        | 0.23        | 0.05%         | 0.87        | 0.8652        | 0.7726        | 0.8368        | -0.2809        | 8.6%        | 22.1%        | 6.5%        | 9.8%        | 2.68        |
| 4 CI Portfolio Series Maximum Growth Fund Class A   | B | 0.80%        | 3.16%        | 0.23        | 0.03%         | 0.86        | 0.8553        | 0.8168        | 0.8415        | -0.2847        | 7.0%        | 24.1%        | 9.0%        | 9.4%        | 2.45        |
| 5 Marquis Equity Portfolio                          | C | 0.93%        | 3.61%        | 0.24        | 0.09%         | 0.93        | 0.8758        | 0.7456        | 0.8127        | -0.3162        | 7.8%        | 25.8%        | 7.5%        | 10.9%       | 2.74        |
| 6 Quotential Canadian Growth Portfolio              | C | 0.84%        | 3.81%        | 0.20        | 0.04%         | 0.94        | 0.9524        | 0.5726        | 0.6371        | -0.3515        | 5.8%        | 10.4%        | 4.1%        | 9.6%        | 2.76        |
| 7 BMO FundSelect Aggressive Growth Portfolio        | D | 0.74%        | 2.91%        | 0.23        | 0.01%         | 0.81        | 0.8325        | 0.8318        | 0.8710        | -0.1798        | 7.1%        | 21.7%        | 7.6%        | 8.7%        | 2.83        |
| 8 Quotential Global Growth Portfolio Series A C\$   | D | 0.79%        | 3.19%        | 0.23        | -0.04%        | 0.92        | 0.7167        | 0.8446        | 0.9283        | -0.1732        | 8.4%        | 26.3%        | 8.0%        | 9.2%        | 2.68        |
| 9 TD Mgd Max Equity Growth Portfolio                | D | 0.74%        | 3.39%        | 0.20        | -0.11%        | 0.95        | 0.8209        | 0.8390        | 0.8718        | -0.2059        | 7.4%        | 23.6%        | 7.3%        | 8.5%        | 2.67        |
| 10 SEI Global Growth 100 Fund Class - P             | D | 0.70%        | 3.31%        | 0.19        | -0.16%        | 0.95        | 0.7910        | 0.8713        | 0.8881        | -0.2230        | 7.7%        | 24.6%        | 7.9%        | 8.0%        | 2.60        |
| 11 BMO Matchmaker Aggressive Growth Portfolio       | F | 0.79%        | 3.05%        | 0.24        | 0.06%         | 0.80        | 0.8579        | 0.8002        | 0.8092        | -0.2040        | 6.0%        | 20.4%        | 7.9%        | 9.3%        | 0.00        |
| 12 TD Advantage Aggressive Growth Portfolio         | F | 0.67%        | 2.75%        | 0.22        | 0.12%         | 0.61        | 0.9030        | 0.8167        | 0.8041        | -0.3784        | 7.4%        | 20.8%        | 7.7%        |             | 2.26        |
| 13 Invesco Intactive Maximum Growth Portfolio Ser A | F | 0.69%        | 3.21%        | 0.19        | -0.11%        | 0.88        | 0.8060        | 0.8190        | 0.8600        | -0.2306        | 5.6%        | 17.7%        | 7.2%        | 7.9%        | 2.35        |
| 14 TD Mgd Index Max Eqty Growth Portfolio           | F | 0.69%        | 3.29%        | 0.19        | -0.17%        | 0.95        | 0.7890        | 0.8731        | 0.9017        | -0.1496        | 7.9%        | 22.5%        | 8.5%        | 7.9%        | 1.69        |
| 15 AGF Elements Global Portfolio                    | F | 0.61%        | 3.29%        | 0.17        | -0.21%        | 0.91        | 0.8430        | 0.8154        | 0.8877        | -0.1896        | 7.5%        | 18.3%        | 4.9%        | 6.9%        | 2.52        |
| <b>Category Average</b>                             |   | <b>0.78%</b> | <b>3.25%</b> | <b>0.22</b> | <b>-0.01%</b> | <b>0.88</b> | <b>0.8248</b> | <b>0.8110</b> | <b>0.8350</b> | <b>-0.2375</b> | <b>7.2%</b> | <b>22.1%</b> | <b>7.9%</b> | <b>9.1%</b> | <b>2.36</b> |

# Paterson & Associates—Monthly WRAP Fund Report

## Methodology & Ratings Definitions

October 2013

### Methodology:

Fund Ratings which are highlighted in Green indicate an upgraded rating from the previous month. Fund Ratings highlighted in Red indicate a downgraded rating from the previous month.

The period under review is the most recent 60 month period, or the inception date of the fund, whichever is shorter.

To determine our rankings, fund returns are analyzed both on an absolute and a relative basis. We study such factors as the average return, the average relative return, the average monthly volatility, the average relative volatility, the risk adjusted return, expected future returns, and the greatest upside and downside movements in the past 60 months. We then put these quantitative factors into our proprietary model which ranks the funds based on our criteria. We combine this quantitative ranking with qualitative factors to determine a fund's final monthly ranking.

Only funds with greater than 36 months of data are eligible to receive a rating. We do not generate a rating on Fixed Income Funds.

### Ranking Definitions:

Effective January 1, 2011, we switched to a letter grade rating system. A brief explanation of our ratings follows:

**F** - Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on either a net of fees or gross of fees basis. The Fund will also have an expected return which is lower than its benchmark. A fund rated F may still have a place within a portfolio for risk reduction purposes, depending on individual circumstances.

**D** - Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on a net of fees basis. It did generate excess return on a gross of fees basis.

**C** - A fund which is rated a **C** added some level of value to the benchmark. However, the consistency in returns and the consistency with which the fund beat the benchmark is lacking.

**B** - A fund that is rated a **B** has a strong track record of steady returns and has consistently added value to the benchmark.

**A** - A fund rated **A** has delivered stellar risk adjusted returns for the period under review.

# Paterson & Associates—Monthly WRAP Fund Report

## Disclaimer

October 2013

Information is from sources believed to be reliable. Every effort is made to ensure its accuracy, however, we cannot be responsible for inaccuracies or omissions in any of the data.

Information used in this analysis is historic in nature. Past performance is no guarantee of future performance.

Monthly Standard Deviation is the most recent 60 month historical standard deviation of returns.

Sharpe Ratio is a measure of risk adjusted returns. The higher the ratio, the better the manager has been at delivering more return for less risk.

Alpha represents the excess return which the manager has been able to deliver over and above the applicable benchmark.

Beta represents the volatility of the fund relative to its applicable benchmark. A beta of one means that there is a level of volatility equal that of the benchmark. A beta in excess of one indicates that the volatility is greater than the benchmark, while a beta of less than one indicates that volatility is less than the benchmark.

Correlation measures the similarity in return patterns between the fund and a benchmark. The correlation will range between  $-1$  and  $+1$ . A correlation close to  $+1$  indicates that the fund and the index have very similar return patterns. A correlation close to  $-1$  indicates that the returns are almost opposite, while a correlation close to zero indicates no relationship.

Historic returns are calculated using the monthly return data in our database. Slight variations in return results will be attributable to decimal rounding and number truncation. Past performance does not guarantee future performance.

This publication does not constitute an offer to sell or the solicitation of an offer to buy any securities. The information provided in this publication is not intended to constitute legal, accounting, financial, tax or investment advice. Many factors unknown to us may affect the applicability of any statement or comment found in this report to your particular circumstances. Those seeking specific investment advice should consider a qualified investment professional.

## About Us:

Paterson & Associates is an independent consulting firm specializing in providing research and due diligence on a number of different investment products including mutual funds, hedge funds and other exempt market products. In addition Paterson & Associates offers fully customized portfolio optimization solutions to independent financial planners.

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