Paterson & Associates

September 2013

Recommended List of Investment Funds

Prepared November 1, 2013

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Paterson & Associates

Table of Contents September 2013

Methodology & Notes	3
Disclaimer	4
Recommended List of Funds	5
Model Portfolios	8
Fixed Income Fund Profiles	9
Canadian Equity Fund Profiles	16
US Equity Fund Profiles	25
Global / International Fund Profiles	35
Specialty / Sector Fund Profiles	44
Balanced Fund Profiles	52
Income Fund Profiles	57
Low Cost / Passive Index Funds	62

Paterson & Associates—Recommended List of Investment Funds

Methodology & Ratings Definitions

September 2013

Methodology:

Fund Ratings highlighted in Green indicate an upgrade from the previous report. Fund Ratings highlighted in Red indicate an downgrade from the previous report.

The period under review is the most recent 60 month period, or the inception date of the fund, whichever is shorter.

To determine our rankings, fund returns are analyzed, both on an absolute and a relative basis. We study such factors as the average return, the average relative return, the average monthly volatility, the average relative volatility, the risk adjusted return, expected future returns, and the greatest up and down returns in the past 60 months. We then put these quantitative factors into our proprietary model which ranks the funds based on our criteria. We combine this quantitative ranking with qualitative factors to determine a fund's final monthly ranking. We then undertake a detailed qualitative review of each of the funds for consideration on the Recommended List.

Only funds with greater than 36 months of data are eligible to included in our Recommended List.

Ranking Definitions:

Effective January 1, 2011, we switched to a letter grade rating system. A brief explanation of our ratings follows:

- F Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on either a net of fees or gross of fees basis. The Fund will also have an expected return which is lower than its benchmark. A fund rated F may still have a place within a portfolio for risk reduction purposes, depending on individual circumstances.
- **D** Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on a net of fees basis. It did generate excess return on a gross of fees basis.
- C A fund which is rated a C added some level of value to the benchmark. However, the consistency in returns and the consistency with which the fund beat the benchmark is lacking.
- B A fund that is rated a B has a strong track record of steady returns and has consistently added value to the benchmark.
- A A fund rated A has delivered stellar risk adjusted returns for the period under review.

Paterson & Associates—Recommended List of Investment Funds

Disclaimer September 2013

Information is from sources believed to be reliable. Every effort is made to ensure its accuracy, however, we cannot be responsible for inaccuracies or omissions in any of the data.

Information used in this analysis is historic in nature. Past performance is no guarantee of future performance.

Monthly Standard Deviation is the most recent 60 month historical standard deviation of returns.

Sharpe Ratio is a measure of risk adjusted returns. The higher the ratio, the better the manager has been at delivering more return for less risk.

Alpha represents the excess return which the manager has been able to deliver over and above the applicable benchmark.

Beta represents the volatility of the fund relative to its applicable benchmark. A beta of one means that there is a level of volatility equal that of the benchmark. A beta in excess of one indicates that the volatility is greater than the benchmark, while a beta of less than one indicates that volatility is less than the benchmark.

Correlation measures the similarity in return patterns between the fund and a benchmark. The correlation will range between -1 and +1. A correlation close to +1 indicates that the fund and the index have very similar return patters. A correlation close to -1 indicates that the returns are almost opposite, while a correlation close to zero indicates no relationship.

Historic returns are calculated using the monthly return data in our database. Slight variations in return results will be attributable to decimal rounding and number truncation.

This is not a solicitation from Paterson & Associates to sell mutual funds or any financial product. For additional information, please contact your advisor or refer to the important information found in the mutual fund prospectus. - All Information is for Broker Use Only

About Us:

D. A. Paterson and Associates Inc. is an independent consulting firm specializing in Asset Allocation and Mutual Fund Research. We are not affiliated with any Mutual Fund Company, Mutual Fund Distributor or any other firm. Our Asset Allocation models are based on the Nobel Prize winning techniques developed by Harry Markowitz.

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Paterson & Associates - Recommended List of Funds

September 2013

Back to Contents			Ret	urns						Correl			
	Quantitative					Sharpe					MSCI		
Name	Rating	3 Month	1 Year	3 Year	5 Year	Ratio	Alpha	Beta	TSX	S&P 500	EAFE	SCMU	MER
Fixed Income - Core		_											
PH&N Short Term Bond & Mortgage	Not Rated	0.6%	1.2%	2.1%	4.1%	0.58	0.18%	0.34	-0.2254	-0.1815	-0.0048	0.7496	0.60
2 PH&N Bond Fund	Not Rated	0.1%	-1.3%	3.1%	6.0%	0.45	0.09%	0.87	-0.0452	-0.0776	0.0760	0.9590	0.61
3 TD Canadian Core Plus Bond	Not Rated	0.0%	-1.4%	3.3%	5.9%	0.39	0.12%	0.79	0.2840	0.0918	0.3059	0.7643	1.51
4 Dynamic Advantage Bond Fund	Not Rated	0.0%	-0.3%	3.4%	5.2%	0.39	0.20%	0.49	0.4812	0.2775	0.4439	0.5433	1.57
Fixed Income - Specialty		_											
1 RBC Global Corporate Bond	Not Rated	0.9%	-0.3%	3.8%	7.0%	0.46	0.25%	0.69	0.2260	0.0758	0.3760	0.6478	1.75
2 Manulife Strategic Income Fund	Not Rated	-1.0%	3.3%	4.1%	8.4%	0.33	0.58%	0.25	-0.1891	0.2486	0.2625	0.1357	2.10
Canadian Equity - Core		_											
Fidelity Canadian Large Cap Fund	А	5.1%	31.0%	17.1%	12.8%	0.27	0.72%	0.75	0.8798	0.6931	0.6609	-0.1572	2.46
2 RBC North American Value Fund	В	4.2%	17.0%	9.9%	8.7%	0.20	0.40%	0.72	0.9341	0.7493	0.7570	-0.2161	2.11
3 IA Clarington Canadian Conservative Equity Fund	С	3.3%	5.4%	5.4%	6.1%	0.17	0.26%	0.57	0.9028	0.5873	0.6068	-0.2601	2.49
4 Signature Select Canadian Fund	С	5.1%	12.6%	6.1%	5.6%	0.12	0.13%	0.81	0.9394	0.7050	0.7673	-0.2393	2.44
5 Harbour Fund	С	3.0%	6.6%	5.0%	3.8%	0.08	-0.03%	0.86	0.9349	0.6564	0.7121	-0.2107	2.44
Canadian Equity - Small Cap		_											
Sentry Small Cap Income Fund	А	8.0%	26.9%	19.0%	17.8%	0.38	1.13%	0.63	0.7767	0.6317	0.6620	-0.1947	2.77
2 CI Can-Am Small Cap Corporate Class	Α	4.9%	26.2%	12.8%	11.1%	0.27	0.66%	0.54	0.7740	0.7274	0.7459	-0.2722	2.42
3 Trimark Canadian Small Companies Fund	В	4.7%	23.7%	16.1%	13.3%	0.22	0.79%	0.80	0.6938	0.7228	0.6990	-0.3434	2.70
US Equity - Core		_											
1 TD U.S. Blue Chip - NEW	В	9.0%	27.6%	16.6%	10.4%	0.23	0.14%	0.95	0.6012	0.8893	0.6995	-0.2231	2.55
2 Mackenzie U.S. Large Cap Class	В	6.0%	24.6%	15.4%	8.6%	0.20	0.00%	0.93	0.5124	0.9361	0.6865	-0.2732	2.61
3 Trimark U.S. Companies Fund	С	5.5%	24.7%	15.4%	9.0%	0.19	-0.07%	1.08	0.5867	0.9441	0.6960	-0.2030	2.98
4 RBC O'Shaughnessy U.S. Value Fund	С	9.7%	33.1%	18.9%	9.6%	0.15	-0.11%	1.33	0.7983	0.7501	0.7790	-0.0763	1.56
5 Franklin U.S. Rising Dividends	D	3.4%	25.5%	12.8%	7.8%	0.20	0.02%	0.82	0.3248	0.9049	0.5905	0.0167	2.55
6 CI American Value Fund	UNDER REVIEW	3.1%	24.8%	12.3%	6.5%	0.16	-0.14%	0.89	0.5985	0.9546	0.7916	-0.2091	2.43

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Paterson & Associates - Recommended List of Funds

September 2013

Back to Contents			Reti	urns						Correla			
Name	Quantitative Rating	3 Month	1 Year	3 Year	5 Year	Sharpe Ratio	Alpha	Beta	TSX	S&P 500	MSCI EAFE	SCMU	MER
US Small and Mid Cap Equity							•					-	
		_											
1 Fidelity Small Cap America	Α	9.4%	35.4%	25.6%	15.9%	0.28	0.42%	1.16	0.7124	0.8457	0.6465	-0.2006	2.54
2 Trimark U.S. Small Companies Class	А	5.0%	26.2%	19.1%	15.8%	0.27	0.43%	1.14	0.5855	0.8006	0.6664	-0.2153	2.93
3 TD U.S. Mid - Cap Growth Fund	В	7.8%	32.9%	15.8%	12.2%	0.24	0.20%	1.06	0.6798	0.8687	0.7038	-0.1849	2.55
Global / International Equity - Cor	е	_											
Mac Ivy Foreign Equity Fund	С	5.1%	25.0%	11.0%	7.9%	0.25	0.32%	0.50	0.2228	0.7694	0.6230	0.0261	2.60
2 Mutual Global Discovery Fund	С	5.3%	21.9%	10.0%	6.9%	0.17	0.09%	0.75	0.7227	0.7118	0.8341	-0.2508	2.64
3 Invesco International Growth Class	С	8.7%	23.0%	8.5%	6.6%	0.15	0.14%	0.78	0.6780	0.7296	0.9397	0.0014	2.92
4 Trimark Fund	D	3.8%	21.1%	12.3%	6.0%	0.14	-0.07%	0.90	0.5588	0.8455	0.8377	0.0772	1.73
5 Renaissance Global Markets Fund	UNDER REVIEW	2.4%	16.3%	7.7%	5.4%	0.12	-0.07%	0.84	0.8031	0.7133	0.7893	-0.0968	2.68
Global Small/Mid Cap Equity		_											
Trimark Global Endeavour	В	6.1%	22.3%	14.2%	13.7%	0.22	0.35%	1.26	0.6432	0.7295	0.8086	-0.0007	2.67
2 CI Global Small Companies Fund Class	В	7.7%	30.3%	11.6%	9.1%	0.20	0.14%	0.95	0.6568	0.8390	0.8354	-0.2056	2.45
3 Brandes Global Small Cap - NEW	В	7.8%	34.9%	15.1%	13.0%	0.18	0.17%	1.56	0.7188	0.7243	0.8108	-0.0484	2.70
Specialty / Sector Funds		_											
Cl Global Health Sciences Corporate Class	A	12.4%	49.4%	26.3%	17.2%	0.30	0.67%	0.96	0.5192	0.7141	0.7020	-0.0013	2.45
2 BMO Asian Growth & Income Fund	В	-0.9%	11.2%	5.4%	8.7%	0.21	0.43%	0.55	0.6867	0.4603	0.7114	0.2122	2.85
3 Dynamic Power Global Growth Class	В	21.6%	30.7%	10.8%	10.9%	0.18	0.27%	1.09	0.6875	0.6456	0.6341	-0.1824	2.52
4 Brandes Emerging Markets	В	7.1%	12.7%	-0.2%	9.9%	0.15	0.30%	1.12	0.7625	0.5857	0.8058	-0.0310	2.70
5 Dynamic Global Real Estate Fund	С	-2.3%	-0.2%	7.2%	6.5%	0.14	0.27%	0.69	0.7979	0.5564	0.6786	0.0574	2.47
6 CI Signature Global Resource Fund	D	7.3%	-1.4%	-1.5%	1.8%	0.04	-0.24%	1.08	0.9142	0.4162	0.5243	-0.2061	2.41
7 AGF Emerging Markets Fund	UNDER REVIEW	-1.7%	-3.1%	-3.3%	7.4%	0.13	0.22%	0.85	0.7661	0.4822	0.7041	0.1325	3.11

Paterson & Associates - Recommended List of Funds

September 2013

S&P 500	MSCI EAFE	SCMU	MER
	EAFE	SCMU	MER
0.5405			
0.5405			
0.5405	0.6723	-0.0243	1.60
0.5387	0.6260	-0.0415	2.27
0.5596	0.6624	-0.0258	2.40
0.7017	0.7738	-0.1407	2.43
-0.2500	-0.1200	0.4220	1.82
0.6137	0.7053	-0.1412	1.10
0.6394	0.6609	-0.2022	2.70
0.5257	0.5955	-0.0956	2.37
-0.1293	-0.0133	0.9984	0.83
0.5631	0.6184	-0.1819	0.89
0.9954	0.7655	-0.1091	0.55
0.7529	0.9774	0.0170	1.38
	-0.2500 0.6137 0.6394 0.5257 -0.1293 0.5631 0.9954	0.5387	0.5387 0.6260 -0.0415 0.5596 0.6624 -0.0258 0.7017 0.7738 -0.1407 -0.2500 -0.1200 0.4220 0.6137 0.7053 -0.1412 0.6394 0.6609 -0.2022 0.5257 0.5955 -0.0956 -0.1293 -0.0133 0.9984 0.5631 0.6184 -0.1819 0.9954 0.7655 -0.1091

Model Portfolios

To assist in the portfolio construction process, we have created a series of model portfolios. The asset mixes were created using our proprietary Portfolio Optimization Model which strives to create an asset mix which delivers the highest level of expected return for each level of expected risk. Our asset mixes are outlined below:

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Fixed Income (Total)	70% to 100%	50% to 70%	40% to 50%	20% to 40%	0% to 20%
Core Fixed Income	50%	30%	20%	10%	0%
Specialty Fixed Income	20%	20%	20%	10%	0%
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%
Canadian Equity (Total)	0% to 5%%	0% to 5%	5% to 10%	10% to 20%	20% to 25%
Large Cap	5%	5%	10%	20%	15%
Small / Mid Cap	0%	0%	0%	0%	7.5%
US Equity (Total)	0% to 5%%	5% to 10%	5% to 10%	10% to 20%	20% to 30%
Large Cap	5%	10%	10%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	10%
Global / Int'l Equity (Total)	0% to 15%%	15% to 20%	15% to 20%	15% to 20%	15% to 20%
Large Cap	15%	20%	20%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	0%
Specialty / Sector (Total)	0% to 5%%	0% to 5%	5% to 10%	5% to 10%	10% to 20%
Healthcare	5%	5%	7.5%	7.5%	7.5%
Real Estate	0%	0%	0%	0%	5%
Resources	0%	0%	2.5%	2.5%	5%
Emerging Markets	0%	0%	0%	0%	0%
Science & Tech.	0%	0%	0%	0%	0%
Aggressive / Tactical	0%	0%	0%	0%	0%

Fixed Income Funds

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
DEX Universe Bond Index	0.5%	0.1%	-1.3%	3.6%	5.6%	5.2%

Funds

The Fixed Income Category is broken down into two sub categories; Core Fixed Income and Specialty Fixed Income. The Core Fixed Income Group is made up solely of traditional bond funds. These funds will generally be funds that have posted performance numbers which are comparable to their respective index with a comparable or lower level of portfolio volatility, and will also tend to be fairly low in cost. Core Fixed Income Funds are used in a portfolio mainly to preserve capital and earn a very modest level of return over the long term for investors. The more Conservative an investor, the higher their exposure to Core Fixed Income Funds.

The Specialty Fixed Income Group includes a wide range of Fixed Income Categories including High Yield Fixed Income, Inflation Protected Fixed Income, Global Fixed Income as well as other specialty products. Funds on our recommended list in this category will typically be the top performing fund, on a risk adjusted basis in the category. Specialty Fixed Income Funds are used in a portfolio to help preserve capital, but also to provide a modest level of return for investors over the long term. Depending on the circumstances, investors may consider using the specialty funds to take advantages of anomalies in the marketplace.

Additions and Deletions

There were no additions or deletions during the quarter

Fixed Income Commentary and Outlook

- Bond yields continued to move higher during the quarter in reaction to Ben Bernanke's May comments about the Fed slowing the pace of its massive bond buying program.
- In the U.S., the yield on the benchmark ten-year Treasury bond flirted with the 3% level. However, at the September meeting of the FOMC, they surprised most and did not implement any slowdown in their bond purchases.
- Adding to the uncertainty was the U.S. government's budget standoff.
- This brought yields down, with the ten year closing the quarter out at 2.64%, only marginally higher than where it started the quarter.
- Any tapering is dependent on inflation and employment levels being reached. While the U.S. economy is growing and creating some jobs, it is not growing at a pace that is creating meaningful jobs or any inflationary pressures. Further, the budget compromise that was reached in October doesn't solve any of the underlying issues, but rather pushes the solution into the new year. There will no doubt be another round of tumultuous negotiations.
- Under this environment, I believe that it will be a number of months before any tapering is implemented by the Fed and it could be years before any rate rise.
- I expect that we will continue to see higher than normal levels of volatility in the bond markets. I favour corporates, and short-term bonds.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Fixed Income (Total)	70% to 100%	50% to 70%	40% to 50%	20% to 40%	0% to 20%
Core Fixed Income	50%	30%	20%	10%	0%
Specialty Fixed Income	20%	20%	20%	10%	0%

PH&N Short Term Bond & Mortgage

Fund Codes	
Front End	PHN 6250
DSC	PHN 4250
Min Purchase	\$500

Investment Objective

The fundamental investment objectives of the Fund are to provide relatively high yields and stability of capital by investing primarily in a well-diversified portfolio of short-term fixed-income securities issued by Canadian governments and corporations, and first mortgages on property located in Canada in accordance with National Policy Statement No. 29 of the Canadian Securities Administrators.

Strategy

To achieve the Fund's investment objectives, they invest in high-quality Canadian corporate bonds, government bonds and up to 40% of the Fund's net assets in conventional first mortgages and mortgages guaranteed under the National Housing Act (Canada). In addition, we may also invest in asset backed commercial paper.

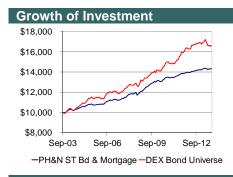
Analysis

- Volatility in the fixed income markets will remain high from here on in. This fund is a great way to shorten the duration of your fixed income holdings to mitigate volatility.
- Invests in a mix of gov. & corp. bonds with less than a five year term to maturity.
- The duration is 2.5 years, much shorter than the DEX Bond Universe.
- While this is a less risky alternative to a traditional bond fund, it is not immune to losses like it experienced in May & June.
- The biggest competitor to this would be the TD Short Term Bond Fund. I like this one over it because it has a lower MER, a shorter duration, and a higher yield to maturity. Still, the TD offering is also solid.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.3%	0.6%	1.2%	2.1%	4.1%	3.7%
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	5.2%
Quartile	1	1	1	1	1	1

Fund Facts		
Fund Sponsor	PH&N Inv	estment Mgmt
Fund Manager	PH&N Fixed	Income Team
Inception Date	Dece	ember 31, 1993
Total Assets	\$3	3,642.31 Million
Management Fee / MER	1.00%	0.60%
Risk Rating		Low
Objective		Income
Time Horizon		Short

Portfolio Characteri	stics			
	Monthly	Annualized		
Average Deturn	0.240/	4 4 4 0 /		
Average Return Standard Deviation	0.34% 0.47%	4.14% 1.62%		
Sharpe Ratio	0.58	2.06		
Alpha (5 Year)	0	.18%		
Beta (5 Year)	0.34			
Worst Drawdown	-2.21% (Sep 08 to Jun 09)			
Time to Recover	4 N	∕lonths		

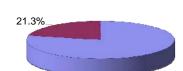


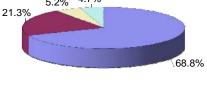




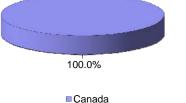


Geographic Breakdown











78.7%

PH&N Bond

Fund Codes	
Front End	PHN 6110
DSC	PHN 4110 (Low
	Load)
Min Purchase	\$1,000

Investment Objective

The fundamental investment objectives of the fund are to provide relatively high yields and stability of capital by investing primarily in a well-diversified portfolio of fixed income securities issued by Canadian governments and corporations.

Strategy

To achieve the fund's investment objectives, the manager will invest in high quality Canadian corporate bonds and government bonds issued in Canadian or U.S. dollars. The average term to maturity of the portfolio is managed within strict guidelines, typically between seven and twelve years. In addition to the standard investment restrictions imposed by securities legislation, the value of any one investment at month-end must not exceed 15% of the fund's net assets at market value.

Analysis

- This remains one of my favourites in the fixed income category.
- It remains defensively positioned, with a duration of 6.5 years, slightly below the benchmark. This means it should hold up slightly better when rates rise.
- It holds about 42% in corporates, which is slightly above the benchmark. This explains the slightly higher yield to maturity offered by the fund.
- If possible, buy the Series D or F units for the lower management fee, which helps make it a very competitive offering. If you can't access either series, look to TD or Dynamic as alternatives.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.6%	0.1%	-1.3%	3.1%	6.0%	5.0%
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	5.2%
Quartile	1	1	1	1	1	1

Fund Facts		
Fund Sponsor	PH&N Inv	estment Mgmt
Fund Manager	PH&N Fixed	Income Team
		(Dec 70)
Inception Date	Nove	mber 30, 1970
Total Assets	\$3	,131.19 Million
Management Fee / MER	0.50%	0.61%
Risk Rating		Low
Objective		Income
Time Horizon		Short

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.49%	6.01%			
Standard Deviation	0.94%	3.26%			
Sharpe Ratio	0.45	1.60			
Alpha (5 Year)	0	.09%			
Beta (5 Year)	(0.87			
Worst Drawdown	-4.26% (Se	p 08 to Mar 09)			
Time to Recover	7 N	/lonths			







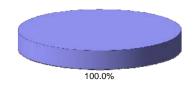
Asset Mix

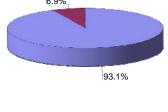
Geographic Breakdown



Fixed Income







■ Cash

Canada

TD Canadian Core Plus Bond Fund

Fund Codes	
Front End	TDB 695
DSC	TDB 696
Min Purchase	\$500

Investment Objective

The fundamental investment objective is to seek to earn a high rate of interest income by investing primarily in Canadian dollardenominated, investment-grade debt instruments. The Fund may, from time to time. also seek added value from non-Canadian and/or non-investment-grade debt instruments to enhance total return.

Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by focusing on bonds denominated in Canadian dollars, which may include debt obligations of, or guaranteed by, Canadian federal, provincial or municipal governments, Canadian corporations, or foreign issuers (Maple bonds).

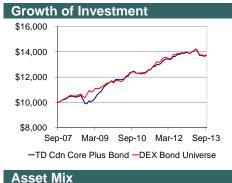
Analysis

- This fund is about 70% of TD Canadian Bond Fund, with up to 30% invested in tactical investments.
- Tactical investments include global bonds. high yield, RRBs, & emerging mkt bonds.
- Portion allocated to the tactical sleeve is based on global macro economic analysis.
- Currently holds about 10% in high yield. Duration is slightly below the index, while offering a yield that is higher.
- Performance has been slightly higher than the TD Canadian Bond, holding up better in recent volatility. I expect this trend to continue for the near to medium term.
- It's a little more expensive, but I believe that the benefit from higher returns & better downside makes up for it.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.4%	0.0%	-1.4%	3.3%	5.9%	N/A
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	N/A
Quartile	2	2	1	1	1	N/A

Fund Facts		
Fund Sponsor	TD Asse	t Management
Fund Manager	Geoff W	/ilson (Sep 07)
Inception Date	Sept	ember 4, 2007
Total Assets	\$5	,821.57 Million
Management Fee / MER	1.21%	1.51%
Risk Rating		Low
Objective		Income
Time Horizon		Short

Portfolio Characteristics				
	Monthly	Annualized		
A	0.400/	5.040/		
Average Return	0.48%	5.94%		
Standard Deviation	1.08%	3.73%		
Sharpe Ratio	0.39	1.38		
Alpha (5 Year)	0	.12%		
Beta (5 Year)		0.79		
Worst Drawdown	-6.26% (Se	p 08 to Apr 09)		
Time to Recover	8 N	Months		

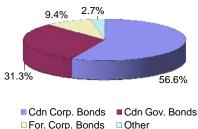


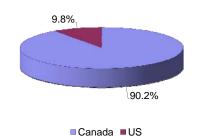


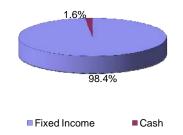
Geographic Breakdown



9.4%







Dynamic Advantage Bond Fund

Fund Codes	
Front End	DYN 258
DSC	DYN 688
Min Purchase	\$500

Investment Objective

Dynamic Advantage Bond Fund seeks to provide maximum income and capital returns from an actively managed diversified portfolio of primarily Canadian fixed-income securities.

Strategy

Using a disciplined approach to assist in managing risk, fixed income securities are actively traded to take advantage of movements in the level of bond yields, the shape of the yield curve and the level of both real yields and credit spreads. An active asset allocation strategy will be utilized based on the Manager's outlook for interest rates, the credit cycle and general economic conditions

Analysis

- Manager Michael McHugh places a tremendous amount of emphasis on managing downside risk. Because of that, I expect it to hold up better in periods of bond market volatility and rising rates.
- As expected, it held up better than many of its peers in the quarter, eking out a small gain.
- It has very modest exposure to government bonds, which helps to reduce its interest rate sensitivity.
- It holds 36% in corporate bonds, with about 22% exposure to high yield bonds.
- Combined, these factors lead me to believe that in a flat and rising rate environment, this fund will outperform.
- With the emphasis on downside protection, I would expect that it will lag both the TD and PH&N offerings should we see a rally in the bond market.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.1%	0.0%	-0.3%	3.4%	5.2%	4.2%
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	5.2%
Quartile	4	1	1	1	1	1

Fund Facts		
Fund Sponsor	D	ynamic Funds
Fund Manager	Michael M	lcHugh Jul 06)
Inception Date	Nove	ember 8, 2000
Total Assets	\$1,	,054.72 Million
Management Fee / MER	1.25%	1.57%
Risk Rating		Low
Objective		Income
Time Horizon		Short

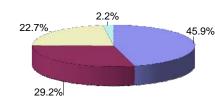
Portfolio Characteristics				
	Monthly	Annualized		
	0.4007	= 0.407		
Average Return	0.42%	5.21%		
Standard Deviation	0.94%	3.24%		
Sharpe Ratio	0.38	1.36		
Alpha (5 Year)	0	.20%		
Beta (5 Year)	(0.49		
Worst Drawdown	-7.80% (Sep 08 - Jun 09)			
Time to Recover	10	Months		





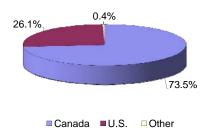
Geographic Breakdown





Asset Mix







RBC Global Corporate Bond Fund

Fund Codes	
Front End	RBF 753
DSC	RBF 853
Min Purchase	\$500

Investment Objective

To provide a high level of interest income with the potential for modest capital growth by investing primarily in global corporate bonds. The fund invests primarily in investment grade corporate debt securities from anywhere around the world. It may also invest in high yield debt securities and emerging market sovereign and corporate bonds.

Strategy

The portfolio manager invests primarily in investment grade debt securities rated BBB(-) and above by Standard & Poor's (or equivalent rating agency) from anywhere around the world; maintains a minimum portfolio average credit quality rating of BBB(-); employs a value-focused philosophy for corporate bonds, primarily investing in quality companies having stable to improving credit profiles which are undervalued given current market sentiment.

Analysis

- After disappointing performance in Q2, things turned around nicely in Q3, outpacing both the index and its peers.
- Portfolio quality remains high, with 80% in investment grade bonds. High yield and emerging market debt is capped at 30%. They are nowhere near that now.
- The portfolio's duration remains at 5.8 years, which is below the benchmark.
- I wouldn't use this as a core holding, but I do believe it can be a great addition to an otherwise well diversified portfolio.
- Using this to compliment a Canadian focused bond portfolio is likely to result in higher returns and lower volatility.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.9%	0.9%	-0.3%	3.8%	7.0%	N/A
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	N/A
Quartile	1	1	2	1	1	N/A

Fund Facts				
Fund Sponsor	RBC Global Asset			
	Management			
Fund Manager	Frank Gambino (Aug 04)			
	Marty Balch (Jun 09)			
Inception Date	August 23, 2004			
Total Assets	\$1,342.07 Million			
Management Fee / MER	1.50% 1.75%			
Risk Rating	Low			
Objective	Income			
Time Horizon	Medium to Long			

Portfolio Characteristics							
	Monthly	Annualized					
	0.570/	7.040/					
Average Return	0.57%	7.04%					
Standard Deviation	1.11%	3.84%					
Sharpe Ratio	0.45	1.62					
Alpha (5 Year)	0	.25%					
Beta (5 Year)	(0.69					
Worst Drawdown	-5.57% (Se	ep 08 - Apr 09)					
Time to Recover	8 N	Months					

Top 10 Holdings (Jun 30/13)

3.7%

2.1%

1.0%

0.9%

0.8%

0.8%

0.7%

RBC Emerg Mkts. Bond Fd.

Blue Bay EM Corp Bond Fd.

Bk of Amer. 7.00% 15-Jun-16

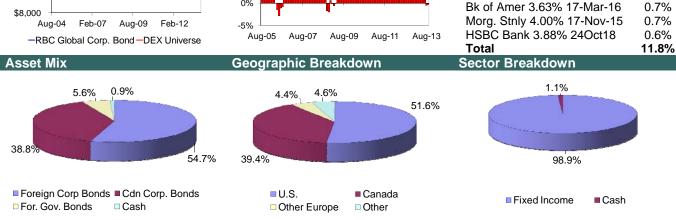
Wells Fargo 2.10% 08May17

RB Scotlnd. 5.38% 30Sep09

Citigroup 3.95% 15-Jun-16

Spain 3.00% 30-Apr-15





Manulife Strategic Income Fund

Fund Codes	
Front End	MMF 559
DSC	MMF 459
Min Purchase	\$500

Investment Objective

The investment objective of the fund is to provide income generation with an emphasis on capital preservation. This Fund invests primarily in government and corporate debt securities from developed and emerging markets. It also invests in U.S. Government and agency securities and high yield bonds.

Strategy

In managing the Fund, the portfolio subadvisor allocates assets based on analyses of economic factors such as projected international interest rate movements, industry cycles and political trends. However, the portfolio sub-advisor may invest up to 100% of the Fund's assets in any one sector.

Analysis

- In volatile bond markets, I expect this fund to produce decent returns, with modest volatility, and relatively low levels of correlation to the traditional asset classes.
- It is a tactically managed global bond fund that invests in global government bonds, investment corporates and high yield.
 They will also opportunistically trade currencies to try to gain incremental returns and provide downside protection.
- Its defensive positioning will help mitigate volatilityif yields move higher again.
- I wouldn't use this as a core holding, but I do believe it can be a great addition to an otherwise well diversified portfolio.
- Using this to compliment a Canadian focused bond portfolio is likely to result in higher returns and lower volatility.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	-0.8%	-1.0%	3.3%	4.1%	8.4%	N/A
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	N/A
Quartile	4	4	2	4	1	N/A

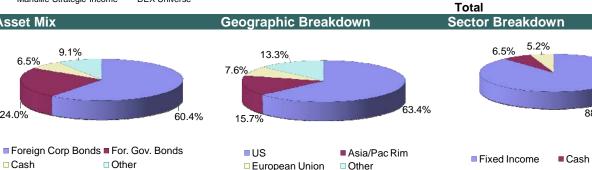
Fund Facts		
Fund Sponsor	Manulife Mutual Fun	ds
Fund Manager	Dan Janis (Feb 0)6)
Inception Date	November 28, 20	05
Total Assets	\$3,138.47 Milli	on
Management Fee / MER	1.70% 2.10%	
Risk Rating	Low to Modera	ate
Objective	Incor	ne
Time Horizon	Mediu	ım

Portfolio Characteristics							
	Monthly	Annualized					
A	0.070/	0.000/					
Average Return	0.67%	8.39%					
Standard Deviation	1.88%	6.51%					
Sharpe Ratio	0.32	1.17					
Alpha (5 Year)	0	.58%					
Beta (5 Year)	(0.25					
Worst Drawdown	-7.20% (Ma	ar 07 - Mar 08)					
Time to Recover	13	Months					

88.3%

Other





Canadian Equity Funds

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
S&P/TSX Composite	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
BMO Cdn Small Cap Index	0.1%	7.0%	-3.5%	-0.7%	6.0%	5.4%

Funds

The Canadian Equity Category is broken into two groups; Canadian Large Cap and Canadian Small / Mid Cap. In the Canadian Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The Canadian Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the Canadian Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds.

Additions and Deletions

- There were no additions or deletions during the quarter.
- CI Harbour Fund In September, it was announced that Gerry Coleman would be retiring effective October 1. As a result, Stephen Jenkins would once again take over the reins of the CI Harbour Foreign Equity in addition to the Harbour Fund. Joining the team is veteran manager Roger Mortimer. Mr. Mortimer will be taking over the lead manager role for Harbour's balanced mandates; CI Harbour Growth & Income and CI Harbour Foreign Growth & Income. This move raises a couple of concerns. First, is that with Mr. Jenkins taking on the foreign equity fund, combined with his CIO duties, the increased workload may create additional stresses. Second, while Mr. Mortimer has a very strong track record, any time there is a big change to a team, there may be growing pains. While these changes are very material, I spoke with the team in early October, and there will not be any change to the investment process that is used, and any changes that will happen within the funds will likely be very gradual. I will continue to monitor this situation to see if there is any erosion to the risk reward profiles of any of the funds affected.

Canadian Equity Commentary and Outlook

- Canadian equities had their best quarterly showing in more than a year, thanks largely to a rebound in the energy and materials sectors.
- Nine of the ten sectors were up, with healthcare and consumer discretionary leading the way. Utilities were the only sector in the red.
- Looking ahead, equity valuations look reasonable, but certainly not cheap, either on an absolute or relative basis. Still, I favour equities over fixed income. I am neutral on Canadian equities and believe that conditions are right for modest gains, but I fully expect volatility to remain high.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Canadian Equity (Total)	0% to 5%%	0% to 5%	5% to 10%	10% to 20%	20% to 25%
Large Cap	5%	5%	10%	20%	15%
Small / Mid Cap	0%	0%	0%	0%	7.5%

Fidelity Canadian Large Cap

Fund Codes	
Front End	FID 231
DSC	FID 531
Min Purchase	\$500

Investment Objective

This fund aims to achieve long-term capital growth. It invests primarily in equity securities of Canadian companies and tends to focus on large companies.

Strategy

When buying and selling securities for the fund, the manager examines each company's potential for success in light of its current financial condition, its industry position, and economic and market conditions. The manager considers factors like growth potential, earnings estimates and quality of management.

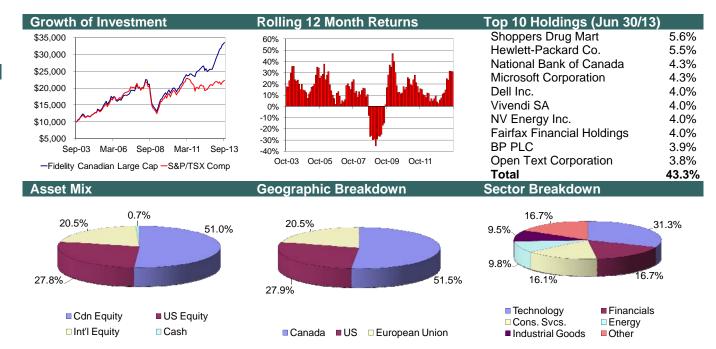
Analysis

- Despite taking a pause in Q3, fund continues to outpace both the index and peer group over the medium- long term.
- lit is positioned dramatically different than the index, with no exposure to materials, and about half the index weight in energy and financials.
- He is hugely overweight in technology, consumer defensive and healthcare names.
- About 45% is invested outside of Canada, with the U.S. and the UK being the biggest country allocations.
- As expected, the fund lagged while the broader Canadian market rallied. Energy and tech names were largely responsible for the Q3 underperformance.
- I continue to believe that this is a great core holding for most investors. It offers a very solid risk reward profile at a reasonable cost.

Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Fund	1.3%	5.1%	31.0%	17.1%	12.8%	12.9%	
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%	
Quartile	4	3	1	1	1	1	

Fund Facts		
Fund Sponsor	Fidelity Inves	tments Canada
Fund Manager	Daniel I	Dupont (Apr 11)
Inception Date	F	ebruary 1, 1998
Total Assets	\$:	2,566.78 Million
Management Fee / MER	2.00%	2.46%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.01%	12.85%			
Standard Deviation	3.79%	13.14%			
Sharpe Ratio	0.25	0.92			
Alpha (5 Year)	0.72%				
Beta (5 Year)	0.75				
Worst Drawdown	-41.96% (Jun 08 - Dec 10)				
Time to Recover	31 Months				



RBC North American Value Fund

Fund Codes	
Front End	RBF 766
DSC	RBF 857
Min Purchase	\$500

Investment Objective

The objective of the fund is to provide longterm capital growth. The fund invests primarily in equity securities of Canadian and/or U.S. companies priced below their true value and offering long-term opportunities for growth.

Strategy

To achieve the fund's objectives, the manager applies a bottom-up stock selection process to identify quality companies that are undervalued based on criteria such as assets, earnings and cash flow, reviews the financial statistics of each company to determine if the stock is prices below its fundamental value or relative to similar companies and uses a value investment approach which focuses on buying undervalued securities and therefore should provide a lower level of volatility.

Analysis

- This fund invests in a mix of Canadian and U.S. equities.
- It's a well diversified portfolio holding about 120 names
- I like its downside protection. Historically, it has only dropped about two thirds what the S&P/TSX has while still capturing 90% of the upside.
- Volatility has been lower than both the index and the category average.
- It is significantly underweight in Materials and energy, with an overweight in more defensive consumer focused names.
- I really like this as a core equity holding for most investors. It offers the potential for above average returns, with below average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.2%	4.2%	17.0%	9.9%	8.7%	9.8%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	1	4	2	1	1	1

Fund Facts	
Fund Sponsor	RBC Global Asset
	Management
Fund Manager	Doug Raymond (Dec 05)
	Stuart Kedwell (Dec 05)
Inception Date	March 3, 1998
Total Assets	\$1,367.27 Million
Management Fee / MER	1.75% 2.11%
Risk Rating	Moderate
Objective	Growth
Time Horizon	Long

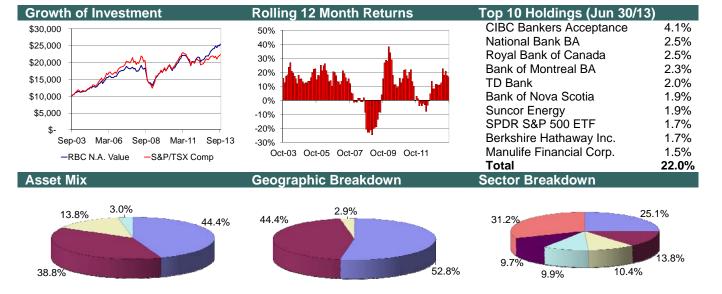
	Monthly	Annualized		
Average Return	0.70%	8.70%		
Standard Deviation	3.45%	11.94%		
Sharpe Ratio	0.18	0.66		
Alpha (5 Year)	0.40%			
Beta (5 Year)	0.72			
Worst Drawdown	-31.38% (Jun 08 - Sep 10)			
Time to Recover	28 Months			

■ Financials

■ Cash

■ Technology ■ Cons. Sycs. ■ Other

Energy



US

Other

Canada

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

■ Canadian Equity

Other

US Equity

Cash

IA Clarington Canadian Conservative Equity Fund

Fund Codes	
Front End	CCM 1300
DSC	CCM 1400
Min Purchase	\$500

Investment Objective

The Fund's objective is to seek to achieve long-term capital growth and maintain value by investing primarily in equity securities of Canadian companies.

Strategy

The fund emphasizes investment in Canadian preferred and common shares, diversifies through investment in securities of companies of many industries, invests primarily in securities that derive income and provide the Fund with the ability to pay quarterly distributions, protect value of investment and achieve long term capital appreciation, may invest in foreign securities; such investments will generally be less than 30% of the cost amount of the fund.

Analysis

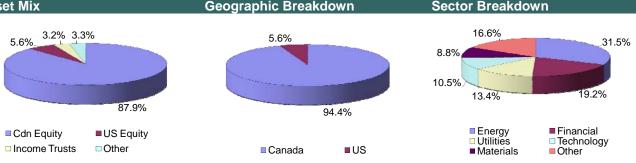
- What sold me on this fund was it's conservative nature and strong downside protection. That has held up, losing less than the broader market in the past three months, and longer time frames.
- Recent underperformance is mainly because of its interest rate sensitivity. It is heavily weighted in energy (specifically pipelines), telecom, and utilities, all of which underperformed in Q3.
- Given the conservative nature, it will lag in a big market rally, but over the long term, you should do fairly well with this fund.
- I believe it is a great core offering for an investor with a more modest risk tolerance. It has the potential of generating returns that are in the ballpark of the index, with noticeably less risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.8%	3.3%	5.4%	5.4%	6.1%	7.1%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	3	4	4	3	2	3

	I I
Fund Facts	
Fund Sponsor	IA Clarington Investments
	Inc.
Fund Manager	Doug Kee (May 06)
	Ryan Bushell (Feb 10)
Inception Date	October 13, 1950
Total Assets	\$862.43 Million
Management Fee / MER	2.00% 2.49%
Risk Rating	Moderate
Objective	Growth
Time Horizon	Long

	Monthly	Annualized		
Average Return	0.50%	6.12%		
Standard Deviation	2.81%	9.72%		
Sharpe Ratio	0.15	0.55		
Alpha (5 Year)	0.26%			
Beta (5 Year)	0.57			
Worst Drawdown	-31.64% (Jul 08 - Dec 10)			
Time to Recover	30 Months			





CI Signature Select Canadian

Fund Codes	
Front End	CIG 677
DSC	CIG 777
Min Purchase	\$500

Investment Objective

This fund's objective is to seek capital appreciation over the long-term coupled with dividend income. It invests primarily in common shares and convertible securities of Canadian companies and preferred shares that pay regular income. The fund's investments are diversified across industry sectors.

Strategy

The portfolio adviser identifies companies that offer good value and the potential for growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth and value potential. This means evaluating the financial condition and management of each company.

Analysis

- This has long been one of my go-to Canadian focused equity funds.
- They are not afraid to use cash tactically, raising it in periods of uncertainty. Current cash balance is around 12%.
- It is defensively positioned, underweight materials and energy, and overweight more defensive sectors like healthcare and consumer names.
- I continue to like this fund. You know what you're getting. There is a good management team behind it that is following a disciplined process.
- My biggest beef with it is that over the long term, I don't expect it to do a whole lot more than give you the return of the index with a comparable level of volatility.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.9%	5.1%	12.6%	6.1%	5.6%	8.4%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	2	3	3	2	2	2

Fund Facts		
Fund Sponsor	C	I Investments
Fund Manager	Eric Bu	shell (May 98)
Inception Date		May 25, 1998
Total Assets	\$1,	054.72 Million
Management Fee / MER	2.00%	2.44%
Risk Rating		Moderate
Objective		Income
Time Horizon	M	edium to Long

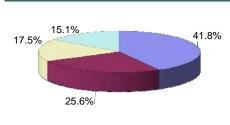
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.46%	5.62%			
Standard Deviation	3.83%	13.26%			
Sharpe Ratio	0.10	0.36			
Alpha (5 Year)	0.13%				
Beta (5 Year)	0.81				
Worst Drawdown	-35.76% (Jun 08 - Jan 11)				
Time to Recover	32 Months				





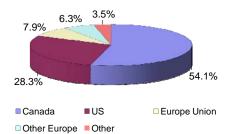
Geographic Breakdown

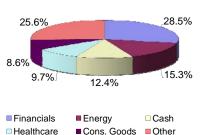




■Cdn Equity ■US Equity ■Int'l Equity ■ Other

Asset Mix





Healthcare

5.1%

4.8%

4.6%

4.5%

4.1%

4.1%

4.1%

3.8%

CI Harbour Fund

Fund Codes	
Front End	CIG 690
DSC	CIG 890
Min Purchase	\$500

Investment Objective

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of high quality, large and mid-capitalization Canadian companies that the portfolio adviser believes have good potential for future growth.

Strategy

This fund invests primarily in equity and equityrelated securities of high-quality, large and mid-capitalization Canadian companies. The fund may invest up to 49% of its assets in foreign market investments..

Analysis

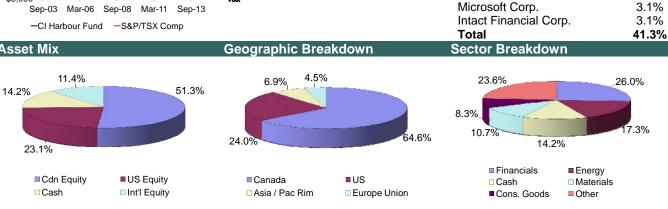
- During the quarter, it was announced that Gerry Coleman would be retiring. Stephen Jenkins will be taking on lead manager roles of the Harbour and Harbour Foreign Equity Funds.
- Veteran manager Roger Mortimer will join the Harbour team and take over the balanced mandates.
- My concern is that this change could detract from Mr. Jenkins' management of the funds. I met with Mr. Jenkins and Mr. Mortimer in October, and was reassured that there should be no material impact.
- It may end up being a positive, because Mr. Coleman worked offsite while Mr. Mortimer will be in the office. This may help make the environment more team focused.
- I will continue to monitor the fund's performance. Still, I expect average returns with average volatility going forward.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.1%	3.0%	6.6%	5.0%	3.8%	7.9%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	4	4	4	2	3	1

Fund Facts			
Fund Sponsor	(CI Investments	
Fund Manager	Stephen Jenkins (Jun 97)		
	Gerry Col	eman (Jun 97)	
Inception Date		June 27, 1997	
Total Assets	\$3	,811.18 Million	
Management Fee / MER	2.00% 2.44%		
Risk Rating		Moderate	
Objective		Growth	
Time Horizon	M	ledium to Long	

	41		
Portfolio Characteris	stics		
	Monthly	Annualized	
Average Return	0.31%	3.78%	
Standard Deviation	4.07%	14.12%	
Sharpe Ratio	0.06	0.21	
Alpha (5 Year)	-O	0.03%	
Beta (5 Year)	0.86		
Worst Drawdown	-36.61% (Jun 08 - Feb 11)		
Time to Recover	33	Months	





Sentry Small Mid Cap Income

Fund Codes	
Front End	NCE 721
DSC	NCE 321
Min Purchase	\$500

Investment Objective

The Fund's investment objective is to provide consistent monthly income and capital appreciation by investing in equity securities of small and medium capitalization companies, as well as preferred securities and convertible debentures and to a lesser extent other interest bearing securities, such as bonds, bills or banker's acceptances.

Strategy

The Manager will employ a value oriented investment approach, utilizing fundamental analysis to identify stocks that have high returns on invested capital, generate free cash flow, and have modest capital expenditure requirements. In addition, the Fund may hold preferred securities and convertible debentures.

Analysis

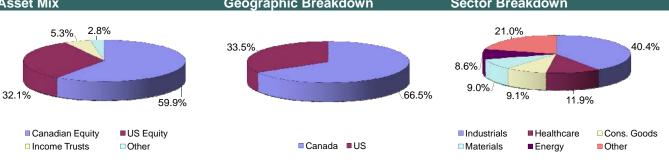
- This fund is much like a feeder fund for the highly respected Sentry Canadian Income. Any high quality investment opportunity that is too small goes into this.
- They use the same, value focused approach in analyzing companies. They look for those that have a high return on capital, high levels of free cash flow, with modest capital expenditure requirements.
- My biggest worry is that it may become too large for the managers to continue to manage in the same way they could when it was a small fund.
- This is not a core fund, but can be a nice addition as a compliment to a diversified portfolio for those with medium or higher risk tolerances.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	4.2%	8.0%	26.9%	19.0%	17.8%	N/A
BMO Sm Cap	0.1%	7.0%	-3.5%	-0.7%	6.0%	N/A
Quartile	1	2	1	1	1	N/A

Fund Facts			
Fund Sponsor	Sent	ry Investments	
Fund Manager	Michael Simpson (Jul 05)		
	Aubrey	Hearn (Jul 05)	
Inception Date		July 27, 2005	
Total Assets	;	\$770.73 Million	
Management Fee / MER	2.25%	2.77%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.37%	17.79%			
Standard Deviation	3.59%	12.42%			
Sharpe Ratio	0.36	1.37			
Alpha (5 Year)	1.13%				
Beta (5 Year)	0.63				
Worst Drawdown	-29.51% (Jun 08 - Nov 09)				
Time to Recover	18 Months				





CI Can-Am Small Cap Capital Class

Fund Codes	
Front End	CIG 6104
DSC	CIG 6154
Min Purchase	\$500

Investment Objective

The fund seeks long-term capital growth by investing primarily in equity and equity-related securities of Canadian small capitalization companies. The fund may also invest in foreign securities.

Strategy

The manager will employ a disciplined management style designed to capture the returns and the diversification benefits of a broad crosssection of North American small cap companies. The manager will pursue this objective by participating in the investment performance of a broad range of readily marketable North American common share securities.

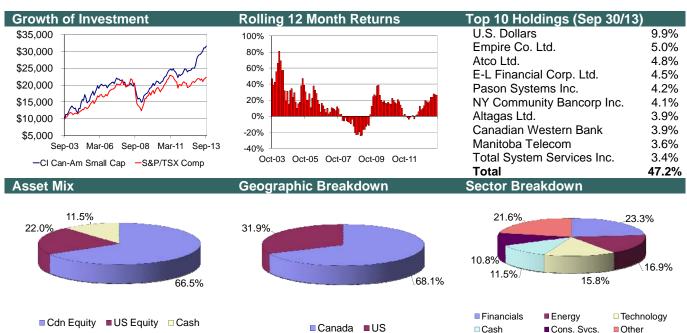
Analysis

- This fund, and a couple of other funds managed by the QV team, IA Clarington Canadian Small Cap, and Ethical Special Equity, have been at or near the top of our list of favourites for many years.
- Longer term performance has been strong, handily outpacing not only the S&P/TSX Completion Index, but also the peer group. Even more impressive is that the volatility is well below average.
- Performance was more subdued in Q3, lagging both the index and the category.
 Much of this can be attributed to its defensive positioning.
- Given the makeup of the portfolio, I would expect that it will lag if we see a big run-up in the market, but over the long term, I expect strong relative returns with below average risk for a small cap fund.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.8%	5.0%	26.2%	12.8%	11.1%	12.2%
BMO Sm Cap	0.1%	7.0%	-3.5%	-0.7%	6.0%	5.4%
Quartile	4	4	2	1	2	1

Fund Facts	
Fund Sponsor	CI Investments
Fund Manager	Joe Jugovic (Dec 05)
	Ian Cooke
Inception Date	December 29, 1997
Total Assets	\$167.36 Million
Management Fee / MER	2.00% 2.42%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Medium to Long

Portfolio Characteri	stics		
	Monthly	Annualized	
Average Beturn	0.88%	11.06%	
Average Return Standard Deviation	3.13%	10.85%	
Sharpe Ratio	0.26	0.95	
Alpha (5 Year)	0.66%		
Beta (5 Year)	(0.54	
Worst Drawdown	-32.60% (Jun 07 - Oct 10)		
Time to Recover	41	Months	



Trimark Canadian Small Companies

Fund Codes	
Front End	AIM 1683
DSC	AIM 1681
Min Purchase	\$500

Investment Objective

Seeks to provide strong capital growth over the long term. The Fund invests mainly in common shares of a diversified group of Canadian companies with small market capitalizations.

Strategy

To achieve these objectives, the portfolio management team applies a rigorous bottomup fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. There is no attempt to mirror the composition of the Fund's benchmark index.

Analysis

- This is probably my most aggressive small cap pick on the list, with a level of volatility higher than my othr smll cap picks
- Like all Trimark branded funds, it is a concentrated portfolio of industry leaders with strong growth potential and stable financial structures. Valuation is a concern as they don't want to overpay for growth.
- The portfolio is built on a stock by stock basis. It currently holds 35 names with the top 10 making up 45% of the fund.
- With their disciplined process, cash balances can often be high. It is 25% now, up from 17% at the end of Q2.
- performance, if they fall, it tempers losses.
- This is a great small cap fund if you have a longer term time horizon and you have an above average tolerance for risk.
- I expect it will provide above average returns with average risk over the long term.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.1%	4.7%	23.7%	16.1%	13.3%	9.1%
BMO Sm Cap	0.1%	7.0%	-3.5%	-0.7%	6.0%	5.4%
Quartile	2	4	2	1	1	1

Fund Facts	
Fund Sponsor	Invesco Trimark
Fund Manager	Rob Mikalachki (Dec 00)
	Jason Whiting (Apr 11)
Inception Date	May 15, 1998
Total Assets	\$185.45 Million
Management Fee / MER	2.00% 2.70%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Medium to Long

Portfolio Characteris	stics		
	Monthly	Annualized	
	•		
Average Return	1.05%	13.34%	
Standard Deviation	5.12%	17.75%	
Sharpe Ratio	0.19	0.71	
Alpha (5 Year)	0	.79%	
Beta (5 Year)	0.80		
Worst Drawdown	-49.54% (Ji	un 07 - Mar 11)	
Time to Recover	46 Months		





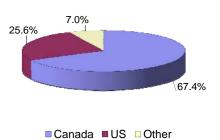
Geographic Breakdown

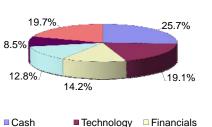


6.2% 41.5% 25.7% 26.6% US Equity

Other

Cash





■ Cons. Svcs. ■ Other

■ Energy

US Equity Funds

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
S&P 500 (C\$)	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Russell 2000 (C\$)	3.7%	7.8%	36.0%	18.2%	10.5%	6.7%

Funds

The US Equity Category is broken into two groups; US Large Cap and US Small / Mid Cap. In the US Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The US Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the US Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds. Another risk which may be present in the US Equity space is currency risk. With the underlying investments being denominated in US dollars, the fluctuation in the value between the US and Canadian dollar can impact fund values. Some of the funds we have selected implement currency hedging either on a full or tactical basis, while other funds do not hedge currency.

Addition and Deletions

- TD U.S. Blue Chip Equity Managed by T.Rowe Price using a bottom up stock selection process that looks to find companies that have strong management teams with the ability to effectively grow and manage free cash flow. The focus is on large cap growth names that also have a sustainable competitive advantage. I expect that this fund will deliver above average returns with a level of volatility that is in line with the peer group.
- CI American Value I continue to struggle with this fund. I have liked it for a long time, and want to keep liking it, but inconsistency in its performance is
 making that difficult to do. My dilemma with this fund is that while the short term numbers have improved, longer term, it has still failed to keep pace with the
 index. I am keeping it UNDER REVIEW for at least the next quarter

U.S. Equity Commentary and Outlook

- Cyclical sectors led the market during the quarter with materials, industrials and consumer discretionary leading the way. Defensive sectors including consumer staples, telecom and utilities were the laggards.
- Fed's decision to hold off tapering surprised many market participants, which has likely capped yield increases in the near term.
- With the uncertainty of the budget negotiations likely to reemerge as we enter year end, the potential for higher volatility remains high.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
US Equity (Total)	0% to 5%%	5% to 10%	5% to 10%	10% to 20%	20% to 30%
Large Cap	5%	10%	10%	15%	20%
Small / Mid Cap	0%	0%	0%	5%	10%

20.9%

TD U.S. Blue Chip Equity Fund

Fund Codes	
Front End	TDB 310
DSC	TDB 340
Min Purchase	\$500

Investment Objective

The fundamental investment objective is to achieve long-term capital growth by investing primarily in common stocks of large and medium-sized blue chip companies located in the U.S. which are well established in their respective industries with the potential for above average growth. Current income is also an objective, as many of the stocks in the Fund's portfolio are expected to pay dividends.

Strategy

The portfolio adviser seeks to achieve the Fund's fundamental investment objective by investing at least 65% of total assets in the common stocks of large and medium-sized U.S. blue chip growth companies.

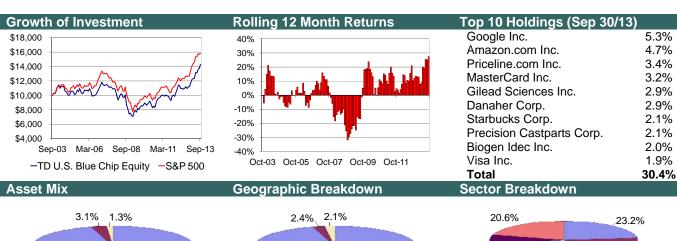
Analysis

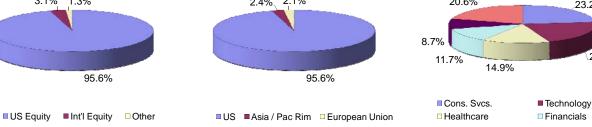
- This is a new addition to the list, effective September 30, 2013
- Invests in a diversified portfolio of U.S. large cap names that have a sustainable competitive advantage.
- These are companies that are market leaders in growth industries. Looks for strong management teams with the ability to grow and manage free cash flow.
- Uses bottom up stock selection with a top down risk management process.
- Positioned for growth with an overweight allocation to cyclicals and underweight defensives.
- Historically has offered upside and downside capture ratios that are slightly better than the index.
- Long term, I expect this to deliver above average returns with average risks.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	4.0%	9.0%	27.6%	16.6%	10.4%	3.6%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	1	1	1	1	1	2

Fund Facts		
Fund Sponsor	TD Asse	et Management
Fund Manager	Larry	Puglia (Oct 96)
Inception Date	Oc	tober 31, 1996
Total Assets	\$1	,284.68 Million
Management Fee / MER	2.00%	2.55%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics				
	Monthly	Annualized		
	0.000/	10.450/		
Average Return	0.83%	10.45%		
Standard Deviation	3.57%	12.37%		
Sharpe Ratio	0.21	0.78		
Alpha (5 Year)	0	.14%		
Beta (5 Year)		0.95		
Worst Drawdown	-40.01% (Feb 07 - Jan 13)			
Time to Recover	72 Months			





Mackenzie U.S. Large Cap Class

Fund Codes	
Front End	MFC 1022
DSC	MFC 1172
Min Purchase	\$500

Investment Objective

The Fund pursues long-term capital growth by investing primarily in equity securities of large capitalization, blue chip U.S. companies.

Strategy

The Fund looks to invest in a concentrated portfolio of large U.S. companies. Such companies are ones that have a leadership position in its industry, solid management, strong financial positions and superior earnings potential. While the portfolio remains diversified, it will provide the investor with some concentration within broad investment themes and industry sectors that are believed to provide compelling market performance over the foreseeable future.

Analysis

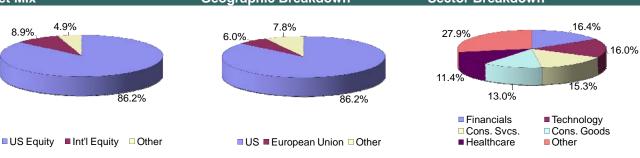
- The fund combines two different approaches - a top down macro combined with company specific opportunities.
- The top down macro approach looks for market sectors they believe can benefit from the current environment. Current themes include global consumer brands & North American manufacturing.
- Company specific opportunities are where they see a company specific earnings catalyst that should boost share prices.
- Given the current economic environment, management believes that more opportunities will be found in company specific ideas.
- Over the long term, this fund should give above average returns with average risk.
- This is a good candidate as a core U.S. equity fund for most investors.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.4%	6.0%	24.6%	15.4%	8.6%	4.6%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	2	1	2	1	1	1

Fund Facts		
Fund Sponsor	Mack	enzie Financial
Fund Manager	Gust	af Zinn (Jul 06)
	Erik	Becker (Jul 06)
Inception Date	Oc	tober 27, 2000
Total Assets	;	\$243.07 Million
Management Fee / MER	2.00%	2.61%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.69%	8.62%			
Standard Deviation	3.33%	11.54%			
Sharpe Ratio	0.19	0.68			
Alpha (5 Year)	0	.00%			
Beta (5 Year)	0.93				
Worst Drawdown	-35.61% (Feb 07 -Jan 13)				
Time to Recover	72	Months			





Trimark U.S. Companies

Fund Codes	
Front End	AIM 1743
DSC	AIM 1741
Min Purchase	\$500

Investment Objective

Trimark U.S. Companies Fund seeks to provide strong capital growth over the long term. The Fund invests primarily in equities of American companies.

Strategy

To achieve these objectives, the portfolio management team applies a rigorous bottom-up fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. The portfolio management team looks for companies that exhibit strong cash flows and that invest significantly to obtain a competitive advantage. There is no attempt to mirror the composition of the Fund's benchmark index.

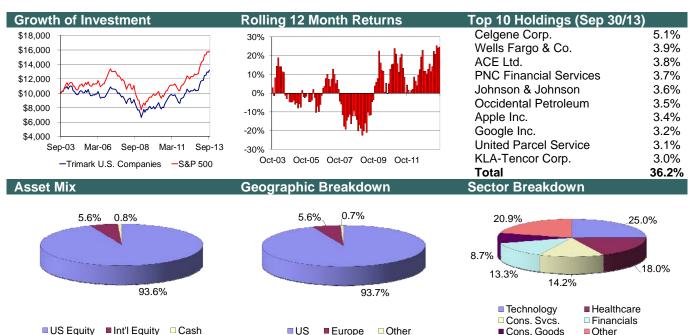
Analysis

- This is a concentrated portfolio of U.S. based industry leaders with strong growth potential and stable financial structures.
 Valuation is also a consideration.
- Managers believe that the U.S. is in a better position to withstand any economic headwinds. They expect a manufacturing boom caused by previously inaccessible shale oil and natural gas deposit
- I believe that this can be a great core U.S. equity holding. Still, while historic volatility has been in line with the broader market, the concentrated portfolio may result in periods of higher volatility.
- Another concern I have with this fund is that it is getting pretty pricey, with an MER of 2.98%. This can no doubt hurt its attractiveness in flat or falling markets.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.2%	5.5%	24.7%	15.4%	9.0%	2.8%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	2	2	2	1	1	2

Fund Facts			
Fund Sponsor	Ir	nvesco Trimark	
Fund Manager	Jim Young (Oct 99)		
	Ashley Mis	quitta (Feb 12)	
Inception Date	Oc	tober 22, 1999	
Total Assets	;	\$200.83 Million	
Management Fee / MER	2.00%	2.98%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.72%	8.99%			
Standard Deviation	3.84%	13.29%			
Sharpe Ratio	0.17	0.62			
Alpha (5 Year)	-0.07%				
Beta (5 Year)	1.08				
Worst Drawdown	-48.66% (A	pr 02 - Jun 13)			
Time to Recover	135 Months				



RBC O'Shaughnessy U.S. Value

Fund Codes	
Front End	RBF 776
DSC	RBF 134 (Low Load)
Min Purchase	\$500

Investment Objective

This fund's objective isto provide a long-term total return, consisting of capital growth and current income. The fund invests primarily in equity securities of U.S. companies based on Strategy Indexing, an investment portfolio management model developed in 1995 by Jim O'Shaughnessy.

Strategy

To achieve the fund's objectives, the portfolio manager employs a proprietary quantitative approach to stock selection based on research and analysis of historical data. The manager invests the fund's assets in securities selected through the US Value Strategy. The US Value Strategy selects the 50 highest shareholder yielding securities which meet the following criteria; above average market capitalization, sales over the past 12 months, trading volume and cash flow.

Analysis

- Managed using a quantitatively driven process that rates and ranks the S&P 500 stock universe based on a number of criteria including P/sales, P/E, enterprise value/EBITDA and shareholder yield.
- It does work over the long term, but it is significantly more volatile than the broader market. You will experience higher highs and lower lows.
- The process it is rules based, and there is no active overlay. It is fully invested, so there is no cash to buffer any fall.
- This can be a great core U.S. holding, but you must have an above average risk tolerance before you consider investing.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	5.2%	9.7%	33.1%	18.9%	9.6%	6.4%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	1	1	1	1	1	1

Fund Facts	
Fund Sponsor	RBC Global Asset
	Management
Fund Manager	Jim O'Shaughnessy (Sep
	97)
Inception Date	September 23, 1997
Total Assets	\$1,480.29 Million
Management Fee / MER	1.25% 1.56%
Risk Rating	Moderate
Objective	Growth
Time Horizon	Long

	Monthly	Annualized
Average Return	0.77%	9.63%
Standard Deviation	5.97%	20.68%
Sharpe Ratio	0.12	0.43
Alpha (5 Year)	-0	.11%
Beta (5 Year)		1.33
Worst Drawdown	-61.78% (Ju	ın 07 - May 13)
Time to Recover	,	Months

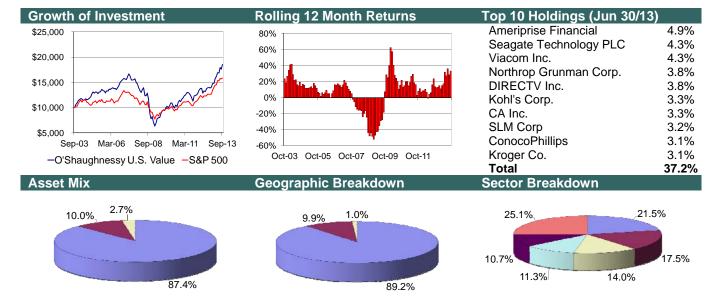
Cons. Svcs.

■ Technology

■ Cons. Goods □ Financials

Other

■ Healthcare



■ European Union

Other

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

US Equity

■ Int'l Equity

Franklin U.S. Rising Dividends Fund

Fund Codes	
Front End	TML 201
DSC	TML 301
Min Purchase	\$500

Investment Objective

This Fund seeks to achieve long-term capital appreciation by investing primarily in American equities, with at least 80% of net assets in companies that have paid consistently rising dividends.

Strategy

Under normal market conditions, the Fund invests at least 80% of its net assets in companies that have paid consistently rising dividends. Companies that have paid consistently rising dividends include those companies that pay dividends on their common stocks and have maintained or increased their most recent dividend payment at some point during the last four consecutive years

Analysis

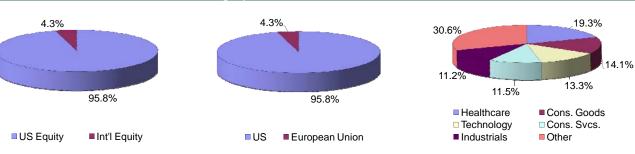
- This is a great way for those with modest risk tolerances to gain some exposure to the U.S. equity markets.
- It invests in companies that are in great financial shape, have a history of growing their dividends, and are likely to continue to grow their dividends into the future.
- It has historically been one of the best funds when markets fall. In 2008, the market was down 23%, and it was down only 11%. On average, it experiences about 72% of the drops in the market.
- The drawback is that it often lags in sharply rising markets.
- It is conservatively positioned, with an overweight exposure in consumer and healthcare, while being significantly underweight in technology.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.0%	3.4%	25.5%	12.8%	7.8%	2.0%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	3	3	2	2	1	3

Fund Facts		
Fund Sponsor	Franklin ⁻	Templeton Inv.
Fund Manager		Taylor (Oct 05)
	Margaret M	cGee (Oct 05)
Inception Date	Nove	mber 24, 2000
Total Assets	9	729.03 Million
Management Fee / MER	2.00%	2.55%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics				
	Monthly	Annualized		
_				
Average Return	0.63%	7.84%		
Standard Deviation	3.04%	10.54%		
Sharpe Ratio	0.19	0.67		
Alpha (5 Year)	0	.02%		
Beta (5 Year)		0.82		
Worst Drawdown	-41.89% (Fe	eb 07 - May 13)		
Time to Recover	76 Months			





3.1%

3.0%

3.0%

2.7%

2.7%

2.3%

2.3%

2.3%

2.2%

2.2%

25.8%

CI American Value

Fund Codes	
Front End	CIG 7500
DSC	CIG 7505
Min Purchase	\$500

Investment Objective

This fund's objective is to provide superior returns with a limited level of risk by investing in a diversified portfolio of high quality undervalued companies. It invests primarily in equity and equity-related securities of companies in the United States.

Strategy

The portfolio advisor utilizes a bottom-up approach to identify companies whose prospects are not fully appreciated by the marketplace. As these companies exceed market expectations, the fund expects to capture excess returns over the course of a two to five year investment time frame. The manager focuses on companies that are considered undervalued in relation to their future prospects. The stocks will also offer good absolute and relative value as characterized by measures which should include a lower than average price\book and price\earnings ratio and higher than-average dividend yield as compared to the over all market.

Analysis

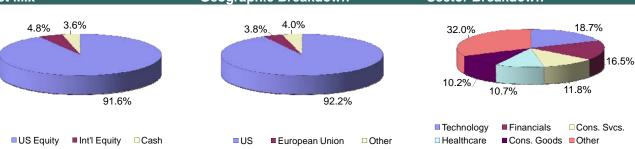
- I continue to struggle with this fund. I have liked it for a long time, and want to keep liking it, but inconsistency in it's performance is making that difficult to do.
- I expect that over the long term, this will deliver average returns with average risk.
- My dilemma with this fund is that while the short term numbers have improved, longer term, it has still failed to keep pace with the index. I am keeping it UNDER REVIEW for at least the next quarter.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.0%	3.1%	24.8%	12.3%	6.5%	4.8%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	3	3	2	3	2	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	William	Priest (Oct 02)
	David	d Pearl (Oct 02)
Inception Date		May 27, 1957
Total Assets		\$480.25 Million
Management Fee / MER	2.00%	2.43%
Risk Rating		Moderate
Objective		Growth
Time Horizon	N	Medium to Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.53%	6.52%			
Standard Deviation	3.14%	10.89%			
Sharpe Ratio	0.15	0.53			
Alpha (5 Year)	-0).14%			
Beta (5 Year)	(0.89			
Worst Drawdown		p 00 to Present)			
Time to Recover	Still R	ecovering			





Fidelity Small Cap America

Fund Codes	
Front End	FID 261
DSC	FID 561
Min Purchase	\$500

Investment Objective

The objective of the fund is to achieve longterm capital growth by investing primarily in small-cap stocks of U.S. companies.

Strategy

The fund may invest in medium and large companies and in securities of companies outside the U.S. It may hold cash and fixed-income securities. It may also enter into repurchase agreements, reverse repurchase agreements, and securities lending transactions. Upon implementation of the New Fund of Fund Rules, the fund may also invest a portion of its assets in securities of other funds, which may be managed by Fidelity.

Analysis

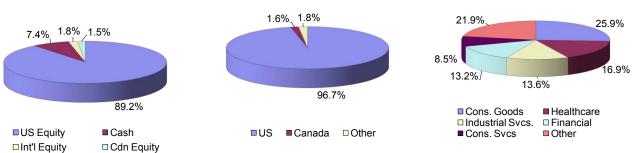
- Since taking over the fund in May 2011, Steve MacMillan has done a good job outpacing the benchmark & peer group.
- He has also done a great job in keeping volatility in check, missing most of the market drop in mid 2012. In fact, since he took over, the fund has experienced 118% of the upside movement in the market, yet only seeing 60% of the downside.
- He has increased the average market capitalization of the portfolio, and second, he increased the overall quality of the portfolio.
- I have already noticed that the downside capture ratio has begun to creep higher, I still believe that this fund can deliver average returns with below average risk.
- I would suggest that this is a great fund for those looking to add some U.S. small cap exposure to their portfolios.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.7%	9.4%	35.4%	25.6%	15.9%	7.5%
Russell 2000 C\$	3.7%	7.8%	36.0%	18.2%	10.5%	6.7%
Quartile	3	1	1	1	1	1

Fund Facts		
Fund Sponsor	Fidelity Inv	estments Canada
Fund Manager	Steve Ma	acMillan (May 11)
Inception Date		April 5, 1994
Total Assets		\$655.75 Million
Management Fee / MER	2.00%	2.54%
Risk Rating		Moderate to High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics				
	Monthly	Annualized		
		4= 000/		
Average Return	1.24%	15.90%		
Standard Deviation	4.59%	15.89%		
Sharpe Ratio	0.26	0.95		
Alpha (5 Year)	0	.42%		
Beta (5 Year)		1.16		
Worst Drawdown	-51.49% (Jun 07 - May 12)			
Time to Recover	60	Months		





Trimark US Small Companies

Fund Codes	
Front End	AIM 5523
DSC	AIM 5521
Min Purchase	\$500

Investment Objective

Trimark U.S. Small Companies Class seeks to provide strong capital growth over the long term. The Fund invests mainly in common shares of a diversified group of U.S. companies with small-market capitalizations.

Strategy

To achieve these objectives, the portfolio management team looks for high-quality small-cap U.S. stocks with demonstrated growth potential that are attractively priced relative to their prospective earnings and cash flow to achieve long-term capital growth.

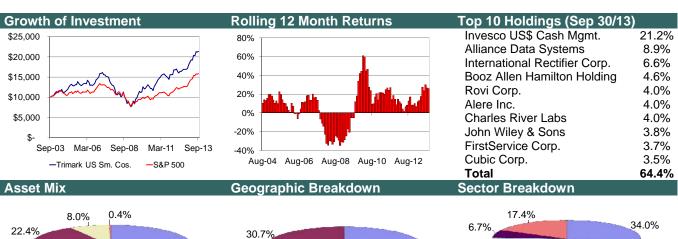
Analysis

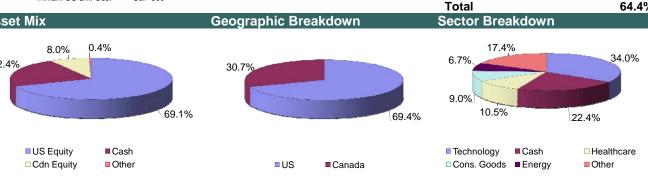
- This is a concentrated portfolio of industry leaders with strong growth potential and stable financial structures. Valuation is a consideration as they don't want to overpay for growth.
- With their disciplined process, cash can often be higher than with other funds. It is around 22% now. The managers note that opportunities today aren't as prevalent as they were a few years ago.
- During Q3, the cash balance, combined with underperformance from the fund's energy and tech names dragged performance.
- This is a great small cap fund if you have a longer term time horizon and you have an above average tolerance for risk.
- I expect that it will provide above average returns with average risk over the long term.

Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Fund	0.6%	5.0%	26.2%	19.1%	15.8%	7.9%	
Russell 2000 C\$	3.7%	7.8%	36.0%	18.2%	10.5%	6.7%	
Quartile	4	4	3	1	1	1	

Fund Facts				
Fund Sponsor	Ir	nvesco Trimark		
Fund Manager	Rob Mikalachki (Aug 02)			
	Virgi	nia Au (Apr 10)		
Inception Date	Α	ugust 29, 2002		
Total Assets		\$97.96 Million		
Management Fee / MER	2.00%	2.93%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteriatica								
Portfolio Characteristics								
	Monthly	Annualized						
Average Return	1.23%	15.81%						
Standard Deviation	4.79%	16.59%						
Sharpe Ratio	0.24	0.91						
Alpha (5 Year)	0	.43%						
Beta (5 Year)	,	1.14						
Worst Drawdown	-52.85% (A	pr 07 - Jan 12)						
Time to Recover	58 Months							





TD US Mid - Cap Growth Fund

Fund Codes	
Front End	TDB 312
DSC	TDB 342
Min Purchase	\$100

Investment Objective

The fundamental investment objective is to seek to achieve long-term capital growth by investing primarily in equity securities of medium sized issuers in the United States.

Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by investing at least 65% of the Fund's total assets in a diversified portfolio of common stocks of medium-sized U.S. companies whose earnings the portfolio adviser expects to grow at a faster rate than the average company. Individual companies and industries with a high potential for price and earnings growth are selected.

Analysis

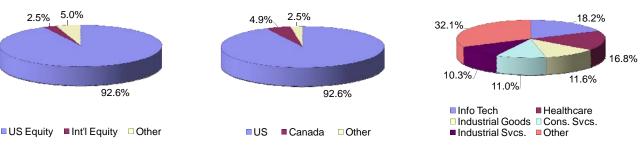
- This fund focuses more in the mid cap space of the U.S. equity market. The Fidelity and Trimark offerings are both more small cap in their focus.
- Very diversified fund with 130 names.
- Uses a bottom up growth approach that looks for quality management, leadership and attractive valuation.
- Performance has been strong, outpacing both the benchmark and peer group over a 3 and 5 year period. Volatility has been well below average.
- Looking ahead, I expect that the more diversified portfolio will help keep volatility in check. I expect that it will deliver returns that are average.
- I would suggest that this is a good fund for those looking to add some U.S. mid cap exposure to their portfolio.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.9%	7.8%	32.9%	15.8%	12.2%	7.1%
Russell 2000 C\$	3.7%	7.8%	36.0%	18.2%	10.5%	6.7%
Quartile	2	2	2	2	1	2

Fund Facts	
Fund Sponsor	TD Asset Management
Fund Manager	Brian Berghuis (Nov 00)
	John Wakeman (Nov 00)
Inception Date	January 4, 1994
Total Assets	\$488.20 Million
Management Fee / MER	2.00% 2.55%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.96%	12.18%				
Standard Deviation	4.08%	14.13%				
Sharpe Ratio	0.22	0.81				
Alpha (5 Year)	0	.20%				
Beta (5 Year)	,	1.06				
Worst Drawdown	-38.10% (J	un 07 - Jan 11)				
Time to Recover	44	Months				





Global / International Equity Funds

Index Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
MSCI World Index (C\$)	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%	
MSCI EAFE (C\$)	4.7%	9.2%	29.9%	9.0%	6.2%	5.6%	

Funds

The Global / International Equity Category is broken into two groups; Global / International Large Cap and Global / International Small / Mid Cap. In the Global / International Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The Global / International Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the Global / International Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds. Another risk which may be present in the Global / International Equity space is currency risk. With the underlying investments being denominated in foreign currencies, the fluctuation in the value between these foreign currencies and the Canadian dollar can impact fund values. Some of the funds we have selected implement currency hedging either on a full or tactical basis, while other funds do not hedge currency.

Additions and Deletions

- **Templeton Global Smaller Companies** Effective September 30, 2013, the fund was removed from the recommended list. The value focused process that manager Martin Cobb is very sound. But, when I look at the results since he took over, they are well below average. There has been a turnaround in the past year, and it had a very strong second quarter, but underperformed again in Q3. Volatility has been on the upswing, and is now above the category average. When I look at all of the factors, I believe that there are better options available.
- Brandes Global Small Cap Fund Managed by the Brandes Investment team, it uses an actively managed, bottom up process that looks for companies that are trading at a discount to their estimate of its intrinsic value. The fund has a go anywhere mandate and can invest in any sector in both developed and emerging markets. They like market volatility and use it to buy into good names at attractive prices. Performance, particularly since 2008 has been very strong. Volatility has been higher than many of its peers. I expect that it will provide above average returns with above average risk.

Global / International Equity Commentary and Outlook

- Global equities were higher across the board on news that many European nations have been showing signs of a sustained economic recovery.
- While the economic outlook is rebounding, valuation levels appear to be reaching full valuation in the near term, which may mute potential gains short term.

Suggested Portfolio Weighting by Investor Type

<u> </u>	girting by invoctor Type	4			
	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Global / Int'l Equity (Total)	0% to 15%%	15% to 20%	15% to 20%	15% to 20%	15% to 20%
Large Cap	15%	20%	20%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	0%

8.9%

5.1%

4.4%

4.2%

4.1%

3.9%

3.8%

3.8%

3.7%

3.7%

Mackenzie Ivy Foreign Equity

Fund Codes	
Front End	MFC 081
DSC	MFC 611
Min Purchase	\$500

Investment Objective

Ivy Foreign Equity Fund pursues long-term growth consistent with preservation of capital through investments in international businesses-predominantly U.S. companies with significant international operations. The Fund's portfolio may include companies from anywhere in the world, but generally avoids direct participation in emerging markets.

Strategy

The Ivy Fund's management team follows a blended value and growth investment style. While the team's focus is on companies which appear likely to have superior and relatively consistent longer term growth prospects, strong consideration is placed on assessing the investment's true worth relative to its stock price. The disciplined review process included analysis of the company's competitive position, management strengths, expected profitability and financial position.

Analysis

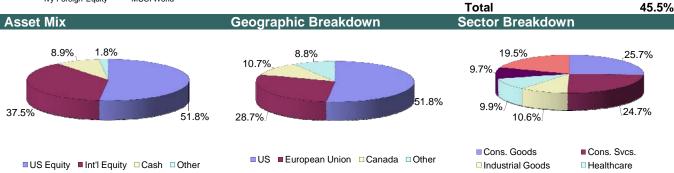
- Ivy branded funds are some of the best at protecting capital.
- It has consistently provided the best protection against falling markets than any other global equity fund around. The tradeoff is that it will likely lag anytime the markets move higher.
- This is a great core holding for most investors. Given the conservative nature of the fund, those with more aggressive risk tolerances may want to find an alternative.
- For the current uncertain environment, this remains my top global equity pick.

Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Fund	2.2%	5.1%	25.0%	11.0%	7.9%	5.5%	
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%	
Quartile	3	3	1	1	1	1	

Fund Facts					
Fund Sponsor	Mack	enzie Financial			
Fund Manager	Paul Musson (Apr 99)				
	Matt N	Moody (Jan 09)			
Inception Date	October 13, 1992				
Total Assets	\$2	,819.69 Million			
Management Fee / MER	2.00%	2.60%			
Risk Rating		Moderate			
Objective		Growth			
Time Horizon	N	ledium to Long			

Portfolio Characteristics		
	Monthly	Annualized
	0.040/	7.040/
Average Return	0.64%	7.94%
Standard Deviation	2.40%	8.31%
Sharpe Ratio	0.24	0.86
Alpha (5 Year)	0.32%	
Beta (5 Year)	0.50	
Worst Drawdown	-20.48% (Feb 07 - May 11)	
Time to Recover	52 Months	





Franklin Mutual Global Discovery Fund

Fund Codes	
Front End	TML 180
DSC	TML 182
Min Purchase	\$500

Investment Objective

The Fund's objective is long term capital appreciation by investing primarily in equity and debt securities of issuers around the world.

Strategy

The Fund may hold equities, debt or money market securities in any proportion, provided that in normal market conditions not less than 65% of is assets (excluding cash and cash equivalents, such as money market securities and direct or indirect US government obligations) are invested in common stock, preferred stock, and debt securities convertible or expected to be rated or unrated and if rated, such rating may range from the very highest to the very lowest.

Analysis

- This has been one of my favourite global equity funds for a while. It has average returns with a level of risk that has been well below the market and its peer group.
- Of late, I have noticed an uptick in volatility both on an absolute and relative basis. It's not a concern yet, but something I am monitoring.
- The bulk of the fund (about 86%) is invested in undervalued equities, 6% are in distressed investments and less than 1% in merger arb opportunities.
- Looking at the fund, I expect that we'll see more of the same going forward. I expect that we'll see above average returns with below average volatility.
- I like this as a potential core equity holding for most investors.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.1%	5.3%	21.9%	10.0%	6.9%	6.8%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	4	2	2	2	1	1

Fund Sponsor	Franklin Templeton Inv.		
Fund Manager	Peter Langerman (Dec 09)		
	Philippe Bruge	re-Trelat (Dec	
		09)	
Inception Date	February 17, 2003		
Total Assets	\$1,136.12 Million		
Management Fee / MER	2.00%	2.64%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon	Medium to Long		

Fund Facts

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.56%	6.88%			
Standard Deviation	3.10%	10.73%			
Sharpe Ratio	0.16	0.57			
Alpha (5 Year)	0	.09%			
Beta (5 Year)	(0.75			
Worst Drawdown	-32.45% (Jun 07 - Mar 13)				
Time to Recover	70	Months			





Invesco International Growth Class

Fund Codes	
Front End	AIM 633
DSC	AIM 631
Min Purchase	\$500

Investment Objective

Invesco International Growth Class seeks to provide long-term capital growth by primarily investing in mid- and large-cap stocks of companies located outside of Canada and the United States. The Fund will generally not invest more than 10 per cent of its total assets in Canadian and U.S. companies.

Strategy

Based on the principle that corporate earnings drive stock prices, the Fund targets those companies demonstrating constant and improving growth. Growth not yet reflected in the price of the stock. Manager follows their EQV approach, identifying companies with strong and consistent earnings growth, quality and sustainable earnings, trading at a reasonable valuation.

Analysis

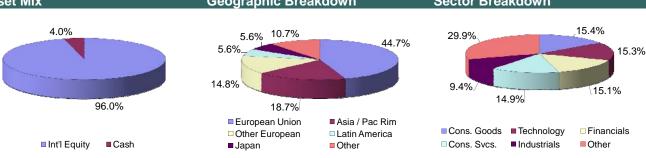
- This fund is managed on the principle that sustainable earnings growth is a key long term driver of stock price.
- They look for high quality companies that have the potential for above sustainable, average earnings growth that are trading at a reasonable valuation.
- Over the long term, it has managed to deliver above average returns with below average risk. I do expect that trend to continue into the future.
- The manager's believe that stock prices have got ahead of fundamentals. That suggests that you might want to consider taking profits in this fund, particularly if you've held it for a while.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	4.7%	8.7%	23.0%	8.5%	6.6%	6.3%
MSCI EAFE	4.7%	9.2%	29.9%	9.0%	6.2%	5.6%
Quartile	2	1	3	1	1	1

Fund Facts		
Fund Sponsor	I	nvesco Trimark
Fund Manager		Holzer (Jul 00)
	Class	Olsson (Jul 00)
Inception Date		July 10, 2000
Total Assets		\$293.36 Million
Management Fee / MER	2.00%	2.92%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long
		_

	-				
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.53%	6.59%			
Standard Deviation	3.45%	11.93%			
Sharpe Ratio	0.14	0.49			
Alpha (5 Year)	0.14%				
Beta (5 Year)	0.78				
Worst Drawdown	-45.65% (May 07 - Present)				
Time to Recover	Still Recovering				





Trimark Fund

Fund Codes	
Front End	AIM 1513
DSC	AIM 1511
Min Purchase	\$500

Investment Objective

Trimark Fund seeks to achieve strong capital growth with a high degree of reliability over the long term. The Fund invests primarily in equities of companies anywhere in the world.

Strategy

The portfolio management team focuses on companies with sustainable competitive advantages, barriers to entry, strong growth prospects and good management teams. Companies tend to be purchased at prices below their long-term intrinsic value as determined by anticipated earnings and cash flow growth over the next 5 to 10 years. This helps to create a margin of safety to minimize the possibility of a permanent loss of capital. There is no attempt to mirror the composition of the Fund's benchmark index.

Analysis

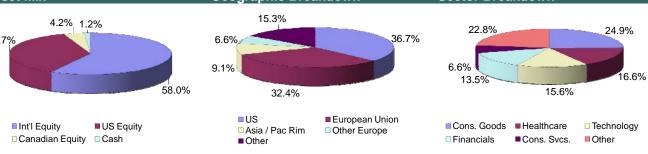
- Darren McKiernan, one of the members of the management team left the firm in September. This came as a surprise.
- I spoke with Michael Hatcher, head of global equities for Invesco Trimark. He assured me that this change will have a minimal impact on the team, and no impact on the investment process.
- Obviously any time a manager leaves, it is a concern. I am assured that in this case, Mr. McKiernan was offered a great career opportunity and this was not a case of friction within the team.
- I still like the fund, but only the SC units because of their lower cost. If you can only access the series A units, I would suggest an alternate global equity fund.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.1%	3.8%	21.1%	12.3%	6.0%	4.0%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	2	4	2	1	2	2

Fund Facts			
Fund Sponsor	Ir	vesco Trimark	
Fund Manager	Michael Ha	atcher (Apr 11)	
	Jeff	Feng (Apr 11)	
Inception Date	September 1, 1981		
Total Assets	\$1	,332.39 Million	
Management Fee / MER	1.75%	1.73%	
Risk Rating	Moderate		
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics					
T OTTIONO ONALACTOR	Monthly	Annualized			
Average Return	0.49%	6.03%			
Standard Deviation	3.51%	12.15%			
Sharpe Ratio	0.12	0.43			
Alpha (5 Year)	-0	0.07%			
Beta (5 Year)	0.90				
Worst Drawdown	-48.25% (Jun 07 - Present)				
Time to Recover	•	ecovering			





Renaissance Global Markets Fund

Fund Codes	
Front End	ATL 1029
DSC	ATL 1873
Min Purchase	\$500

Investment Objective

The Fund's objective is to obtain long-term growth of capital and income by investing primarily in equity and debt securities on a worldwide basis.

Strategy

The fund invests in equity securities of companies located around the world that are priced below their intrinsic value as determined by the portfolio sub-advisor. Investments will be focused in areas the portfolio sub-advisor finds the most compelling at any given time and could result in a concentrated portfolio and relatively high exposure to individual countries and/or sectors.

Analysis

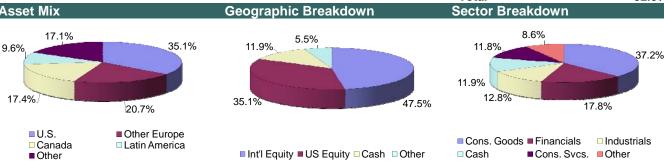
- The manager uses a fundamentally driven, deep value approach that looks for undervalued and distressed companies of any size, that are out of favour with the broader market that have strong prospects for a significant return.
- Performance looks nothing like the benchmark. During the quarter, it gained 2.4%, while the MSCI World Index was up 6%.
- The portfolio is defensively positioned.
 Defensives underperformed in Q3.
- Despite this, I still believe that over the long term, this fund has the potential to continue to deliver average returns with below average risk.
- Because of the portfolio concntration, and non benchmark like portfolio, this is not a fund for investors who have a short term time horizon.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.4%	2.4%	16.3%	7.7%	5.4%	3.8%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	1	4	4	3	2	2

CIBC Asse	t Management
David W	/inters (Oct 06)
Jai	nuary 11, 1993
	\$267.91 Million
2.00%	2.68%
	Moderate
	Growth
	Long
	David W Jai S

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.44%	5.41%			
Standard Deviation	3.54%	12.26%			
Sharpe Ratio	0.11	0.38			
Alpha (5 Year)	-0.07%				
Beta (5 Year)	0.84				
Worst Drawdown	-45.82% (Nov 07 - May 13)				
Time to Recover	67	Months			





Trimark Global Endeavour

Fund Codes	
Front End	AIM 1593
DSC	AIM 1591
Min Purchase	\$500

Investment Objective

The Fund seeks to generate long term capital growth by investing primarily in mid-cap equity securities from anywhere in the world.

Strategy

To achieve these objectives, the manager applies a rigorous bottom-up fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. There is no attempt to mirror the composition of the Fund's benchmark index.

Analysis

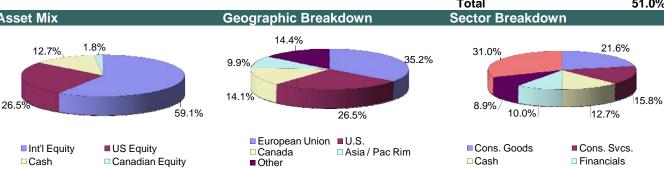
- The portfolio is built on a stock by stock basis. It currently holds 31 names.
- With their disciplined process, cash can often be higher than with other funds. It is around 13% now. The managers note that opportunities today aren't as prevalent as they were a few years ago.
- They are patiently waiting for quality names to trade at lower valuations while not overpaying for growth. This may keep cash balances higher for longer.
- They are now starting to find some interesting opportunities in the emerging markets, which have been weak over the past few years.
- This is a great mid cap fund if you have a longer term time horizon and you have an above average tolerance for risk.
- I expect that it will provide above average returns with above average risk over the long term.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.1%	6.1%	22.3%	14.2%	13.7%	7.5%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	4	1	2	1	1	1

Fund Facts		
Fund Sponsor	Ir	nvesco Trimark
Fund Manager	Jeff F	Hyrich (Dec 01)
	Erin Gree	nfield (Dec 08)
Inception Date		June 8, 1993
Total Assets		\$728.15 Million
Management Fee / MER	2.00%	2.67%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.08%	13.74%			
Standard Deviation	5.26%	18.21%			
Sharpe Ratio	0.19	0.71			
Alpha (5 Year)	0	.35%			
Beta (5 Year)		1.26			
Worst Drawdown	-59.74% (May 07 to May 13)				
Time to Recover		Months			





CI Global Small Companies

Fund Codes	
Front End	CIG 215
DSC	CIG 815
Min Purchase	\$500

Investment Objective

This fund's objective is to seek maximum longterm capital growth. It invests primarily in equity and equity-related securities of small to mid-capitalization companies around the world. The fund may make large investments in any country including developed and emerging markets and emerging industries of any market.

Strategy

The portfolio adviser identifies companies that have the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser analyzes financial data and other information sources assesses the quality of management.

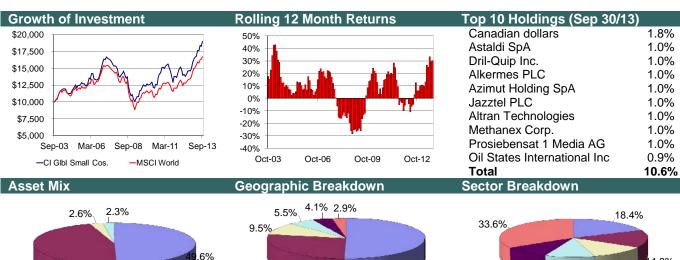
Analysis

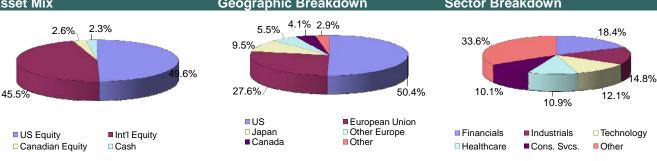
- While the fund's recent strong performance continues to be favourable, what attracts me to this fund the most is its low volatility profile. It is one of the least volatile global small cap funds around.
- I like this fund for a few reasons including the volatility profile, management process, the diversified portfolio, and the cost.
- For those looking for global small cap exposure, this is a good fund to consider.
- I expect that it will continue to deliver above average return with below average risk

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	4.0%	7.7%	30.3%	11.6%	9.1%	6.6%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	2	2	2	2	1	1

Fund Facts	
Fund Sponsor	CI Investments
Fund Manager	Bill Priest (Aug 02)
Inception Date	April 7, 1993
Total Assets	\$138.06 Million
Management Fee / MER	2.00% 2.45%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Medium to Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.73%	9.07%			
Standard Deviation	3.65%	12.65%			
Sharpe Ratio	0.18	0.65			
Alpha (5 Year)	0	.14%			
Beta (5 Year)	0.95				
Worst Drawdown	-39.65% (A	pr 07 to Apr 13)			
Time to Recover	73 Months				





Brandes Global Small Cap

Fund Codes	
Front End	BIP 152
DSC	BIP 252
Min Purchase	\$500

Investment Objective

The investment objective Fund is to achieve long-term capital appreciation by investing primarily in equity securities of Canadian and non-Canadian issuers with small equity market capitalizations at the time of purchase. The Fund is not subject to any specific geographic diversification requirements.

Strategy

Brandes LP is a Graham & Dodd valueoriented, global investment adviser that applies fundamental analysis to bottom-up security selection. Brandes believes that consistently buving businesses at discounts to conservative estimates of their intrinsic value has the potential to produce competitive long-term results.

Analysis

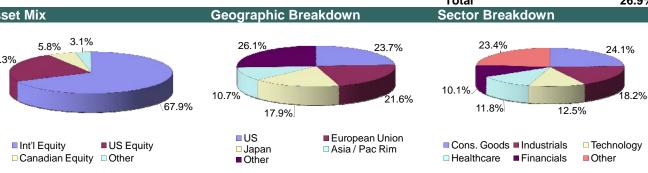
- I have followed this fund for a few quarters now, and added it to the list in Q3 2013
- It uses an actively managed, bottom up process that looks for companies that are trading at a discount to their estimate of its intrinsic value.
- The fund has a go anywhere mandate and can invest in any sector in both developed and emerging markets.
- They like market volatility and use it to buy into good names at attractive prices.
- Performance, particularly since 2008 has been very strong. Volatility has been higher than many of its peers.
- I expect that it will provide above average returns with above average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	4.7%	7.8%	34.9%	15.1%	13.0%	3.9%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	1	2	1	1	1	4

Fund Facts	
Fund Sponsor	Brandes Investment
	Partners
Fund Manager	Brandes Management Team
Inception Date	July 2, 2002
Total Assets	\$87.21 Million
Management Fee / MER	2.20% 2.70%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Long

Portfolio Characteristics					
	Monthly	Annualized			
Averes Detum	4.020/	42.020/			
Average Return	1.03%	13.03%			
Standard Deviation	6.47%	22.40%			
Sharpe Ratio	0.15	0.55			
Alpha (5 Year)	0	.17%			
Beta (5 Year)	•	1.56			
Worst Drawdown	-67.83% (M	ar 07 - Sep 13)			
Time to Recover	74 Months				





Specialty / Sector Funds

<u>Funds</u>

The Specialty / Sector Funds is a category that will include many sector funds such as emerging markets, healthcare, resources, science and technology, and real estate funds. In addition, this category may also contain more traditional core type mutual funds which are considerably more risky and volatile than a traditional core fund. We look for funds managed by strong management teams which have a demonstrated history of delivering strong risk adjusted returns to investors. We are also looking for managers who are not afraid to make tactical calls within their funds where the opportunities are supported by the risk / reward tradeoff.

Within the context of a well diversified portfolio, these funds are used for two main purposes; increasing returns, and risk reduction benefits because of the lower correlation profile of these funds to the more traditional core funds. Because of the higher volatility or the narrower focus of these funds, investors should exercise caution when using these funds. Investors will want to make sure that they limit exposure to these funds to no more than 15% to 20% of their overall portfolio, with individual holdings being capped in the 5% to 7.5% range.

Additions and Deletions

• AGF Emerging Markets – While I have been impressed with the job that the management team led by Stephen Way have been doing with this fund, I continue to keep it UNDER REVIEW for the near term. Under Ms. Perez-Coutts' management, the fund did a stellar job in preserving investors' capital relative to its peers. I am watching its performance closely during this period of heightened volatility to see how it holds up. That will hopefully give me the comfort surrounding the new management team's ability to effectively manage the fund going forward.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Specialty / Sector (Total)	0% to 5%%	0% to 5%	5% to 10%	5% to 10%	10% to 20%
Healthcare	5%	5%	7.5%	7.5%	7.5%
Real Estate	0%	0%	0%	0%	5%
Resources	0%	0%	2.5%	2.5%	5%
Emerging Markets	0%	0%	0%	0%	0%
Science & Tech.	0%	0%	0%	0%	0%
Aggressive / Tactical	0%	0%	0%	0%	0%

Cl Global Health Sciences

Fund Codes	
Front End	CIG 201
DSC	CIG 701
Min Purchase	\$500

Investment Objective

The fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of companies around the world that specialize in the care or medical industry. This includes companies that provide goods and services to these companies and companies that the portfolio adviser believes would benefit from developments in the health sciences industry.

Strategy

The portfolio adviser identifies companies that have the potential for strong growth in their industry and then considers the impact of economic trends. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser analyzes financial data and other information sources assesses the quality of management.

Analysis

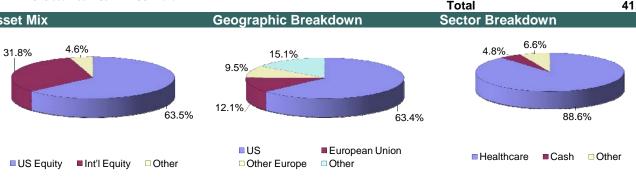
- There are a number of reasons to include healthcare in a portfolio including its defensive properties and growth opportunities. It can help boost return while protecting the downside
- It is concentrated, yet diversified. It invests in both large & mid cap names, and is managed using more of a blended approach between growth and value.
- It has been more volatile than its peers, but the higher returns have offset this.
- Performance has continued to be very strong. In this environment, it may be wise to take some profits before we see a pullback in the sector.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	5.7%	12.4%	49.4%	26.3%	17.2%	9.1%
MSCI Wrld Healthcare	1.0%	4.0%	32.5%	19.3%	11.7%	6.1%
Quartile	1	2	1	1	1	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Andrew	Waight (Jun 00)
Inception Date		July 23, 1996
Total Assets		\$260.36 Million
Management Fee / MER	2.00%	2.45%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	1.33%	17.22%			
Standard Deviation	4.51%	15.61%			
Sharpe Ratio	0.28	1.05			
Alpha (5 Year)	0	.67%			
Beta (5 Year)	(0.96			
Worst Drawdown	-41.69% (Feb 07 - Jun 12)				
Time to Recover	65	Months			





BMO Asian Growth & Income

Fund Codes	
Front End	GGF 620
DSC	GGF 120
Min Purchase	\$500

Investment Objective

The Fund's goal is to provide income and capital appreciation by investing in a diversified portfolio of U.S. dollar-denominated convertible securities and higher yielding securities of Asian companies.

Strategy

The portfolio adviser attempts to achieve the Fund's investment objectives by selecting equities and convertible bonds through a bottom-up selection process based on a GARP (Growth at a reasonable price) methodology. Quantitive and qualitative techniques are used to identify dominant, well-managed businesses in growth industries, selling at discounts to their enterprise value and growth potential.

Analysis

- The fund underperformed the broader Asian markets in Q3. This is because it is defensively positioned.
- While recent performance may be disappointing, it is well positioned to provide decent risk adjusted returns over the long term.
- Given its more balanced approach, it is a great way to gain some exposure to Asia, without taking all the volatility risk.
- It invests in a mix of equities, convertible bonds, preferred shares and other fixed income investments. Currently, about 79% is in equities, with the balance in convertibles and preferreds.
- I expect it will continue to deliver strong relative returns, with less volatility and superior downside protection compared to a pure equity play.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.4%	-0.9%	11.2%	5.4%	8.7%	7.2%
MSCI Pacific	5.1%	5.7%	29.1%	8.5%	6.9%	4.5%
Quartile	4	4	2	1	1	2

Fund Facts			
Fund Sponsor	BM	10 GDN Funds	
Fund Manager	Robert Horrocks (Aug 09)		
	Jesper Ma	adsen (Mar 11)	
Inception Date	Α	ugust 25, 2003	
Total Assets	;	\$584.61 Million	
Management Fee / MER	2.25%	2.85%	
Risk Rating		High	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.70%	8.73%				
Standard Deviation	3.19%	11.06%				
Sharpe Ratio	0.20	0.72				
Alpha (5 Year)	0	.43%				
Beta (5 Year)	(0.55				
Worst Drawdown	-29.76% (Ja	an 08 - Aug 10)				
Time to Recover	32	Months				







Asset Mix

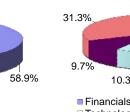
5.9% 4.4% 3.0%

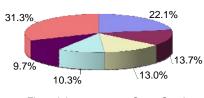
Geographic Breakdown

15.9%

8.6%

16.79









■ Financials Cons. Goods Technology ■ Fixed Income Cons. Sycs. Other

Dynamic Power Global Growth Class

Fund Codes	
Front End	DYN 014
DSC	DYN 714
Min Purchase	\$500

Investment Objective

The Dynamic Power Global Growth Class seeks long term capital appreciation through investment in a broadly diversified portfolio consisting primarily of equity securities of non-Canadian businesses.

Strategy

The Dynamic Power Global Growth Class invests in a broadly diversified portfolio of equity securities of business situated outside of Canada. The portfolio managers use a growth style to select investments, which means they look for well-capitalized companies whose earnings show above average growth. Based on the manager's view of the global capital markets, the Fund may invest from time to time in a limited number of countries and areas of the world.

Analysis

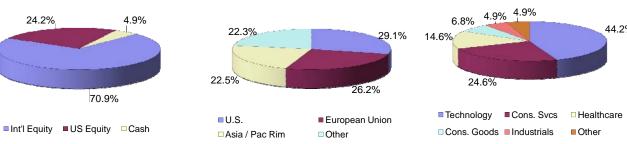
- The focus of this fund is on high growth stocks and the manager has remained committed to his approach, process and philosophy during the year.
- Recent performance has handily outpaced both the index and category. But, it is significantly more volatile than the broader market and its peer group.
- Because of this volatility you will experience periods of both extreme under and outperformance. I would only suggest you consider this fund if you can stomach big drops.
- Over the long term though, I expect that it will deliver higher than average returns with significantly higher than average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	8.8%	21.6%	30.7%	10.8%	10.9%	10.9%
MSCI World	2.4%	6.0%	26.4%	12.5%	7.8%	5.3%
Quartile	1	1	1	1	1	1

Fund Facts		
Fund Sponsor		Dynamic Funds
Fund Manager		kstein (Jan 01)
Inception Date	Ja	nuary 23, 2001
Total Assets	;	\$690.34 Million
Management Fee / MER	2.00%	2.52%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.87%	10.94%			
Standard Deviation	5.41%	18.73%			
Sharpe Ratio	0.15	0.54			
Alpha (5 Year)	0	.27%			
Beta (5 Year)	•	1.09			
Worst Drawdown	-52.87% (Ja	n 08 to Present)			
Time to Recover	Still R	ecovering			





Brandes Emerging Markets Equity

Fund Codes	
Front End	BIP 171
DSC	BIP 271
Min Purchase	\$500

Investment Objective

To achieve long-term capital appreciation by investing in the equity securities of companies in emerging markets. The Fund is not subject to any specific geographic diversification requirements.

Strategy

Brandes LP is a Graham & Dodd valueoriented, global investment adviser that applies fundamental analysis to bottom-up security selection. Brandes LP believes that consistently buying businesses at discounts to conservative estimates of their intrinsic value has the potential to produce competitive longterm results.

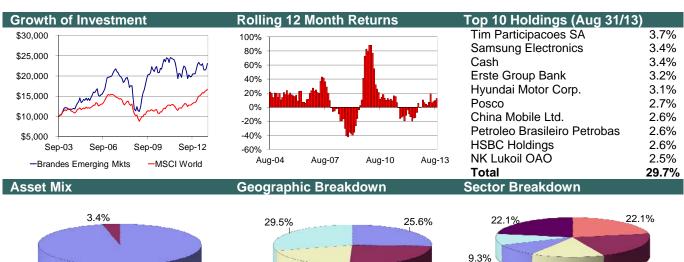
Analysis

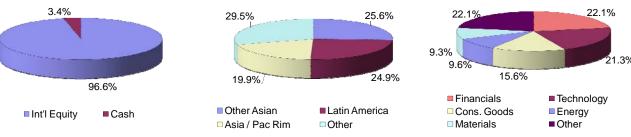
- This fund uses a value driven process that looks for high quality companies that have been beaten down by the market.
- It is a very diversified portfolio, holding more than 70 names.
- Performance wise, it has been consistently second behind the AGF offering. However, in the past year, it has taken the lead.
- My biggest concern with this offering is that it is considerably more volatile than what AGF was.
- Still, I expect that it will continue to deliver above average returns with above average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	5.9%	7.1%	12.7%	-0.2%	9.9%	8.7%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	1	1	1	1	1	1

Fund Facts		
Fund Sponsor	Brar	ndes Investment
		Partners
Fund Manager	Brandes Mar	nagement Team
Inception Date		July 2, 2002
Total Assets		\$188.71 Million
Management Fee / MER	2.20%	2.70%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.79%	9.92%				
Standard Deviation	5.78%	20.03%				
Sharpe Ratio	0.13	0.46				
Alpha (5 Year)	0	.30%				
Beta (5 Year)	•	1.12				
Worst Drawdown	-48.52% (Au	g 07 to Dec 09)				
Time to Recover	29 ا	Months				





Dynamic Global Real Estate

Fund Codes	
Front End	DYN 085
DSC	DYN 785
Min Purchase	\$500

Investment Objective

The Dynamic Global Real Estate Fund seeks to achieve long-term capital appreciation primarily through investment in a diversified portfolio of equity and debt securities of Canadian businesses with potential for increased value as a result of ownership, management or other investment in real estate assets.

Strategy

The Fund invests primarily in securities of companies in Canada that manage real estate or any business which may increase in value as a result of ownership of, investment in, management of, or relationship to real estate assets.

Analysis

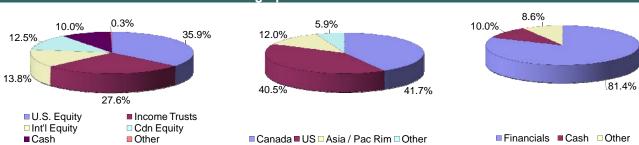
- REITs have struggled ever since May, when Ben Bernanke's comments on tapering their bond buying program put upward pressure on yields.
- Despite the short term selloff, I believe the longer term outlook remains strong.
- This is one of my favourites in the sector.
 It is managed by Oscar Belaiche and Tom Dicker, using a "quality at a reasonable price" approach.
- They use a mix of top down macro analysis and bottom up stock selection.
- I expect that this fund will continue to deliver average returns with below average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.4%	-2.3%	-0.2%	7.3%	6.6%	8.1%
TSX Real Est.	4.9%	0.0%	1.9%	10.1%	10.7%	10.5%
Quartile	4	4	4	3	2	3

Fund Facts				
Fund Sponsor		Dynamic Funds		
Fund Manager	Oscar Belaiche (Jan 99)			
	Tom	Dicker (Apr 11)		
Inception Date	Dece	mber 31, 1996		
Total Assets	;	\$192.75 Million		
Management Fee / MER	2.00%	2.47%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics					
FOILIOID CHAIACLEIN	Monthly	Annualized			
Average Return	0.53%	6.55%			
Standard Deviation	3.83%	13.28%			
Sharpe Ratio Alpha (5 Year)	0.12	0.43			
Beta (5 Year)	0.69				
Worst Drawdown Time to Recover	-46.02% (Jun 07 - Jun 12) 61 Months				





CI Signature Global Resources

Fund Codes	
Front End	CIG 611
DSC	CIG 811
Min Purchase	\$500

Investment Objective

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of Canadian companies engaged in or related to the energy, commodity and natural resource industries.

Strategy

The portfolio advisor identifies companies that offer good value and the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio advisor selects investments it believes are trading below their true value and that offer the potential for consistently high growth potential. The portfolio advisor may use techniques such as fundamental analysis to assess growth and value potential.

Analysis

- After a horrific Q2, the resource sector showed some signs of life, gaining just under 8% in Q3.
- This is my top resource pick because of its risk management. While the fund's performance has historically been middle of the pack, it has consistently been one of the least volatile funds in the category.
- To do this, manager Scott Vali focuses on larger firms, already in production. Nearly 75% of the fund is invested in large caps.
- 60% of the fund is invested in energy and 26% is in materials
- This is not for everybody. But if you are looking for a resource fund that should produce decent risk adjusted returns, this is definitely one to consider.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.5%	7.3%	-1.4%	-1.5%	1.8%	11.9%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	3	3	2	2	2	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Sco	ott Vali (Jan 06)
Inception Date		April 11, 1997
Total Assets		\$394.79 Million
Management Fee / MER	2.00%	2.41%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.15%	1.82%			
Standard Deviation	5.28%	18.28%			
Sharpe Ratio	0.02	0.06			
Alpha (5 Year)	-0.24%				
Beta (5 Year)	1.08				
Worst Drawdown	-44.48% (Jul 08 - Present)				
Time to Recover	Still R	ecovering			





AGF Emerging Markets

Fund Codes	
Front End	AGF 791
DSC	AGF 691
Min Purchase	\$500

Investment Objective

The fund's objective is to provide superior capital growth. It invests primarily in shares of companies that are located or active mainly in emerging market countries

Strategy

The Fund intends to invest primarily in issuers located in emerging markets, as defined by the Morgan Stanley Capital International Emerging Markets Total Return Index, as well as issuers located in Hong Kong and Singapore. The portfolio manager uses a bottom-up stock selection process favouring companies that are trading at a significant discount to what it believes is their underlying earnings potential.

Analysis

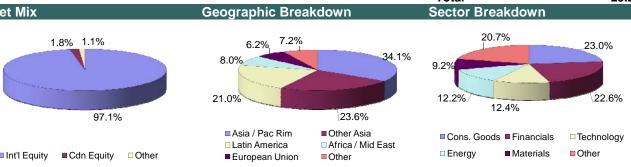
- I have had this fund UNDER REVIEW since Patricia Perez-Coutts left AGF
- The fund's risk reward profile had held up pretty well after her departure, but has struggled in the past couple of quarters.
- Historically, it has held up much better in rough markets compared to its peers. This time around, it appears to be struggling.
- China has recently hinted at more liberal economic policies, which could be a boon to the emerging markets.
- Another concern I have is the cost. It has an MER of 3.11%. I get that it's more expensive to run an EM mandate, but that is head and shoulders above its peers.
- I will continue to monitor the situation. The next couple of quarters should give me a much better understanding of the new management's ability to manage downside risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	3.1%	-1.7%	-3.1%	-3.3%	7.4%	11.7%
MSCI Emg Mkt	3.8%	3.6%	5.9%	0.0%	6.9%	10.1%
Quartile	4	4	4	3	1	1

Fund Facts		
Fund Sponsor		AGF Funds
Fund Manager	Stepher	n Way (Apr 12)
Inception Date	N	March 11, 1994
Total Assets	\$1	,020.44 Million
Management Fee / MER	2.50%	3.11%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Averen Deturn	0.500/	7 270/			
Average Return	0.59%	7.37%			
Standard Deviation	5.01%	17.34%			
Sharpe Ratio	0.11	0.38			
Alpha (5 Year)	0.22%				
Beta (5 Year)	0.85				
Worst Drawdown	-40.96% (Nov 07 - Nov 09)				
Time to Recover	24 Months				





Balanced Funds

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Cdn Balanced. Index (60% TSX Composite / 40% DEX Bond Universe)	1.0%	3.8%	3.8%	4.1%	5.3%	7.2%
Global Balanced Index (60% MSCI World Index / 40% DEX Bond Universe)	1.6%	3.6%	11.9%	12.9%	9.0%	6.9%

Funds

Balanced / Income funds are funds which are a mix of equity and fixed income. We tend to favour conservatively managed funds with lower than average levels of volatility. We favour funds run by experienced management teams which employ a disciplined process with respect to asset mix selection, as well as security selection.

These funds can be used in a couple of fashions. Firstly, they can be used as a core holding in smaller accounts where the investor will automatically achieve exposure to fixed income and equities. Secondly, within a portfolio, these funds can act as an active overly portion between the core fixed income and equity section of a portfolio. By employing a portion of a balanced fund in a well constructed portfolio, a slight asset mix tilt may be achieved, while at the same time keeping the risk reward profile of the fund intact. This occurs because the underlying manager will adjust their fund holdings on an ongoing basis.

Additions and Deletions

• There were no additions or deletions to the Balanced Fund category.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%

CI Signature High Income Fund

Fund Codes	
Front End	CIG 686
DSC	CIG 786
Min Purchase	\$500

Investment Objective

This fund's objective is to generate a high level of income and long-term capital growth. It invests primarily in high-yielding equity securities and Canadian corporate bonds.

Strategy

When deciding to buy or sell an investment, the portfolio adviser considers whether the investment is a good value relative to its current price. Fixed income securities may include foreign corporate and government fixed income securities. The fund may invest in corporate bonds that have a low credit rating or are unrated, but offer a higher yield than investment grade bonds.

Analysis

- This is a great global balanced fund that invests in a mix of high dividend paying equities, & corporate & high yield bonds.
- It is managed by the Signature Team, using a mix of top down macro analysis & bottom up, fundamental security selection.
- It pays a monthly distribution of \$0.07 a unit, which is a yield of about 5.9%.
- Performance has been very strong over the long term, outpacing its peers quite handily. Still, it is much riskier than the historic volatility has suggested because of it's significant exposure to high yield bonds, and mid cap equities.
- It has struggled recently because of the interest rate sensitivity in its portfolio from its fixed income and REIT holdings.
- I expect that it will provide above average returns with average risk over the long term.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.5%	2.4%	7.3%	8.1%	8.6%	8.9%
Glb Bal Ind.	1.6%	3.6%	11.9%	12.9%	9.0%	6.9%
Quartile	2	4	3	1	1	1

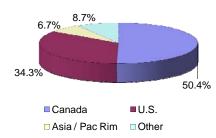
Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Eric B	ushell (Mar 05)
Inception Date	Dece	ember 18, 1996
Total Assets	\$8	3,840.49 Million
Management Fee / MER	1.25%	1.60%
Risk Rating	L	ow to Moderate
Objective		Income
Time Horizon		Medium

Portfolio Characteristics				
	Monthly	Annualized		
Averes Deturn	0.60%	0.550/		
Average Return	0.69%	8.55%		
Standard Deviation	2.65%	9.19%		
Sharpe Ratio	0.23	0.84		
Alpha (5 Year)	0	.49%		
Beta (5 Year)	(0.47		
Worst Drawdown	-27.38% (Jun 07 - Apr 10)			
Time to Recover	35	Months		

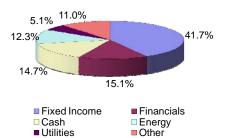








Oct-12



4.5%

4.5%

3.0%

2.1%

2.0%

1.9%

1.9%

1.9%

1.5%

1.4%

24.7%

Fidelity Canadian Balanced Fund

Fund Codes	
Front End	FID 282
DSC	FID 582
Min Purchase	\$500

Investment Objective

The fund aims to achieve high total investment return. This fund uses a balanced approach. It invests primarily in a mix of Canadian equity securities, investment grade bonds, high yield securities and money market instruments.

Strategy

The fund's target mix is 50% equity securities, 40% investment grade bonds and money market instruments, and 10% high yield securities. The manager will generally keep the fund's asset mix within the following ranges: 40-60% equity securities, 30-60% investment-grade bonds and money market instruments and 0-20% high yield securities.

Analysis

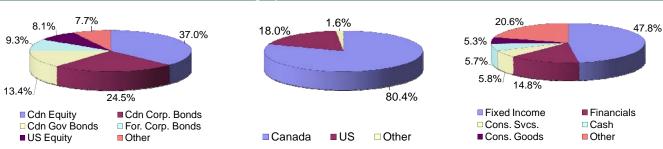
- Like other Fidelity balanced and asset allocation fund, it is run like a fund of funds, with Geoff Stein and Mariana Egan allocating between various sub funds.
- At the end of May, the mix was pretty much in line, with 3% cash, 50% equity, 37% investment grade, & 10% high yield.
- What I like about this fund is its fixed allocation. You know what you are getting.
 While it is not for everybody, it can be good for those who need that kind of certainty.
- I do expect that it may struggle to keep pace on an absolute basis with some of the other funds on the list.
- Still, longer term, I expect that it will deliver average returns with below average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.3%	3.9%	7.1%	5.7%	6.4%	6.9%
Bal Ind.	1.0%	3.8%	3.8%	4.1%	5.3%	7.2%
Quartile	3	1	2	1	1	1

Fund Facts		
Fund Sponsor	Fidelity Invest	tments Canada
Fund Manager		Friebel (Apr 10)
	Mariana	Egan (Mar 09)
Inception Date	Septe	ember 30, 1998
Total Assets	\$6	6,498.21 Million
Management Fee / MER	1.85%	2.27%
Risk Rating	Lo	ow to Moderate
Objective	Gr	owth & Income
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.51%	6.35%			
Standard Deviation	2.29%	7.95%			
Sharpe Ratio	0.20	0.70			
Alpha (5 Year)	0.13%				
Beta (5 Year)	0.86				
Worst Drawdown	-24.51% (Jun 08 - Sep 10)				
Time to Recover	28 Months				





AGF Monthly High Income Fund

Fund Codes	
Front End	AGF 766
DSC	AGF 689
Min Purchase	\$500

Investment Objective

The Fund's objective is to achieve a high level of monthly income by investing primarily in income producing securities with added diversification through selective investment in fixed income securities and common shares.

Strategy

The portfolio manager uses a bottom-up asset allocation approach to identify the most attractive income opportunities. The Fund's targeted ex-cash "neutral" weighting is 50% equities and 50% fixed income. The Fund uses a flexible approach to asset allocation and will fluctuate plus or minus 30% on an absolute basis (i.e. a maximum of 80% or a minimum of 20% equities or fixed income) based on relative income opportunities with consideration to the risk/reward characteristics of each asset class.

Analysis

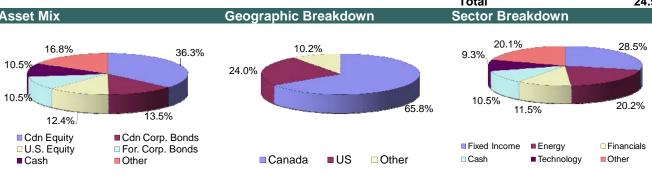
- During the quarter, they pulled back the fund's equity exposure, and added to the fixed income. Still, with 63% invested in equities, it remains the most aggressively positioned balanced fund on our list.
- The target asset mix is of 50/50, but the manager has considerable latitude and can take it up to 80% equities or bonds.
- The fixed income exposure is predominantly corporate bonds. In the equity sleeve, he looks for companies that have an above average dividend payout.
- I expect that this fund will continue to be a more risky balanced fund. If you have a more conservative risk tolerance, you will want to look at one of the other picks.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.9%	5.1%	5.6%	5.7%	9.3%	N/A%
Bal Ind.	1.0%	3.8%	3.8%	4.1%	5.3%	7.2%
Quartile	1	1	4	2	1	N/A

Fund Facts		
Fund Sponsor		AGF Funds
Fund Manager		Frost (May 10)
	Tristan	Sones (Apr 06)
Inception Date	Ja	nuary 25, 2005
Total Assets		\$858.41 Million
Management Fee / MER	2.00%	2.40%
Risk Rating		Moderate
Objective		Income
Time Horizon	N	ledium to Long

Portfolio Characteristics				
	Monthly	Annualized		
Averege Deturn	0.74%	9.29%		
Average Return Standard Deviation	0.74% 3.80%	9.29% 13.18%		
Sharpe Ratio	0.18	0.64		
Alpha (5 Year)	0	.18%		
Beta (5 Year)		1.34		
Worst Drawdown	-40.26% (Jun 07 - Mar 10)			
Time to Recover	34	Months		





CI Signature Canadian Balanced

Fund Codes	
Front End	CIG 685
DSC	CIG 785
Min Purchase	\$500

Investment Objective

This fund's objective is to achieve an attractive total return, consisting of income and capital gains. It invests primarily in a mix of Canadian equity and equity related securities and fixed income securities. The fund is not limited to how much it invests or keeps invested in each asset class. The mix may vary according to market conditions

Strategy

The portfolio adviser identifies companies that offer good value and the potential for growth in their industry and then considers the impact of economic trends. Equity investments are diversified across industry sectors and emphasize companies that pay consistent dividends or income. The portfolio adviser may use techniques such as fundamental analysis to assess growth and value potential. This means evaluating the financial condition and management of each company, its industry and the overall risk reward profile.

Analysis

- After hitting about 2/3rds equity exposure at the end of Q2, profits were taken, bringing the equity weight down to 58%.
- Fixed income exposure is slightly tilted towards governments.
- Risk level has historically been in the upper half of its peer group. Based on its current mix, I don't expect that to change.
- I would only suggest you consider this fund if you are comfortable with the higher potential risk associated with it.
- I expect that this fund will deliver above average returns with above average risk.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.5%	3.5%	8.1%	5.2%	5.9%	7.3%
Bal Ind.	1.0%	3.8%	3.8%	4.1%	5.3%	7.2%
Quartile	2	2	2	1	1	1

Fund Facts				
Fund Sponsor	(CI Investments		
Fund Manager	Eric Bushell (Jul 02)			
	John	Shaw (Jul 02)		
Inception Date		June 25, 1997		
Total Assets	\$1	,871.06 Million		
Management Fee / MER	2.00%	2.43%		
Risk Rating		Moderate		
Objective	Gr	owth & Income		
Time Horizon	M	ledium to Long		

Portfolio Characteristics							
	Monthly	Annualized					
	•						
Average Return	0.48%	5.88%					
Standard Deviation	2.48%	8.59%					
Sharpe Ratio	0.17	0.59					
Alpha (5 Year)	0.09%						
Beta (5 Year)	0.87						
Worst Drawdown	-23.23% (Jun 08 - Mar 10)						
Time to Recover	22 Months						

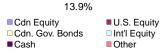




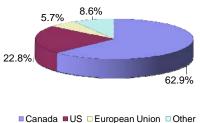
Geographic Breakdown

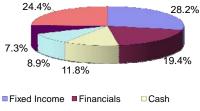






13.4%





ther Energy Healthcare Other

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18.3%

Income Options

Index Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Cdn Balanced. Index (60% TSX Composite / 40% DEX Bond Universe)	1.0%	3.8%	3.8%	4.1%	5.3%	7.2%

Funds

Income Funds are a wide range of investment funds which are used primarily to provide investor with a steady stream of income. There are a wide range of income funds available, ranging from Mortgage & Short Term Income Funds, Balanced Income Funds, Dividend Income Funds, Monthly Income Funds, and Income Trust Funds. Additionally, there are more general product types such as T-Series Funds which pay out a monthly distribution that is treated as a return of capital for tax purposes. For our Recommended List of Funds, we have not considered T-Series Funds, but have rather focused on the underlying funds which we feel are good candidates for investors seeking a regular income. We have also looked at a wide range of funds and selected a mix which should cover most investor types from the very conservative to the more growth oriented investor.

These funds can be used as part of a portfolio, or they can be used as standalone income solutions. It is our opinion that the best way to use the funds is as part of a well constructed, diversified portfolio designed to meet the individual needs of the investor.

Income Options Commentary

- **PH&N Monthly Income Fund** The equity component can range between 40% and 60% and is currently sitting at 50% equity, and 41% bonds. It has a higher allocation to corporate and high yield bonds, which is more favourable in the current environment. It pays a monthly distribution of \$0.0435 per unit, which is an annualized yield of just south of 5%.
- At the conservative end, we have the **TD Mortgage Fund**. Like the name suggests, it invests in mortgages that are issued by TD Bank. The Fund is very stable and provides a variable monthly distribution. At current prices, the yield is approximately 2.1%, down from the 2.2% offered in Q2.
- For the more growth oriented investors, we have two funds, the **Sentry Canadian Income Fund** and the **BMO Monthly High Income II Fund**. In both cases, the key factor which led us to select the funds was the quality of management. In both cases, the management teams are very highly regarded. Each of these funds will invest in Income Trusts, REITs and high yielding common stock. They have a level of volatility which is roughly equal to the volatility of the broader equity markets. They will provide a monthly distribution. For the Sentry Canadian Income Fund, the distribution is \$0.0775 per unit, which equals a yield of approximately 5.1%, down from Q2's yield of 5.3%. BMO pays a monthly distribution of \$.06 per unit, which works out to a yield of 5.1% which is down from Q2's yield of 5.2%.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%

TD Mortgage Fund

Fund Codes	
Front End	TDB 2010
DSC	TDB 2011
Min Purchase	\$100

Investment Objective

The fundamental investment objective is to provide a steady stream of interest income by investing in a diversified portfolio consisting primarily of high-quality Canadian residential mortgages bought from and administered by TD Bank Financial Group.

Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by investing primarily in mortgages. The portfolio consists primarily of top-quality conventional and NHA mortgages that are fully backed by either the Government of Canada or TD Bank. The Fund may also invest in open and closed mortgage-backed securities to diversify risk.

Analysis

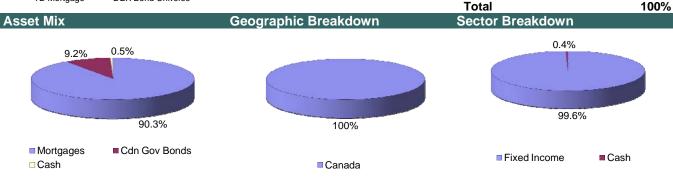
- Tthis fund invests mainly in residential first mortgages that it buys directly from TD Bank. It will also invest in other NHA insured mortgages, as well as some uninsured conventional mortgages, and mortgage backed securities.
- This is a pretty safe investment. The majority of the mortgages are insured iand there are many in the portfolio.
- Still, it is possible to lose money over a relatively short period of time. In June, it lost 0.60% and it's biggest drawdown has been -1.58%.
- If you can stomach a higher level of risk in return for potentially higher returns, check out the PH&N offering.

Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Fund	0.1%	0.3%	0.6%	1.4%	2.6%	2.7%	
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	5.2%	
Quartile	4	2	2	2	2	2	

Fund Facts		
Fund Sponsor	TD Ass	et Management
Fund Manager	David M	cCulla (Jan 04)
	Matthew	Pauls (Oct 12)
Inception Date	J	lanuary 1, 1975
Total Assets		\$461.90 Million
Management Fee / MER	1.50%	1.82%
Risk Rating		Low
Objective		Income
Time Horizon		Moderate

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.22%	2.64%					
Standard Deviation	0.44%	1.53%					
Sharpe Ratio	0.34	1.21					
Alpha (5 Year)	0.14%						
Beta (5 Year)	0.18						
Worst Drawdown	-1.58% (Apr 04 - Nov 04)						
Time to Recover	8 Months						





PH&N Monthly Income Fund

Fund Codes	
Front End	PHN 660
DSC	PHN 4660 (Low
	Load)
Min Purchase	\$500

Investment Objective

The fundamental investment objectives of the Fund are to provide a relatively high monthly income that may consist of dividend income, interest income, realized capital gains and a return of capital, with the potential for modest capital growth, by investing in a well-diversified balanced portfolio of income-producing equity securities and fixed-income securities.

Strategy

To achieve the FundÆs investment objectives, we: invest primarily in income-producing equity securities such as dividend-paying Canadian common shares and income trusts and fixed-income securities such as preferred shares, government and corporate bonds, debentures and notes, asset backed commercial paper, mortgage-backed securities and other incomegenerating securities.

Analysis

- The equity component of this balanced fund can range between 40% and 60%.
 It's currently sitting at 50% equity, 6% prefs, 4% cash and 41% bonds.
- It has a higher allocation to corporate and high yield bonds, which is more favourable in the current environment.
- Pays a monthly distribution of \$0.0445 per unit, which is an annualized yield of just south of 5%.
- Over the long term, I expect that this fund will provide above average returns with below average risk, while providing modest cash flow to investors.

Performance Details							
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	
Fund	1.4%	2.2%	5.8%	5.6%	2.1%	N/A%	
Bal Ind.	1.0%	3.8%	3.8%	4.1%	5.3%	7.2%	
Quartile	2	4	3	1	0	N/A	

Fund Facts		
Fund Sponsor	PH&N In	vestment Mgmt
Fund Manager	Scott Lysal	kowski (Dec 09)
	Williar	m John (Jan 13)
Inception Date	Dec	ember 29, 2009
Total Assets	\$	3,131.19 Million
Management Fee / MER	0.90%	1.10%
Risk Rating	L	ow to Moderate
Objective	G	rowth & Income
Time Horizon	Γ	Medium to Long

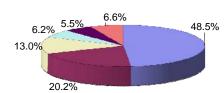
Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.57%	7.00%				
Standard Deviation	1.36%	4.73%				
Sharpe Ratio	0.37	1.31				
Alpha (5 Year)	0	.43%				
Beta (5 Year)	(0.31				
Worst Drawdown	-6.67% (Jւ	ın 11 - Apr 12)				
Time to Recover	11	Months				



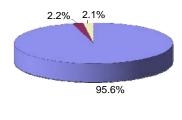


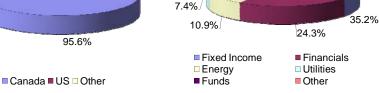
Geographic Breakdown











Sentry Canadian Income

Fund Codes	
Front End	NCE 717
DSC	NCE 317
Min Purchase	\$500

Investment Objective

The investment objective of the Fund is to provide a consistent monthly income and capital appreciation by investing primarily in a diversified portfolio of Canadian securities including equities, fixed income instruments, real estate investment trusts ("REITs") and income trusts.

Strategy

The Fund invests primarily in Canadian equities, fixed-income instruments, REITs and income trusts. The Manager follows a fundamental, bottom up approach to investing, may invest in foreign securities in an amount not exceeding approximately 30% of the assets of the Fund, may invest in securities of other mutual funds, including those managed by the Manager, in accordance with the Fund's investment objective.

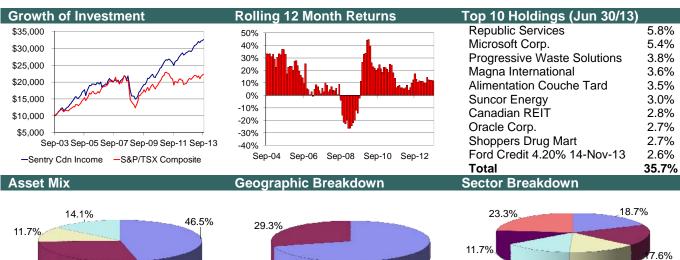
Analysis

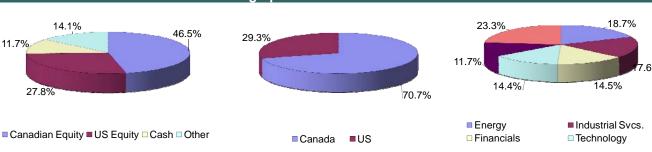
- This has been one of my favourite income focused funds for a number of years.
- This fund invests primarily in high yielding common stock, Income Trusts and REIT's. They are starting to find attractive opportunities in the U.S.
- It is fairly conservatively managed. It pays a monthly distribution of \$0.0775 per month, which is a yield of approximately 5.1%, down from 5.3% at the end of Q2.
- I don't know that I would be comfortable using this as a core equity fund, but it is a great holding for those with at least a medium risk tolerance looking for stable income.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.1%	2.9%	11.8%	11.7%	10.7%	12.6%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	4	4	2	1	1	1

Fund Facts		
Fund Sponsor	Sentry Selec	t Capital Corp.
Fund Manager	Michael Sir	npson (Oct 06)
	Aubrey	Hearn (Apr 10)
Inception Date	Feb	ruary 11, 2002
Total Assets	\$3	,655.11 Million
Management Fee / MER	2.25%	2.70%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.85%	10.67%				
Standard Deviation	2.99%	10.36%				
Sharpe Ratio	0.26	0.95				
Alpha (5 Year)	0	.61%				
Beta (5 Year)	0.57					
Worst Drawdown	-31.68 (Sep 08 - Mar 10)					
Time to Recover	19	Months				





BMO Monthly High Income II

Fund Codes	
Front End	GGF 619
DSC	GGF 260
Min Purchase	\$500

Investment Objective

The Fund's goal is to generate a high level of monthly distributions with moderate volatility by investment primarily in a portfolio of trust units, equity securities and fixed income securities.

Strategy

The portfolio manager invests in trust units such as Royalty Trust Units ("RTUs"), Real Estate Investment Trusts ("REITs") and Business Trusts ("BTs") from various sectors of the economy. The manager may also invest in common equities, typically demonstrating large market capitalizations and above average dividend yields. The Fund may invest in fixed income securities, primarily consisting of Canadian government and corporate issues of any maturity or credit rating.

Analysis

- Like the Sentry offering, it invests primarily in high yielding common stock, income trusts and REITs. High exposure to interest sensitives resulted in underperformance for the quarter.
- It currently is only invested in Canadian securities. It is more concentrated than the Sentry offering. It is also a bit more focused in the mid cap space.
- It is focused on high quality companies with sustainable dividends and the ability to grow their cash flows over time.
- This positioning should make it a touch more volatile than the Sentry offering, but give it the potential for higher returns.
- It pays a monthly distribution of \$0.06 per unit, which at current prices gives it an annualized yield of 5.1%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	2.3%	3.6%	8.3%	10.3%	9.5%	10.4%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	2	4	4	1	1	1

Fund Facts		
Fund Sponsor	BM	O GDN Funds
Fund Manager	John Pries	stman (Oct 02)
	Kevi	n Hall (Jan 03)
Inception Date	Oc	tober 10, 2002
Total Assets	\$1	,405.18 Million
Management Fee / MER	1.85%	2.37%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Beturn	0.76%	9.52%			
Average Return Standard Deviation	3.65%	9.52% 12.63%			
Sharpe Ratio	0.19	0.69			
Alpha (5 Year)	0.48%				
Beta (5 Year)	0.70				
Worst Drawdown	-39.06% (Jul 08 - Sep 10)				
Time to Recover	27 Months				

Cash

■ Technology ■ Other



Canada

■US

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Other

Cash

Low Cost Passive / Index Funds

Funds

Funds in this category will be suitable as core holdings for most investors. The funds in this category are index funds which provide investors exposure to a range of market indices. In this category, we looked for the index funds which had the lowest costs associated with them. This was because the lower the cost hurdle, the more closely the performance of the fund should replicate its underlying index.

These funds typically do not pay any form of compensation to advisors. As such, they are best suited for Fee Based Accounts.

When used in a portfolio, these funds should be used the very same way that a regular mutual fund would be utilized.

TD Canadian Bond Index

Fund Codes	
Front End	TDB 966
DSC	
Min Purchase	\$100

Investment Objective

The objective of the Canadian Bond Index Fund is to participate in the long term performance of the Canadian bond market, through a diversified portfolio consisting primarily of Canadian government and corporate debt instruments.

Strategy

The portfolio adviser seeks to track the Universe Index by using a stratified sampling indexing technique. This method involves selecting a subset of bonds from each component of the Universe Index and holding them in the same proportion as the components of the Universe Index.

Analysis

- With Fed tapering on hold likely until early 2014, there is room for a rally in fixed income. Still, long to medium term risks are to the downside.
- I get that people want to keep costs under control and a low cost index fund will help do that. In the bond space, I firmly believe that in the current market, investors will do better with one of the actively managed funds on the list over this fund.
- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- At 83 basis points, it's pretty pricey for a bond fund, but it is still one of the better priced offerings in the category.
- You can get it in an F-Class Version for 56 basis points.

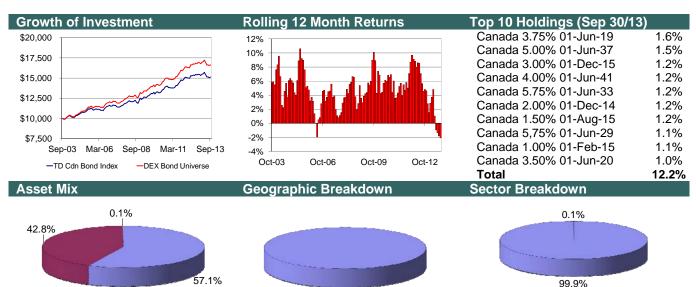
Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.4%	-0.1%	-2.1%	2.7%	4.7%	4.2%
DEX Bond	0.5%	0.1%	-1.3%	3.6%	5.6%	5.2%
Quartile	2	2	2	1	2	1

Fund Facts		
Fund Sponsor	TD Asse	t Management
Fund Manager	Michelle Heg	eman (Aug 08)
Inception Date		May 13, 1997
Total Assets	(\$508.60 Million
Management Fee / MER	0.69%	0.83%
Risk Rating		Low
Objective		Income
Time Horizon		Moderate

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.38%	4.70%			
Standard Deviation	1.04%	3.59%			
Sharpe Ratio	0.31	1.09			
Alpha (5 Year)	-	0.07%			
Beta (5 Year)		1.00			
Worst Drawdown		y 13 - Present)			
Time to Recover	Still R	ecovering			

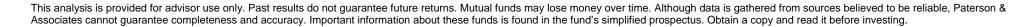
Fixed Income

■ Cash



100.0%

Canada



■ Cda Gov Bonds ■ Cda Corp Bonds ■ Cash

TD Canadian Index

Fund Codes	
Front End	TDB 216
DSC	
Min Purchase	\$100

Investment Objective

The fundamental investment objective is to provide long-term growth of capital primarily by purchasing Canadian equity securities to track the performance of the S&P/TSX Composite Total Return Index.

Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the fund primarily by replicating the S&P/TSX Composite Index. Each security in the S&P/TSX Composite Index is held by the Fund in close tolerance to its index weight so that the performance of the Fund closely tracks the performance of the S&P/TSX Composite Index.

Analysis

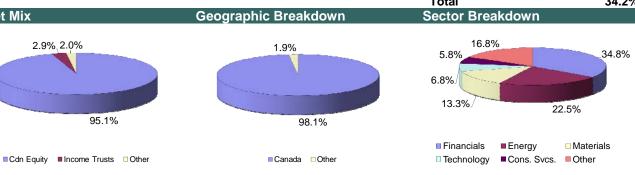
- With China again showing signs of life, Canadian equities may be poised for a rally. Still, valuations do not appear to be cheap, which could be a concern.
- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- Even with the Investor Class version of this fund with an MER of 0.88% it is still lower than the majority of other index funds.
- MER is also significantly lower than the Canadian Equity Fund category average of 2.39%
- For larger clients using a fee based account, the F-Class version of this fund carries an MER of 0.55%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	1.3%	6.0%	6.2%	3.2%	3.9%	7.5%
S&P/TSX Cp	1.4%	6.2%	7.1%	4.1%	4.8%	8.4%
Quartile	3	2	4	3	3	2

Fund Facts		
Fund Sponsor		t Management
Fund Manager	Vishal E	3hatia (Mar 05)
	Dino Bo	urdos (Nov 10)
Inception Date	Septe	mber 30, 1985
Total Assets	;	\$964.10 Million
Management Fee / MER	0.66%	0.89%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.32%	3.92%				
Standard Deviation	4.36%	15.09%				
Sharpe Ratio	0.06	0.21				
Alpha (5 Year)	-0	0.06%				
Beta (5 Year)	(0.98				
Worst Drawdown	-43.59% (Ji	un 08 - Feb 11)				
Time to Recover	33	Months				





TD US Index

Fund Codes	
Front End	TDB 661
DSC	
Min Purchase	\$100

Investment Objective

The goal of this Fund is to track the performance of the Standard & Poor's 500 Stock Price Index and provide currency diversification and the potential for long-term growth associated with investing in major U.S. companies.

Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund primarily by replicating the S&P 500 Index. Each security in the S&P 500 Index is held bythe Fund in close tolerance to its index weight so that the performance of the Fund closely tracks the performance of the S&P 500 Index.

Analysis

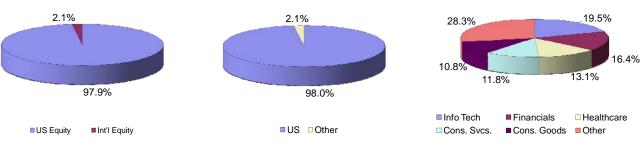
- U.S. Equities have had a pretty solid run of late and are starting to look fully valued. Some profit taking may be in order.
- With more investors and advisors looking to cut fund costs, low cost index offerings can help, particularly for those who don't or can't access ETFs.
- These can be particularly attractive in a Fee based account, with an even lower MER available.
- This is the one of lowest cost index option available for those seeking a low cost passive option with an MER of 0.54%.
- In comparison, the median MER in the U.S. Equity Fund category is 2.46%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	0.7%	2.8%	23.7%	15.3%	8.4%	3.8%
S&P 500	0.9%	3.1%	25.0%	16.3%	9.3%	4.7%
Quartile	3	3	2	1	1	1

Fund Facts		
Fund Sponsor	TD Asse	et Management
Fund Manager	Vishal E	Bhatia (Mar 05)
	Dino Bo	urdos (Nov 10)
Inception Date		April 30, 1998
Total Assets	:	\$492.30 Million
Management Fee / MER	0.45%	0.55%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
	0.070/	0.000/			
Average Return	0.67%	8.39%			
Standard Deviation	3.34%	11.57%			
Sharpe Ratio	0.18	0.66			
Alpha (5 Year)	-0	0.06%			
Beta (5 Year)	(0.99			
Worst Drawdown	-54.16% (Se	ep 00 - Present)			
Time to Recover	Still R	ecovering			





TD International Index

Fund Codes	
Front End	TDB 964
DSC	
Min Purchase	\$100

Investment Objective

The objective of the International Equity Index Fund is to participate in the long term growth of the primary stock markets of the developed countries of the world, excluding the U.S. and Canada, through a broadly diversified portfolio consisting of shares of companies domiciled outside the U.S. and Canada.

Strategy

The Fund seeks to obtain total returns (income net of withholding taxes plus capital gains/losses, before management expenses) that are similar but not identical to the performance of a representative composite index of well-developed and regulated international stock markets (the International Index), currently the Morgan Stanley Capital International Europe, Australia and Far East Index.

Analysis

- From a valuation standpoint, international equities appear to be the most favourable.
- In October, TD announced that they were cutting the management fee they charge on this fund to 0.90%. I think it's still too high for an index fund, but they are moving in the right direction.
- These can be particularly attractive in a Fee based account, with an even lower MFR available.
- For investors in a Fee Based Account, an F-Class Version of the Fund is available with an MER of 0.56%.

Performance Details						
	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year
Fund	4.7%	8.6%	28.2%	7.4%	4.1%	3.9%
MSCI EAFE	4.7%	9.2%	29.9%	9.0%	6.2%	5.6%
Quartile	2	1	1	2	2	2

Fund Facts		
Fund Sponsor	TD Asse	t Management
Fund Manager	Vishal E	Bhatia (Mar 05)
	Dino Bo	urdos (Nov 10)
Inception Date		May 13, 1997
Total Assets	9	\$242.30 Million
Management Fee / MER	1.00%	1.38%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics		
	Monthly	Annualized
Average Return	0.34%	4.12%
Standard Deviation	4.33%	14.99%
Sharpe Ratio	0.06	0.22
Alpha (5 Year)	-0.16%	
Beta (5 Year)	1.02	
Worst Drawdown	-47.51% (Apr 07 - Present)	
Time to Recover	Still Recovering	



