September 2013

# Monthly Socially Responsible Investment Fund Ranking Report

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## Paterson & Associates - Monthly SRI Fund Ranking Report

## September 2013

Bac	<u>ck to Contents</u>								Correl	ations			Ret	urns		_
			Average	Monthly							DEX					
			Monthly	Standard	Sharpe					MSCI	Universe					
Nam	e	Rating	Return	Deviation	Ratio	Alpha	Beta	TSX	S&P 500	EAFE	Bond	3 Month	1 Year	3 Year	5 Year	MER
Fixe	ed Income Funds		_													
1	PH&N Community Values Bond	Not Rated	0.46%	0.94%	0.42	0.06%	0.87	-0.0476	-0.0784	0.0716	0.9652	0.0%	-1.3%	3.0%	5.6%	0.61
2	NEI Income Fund	Not Rated	0.40%	1.07%	0.31	0.00%	0.78	0.2964	0.0704	0.2558	0.7511	-0.7%	-2.1%	2.2%	4.8%	2.60
3	NEI Canadian Bond Class A	Not Rated	0.34%	0.97%	0.29	-0.08%	0.91	-0.1206	-0.1018	0.0013	0.9782	-0.3%	-2.9%	2.2%	4.2%	1.60
4	Meritas Canadian Bond Fund	Not Rated	0.26%	0.91%	0.21	-0.12%	0.83	-0.1815	-0.1347	-0.0539	0.9506	-0.5%	-3.3%	1.0%	3.1%	2.20
	Benchmark (DEX Universe Bond Index)		0.46%	1.02%	0.39			-0.1820	-0.1387	-0.0265	1.0000	0.1%	-1.3%	3.6%	5.6%	
	Category Average		0.37%	0.97%	0.31			-0.0133	-0.0611	0.0687	0.9113	-0.3%	-2.4%	2.0%	4.4%	1.75
Pal	anced Funds															
Dai			_													
1	IA Clarington Inhance Monthly Inc SRI Pt.	А	0.64%	1.44%	0.39	0.49%	0.30	0.7753	0.6474	0.6931	-0.1442	3.2%	8.4%	6.1%		2.35
2	Meritas Growth & Income Portfolio	В	0.46%	1.41%	0.28	0.31%	0.30	0.8576	0.6932	0.7252	-0.2875	3.4%	8.4%	4.3%		2.62
з	Ethical Select Canadian Balanced Port.	В	0.39%	1.31%	0.25	0.27%	0.27	0.7963	0.8018	0.8453	-0.2742	2.6%	7.7%	4.5%		2.42
4	IA Clarington Inhance Balanced SRI Pt.	В	0.38%	1.30%	0.24	0.25%	0.28	0.8282	0.7443	0.8081	-0.1804	3.2%	7.0%	4.4%		2.52
5	IA Clarington Inhance Growth SRI Pt.	В	0.42%	1.72%	0.20	0.23%	0.38	0.8736	0.7811	0.8121	-0.3230	4.1%	9.4%	4.9%		2.58
6	AGF Social Values Balanced Fund	В	0.40%	3.11%	0.11	-0.14%	1.12	0.9483	0.5241	0.6224	-0.0865	2.2%	4.2%	2.0%	4.3%	2.80
7	Ethical Select Canadian Growth	С	0.44%	1.88%	0.20	0.25%	0.40	0.8571	0.8420	0.8359	-0.4265	3.5%	11.1%	5.4%		2.63
8	PH&N Community Values Balanced	С	0.48%	2.39%	0.17	0.08%	0.83	0.9017	0.7564	0.8252	-0.0641	4.0%	10.2%	5.2%	5.5%	1.06
9	IA Clarington Inhance Conservative SRI Pt.	D	0.32%	0.88%	0.29	0.24%	0.17	0.6525	0.5786	0.7073	0.1815	2.1%	3.7%	3.5%		2.48
10	Ethical Select Conservative Portfolio Class A	D	0.32%	1.35%	0.19	0.11%	0.44	0.8120	0.7303	0.7900	0.2380	1.2%	3.0%	3.0%	3.9%	2.18
11	Meritas Balanced Portfolio	D	0.31%	1.68%	0.14	0.03%	0.58	0.8910	0.7777	0.8028	-0.0067	2.3%	5.7%	3.6%	3.6%	2.60
12	RBC Jantzi Balanced	F	0.32%	1.98%	0.13	0.13%	0.39	0.8821	0.8130	0.8365	-0.0374	3.4%	10.4%	5.7%	3.7%	2.34
13	Ethical Balanced Fund Class A	F	0.06%	2.06%	0.00	-0.29%	0.73	0.9097	0.6717	0.6852	-0.0016	0.0%	-4.7%	-1.5%	0.4%	2.28
14	Meritas Income & Growth Portfolio	TBD	0.23%	0.67%	0.25	0.17%	0.13	0.7182	0.6339	0.7126	0.1008	1.6%	3.3%			2.27
15	Meritas Growth Portfolio	TBD	0.43%	1.65%	0.22	0.28%	0.33	0.8459	0.8152	0.8258	-0.4276	4.0%	12.2%			2.59
	Benchmark (40% DEX / 60% TSX)		0.48%	2.58%	0.16			0.9878	0.5510	0.6248	-0.0266	3.8%	3.8%	4.1%	5.3%	
	Category Average		0.37%	1.66%	0.20			0.8366	0.7207	0.7685	-0.1159	2.7%	6.7%	3.9%	3.6%	2.38
Car	nadian Equity		_													
1	Meritas Monthly Dividend and Income	С	0.51%	3.12%	0.14	0.22%	0.61	0.8719	0.6130	0.5780	-0.1858	4.7%	16.1%	6.8%	5.7%	2.64
2	Ethical Canadian Dividend Fund Class A	c	0.51%	3.34%	0.13	0.20%	0.64	0.8586	0.6925	0.6702	-0.3399	7.0%	21.0%	8.6%	5.6%	2.55
3	IA Clarington Inhance Canadian Equity SRI Pt.	c	0.46%	3.20%	0.13	0.20%	0.49	0.9510	0.7128	0.7144	-0.4720	7.7%	11.9%	4.5%	0.070	2.59
4	RBC Jantzi Canadian Equity	c	0.52%	3.89%	0.12	0.10%	0.45	0.9928	0.5953	0.6462	-0.1924	6.4%	8.5%	4.3%	5.5%	2.00
5	AGF Social Values Equity Fund	c	0.55%	4.80%	0.12	0.05%	1.01	0.9400	0.5451	0.6309	-0.2361	4.9%	22.0%	4.4%	5.3%	3.09
6	PH&N Community Values Cdn Equity	C	0.50%	4.38%	0.10	0.04%	0.94	0.9541	0.6274	0.6604	-0.3028	6.9%	14.7%	6.0%	4.9%	1.21
-	Meritas Jantzi Social Index Fund	D	0.37%	4.36%	0.07	-0.10%	0.94	0.9617	0.6122	0.6443	-0.2668	6.6%	9.8%	3.4%	3.3%	2.24
		U	0.0170		0.01	0.10/0	0.04	0.0017	0.0122	0.0110	0.2000	0.070	0.070	0.470	0.070	

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## September 2013

Back to Contents							Correlations				Returns					
			Average	Monthly							DEX					
Nar	ne	Rating	Monthly Return	Standard Deviation	Sharpe Ratio	Alpha	Beta	TSX	S&P 500	MSCI EAFE	Universe Bond	3 Month	1 Year	3 Year	5 Year	MER
		-				•		-								
8	Desjardins Environment	F	0.29%	4.57%	0.05	-0.20%	1.00	0.9723	0.5827	0.6287	-0.2240	6.5%	8.5%	1.7%	2.2%	2.38
	Benchmark (S&P/TSX Composite)		0.49%	4.37%	0.10			1.0000	0.5636	0.6187	-0.1820	6.2%	7.1%	4.1%	4.8%	
	Category Average		0.46%	3.96%	0.10			0.9378	0.6226	0.6466	-0.2775	6.3%	14.0%	5.0%	4.7%	2.35
Ca	nadian Small / Mid Cap Equity		_													
1	Ethical Special Equity Fund Class A	В	0.97%	3.94%	0.23	0.64%	0.67	0.7512	0.6347	0.6997	-0.2664	5.9%	26.2%	15.2%	11.2%	2.76
2		D	0.30%	5.03%	0.05	-0.18%	0.97	0.8613	0.6525	0.7466	-0.2376	6.0%	20.7%	6.5%	2.0%	3.10
	Benchmark (S&P/TSX Composite)		0.49%	4.37%	0.10			1.0000	0.5636	0.6187	-0.1820	6.2%	7.1%	4.1%	4.8%	
	Category Average		0.63%	4.49%	0.14			0.8063	0.6436	0.7232	-0.2520	6.0%	23.4%	10.9%	6.6%	2.93
U.:	S. Equity		_													
1	Ethical American Multi-Strategy Fund Class A	D	0.64%	3.89%	0.15	-0.20%	1.06	0.5840	0.9125	0.6883	-0.2114	4.3%	23.0%	11.8%	7.0%	2.50
2	Meritas U.S. Equity Fund	F	0.45%	3.42%	0.11	-0.32%	0.97	0.5773	0.9511	0.7082	-0.1303	0.4%	21.1%	12.0%	4.9%	2.63
	Benchmark (S&P 500 C\$)		0.80% 0.55%	3.30% 3.65%	0.22 0.13			0.5636 0.5806	1.0000	0.7601 0.6982	-0.1387 -0.1708	3.1% 2.3%	25.0%	16.3%	9.3%	2.57
	Category Average		0.55%	3.03%	0.13			0.5806	0.9318	0.0982	-0.1708	2.3%	22.1%	11.9%	5.9%	2.51
Gl	obal / International Equity		_													
1	Ethical Global Dividend	С	0.64%	4.36%	0.13	-0.15%	1.16	0.6942	0.7759	0.9265	0.0308	5.1%	21.1%	10.1%	6.8%	2.56
2	Ethical International Equity Fund Class A	D	0.39%	3.88%	0.08	-0.11%	0.86	0.6879	0.6858	0.9156	-0.0104	5.0%	19.3%	3.2%	3.8%	2.98
3		F	0.53%	2.88%	0.16	0.11%	0.61	0.7180	0.8309	0.8371	-0.4088	5.2%	20.5%	8.3%		2.69
4		F	0.56%	3.97%	0.12	-0.18%	1.09	0.7085	0.8531	0.9106	-0.0315	6.3%	22.5%	7.3%	5.9%	1.26
5		F	0.41%	3.24%	0.11	-0.20%	0.89	0.7455	0.8847	0.8899	-0.1734	5.5%	25.0%	10.5%	4.4%	2.28
6 7	Ethical Global Equity Fund Class A TD Global Sustainability	F	0.40% 0.03%	3.85% 3.76%	0.09 -0.01	-0.32% -0.65%	1.05 1.00	0.6785 0.7316	0.9058 0.7950	0.8561 0.8963	-0.1847 0.0132	4.2% 5.7%	21.6% 17.0%	7.3% 3.6%	4.0% -0.5%	2.65 2.59
		I	0.05%	5.10%	-0.01	0.05%	1.00	0.7510	0.7350	0.0903	0.0132	5.170	11.070	5.070	-0.370	2.59
	Benchmark (MSCI World Index C\$)		0.68%	3.40%	0.18			0.6683	0.9280	0.9443	-0.0960	6.0%	26.4%	12.5%	7.8%	
	Category Average		0.42%	3.71%	0.10			0.7092	0.8187	0.8903	-0.1093	5.3%	21.0%	7.2%	4.1%	2.43

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## Paterson & Associates—Monthly SRI Fund Ranking Report

## Methodology & Ratings Definitions

September 2013

#### Methodology:

Fund Ratings which are highlighted in Green indicate an upgraded rating from the previous month. Fund Ratings highlighted in Red indicate a downgraded rating from the previous month.

The period under review is the most recent 60 month period, or the inception date of the fund, whichever is shorter.

To determine our rankings, fund returns are analyzed both on an absolute and a relative basis. We study such factors as the average return, the average relative return, the average monthly volatility, the average relative volatility, the risk adjusted return, expected future returns, and the greatest upside and downside movements in the past 60 months. We then put these quantitative factors into our proprietary model which ranks the funds based on our criteria. We combine this quantitative ranking with qualitative factors to determine a fund's final monthly ranking.

Only funds with greater than 36 months of data are eligible to receive a rating. We do not generate a rating on Fixed Income Funds.

#### **Ranking Definitions:**

Effective January 1, 2011, we switched to a letter grade rating system. A brief explanation of our ratings follows:

**F** - Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on either a net of fees or gross of fees basis. The Fund will also have an expected return which is lower than its benchmark. A fund rated F may still have a place within a portfolio for risk reduction purposes, depending on individual circumstances.

**D** - Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on a net of fees basis. It did generate excess return on a gross of fees basis.

**C** - A fund which is rated a **C** added some level of value to the benchmark. However, the consistency in returns and the consistency with which the fund beat the benchmark is lacking.

**B** - A fund that is rated a **B** has a strong track record of steady returns and has consistently added value to the benchmark.

A - A fund rated A has delivered stellar risk adjusted returns for the period under review.

## Paterson & Associates—Monthly SRI Fund Ranking Report

### Disclaimer

## September 2013

Information is from sources believed to be reliable. Every effort is made to ensure its accuracy, however, we cannot be responsible for inaccuracies or omissions in any of the data.

Information used in this analysis is historic in nature. Past performance is no guarantee of future performance.

Monthly Standard Deviation is the most recent 60 month historical standard deviation of returns.

Sharpe Ratio is a measure of risk adjusted returns. The higher the ratio, the better the manager has been at delivering more return for less risk.

Alpha represents the excess return which the manager has been able to deliver over and above the applicable benchmark.

Beta represents the volatility of the fund relative to its applicable benchmark. A beta of one means that there is a level of volatility equal that of the benchmark. A beta in excess of one indicates that the volatility is greater than the benchmark, while a beta of less than one indicates that volatility is less than the benchmark.

Correlation measures the similarity in return patterns between the fund and a benchmark. The correlation will range between -1 and +1. A correlation close to +1 indicates that the fund and the index have very similar return patters. A correlation close to -1 indicates that the returns are almost opposite, while a correlation close to zero indicates no relationship.

Historic returns are calculated using the monthly return data in our database. Slight variations in return results will be attributable to decimal rounding and number truncation. Past performance does not guarantee future performance.

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Paterson & Associates is an independent consulting firm specializing in providing research and due diligence on a number of different investment products including mutual funds, hedge funds and other exempt market products. In addition Paterson & Associates offers fully customized portfolio optimization solutions to independent financial planners.

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