# Paterson & Associates

September 2012

# Recommended List of Investment Funds

Prepared October 30, 2012

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# Paterson & Associates

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# Paterson & Associates—Recommended List of Investment Funds

# **Methodology & Ratings Definitions**

September 2012

# Methodology:

Fund Ratings highlighted in Green indicate an upgrade from the previous report. Fund Ratings highlighted in Red indicate an downgrade from the previous report.

The period under review is the most recent 60 month period, or the inception date of the fund, whichever is shorter.

To determine our rankings, fund returns are analyzed, both on an absolute and a relative basis. We study such factors as the average return, the average relative return, the average monthly volatility, the average relative volatility, the risk adjusted return, expected future returns, and the greatest up and down returns in the past 60 months. We then put these quantitative factors into our proprietary model which ranks the funds based on our criteria. We combine this quantitative ranking with qualitative factors to determine a fund's final monthly ranking. We then undertake a detailed qualitative review of each of the funds for consideration on the Recommended List.

Only funds with greater than 36 months of data are eligible to included in our Recommended List.

# **Ranking Definitions:**

Effective January 1, 2011, we switched to a letter grade rating system. A brief explanation of our ratings follows:

- F Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on either a net of fees or gross of fees basis. The Fund will also have an expected return which is lower than its benchmark. A fund rated F may still have a place within a portfolio for risk reduction purposes, depending on individual circumstances.
- **D** Over the most recent 60 month period, the fund did not generate a rate of return in excess of its benchmark on a net of fees basis. It did generate excess return on a gross of fees basis.
- C A fund which is rated a C added some level of value to the benchmark. However, the consistency in returns and the consistency with which the fund beat the benchmark is lacking.
- B A fund that is rated a B has a strong track record of steady returns and has consistently added value to the benchmark.
- A A fund rated A has delivered stellar risk adjusted returns for the period under review.

# Paterson & Associates—Recommended List of Investment Funds

# Disclaimer September 2012

Information is from sources believed to be reliable. Every effort is made to ensure its accuracy, however, we cannot be responsible for inaccuracies or omissions in any of the data.

Information used in this analysis is historic in nature. Past performance is no guarantee of future performance.

Monthly Standard Deviation is the most recent 60 month historical standard deviation of returns.

Sharpe Ratio is a measure of risk adjusted returns. The higher the ratio, the better the manager has been at delivering more return for less risk.

Alpha represents the excess return which the manager has been able to deliver over and above the applicable benchmark.

Beta represents the volatility of the fund relative to its applicable benchmark. A beta of one means that there is a level of volatility equal that of the benchmark. A beta in excess of one indicates that the volatility is greater than the benchmark, while a beta of less than one indicates that volatility is less than the benchmark.

Correlation measures the similarity in return patterns between the fund and a benchmark. The correlation will range between –1 and +1. A correlation close to +1 indicates that the fund and the index have very similar return patters. A correlation close to –1 indicates that the returns are almost opposite, while a correlation close to zero indicates no relationship.

Historic returns are calculated using the monthly return data in our database. Slight variations in return results will be attributable to decimal rounding and number truncation.

This is not a solicitation from Paterson & Associates to sell mutual funds or any financial product. For additional information, please contact your advisor or refer to the important information found in the mutual fund prospectus. - All Information is for Broker Use Only

# **About Us:**

D. A. Paterson and Associates Inc. is an independent consulting firm specializing in Asset Allocation and Mutual Fund Research. We are not affiliated with any Mutual Fund Company, Mutual Fund Distributor or any other firm. Our Asset Allocation models are based on the Nobel Prize winning techniques developed by Harry Markowitz.

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Back to Contents			Ret	urns						Correla	ations		-
	Quantitative					Sharpe					MSCI		MER
Name	Rating	3 Month	1 Year	3 Year	5 Year	Ratio	Alpha	Beta	TSX	S&P 500	EAFE	SCMU	A Series
Fixed Income - Core		_											
1 PH&N Bond Fund	Not Rated	1.3%	5.3%	6.1%	6.6%	0.44	0.03%	0.91	0.1397	0.1688	0.3138	0.9217	0.61
2 Dynamic Canadian Bond Fund	Not Rated	0.8%	4.1%	5.0%	5.9%	0.44	0.04%	0.79	0.0684	0.1072	0.2116	0.9218	1.56
3 TD Canadian Bond Fund	Not Rated	1.3%	5.1%	6.1%	6.4%	0.44	0.02%	0.91	0.0929	0.0887	0.2395	0.9456	1.11
Fixed Income - Specialty		_											
RBC Global Corporate Bond	Not Rated	3.2%	9.8%	6.9%	7.2%	0.42	0.20%	0.71	0.3087	0.3194	0.5268	0.6091	1.73
2 Manulife Strategic Income Fund	Not Rated	2.6%	9.9%	6.3%	9.5%	0.31	0.57%	0.39	-0.2114	0.3221	0.2759	0.1787	2.15
Canadian Equity - Core		_											
1 Fidelity Canadian Large Cap Fund	В	-1.0%	9.3%	11.2%	5.1%	0.09	0.40%	0.83	0.9315	0.5978	0.6699	-0.0251	2.49
2 RBC North American Value Fund	В	5.0%	13.7%	7.6%	3.5%	0.07	0.26%	0.69	0.9336	0.7486	0.7881	-0.1236	2.10
3 IA Clarington Canadian Conservative Equity Fund	С	4.5%	8.8%	8.6%	3.3%	0.06	0.23%	0.61	0.9270	0.5411	0.6271	-0.1794	2.42
4 Harbour Fund	С	4.3%	13.8%	3.5%	0.0%	0.00	-0.02%	0.82	0.9376	0.6532	0.7350	-0.1469	2.43
5 Signature Select Canadian Fund	С	4.8%	12.0%	3.6%	-0.1%	-0.01	-0.04%	0.78	0.9345	0.7179	0.8091	-0.1294	2.43
Canadian Equity - Small Cap		_											
Sentry Small Cap Income Fund	Α	4.4%	24.1%	19.8%	11.6%	0.23	0.91%	0.63	0.8162	0.6521	0.7153	-0.0452	2.79
2 BMO GDN Enterprise Classic	В	7.8%	19.5%	15.2%	5.2%	0.09	0.44%	0.96	0.8957	0.5723	0.7125	-0.0356	2.25
3 CI Can-Am Small Cap Corporate Class	С	2.9%	12.5%	9.5%	3.2%	0.06	0.24%	0.56	0.8179	0.7315	0.7615	-0.0941	2.40
US Equity - Core		_											
1 Trimark U.S. Companies Fund	С	2.2%	22.9%	9.0%	1.6%	0.03	0.08%	1.02	0.5399	0.9429	0.7352	-0.0678	2.97
2 Dynamic American Value Fund	С	-1.5%	2.1%	5.8%	-0.3%	-0.02	-0.03%	0.58	0.7461	0.5888	0.6518	-0.0176	2.45
3 CI American Value Fund	D	-0.1%	14.9%	5.5%	-1.3%	-0.04	-0.16%	0.90	0.6317	0.9407	0.8415	-0.0119	2.42
4 RBC O'Shaughnessy U.S. Value Fund	D	4.6%	23.2%	13.4%	-2.2%	-0.01	-0.14%	1.26	0.7797	0.7555	0.7732	-0.0066	1.53

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Back to Contents			Ret	urns						Correla	ations		_
Name	Quantitative Rating	3 Month	1 Year	3 Year	5 Year	Sharpe Ratio	Alpha	Beta	TSX	S&P 500	MSCI EAFE	SCMU	MER A Series
US Small and Mid Cap Equity													
1 Trimark U.S. Small Companies Class	С	2.9%	17.0%	13.8%	3.9%	0.07	0.31%	1.19	0.5202	0.8167	0.6625	-0.1219	2.97
2 TD U.S. Mid - Cap Growth Fund	С	0.3%	15.0%	9.5%	2.2%	0.04	0.14%	1.06	0.6982	0.8832	0.7801	-0.0227	2.55
Global / International Equity - Co	re												
1 Mac Ivy Foreign Equity Fund	С	-1.4%	7.1%	4.9%	2.2%	0.04	0.26%	0.51	0.1891	0.7491	0.6378	0.2425	2.57
2 Mutual Global Discovery Fund	С	4.6%	18.5%	4.8%	-1.2%	-0.05	0.01%	0.71	0.7269	0.7267	0.8633	-0.1251	2.77
3 Renaissance Global Markets Fund	С	1.7%	8.9%	6.9%	-2.5%	-0.06	-0.07%	0.82	0.8168	0.7322	0.8260	0.0225	2.70
4 Invesco International Growth Class	С	3.2%	9.3%	3.3%	-4.7%	-0.10	-0.04%	0.84	0.6966	0.7598	0.9511	0.1675	2.90
5 Trimark Fund	UNDER REVIEW	3.0%	13.0%	6.4%	-2.6%	-0.06	-0.06%	0.95	0.5590	0.8803	0.8636	0.2217	1.72
Global Small/Mid Cap Equity													
Cl Global Small Companies Fund Class	С	3.3%	12.7%	5.1%	-1.0%	-0.03	0.06%	0.91	0.7024	0.8386	0.8773	-0.0322	2.45
2 Mac Cundill Recovery Fund	D	0.3%	9.0%	-0.6%	-6.0%	-0.05	-0.14%	1.34	0.8414	0.5473	0.7470	-0.0838	2.62
3 Templeton Global Smaller Companies	UNDER REVIEW	5.6%	1.5%	-0.6%	-3.9%	-0.04	-0.05%	1.32	0.7618	0.7495	0.8668	-0.0147	2.90
Specialty / Sector Funds													
Cl Global Health Sciences Corporate Class	В	7.3%	29.8%	11.6%	5.9%	0.10	0.47%	0.87	0.4793	0.7206	0.7138	0.1617	2.44
2 BMO GDN Asian Growth & Income Fund	В	5.9%	14.8%	6.2%	2.9%	0.05	0.50%	0.62	0.7101	0.5753	0.7942	0.2962	2.87
3 Dynamic Global Real Estate Fund	C	3.5%	22.8%	12.1%	1.9%	0.03	0.30%	0.77	0.8193	0.6507	0.7279	0.0255	2.44
4 Dynamic Power Global Growth Class	C	6.6%	8.3%	13.1%	1.0%	0.03	0.41%	1.26	0.6997	0.6602	0.6973	-0.0100	2.45
5 Cl Signature Canadian Resource Fund	C	8.6%	3.6%	1.2%	-0.1%	0.01	0.03%	1.13	0.9198	0.3890	0.5803	-0.0854	2.41
6 AGF Emerging Markets Fund	UNDER REVIEW	3.1%	9.4%	4.7%	2.3%	0.04	0.64%	0.94	0.7940	0.5721	0.7849	0.1781	3.07
7 Sprott Canadian Equity Fund	UNDER REVIEW	18.5%	-8.6%	6.8%	-3.4%	0.00	-0.09%	1.17	0.7008	0.1379	0.3533	-0.0238	2.98
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ck to Contents			Ret	urns						Correla	ations		_
me	Quantitative Rating	3 Month	1 Year	3 Year	5 Year	Sharpe Ratio	Alpha	Beta	TSX	S&P 500	MSCI EAFE	SCMU	MER A Series
nadian Balanced / Income		_											
CI Signature High Income Fund	В	3.4%	13.9%	11.5%	5.8%	0.14	0.44%	0.47	0.8265	0.6135	0.7156	0.0047	1.60
AGF Monthly High Income Fund	В	4.9%	10.6%	10.4%	4.6%	0.09	0.07%	1.28	0.9081	0.6272	0.7315	0.0512	2.42
Fidelity Canadian Balanced Fund	С	3.6%	8.4%	6.2%	3.2%	0.07	0.02%	0.89	0.9783	0.5475	0.6819	0.0445	2.27
CI Signature Canadian Balanced Fund	С	3.1%	9.0%	4.4%	2.4%	0.05	-0.02%	0.83	0.9279	0.7218	0.8198	-0.0538	2.42
come Options		_											
TD Mortgage Fund	Not Rated	0.4%	2.1%	1.9%	3.5%	0.36	0.19%	0.17	0.0450	-0.0461	0.0189	0.3318	1.82
RBC Monthly Income Fund	С	3.1%	8.5%	6.4%	4.0%	0.12	0.15%	0.64	0.9450	0.6697	0.7450	0.1399	1.20
Sentry Canadian Income Fund A	В	3.4%	17.3%	14.9%	7.4%	0.16	0.57%	0.61	0.8722	0.6455	0.7015	-0.0756	2.70
BMO GDN Monthly High Income Fund II	В	6.1%	12.6%	15.0%	6.2%	0.11	0.48%	0.74	0.8882	0.5580	0.6383	-0.0414	2.39
ssive Options		_											
TD Canadian Bond Index Fund	Not Rated	1.0%	4.6%	5.6%	5.9%	0.38	-0.07%	0.99	-0.0811	0.0257	0.1281	0.9978	0.83
TD Canadian Index Fund	D	6.8%	8.2%	4.6%	-0.6%	-0.01	-0.07%	0.98	1.0000	0.5520	0.6590	-0.0881	0.88
TD U.S. Index Fund	F	2.5%	21.3%	9.2%	0.0%	-0.01	-0.06%	0.99	0.5312	0.9947	0.8030	0.0485	0.54
TD International Index Fund	F	2.4%	6.6%	-1.9%	-6.5%	-0.12	-0.13%	0.99	0.6443	0.8139	0.9735	0.1362	1.38
	AGF Monthly High Income Fund Fidelity Canadian Balanced Fund CI Signature Canadian Balanced Fund  COME Options  TD Mortgage Fund RBC Monthly Income Fund Sentry Canadian Income Fund A BMO GDN Monthly High Income Fund II  SSIVE Options  TD Canadian Bond Index Fund TD Canadian Index Fund TD U.S. Index Fund	Quantitative Rating  Inadian Balanced / Income  CI Signature High Income Fund AGF Monthly High Income Fund Fidelity Canadian Balanced Fund CI Signature Canadian Balanced Fund CI Signature Canadian Balanced Fund C COME Options  TD Mortgage Fund RBC Monthly Income Fund A BMO GDN Monthly High Income Fund II B  ISSIVE Options  TD Canadian Bond Index Fund TD Canadian Index Fund TD Canadian Index Fund TD Canadian Index Fund TD U.S. Index Fund TF	Quantitative Rating 3 Month  Inadian Balanced / Income  CI Signature High Income Fund AGF Monthly High Income Fund Fidelity Canadian Balanced Fund CI Signature High Income Fund CI Signature Ci S	CI Signature High Income Fund AGF Monthly High Income Fund B	Not Rated   Not	Cl Signature High Income Fund   B   3.4%   13.9%   11.5%   5.8%     AGF Monthly High Income Fund   B   4.9%   10.6%   10.4%   4.6%     Fidelity Canadian Balanced Fund   C   3.6%   8.4%   6.2%   3.2%     Cl Signature Canadian Balanced Fund   C   3.1%   9.0%   4.4%   2.4%     Come Options   C   3.1%   8.5%   6.4%   4.0%     Sentry Canadian Income Fund A   B   3.4%   17.3%   14.9%   7.4%     BMO GDN Monthly High Income Fund II   B   6.1%   12.6%   15.0%   6.2%     Issive Options   C   C   C   C   C   C     Issive Options   C   C   C   C   C     Issive Options   C   C   C   C     Issive Options   C   C   C   C   C   C   C     Issive Options   C   C   C   C   C   C   C     Issive Options   C   C   C   C   C   C   C   C     Issive Options   C   C   C   C   C   C   C   C   C	Cl Signature High Income Fund   B   3.4%   13.9%   11.5%   5.8%   0.14     AGF Monthly High Income Fund   B   4.9%   10.6%   10.4%   4.6%   0.09     Fidelity Canadian Balanced Fund   C   3.6%   8.4%   6.2%   3.2%   0.07     Cl Signature Canadian Balanced Fund   C   3.1%   9.0%   4.4%   2.4%   0.05     Come Options   C   3.1%   8.5%   6.4%   4.0%   0.12     Sentry Canadian Income Fund   B   3.4%   17.3%   14.9%   7.4%   0.16     BMO GDN Monthly High Income Fund II   B   6.1%   12.6%   15.0%   6.2%   0.31     In Spive Options   C   3.1%   3.5%   3.5%   0.38     TD Canadian Bond Index Fund   D   6.8%   8.2%   4.6%   -0.6%   -0.01     TD U.S. Index Fund   F   2.5%   21.3%   9.2%   0.0%   -0.01	Note	Note	Not Rated   Not Rated   Not Rated   Not Rated   Not Rated   Bank   Days   Day	Note	Maching   Mach	Marting   Mart

# **Model Portfolios**

To assist in the portfolio construction process, we have created a series of model portfolios. The asset mixes were created using our proprietary Portfolio Optimization Model which strives to create an asset mix which delivers the highest level of expected return for each level of expected risk. Our asset mixes are outlined below:

# **Suggested Portfolio Weighting by Investor Type**

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Fixed Income (Total)	70% to 100%	50% to 70%	40% to 50%	20% to 40%	0% to 20%
Core Fixed Income	50%	30%	20%	10%	0%
Specialty Fixed Income	20%	20%	20%	10%	0%
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%
Canadian Equity (Total)	0% to 5%%	0% to 5%	5% to 10%	10% to 20%	20% to 25%
Large Cap	5%	5%	10%	20%	15%
Small / Mid Cap	0%	0%	0%	0%	7.5%
US Equity (Total)	0% to 5%%	5% to 10%	5% to 10%	10% to 20%	20% to 30%
Large Cap	5%	10%	10%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	10%
Global / Int'l Equity (Total)	0% to 15%%	15% to 20%	15% to 20%	15% to 20%	15% to 20%
Large Cap	15%	20%	20%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	0%
Specialty / Sector (Total)	0% to 5%%	0% to 5%	5% to 10%	5% to 10%	10% to 20%
Healthcare	5%	5%	7.5%	7.5%	7.5%
Real Estate	0%	0%	0%	0%	5%
Resources	0%	0%	2.5%	2.5%	5%
Emerging Markets	0%	0%	0%	0%	0%
Science & Tech.	0%	0%	0%	0%	0%
Aggressive / Tactical	0%	0%	0%	0%	0%

# **Fixed Income Funds**

<b>Index Performance Details</b>							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
DEX Universe Bond Index	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	6.2%

## **Funds**

The Fixed Income Category is broken down into two sub categories; Core Fixed Income and Specialty Fixed Income. The Core Fixed Income Group is made up solely of traditional bond funds. These funds will generally be funds that have posted performance numbers which are comparable to their respective index with a comparable or lower level of portfolio volatility, and will also tend to be fairly low in cost. Core Fixed Income Funds are used in a portfolio mainly to preserve capital and earn a very modest level of return over the long term for investors. The more Conservative an investor, the higher their exposure to Core Fixed Income Funds.

The Specialty Fixed Income Group includes a wide range of Fixed Income Categories including High Yield Fixed Income, Inflation Protected Fixed Income, Global Fixed Income as well as other specialty products. Funds on our recommended list in this category will typically be the top performing fund, on a risk adjusted basis in the category. Specialty Fixed Income Funds are used in a portfolio to help preserve capital, but also to provide a modest level of return for investors over the long term. Depending on the circumstances, investors may consider using the specialty funds to take advantages of anomalies in the marketplace.

## **Additions and Deletions**

There were no additions or deletions in the Fixed Income category during the quarter.

## **Fixed Income Commentary and Outlook**

- Canadian bonds were modestly higher during the quarter and have gained 3.2% year to date.
- Canadian 10 year and 30 year bond yields hit historic lows during the quarter.
- Central banks in the U.S., Europe, China, Japan and Brazil implemented quantitative easing programs to help boost their economies. These actions pushed yields lower, helping bonds to rally in the latter half of September.
- Corporate bond spreads in Canada have narrowed to 140 basis points while U.S high yield spreads have narrowed to 570 basis points.
- Throughout the third quarter, much of the economic news had a negative undertone to it, implying that economic growth is slowing
- The Bank of Canada has stated that they would like to begin removing some of the stimulus it has provided to the economy. But, with slowing domestic economic growth, worries over the Canadian housing market, low inflation, worries over the U.S. election and "fiscal cliff", the threat of a prolonged economic slowdown in China, on top of the seemingly never-ending European sovereign debt crisis, it is unlikely that rates can move higher anytime soon.
- With the low rate environment likely to persist and much of the "tail risk" in Europe having been lessened, it is likely that corporate bonds will outperform the safe haven government offerings. Still, much uncertainty remains and government bonds can be a great volatility dampener in a well diversified portfolio.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Fixed Income (Total)	70% to 100%	50% to 70%	40% to 50%	20% to 40%	0% to 20%
Core Fixed Income	50%	30%	20%	10%	0%
Specialty Fixed Income	20%	20%	20%	10%	0%

# **PH&N Bond**

Fund Codes	
Front End	PHN 6110
DSC	PHN 4110-Low Load
Min Purchase	\$1,000

# **Investment Objective**

The fundamental investment objectives of the fund are to provide relatively high yields and stability of capital by investing primarily in a well-diversified portfolio of fixed income securities issued by Canadian governments and corporations.

## Strategy

To achieve the fund's investment objectives, the manager will invest in high quality Canadian corporate bonds and government bonds issued in Canadian or U.S. dollars. The average term to maturity of the portfolio is managed within strict guidelines, typically between seven and twelve years. In addition to the standard investment restrictions imposed by securities legislation, the value of any one investment at month-end must not exceed 15% of the fund's net assets at market value.

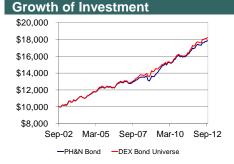
#### **Analysis**

- This fund remains our top bond pick.
- Despite a flat rate environment, it gained 1.35%, outpacing the DEX Universe.
- This outperformance was the result of its higher weighting in provincial and corporate bonds which were strong performers. Over the quarter, the fund's exposure to these was 70%. This weighting has been trimmed as they took profits.
- Duration remains shorter than the index, which will help to provide better downside protection when rates move higher.
- They will continue to keep the fund defensively, and will tactically manage duration and yield as opportunities arise.

Performance Details									
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year		
Fund	0.7%	1.4%	5.3%	5.4%	6.1%	6.6%	6.0%		
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	6.2%		
Quartile	2	1	1	1	1	1	1		

Fund Facts				
Fund Sponsor	PH&N Investment Mgmt			
Fund Manager	PH&N Fixed Income Team			
		(Dec 70)		
Inception Date	November 30, 1970			
Total Assets	\$8,351.40 Million			
Management Fee / MER	0.50%	0.61%		
Risk Rating		Low		
Objective	Income			
Time Horizon		Short		

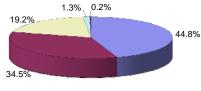
Portfolio Characteris	stics			
	Monthly	Annualized		
Average Return	0.53%	6.59%		
Standard Deviation	0.98%	3.40%		
Sharpe Ratio	0.43	1.56		
Alpha (5 Year)	0	.03%		
Beta (5 Year)	0.91			
Worst Drawdown	-4.26% (Sep 08 to Mar 09)			
Time to Recover	7 N	/lonths		





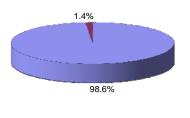
Geographic Breakdown





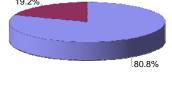
**Asset Mix** 





**■US** 

Canada



■ Fixed Income ■ Cash

# **Dynamic Canadian Bond**

Fund Codes	
Front End	DYN 042
DSC	DYN 742
Min Purchase	\$500

## **Investment Objective**

The Dynamic Canadian Bond Fund seeks to provide a portfolio with the minimum risk of income interruption and maximum income return primarily through investment in a diversified portfolio primarily of Canadian fixed-income securities including government and corporate bonds.

#### Strategy

The Fund invests primarily in a diversified portfolio of Canadian fixed-income securities primarily issued by the federal or provincial governments and corporate bonds. A disciplined approach is used in managing risk as fixed-income securities are actively traded to take advantage of movements in the level of bond yields and the shape of the yield curve.

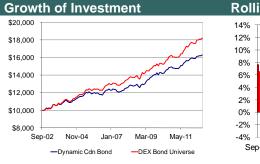
## **Analysis**

- This is our most defensive pick in the fixed income category.
- The fund's duration is 4.7 years, which is lower than the DEX Bond Universe Index duration of 7.0 years. This will result in less downside when interest rates move higher.
- The fund is heavily weighted towards government bonds, holding 53% of the fund in governments and 40% in corporates.
- This defensive positioning will provide decent downside protection when rates do move higher, but will cause it to lag in a bond market rally.
- The higher MER is another factor that may cause it to lag our other picks over the long term.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.4%	0.8%	4.1%	4.5%	5.0%	5.9%	5.0%
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	6.2%
Quartile	4	3	3	2	2	2	2

Fund Facts		
Fund Sponsor	D	ynamic Funds
Fund Manager		Hugh (Dec 98)
Inception Date	Αι	ugust 31, 1979
Total Assets	\$1	,509.90 Million
Management Fee / MER	1.25%	1.56%
Risk Rating		Low
Objective		Income
Time Horizon		Short

Portfolio Characteristics						
	Monthly	Annualized				
Average Deturn	0.470/	E 020/				
Average Return	0.47%	5.83%				
Standard Deviation	0.85%	2.95%				
Sharpe Ratio	0.43	1.54				
Alpha (5 Year)	0.04%					
Beta (5 Year)	0.79					
Worst Drawdown	-3.06% (Sep 05 - Aug 06)					
Time to Recover	12 Months					

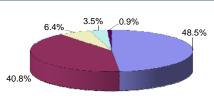




Geographic Breakdown

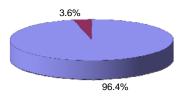


■ Cash

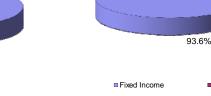




**Asset Mix** 



■ Canada ■ US



# **TD Canadian Bond**

Fund Codes	
Front End	TDB 306
DSC	TDB 336
Min Purchase	\$100

## **Investment Objective**

The fundamental investment objective is to earn a high rate of interest income through investments in high-quality bonds and debentures issued principally by Canadian borrowers in Canadian dollars. These securities may consist of debt obligations of, or guaranteed by, Canadian federal, provincial or municipal governments, Canadian chartered banks, Canadian loan or trust companies or Canadian corporations.

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The manager will focus on the Canadian corporate debt market as well as global macroeconomic trends. The portfolio advisor believes a strategy using rigorous bottom-up security selection in regard to the macro environment will add value and enhance long term performance while at the same time reducing risk. Generally, the Fund employs a "buy-and-hold" strategy.

#### Analysis

- Managed by one of the top fixed income teams in Canada.
- The portfolio is heavily tilted towards corporate bonds, which outperformed governments because of higher relative yields and strong company balance sheets.
- The fund is well positioned for a flat and rising rate environment with a duration that is lower than the benchmark and a yield that is higher.
- This will provide better downside protection when rates rise and stronger returns while rates are flat.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.6%	1.3%	5.1%	5.3%	6.1%	6.4%	5.9%
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	6.2%
Quartile	2	1	1	1	1	1	1

Fund Facts			
Fund Sponsor	TD Asset Mar		
Fund Manager	Satish Ra	i (Jun 88)	
	Geoff Wilson (Feb 02)		
Inception Date	June 29, 1988		
Total Assets	\$11,087.22 Million		
Management Fee / MER	1.25% 1.11%		
Risk Rating		Low	
Objective	Income		
Time Horizon		Short	

Portfolio Characteris	stics			
	Monthly	Annualized		
Average Return	0.51%	6.32%		
Standard Deviation	0.96%	3.32%		
Sharpe Ratio	0.42	1.52		
Alpha (5 Year)	0.02%			
Beta (5 Year)	0.91			
Worst Drawdown	-4.00% (Sep 08 - Mar 09)			
Time to Recover	7 Months			





# **RBC Global Corporate Bond Fund**

Fund Codes	
Front End	RBF 753
DSC	RBF 853
Min Purchase	\$500

## **Investment Objective**

To provide a high level of interest income with the potential for modest capital growth by investing primarily in global corporate bonds. The fund invests primarily in investment grade corporate debt securities from anywhere around the world. It may also invest in high yield debt securities and emerging market sovereign and corporate bonds.

#### Strategy

The portfolio manager invests primarily in investment grade debt securities rated BBB(-) and above by Standard & Poor's (or equivalent rating agency) from anywhere around the world; maintains a minimum portfolio average credit quality rating of BBB(-); employs a value-focused philosophy for corporate bonds, primarily investing in quality companies having stable to improving credit profiles which are undervalued given current market sentiment.

# **Analysis**

- Given the aggressive central bank easing during the quarter, investor appetite for risk increased. Because of this, corporate and EM bonds outperformed.
- The fund was underweight emerging market bonds and European corporates.
- The quality of the portfolio remains high, with nearly 80% invested in bonds rated BBB or higher. The duration is slightly lower than the broader market and the portfolio yield is modest at 3.9%.
- Given the portfolio composition, we would expect that it will provide better returns for investors in both a flat and rising rate environment.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.7%	3.2%	9.8%	5.9%	6.9%	7.3%	N/A
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	N/A
Quartile	2	1	1	1	1	1	N/A

Fund Facts				
Fund Sponsor	RBC Global Asset			
	Management			
Fund Manager	Frank Gambino (Aug 04)			
	Marty Balch (Jun 09)			
Inception Date	August 23, 2004			
Total Assets	\$1,006.81 Million			
Management Fee / MER	1.50% 1.73%			
Risk Rating	Low			
Objective	Income			
Time Horizon	Medium to Long			

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.57%	7.12%				
Standard Deviation	1.16%	4.01%				
Sharpe Ratio	0.40	1.45				
Alpha (5 Year)	0.20%					
Beta (5 Year)	0.71					
Worst Drawdown	-5.57% (Sep 08 - Apr 09)					
Time to Recover		Months				

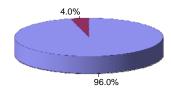


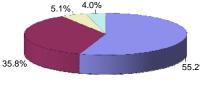




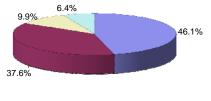
#### **Asset Mix**

# Geographic Breakdown









■US ■Canada □ Europe Union □ Other

■ Fixed Income ■ Cash

# **Manulife Strategic Income Fund**

Fund Codes	
Front End	MMF 559
DSC	MMF 459
Min Purchase	\$500

## **Investment Objective**

The investment objective of the fund is to provide income generation with an emphasis on capital preservation. This Fund invests primarily in government and corporate debt securities from developed and emerging markets. It also invests in U.S. Government and agency securities and high yield bonds.

#### Strategy

In managing the Fund, the portfolio subadvisor allocates assets based on analyses of economic factors such as projected international interest rate movements, industry cycles and political trends. However, the portfolio sub-advisor may invest up to 100% of the Fund's assets in any one sector.

#### **Analysis**

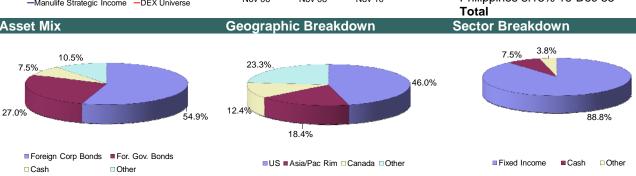
- The fund is tactically managed across fixed income sectors including global government bonds, investment grade and high yield corporate bonds. It also employs a dynamic currency management strategy.
- As of September 30, it holds 57% in Corporates and 24% in global government debt. Geographically, its largest position is in the US with 45%, followed by Canada at 7%.
- Duration was shortened over the quarter to 4.0 years and yield has increased to 6.48%, both of which are better than what is offered by the DEX Bond Universe.
- Within a portfolio, this fund can be a good diversifier. It offers strong downside protection and a favourable correlation profile with the major asset classes.

Performance Details								
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year	
Fund	1.2%	2.6%	9.9%	4.5%	6.3%	9.6%	N/A	
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	N/A	
Quartile	2	3	3	4	4	1	N/A	

Fund Facts					
Fund Sponsor	Manul	ife Mutual Funds			
Fund Manager	Da	n Janis (Feb 06)			
Inception Date	November 28, 2005				
Total Assets	9	\$2,283.80 Million			
Management Fee / MER	1.70%	2.15%			
Risk Rating	ļ	Low to Moderate			
Objective		Income			
Time Horizon		Medium			

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.69%	8.59%					
Standard Deviation	2.20%	6.59% 7.61%					
Sharpe Ratio	0.26	0.96					
Alpha (5 Year)	0	.57%					
Beta (5 Year)	0.39						
Worst Drawdown	-7.20% (Mar 07 - Mar 08)						
Time to Recover	13	Months					





# **Canadian Equity Funds**

<b>Index Performance Details</b>							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
S&P/TSX Composite	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
BMO Cdn Small Cap Index	4.2%	9.5%	6.3%	0.8%	9.1%	-1.0%	8.7%

## **Funds**

The Canadian Equity Category is broken into two groups; Canadian Large Cap and Canadian Small / Mid Cap. In the Canadian Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The Canadian Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the Canadian Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds.

## **Additions and Deletions**

During the quarter, there were no additions or deletions in the Canadian Equity categories.

# **Canadian Equity Commentary and Outlook**

- In September, central banks in the U.S., Europe, China, Japan and Brazil implemented quantitative easing programs to help boost their economies. As a result, the risk appetite of investors returned, pushing global equity markets higher.
- This drove the materials sector sharply higher, with more defensive sectors like utilities lagging. With the rally in material stocks, the S&P/TSX Composite Index outpaced a number of other equity indices including the S&P 500, MSCI EAFE, and MSCI World.
- Gold stocks outpaced the bullion in September, with the S&P/TSX Global Gold Index gaining 11.3%, while the spot price of gold gained 4.7%.
- Corporate earnings in the second quarter were largely disappointing.
- With the Canadian dollar expected to hover around parity, the debt crisis in Europe and a slowdown in China, it is expected that demand for exports will remain weak. It is also expected that domestic demand will slow in part to slower consumer spending, a slowing housing market and reduced government spending. This is expected to result in slower economic growth and slower corporate earnings.
- Despite this expectation, Canadian equities remain attractive. Both the earnings yield (inverse of the P/E ratio) and the dividend yield offered by stocks look quite favourable when compared to bonds.
- With a lower growth environment expected near term, emphasis should be on large cap stocks offering high shareholder yields (dividends & share buybacks).

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Canadian Equity (Total)	0% to 5%%	0% to 5%	5% to 10%	10% to 20%	20% to 25%
Large Cap	5%	5%	10%	20%	15%
Small / Mid Cap	0%	0%	0%	0%	7.5%

# Fidelity Canadian Large Cap

Fund Codes	
Front End	FID 231
DSC	FID 531
Min Purchase	\$500

# **Investment Objective**

This fund aims to achieve long-term capital growth. It invests primarily in equity securities of Canadian companies and tends to focus on large companies.

#### Strategy

When buying and selling securities for the fund, the manager examines each company's potential for success in light of its current financial condition, its industry position, and economic and market conditions. The manager considers factors like growth potential, earnings estimates and quality of management.

#### Analysis

- The fund is managed using a very value focused approach with an emphasis on preserving capital. To do this, the manager looks for high quality companies that are trading at a very attractive valuation.
- Manager believes that large caps are attractively valued relative to their small cap brethren.
- Holds nearly half of the fund in foreign equities, with the U.S. and the UK making up most of that exposure.
- Holds 44 names with the top 10 making up about 43% of the fund.
- Performance lagged the S&P/TSX Composite index largely due to its underweight in the materials and energy sector, which rallied sharply on aggressive central bank actions.
- Long term, this remains our top Canadian focused equity fund.

Performance Details								
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year	
Fund	1.4%	-1.0%	9.3%	10.7%	11.2%	5.1%	10.9%	
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%	
Quartile	4	4	3	1	1	1	1	

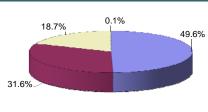
Fund Facts		
Fund Sponsor	Fidelity Inv	estments Canada
Fund Manager	Dani	el Dupont (Apr 11)
Inception Date		February 1, 1998
Total Assets		\$1,531.00 Million
Management Fee / MER	2.00%	2.49%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.44%	5.44%					
Standard Deviation	4.56%	15.79%					
Sharpe Ratio	0.07	0.26					
Alpha (5 Year)	0	.40%					
Beta (5 Year)		0.83					
Worst Drawdown	-41.96% (Jun 08 - Dec 10)						
Time to Recover	31	Months					





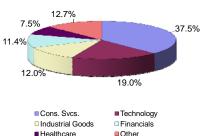




■Cdn Equity ■US Equity ■Int'l Equity ■Cash



18.7%



# **RBC North American Value Fund**

Fund Codes	
Front End	RBF 766
DSC	RBF 857
Min Purchase	\$500

# **Investment Objective**

The objective of the fund is to provide longterm capital growth. The fund invests primarily in equity securities of Canadian and/or U.S. companies priced below their true value and offering long-term opportunities for growth.

## Strategy

To achieve the fund's objectives, the manager applies a bottom-up stock selection process to identify quality companies that are undervalued based on criteria such as assets, earnings and cash flow, reviews the financial statistics of each company to determine if the stock is prices below its fundamental value or relative to similar companies and uses a value investment approach which focuses on buying undervalued securities and therefore should provide a lower level of volatility.

#### **Analysis**

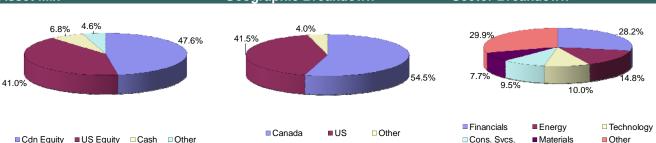
- Portfolio is well diversified, holding in excess of 100 names with the top 10 making up more than 20% of the fund.
- The energy and materials sectors were the best performers as investors appetite for risk returned.
- They expect that macro events will continue to drive markets for the remainder of the year. These events include a slowdown in Asia.
- In the U.S. monetary easing has helped to restore investor confidence, but the election and the "fiscal cliff" will continue to weigh on sentiment.
- They continue to focus the fund on high quality companies trading at attractive valuations.

Performance Details								
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year	
Fund	2.8%	5.0%	13.7%	6.6%	7.6%	3.5%	9.2%	
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%	
Quartile	2	1	1	1	1	1	1	

·		
Fund Facts		
Fund Sponsor	RBC Global Asse	et
	Managemer	
Fund Manager	Doug Raymond (Dec 05	i)
	Stuart Kedwell (Dec 05	5)
Inception Date	March 3, 199	8
Total Assets	\$615.21 Millio	n
Management Fee / MER	1.75% 2.10%	
Risk Rating	Moderat	е
Objective	Growt	h
Time Horizon	Lon	g

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.26%	3.11%				
Standard Deviation	3.79%	13.13%				
Sharpe Ratio	0.04	0.14				
Alpha (5 Year)	0	.26%				
Beta (5 Year)	(	0.69				
Worst Drawdown	-31.38% (Ju	un 08 - Sep 10)				
Time to Recover	28 1	Months				





# **IA Clarington Canadian Conservative Equity Fund**

Fund Codes	
Front End	CCM 1300
DSC	CCM 1400
Min Purchase	\$500

# **Investment Objective**

The Fund's objective is to seek to achieve long-term capital growth and maintain value by investing primarily in equity securities of Canadian companies.

#### Strategy

The fund emphasizes investment in Canadian preferred and common shares, diversifies through investment in securities of companies of many industries, invests primarily in securities that derive income and provide the Fund with the ability to pay quarterly distributions, protect value of investment and achieve long term capital appreciation, may invest in foreign securities; such investments will generally be less than 30% of the cost amount of the fund.

#### **Analysis**

- The fund gained 4.5% during the quarter, but lagged the S&P/TSX Composite Index.
- Some of that underperformance is attributable to its underweight in materials, which rose sharply on global central bank activity.
- The team continues to focus on a portfolio of Canadian companies that have a history of maintaining and growing dividends over time.
- Year to date, 70% of the companies have increased dividends, a number of them multiple times.
- This fund remains a great pick for volatile times, but we do expect that it will lag in a hot market.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.4%	4.5%	8.8%	5.5%	8.6%	3.3%	7.9%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	2	1	3	1	1	1	1

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Fund Facts			
Fund Sponsor		IA Clarington In	vestments
			Inc.
Fund Manager		George Fraze	er (Oct 50)
		Doug Ke	e (May 06)
Inception Date		Octobe	er 13, 1950
Total Assets		\$825	5.00 Million
Management Fe	e / MER	2.00%	2.42%
Risk Rating			Moderate
Objective			Growth
Time Horizon			Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.27%	3.34%				
Standard Deviation	3.37%	11.67%				
Sharpe Ratio	0.05	0.18				
Alpha (5 Year)	0	.23%				
Beta (5 Year)	(	0.61				
Worst Drawdown	-31.64% (Jul 08 - Dec 10)					
Time to Recover	30 Months					



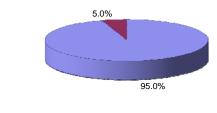


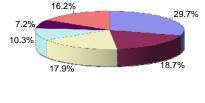


# Asset Mix

3.1% 3.1%

# Geographic Breakdown





■ Cdn Equity ■ US Equity □ Income Trusts □ Other

88.8%

■Canada ■US

■ Energy ■ Financial □ Utilities □ Technology ■ Materials ■ Other

# **CI Harbour Fund**

<b>Fund Codes</b>	
Front End	CIG 690
DSC	CIG 890
Min Purchase	\$500

## **Investment Objective**

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of high quality, large and mid-capitalization Canadian companies that the portfolio adviser believes have good potential for future growth.

## Strategy

This fund invests primarily in equity and equity-related securities of high-quality, large and mid-capitalization Canadian companies. The fund may invest up to 49% of its assets in foreign market investments. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser: analyzes financial data and other information sources assesses the quality of management conducts company interviews, where possible.

## **Analysis**

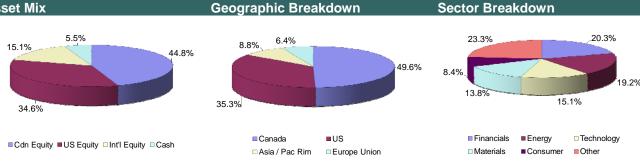
- The manager uses a predominantly bottom up, value based approach, but will consider macro issues when analyzing a stock for inclusion in the portfolio.
- The portfolio is focused on quality, large cap names with the top 10 making up about 44% of the fund.
- They did not add any names to the portfolio, but did reduce their exposure to Tim Hortons due to it's valuation.
- Foreign exposure within the fund is now at 48%, with U.S. equities making up one third of the portfolio.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.7%	4.3%	13.8%	4.3%	3.5%	0.0%	7.5%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	4	2	1	1	2	1	1

Fund Facts				
Fund Sponsor	C	I Investments		
Fund Manager		eman (Jun 97)		
	Stephen Jenkins (Jun 97)			
Inception Date		June 27, 1997		
Total Assets	\$4,	361.30 Million		
Management Fee / MER	2.00%	2.43%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon	Me	edium to Long		

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.01%	0.14%			
Standard Deviation	4.45%	15.41%			
Sharpe Ratio	-0.02	-0.07			
Alpha (5 Year)	-0	0.02%			
Beta (5 Year)	(	0.82			
Worst Drawdown	-36.61% (Jı	un 08 - Feb 11)			
Time to Recover	33	Months			





# **CI Signature Select Canadian**

Fund Codes	
Front End	CIG 677
DSC	CIG 777
Min Purchase	\$500

# **Investment Objective**

This fund's objective is to seek capital appreciation over the long-term coupled with dividend income. It invests primarily in common shares and convertible securities of Canadian companies and preferred shares that pay regular income. The fund's investments are diversified across industry sectors.

#### Strategy

The portfolio adviser identifies companies that offer good value and the potential for growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth and value potential. This means evaluating the financial condition and management of each company.

#### **Analysis**

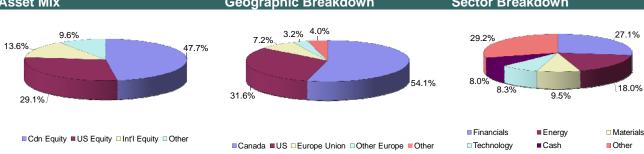
- The manager uses a top down macro approach combined with a holistic, fundamentally driven, bottom up security selection process.
- Manager focuses on the entire capital structure of the company including bonds, prefs and common shares. This gives manager a more complete picture of the company
- After the announcement of aggressive central bank easing measures in Europe and the U.S., investor appetite for risk returned, pushing equity markets higher.
- Financial services, healthcare and consumer staples names in the portfolio were the main contributors to the fund's performance.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.3%	4.8%	12.0%	3.0%	3.6%	-0.1%	8.4%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	3	1	1	2	2	1	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Eric Bı	ushell (May 98)
Inception Date		May 25, 1998
Total Assets	\$2	2,302.30 Million
Management Fee / MER	2.00%	2.43%
Risk Rating		Moderate
Objective		Income
Time Horizon	N	ledium to Long

Portfolio Characteristics					
	Monthly	Annualized			
A	0.000/	0.040/			
Average Return	-0.03%	-0.34%			
Standard Deviation	4.26%	14.74%			
Sharpe Ratio	-0.03	-0.11			
Alpha (5 Year)	-0	0.04%			
Beta (5 Year)	(	0.78			
Worst Drawdown	-35.76% (Jun 08 - Jan 11)				
Time to Recover	32	Months			





# **Sentry Small Mid Cap Income**

Fund Codes	
Front End	NCE 721
DSC	NCE 321
Min Purchase	\$500

## **Investment Objective**

The Fund's investment objective is to provide consistent monthly income and capital appreciation by investing in equity securities of small and medium capitalization companies, as well as preferred securities and convertible debentures and to a lesser extent other interest bearing securities, such as bonds, bills or banker's acceptances.

#### Strategy

The Manager will employ a value oriented investment approach, utilizing fundamental analysis to identify stocks that have high returns on invested capital, generate free cash flow, and have modest capital expenditure requirements. In addition, the Fund may hold preferred securities and convertible debentures.

#### **Analysis**

- The Fund pays a monthly distribution of \$.05 per month distribution which works out to an annualized yield of 4.2% at current prices
- The manager's focus is on small and medium sized businesses that provide a high level of income yield for investors.
- Manager utilizes a value oriented process focusing on stocks that generate a high return on invested capital, generate free cash flow and have modest capital expenditure requirements
- The fund continues to be one of the least volatile funds in the category.
- They continue to looks for quality companies with solid balance sheet and a history of increasing dividends.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.6%	4.4%	24.1%	15.2%	19.8%	11.6%	N/A
BMO Sm Cap	4.2%	9.5%	6.3%	0.8%	9.1%	-1.0%	N/A
Quartile	2	3	1	1	1	1	N/A

Fund Facts				
Fund Sponsor	Sent	ry Investments		
Fund Manager	Michael Simpson (Jul 05)			
	Aubrey Hearn (Jul 05)			
Inception Date		July 27, 2005		
Total Assets	;	\$384.40 Million		
Management Fee / MER	2.25%	2.79%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics					
	Monthly	Annualized			
	0.000/	44.050/			
Average Return	0.88%	11.05%			
Standard Deviation	3.91%	13.54%			
Sharpe Ratio	0.20	0.72			
Alpha (5 Year)	0	.91%			
Beta (5 Year)	(	0.63			
Worst Drawdown	-29.51% (Jun 08 - Nov 09)				
Time to Recover	18	Months			

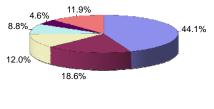


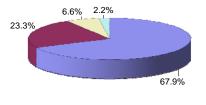


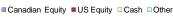


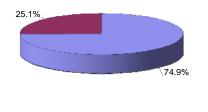
## **Asset Mix**

# Geographic Breakdown









■Canada ■US

■ Industrials■ Cons. Cycl■ Energy■ Financials

# **BMO GDN Enterprise Fund**

Fund Codes	
Front End	GGF 464
DSC	GGF 179
Min Purchase	\$500

## **Investment Objective**

This fund's objective is to provide long-term growth through capital appreciation, by investing primarily in a portfolio of Canadian equities and equity-related securities issued by companies with small to medium market capitalization.

## Strategy

The manager invests in equity holdings chosen through a bottom-up selection process which emphasizes growth in earnings and sales, while also taking into account the valuations of the companies so chosen; invests primarily in Canadian companies selected from the BMO Blended Small Cap Index, and the companies comprising the 175 smallest members by market capitalization of the S&P/TSX Composite Index.

#### **Analysis**

- The Fund is virtually identical to the Mawer New Canada Fund, which has consistently been one of the best small cap funds in the country.
- The fund is managed using a fundamentally driven, GARP process, looking for high quality, financially strong companies with a competitive advantage and the ability to generate free cash flow.
- It is well diversified holding around 65 names, with the top 10 making up 46% of the fund.
- The portfolio remains conservatively positioned, dramatically underweight in materials and energy. Financials and industrials are its biggest sector weights, representing 28% and 24% respectively.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	4.1%	7.8%	19.5%	11.9%	15.2%	5.2%	10.1%
BMO Sm Cap	4.2%	9.5%	6.3%	0.8%	9.1%	-1.0%	8.7%
Quartile	2	2	1	1	1	1	2

Fund Facts				
Fund Sponsor	BM	10 GDN Funds		
Fund Manager	Martin Ferguson (Aug 04)			
Inception Date	August 15, 1972			
Total Assets	:	\$224.90 Million		
Management Fee / MER	1.75%	2.25%		
Risk Rating		High		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.38%	4.62%			
Standard Deviation	5.44%	18.86%			
Sharpe Ratio	0.05	0.18			
Alpha (5 Year)	0.44%				
Beta (5 Year)	0.96				
Worst Drawdown	-46.91% (Nov 07 - Oct 10)				
Time to Recover		Months			

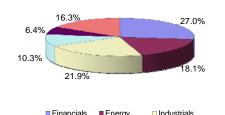




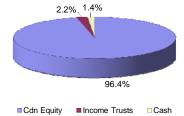


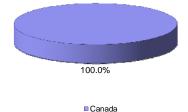


# Geographic Breakdown



Other





Ithough data is gathered from sources believed to be reliable. Paterson

□ Technology ■ Materials

# **CI Can-Am Small Cap Capital Class**

Fund Codes	
Front End	CIG 6104
DSC	CIG 6154
Min Purchase	\$500

## **Investment Objective**

The fund seeks long-term capital growth by investing primarily in equity and equity-related securities of Canadian small capitalization companies. The fund may also invest in foreign securities.

## Strategy

The manager will employ a disciplined management style designed to capture the returns and the diversification benefits of a broad crosssection of North American small cap companies. The manager will pursue this objective by participating in the investment performance of a broad range of readily marketable North American common share securities.

#### **Analysis**

- The fund follows QV Investors philosophy of investing in companies that have quality characteristics such as strong management teams and solid balance sheets that are trading at a reasonable level of valuation.
- Investor focus has been on the European sovereign debt crisis and the economic slowdown in China and Brazil.
- Equity markets rallied higher on solid corporate earnings, low interest rates, and expectations of quantitative easing programs by central banks.
- Small caps in general underperformed on worries of an economic slowdown.

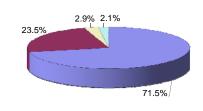
Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.3%	2.9%	12.5%	6.6%	9.5%	3.2%	13.2%
BMO Sm Cap	4.2%	9.5%	6.3%	0.8%	9.1%	-1.0%	8.7%
Quartile	3	4	3	2	2	1	1

Fund Facts		
Fund Sponsor	CI Investmen	nts
Fund Manager	Leigh Pullen (Dec 0	5)
	Joe Jugovic (Dec 0	5)
Inception Date	December 29, 199	97
Total Assets	\$113.20 Millio	on
Management Fee / MER	2.00% 2.40%	
Risk Rating	Moderate to High	gh
Objective	Grow	/th
Time Horizon	Medium to Lo	ng

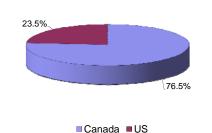
Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.23%	2.74%					
Standard Deviation	3.49%	12.08%					
Sharpe Ratio	0.03	0.12					
Alpha (5 Year)	0	.24%					
Beta (5 Year)	(	0.56					
Worst Drawdown	-32.60% (Jun 07 - Oct 10)						
Time to Recover	41	Months					

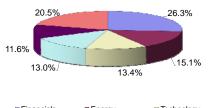






■Cdn Equity ■US Equity ■Cash ■Income Trusts





■ Financials	■ Energy	Technology
Industrials	■ Cons. Svcs.	Other

# **US Equity Funds**

Index Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
S&P 500 (C\$)	2.4%	2.9%	22.0%	12.2%	10.1%	0.8%	3.0%
Russell 2000 (C\$)	2.9%	1.3%	22.0%	8.8%	8.4%	0.6%	3.7%

## **Funds**

The US Equity Category is broken into two groups; US Large Cap and US Small / Mid Cap. In the US Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The US Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the US Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds. Another risk which may be present in the US Equity space is currency risk. With the underlying investments being denominated in US dollars, the fluctuation in the value between the US and Canadian dollar can impact fund values. Some of the funds we have selected implement currency hedging either on a full or tactical basis, while other funds do not hedge currency.

## **Addition and Deletions**

• During the quarter, there were no additions or deletions in the U.S. Equity categories.

# **US Equity Commentary and Outlook**

- In September, central banks in the U.S., Europe, China, Japan and Brazil implemented quantitative easing programs to help boost their economies. As a result, the risk appetite of investors returned, pushing global equity markets higher.
- The U.S. housing market appears to have stabilized with prices climbing for the fourth month in a row. Year over year prices are largely positive.
- Job growth or lack thereof continues to be a weak spot with unemployment above 8% and monthly jobs numbers disappointing on a regular basis.
- The current environment is very challenging, with low economic growth, low interest rates and low inflation making it difficult for investors.
- Corporate America is under significant pressures with slowing corporate earnings and much headline risk driving markets.
- The near term drivers will be the U.S. election and the "fiscal cliff." The "fiscal cliff" is a series of tax increases and spending cuts that are scheduled to take effect in the New Year. If these are allowed to be implemented, the economic consequences could be dire, taking as much as 5% off of the U.S. GDP.
- For this challenging environment it is our opinion that emphasis should be on large cap stocks offering high shareholder yields (dividends & share buybacks).

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
US Equity (Total)	0% to 5%%	5% to 10%	5% to 10%	10% to 20%	20% to 30%
Large Cap	5%	10%	10%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	10%

# **Trimark U.S. Companies**

Fund Codes	
Front End	AIM 1743
DSC	AIM 1741
Min Purchase	\$500

# **Investment Objective**

Trimark U.S. Companies Fund seeks to provide strong capital growth over the long term. The Fund invests primarily in equities of American companies.

#### Strategy

To achieve these objectives, the portfolio management team applies a rigorous bottomup fundamental investment approach to analyze the quality and value of individual companies to determine whether or not to invest in them. The portfolio management team looks for companies that exhibit strong cash flows and that invest significantly to obtain a competitive advantage. There is no attempt to mirror the composition of the Fund's benchmark index.

## **Analysis**

- The manager looks for high quality U.S. stocks that are trading at an attractive valuation relative to their prospective earnings, cash flow and valuations.
- Looks for companies that have strong management, are leaders in their industry, reinvest heavily back into their business and offer a proprietary advantage.
- During the guarter, the manager was active, selling a couple of names due to deteriorating fundamentals and valuations.
- They believe that the economic recovery in the U.S. is on track, albeit at a much slower pace than many would like.
- The fund's volatility is in line with the broader market and below its peer group.
- We like this fund as a core U.S. holding for most investors.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.7%	2.2%	22.9%	11.0%	9.0%	1.6%	1.2%
S&P 500	2.4%	2.9%	22.0%	12.2%	10.1%	0.8%	3.0%
Quartile	3	2	1	1	1	1	2

•	•		
lı	nvesco Trimark		
Jim Young (Oct 99)			
Ashley Misquitta (Feb 12)			
October 22, 1999			
	\$242.10 Million		
2.00% 2.97%			
Moderate			
Growth			
	Long		
	Jim Ashley Mis Od		

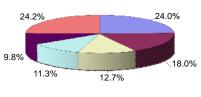
Portfolio Characteristics							
	Monthly	Annualized					
	•						
Average Return	0.03%	0.41%					
Standard Deviation	4.06%	14.05%					
Sharpe Ratio	-0.02	-0.06					
Alpha (5 Year)	0	.08%					
Beta (5 Year)	1.02						
Worst Drawdown	-48.66% (A <sub>l</sub>	or 02 - Present)					
Time to Recover	Still Recovering						

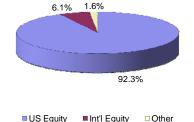






# Geographic Breakdown







92.7%



# **Dynamic American Value**

Fund Codes	
Front End	DYN 041
DSC	DYN 741
Min Purchase	\$500

## **Investment Objective**

The Dynamic American Value Fund seeks to achieve long-term capital growth by investing primarily in equity securities of United States businesses.

#### Strategy

The Fund will invest primarily in United States companies. From time-to-time and to a lesser extent, this Fund may also invest in companies in other countries in the Americas. Investment analysis for this Fund follows a bottom-up-approach, which emphasizes careful company specific analysis. Using a value investment approach, this Fund invests in companies that represent good value based on current stock price relative to the company's intrinsic value.

# **Analysis**

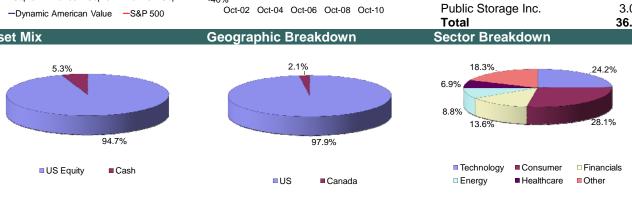
- David Fingold is back from his leave of absence & is running the fund as before.
- Performance has lagged significantly in the past year. There are a few factors that have contributed to this. They include the extremely defensive portfolio positioning in Q4 2011, and the underweight positions in healthcare and financials.
- They believe that the energy bull market is over, and feel that technology will outperform going forward.
- They are adding more exposure to financials, but are avoiding banks.
- Despite the underperformance, we like the fund as a core U.S. holding for most investors. It has a favourable volatility profile, a strong process, and the manager has invested a significant portion of their personal wealth in the fund.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.3%	-1.5%	2.1%	4.0%	5.8%	-0.3%	5.0%
S&P 500	2.4%	2.9%	22.0%	12.2%	10.1%	0.8%	3.0%
Quartile	4	4	4	4	2	1	1

Fund Facts		
Fund Sponsor		Dynamic Funds
Fund Manager	David Fing	goold (May 05)
	Izet E	Imazi (Mar 12)
Inception Date	Α	ugust 31, 1979
Total Assets	(	\$648.30 Million
Management Fee / MER	2.00%	2.45%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	-0.05%	-0.59%				
Standard Deviation	3.68%	12.75%				
Sharpe Ratio	-0.04	-0.15				
Alpha (5 Year)	-0.03%					
Beta (5 Year)	0.58					
Worst Drawdown	-33.65% (Apr 02 - Jan 06)					
Time to Recover	46 Months					





# **CI American Value**

Fund Codes	
Front End	CIG 7500
DSC	CIG 7505
Min Purchase	\$500

## **Investment Objective**

This fund's objective is to provide superior returns with a limited level of risk by investing in a diversified portfolio of high quality undervalued companies. It invests primarily in equity and equity-related securities of companies in the United States.

#### Strategy

The portfolio advisor utilizes a bottom-up approach to identify companies whose prospects are not fully appreciated by the marketplace. As these companies exceed market expectations, the fund expects to capture excess returns over the course of a two to five year investment time frame. The manager focuses on companies that are considered undervalued in relation to their future prospects. The stocks will also offer good absolute and relative value as characterized by measures which should include a lower than average price\book and price\earnings ratio and higher than-average dividend yield as compared to the over all market.

## **Analysis**

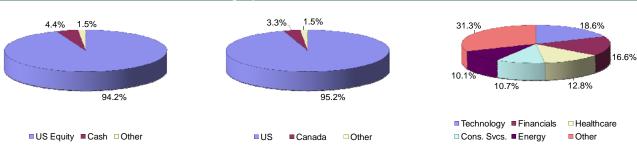
- Global equities rallied as central banks announced quantitative easing programs increasing investors' risk appetite.
- High beta stocks outperformed in August and September, rather than the higher quality, dividend paying stocks.
- Looking forward, they believe that the best opportunities will be with companies that offer sustainable and growing cash flows, even in an environment of lower levels of economic growth.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.9%	-0.1%	14.9%	6.5%	5.5%	-1.3%	3.3%
S&P 500	2.4%	2.9%	22.0%	12.2%	10.1%	0.8%	3.0%
Quartile	4	4	4	3	3	2	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager		n Priest (Oct 02)
	Davi	d Pearl (Oct 02)
Inception Date		May 27, 1957
Total Assets		\$440.20 Million
Management Fee / MER	2.00%	2.42%
Risk Rating		Moderate
Objective		Growth
Time Horizon	I	Medium to Long

Portfolio Characteristics						
	Monthly	Annualized				
A	0.450/	4.040/				
Average Return	-0.15%	-1.81%				
Standard Deviation	3.61%	12.52%				
Sharpe Ratio	-0.07	-0.25				
Alpha (5 Year)	-0.16%					
Beta (5 Year)	0.90					
Worst Drawdown	-51.48% (Sep 00 to Present)					
Time to Recover	Still R	ecovering				





# **RBC O'Shaughnessy US Value**

Fund Codes	
Front End	RBF 776
DSC	RBF 134 (Low Load)
Min Purchase	\$500

## **Investment Objective**

This fund's objective isto provide a long-term total return, consisting of capital growth and current income. The fund invests primarily in equity securities of U.S. companies based on Strategy Indexing, an investment portfolio management model developed in 1995 by Jim O'Shaughnessy.

# Strategy

To achieve the fund's objectives, the portfolio manager employs a proprietary quantitative approach to stock selection based on research and analysis of historical data. The manager invests the fund's assets in securities selected through the US Value Strategy. The US Value Strategy selects the 50 highest shareholder vielding securities which meet the following criteria; above average market capitalization, sales over the past 12 months, trading volume and cash flow.

## **Analysis**

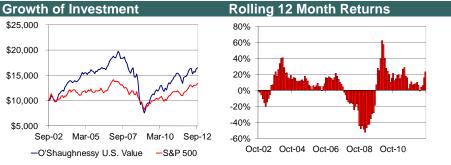
- Long term results for the model are strong, however, it tends to be more volatile than many actively managed funds and the downside can be harsh.
- During the quarter, energy and materials were the biggest gainers. The fund is underweight energy stocks because of their low shareholder yields.
- While we like the disciplined approach of this fund, the volatility prevents us from recommending it as a core equity holding for risk averse investors.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.4%	4.7%	23.2%	12.3%	13.4%	-2.2%	5.2%
S&P 500	2.4%	2.9%	22.0%	12.2%	10.1%	0.8%	3.0%
Quartile	4	1	1	1	1	2	1

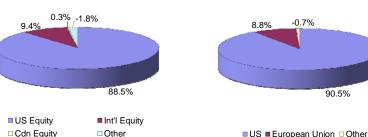
R	BC Global Asset
	Management
Jim O'Sh	aughnessy (Sep
	97)
Sep	tember 23, 1997
	\$949.16 Million
1.25%	1.53%
	Moderate
	Growth
	Long
	Jim O'Sh Sep

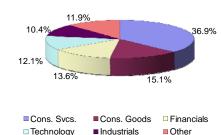
Portfolio Characteristics						
	Monthly	Annualized				
Average Return	-0.25%	-2.96%				
Standard Deviation	6.26%	21.69%				
Sharpe Ratio	-0.06	-0.20				
Alpha (5 Year)	-0	).14%				
Beta (5 Year)		1.26				
Worst Drawdown	-61.78% (Jun 07 - Present)					
Time to Recover		ecovering				

Gap Inc.









Top 10 Holdings (Sept 30, 2012)

5.0%

# **Trimark US Small Companies**

Fund Codes	
Front End	AIM 5523
DSC	AIM 5521
Min Purchase	\$500

# **Investment Objective**

Trimark U.S. Small Companies Class seeks to provide strong capital growth over the long term. The Fund invests mainly in common shares of a diversified group of U.S. companies with small-market capitalizations.

## Strategy

To achieve these objectives, the portfolio management team looks for high-quality small-cap U.S. stocks with demonstrated growth potential that are attractively priced relative to their prospective earnings and cash flow to achieve long-term capital growth.

## **Analysis**

- The fund handily outpaced the benchmark and most of its peer group during the quarter, gaining 2.9%
- Most of this outperformance was due to its holdings in consumer discretionary, materials, healthcare and technology.
- Gains would have been even higher, but the 20% cash position dragged performance. Currency also hurt as the Canadian dollar gained over the U.S. \$.
- The fund sold off one name because of valuation and replaced it with a technology name with strong growth opportunities.
- Despite the short term noise caused by recent central bank comments in the U.S. and Europe, the management team continues to manage the portfolio on a stock by stock basis.
- This is our top pick in the U.S. small cap space because of its management, concentrated portfolio and favourable risk reward characteristics.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.1%	2.9%	17.0%	15.7%	13.8%	3.9%	6.7%
Russell 2000C\$	2.9%	1.3%	22.0%	8.8%	8.4%	0.6%	3.7%
Quartile	4	2	3	1	1	1	1

Fund Facts				
Fund Sponsor	Ir	nvesco Trimark		
Fund Manager	Rob Mikalachki (Aug 02)			
	Virgii	nia Au (Apr 10)		
Inception Date	A	ugust 29, 2002		
Total Assets	(	\$122.60 Million		
Management Fee / MER	2.00%	2.97%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.17%	2.09%				
Standard Deviation	5.48%	19.00%				
Sharpe Ratio	0.01	0.04				
Alpha (5 Year)	0	.31%				
Beta (5 Year)		1.19				
Worst Drawdown	-52.85% (Apr 07 - Jan 12)					
Time to Recover	58	Months				

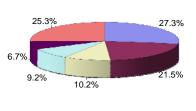






# Asset Mix

# Geographic Breakdown







70.8%

■ Technology ■ Cash ■ Healthcare ■ Financials ■ Cons. Svcs. ■ Other

# **TD US Mid - Cap Growth Fund**

Fund Codes	
Front End	TDB 312
DSC	TDB 342
Min Purchase	\$100

## **Investment Objective**

The fundamental investment objective is to seek to achieve long-term capital growth by investing primarily in equity securities of medium sized issuers in the United States.

#### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by investing at least 65% of the Fund's total assets in a diversified portfolio of common stocks of medium-sized U.S. companies whose earnings the portfolio adviser expects to grow at a faster rate than the average company. Individual companies and industries with a high potential for price and earnings growth are selected.

#### **Analysis**

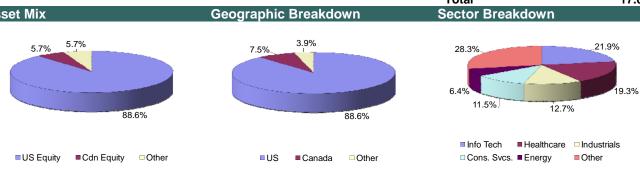
- The Fund is very well diversified, holding more than 130 names and the top 10 holdings make up approximately 17% of the portfolio.
- The fund was modestly positive during the quarter in Canadian dollar terms. The U.S. dollar version of the fund gained 3.8% during the quarter.
- Consumer discretionary, technology and healthcare names hurt relative returns during the guarter.
- Low exposure to financials helped relative return
- This fund can be a great return enhancer in a portfolio for those investors with a medium or higher risk tolerance. Given the mid cap focus, it can be prone to periods of elevated volatility.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.6%	0.3%	15.0%	8.1%	9.5%	2.2%	5.3%
Russell 2000C\$	2.9%	1.3%	22.0%	8.8%	8.4%	0.6%	3.7%
Quartile	3	4	4	2	2	2	1

Fund Facts	
Fund Sponsor	TD Asset Management
Fund Manager	Brian Berghuis (Nov 00)
	John Wakeman (Nov 00)
Inception Date	January 4, 1994
Total Assets	\$421.78 Million
Management Fee / MER	2.00% 2.55%
Risk Rating	Moderate to High
Objective	Growth
Time Horizon	Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.11%	1.32%				
Standard Deviation	4.52%	15.67%				
Sharpe Ratio	0.00	0.00				
Alpha (5 Year)	0	.14%				
Beta (5 Year)	•	1.06				
Worst Drawdown	-38.10% (Jun 07 - Jan 11)					
Time to Recover	44	Months				





# **Global / International Equity Funds**

<b>Index Performance Details</b>							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
MSCI World Index (C\$)	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
MSCI EAFE (C\$)	2.7%	3.3%	7.4%	-0.1%	-0.1%	-4.9%	3.7%

## **Funds**

The Global / International Equity Category is broken into two groups; Global / International Large Cap and Global / International Small / Mid Cap. In the Global / International Equity space we look for funds which are managed by very strong management teams which have exhibited a long history of delivering strong risk adjusted returns to investors. We are also looking for managers which have disciplined processes in place which lead us to believe that there is a high probability that they will continue to deliver strong risk adjusted returns for investors going forward.

The Global / International Large Cap Funds are used as a core holding for investors. Within the portfolio the goal of the Global / International Large Cap Funds is to deliver capital growth potential for investors with moderate levels of portfolio volatility. For the small cap funds, the goal is to deliver an even higher level of capital growth over the long term for investors. However, within the small cap holdings investors must be willing to accept high levels of volatility within the funds. Another risk which may be present in the Global / International Equity space is currency risk. With the underlying investments being denominated in foreign currencies, the fluctuation in the value between these foreign currencies and the Canadian dollar can impact fund values. Some of the funds we have selected implement currency hedging either on a full or tactical basis, while other funds do not hedge currency.

## **Additions and Deletions**

- During the quarter, there were no additions or deletions in the Global or International Equity categories.
- It was announced that during the quarter, David Arpin, one of the co-managers of the **Mackenzie lvy Foreign Equity Fund** had left the firm. Mr. Arpin was largely responsible for the U.S. equity names in the lvy Funds. While this is a significant departure, we will be maintaining the fund's rating rather than placing it UNDER REVIEW. The lvy team is made up of six individuals. Paul Musson is responsible for making all investment decisions for the fund, with the other members contributing ideas based on their areas of expertise and specialization. Ivy funds tend to be quite concentrated, with the Ivy Foreign Equity Fund holding 30 names. Their investment style is also quite patient, with low levels of portfolio turnover. For the most recent five year period, turnover has averaged below 20%. Given this style, the loss of a team member should not, in our opinion, result in a meaningful deterioration in the risk reward characteristics of the fund. Regardless, we are closely monitoring the fund and will stay on top of any such deterioration.

# **Global / International Equity Commentary and Outlook**

• In September, central banks in the U.S., Europe, China, Japan and Brazil implemented quantitative easing programs to help boost their economies. As a result, the risk appetite of investors returned, pushing global equity markets higher.

**Suggested Portfolio Weighting by Investor Type** 

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Global / Int'l Equity (Total)	0% to 15%%	15% to 20%	15% to 20%	15% to 20%	15% to 20%
Large Cap	15%	20%	20%	20%	20%
Small / Mid Cap	0%	0%	0%	0%	0%

# **Mackenzie Ivy Foreign Equity**

Fund Codes	
Front End	MFC 081
DSC	MFC 611
Min Purchase	\$500

## **Investment Objective**

Ivy Foreign Equity Fund pursues long-term growth consistent with preservation of capital through investments in international businesses-predominantly U.S. companies with significant international operations. The Fund's portfolio may include companies from anywhere in the world, but generally avoids direct participation in emerging markets.

#### Strategy

The Ivy Fund's management team follows a blended value and growth investment style. While the team's focus is on companies which appear likely to have superior and relatively consistent longer term growth prospects, strong consideration is placed on assessing the investment's true worth relative to its stock price. The disciplined review process included analysis of the company's competitive position, management strengths, expected profitability and financial position.

#### **Analysis**

- In July, David Arpin, co-manager on the fund left Mackenzie. Matt Moody has been appointed co-manager on the fund. This is a significant departure from the team.
- There is not expected to be a material changes to the investment process. As a result, we will not be placing the fund UNDER REVIEW at the moment, but we will be monitoring it closely for any erosion in the risk reward characteristics.
- The portfolio remains very defensively positioned. This will result in underperformance in "hot" markets.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.5%	-1.4%	7.1%	4.7%	4.9%	2.2%	2.8%
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
Quartile	4	4	4	1	1	1	2

Fund Facts		
Fund Sponsor	Macke	enzie Financial
Fund Manager	Paul M	usson (Apr 99)
	Matt N	Moody (Jan 09)
Inception Date	Oc	tober 13, 1992
Total Assets	\$1	,995.20 Million
Management Fee / MER	2.00%	2.57%
Risk Rating		Moderate
Objective		Growth
Time Horizon	M	ledium to Long
		_

Portfolio Characteri	otico		
Portfolio Characteris	Monthly	Annualized	
Average Return	0.14%	1.72%	
Standard Deviation	2.85%	9.87%	
Sharpe Ratio	0.01	0.04	
Alpha (5 Year)	0.26%		
Beta (5 Year)	(	0.51	
Worst Drawdown	-20.48% (Feb 07 - May 11)		
Time to Recover	52	Months	





# **Mutual Global Discovery Fund**

Fund Codes	
Front End	TML 180
DSC	TML 182
Min Purchase	\$500

## **Investment Objective**

The Fund's objective is long term capital appreciation by investing primarily in equity and debt securities of issuers around the world.

#### Strategy

The Fund may hold equities, debt or money market securities in any proportion, provided that in normal market conditions not less than 65% of is assets (excluding cash and cash equivalents, such as money market securities and direct or indirect US government obligations) are invested in common stock, preferred stock, and debt securities convertible or expected to be rated or unrated and if rated, such rating may range from the very highest to the very lowest.

## **Analysis**

- During the third quarter, the fund beat its benchmark and the majority of its peer group, finishing in the first quartile.
- The outperformance was largely attributed to stock selection in the auto, pharma, and technology sector.
- With central bank activity, many investors looked to take on more risk. Because of this, a number of the fund's high yielding tobacco and other consumer stocks lagged.
- This is a great core equity fund for investors looking for long term capital growth with a modest level of volatility.
- Given the investment process and positioning, we would expect that it will lag the index in a "hot market".

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.3%	4.6%	18.5%	4.5%	4.8%	-1.2%	N/A
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	N/A
Quartile	4	1	1	1	1	1	N/A

Fund Sponsor	Franklin	i empleton inv.	
Fund Manager	Peter Langerman (Dec 09		
	Philippe Bruge	ere-Trelat (Dec	
		09)	
Inception Date	Feb	ruary 17, 2003	
Total Assets		\$966.80 Million	
Management Fee / MER	2.00%	2.77%	
Risk Rating		Moderate	

Portfolio Characteristics				
	Monthly	Annualized		
Average Return	-0.15%	-1.77%		
Standard Deviation	3.31%	11.48%		
Sharpe Ratio	-0.08	-0.27		
Alpha (5 Year)	0.01%			
Beta (5 Year)	(	0.71		
Worst Drawdown	-32.45% (Jun 07 - Present)			
Time to Recover	Still Recovering			
	Otili IX	0001011119		



0.6%





# Asset Mix

46.2%

**Fund Facts** 

Objective

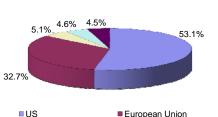
Time Horizon

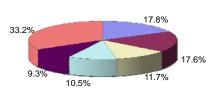
# Geographic Breakdown

Other Europe

Growth

Medium to Long







5.3%



■ Financials ■ Cons. Goods □ Healthcare
□ Energy ■ Cons. Svcs. ■ Other

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

47.9%

# **Renaissance Global Markets Fund**

Fund Codes	
Front End	ATL 1029
DSC	ATL 1873
Min Purchase	\$500

# **Investment Objective**

The Fund's objective is to obtain long-term growth of capital and income by investing primarily in equity and debt securities on a worldwide basis.

#### Strategy

The fund invests in equity securities of companies located around the world that are priced below their intrinsic value as determined by the portfolio sub-advisor. Investments will be focused in areas the portfolio sub-advisor finds the most compelling at any given time and could result in a concentrated portfolio and relatively high exposure to individual countries and/or sectors.

#### **Analysis**

- The portfolio tends to be concentrated holding 30 to 40 names, with the top 10 making up about half of the portfolio.
- Cash is currently at 14% of the portfolio.
- Consumer spending, particularly in the emerging markets continued to increase.
- The manager used short term volatility as an opportunity to selectively add to a number of positions.
- They continue to focus on high quality companies that are trading at discounted prices.
- inflation remains a concern, but has positioned the fund to hold up well in an inflationary environment.
- We like this as a good core holding for most investors looking for global equity exposure.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.8%	1.7%	8.9%	3.7%	6.9%	-2.5%	2.7%
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
Quartile	4	4	3	2	1	2	2

CIBC Asset Manager	nent
David Winters (Oc	t 06)
January 11, 1	1993
\$216.06 M	illion
2.00% 2.709	%
Mode	erate
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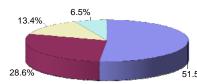
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	-0.15%	-1.80%			
Standard Deviation	3.87%	13.41%			
Sharpe Ratio	-0.07	-0.23			
Alpha (5 Year)	-0.07%				
Beta (5 Year)	0.82				
Worst Drawdown	-45.82% (Nov 07 - Present)				
Time to Recover	Still R	ecovering			





Geographic Breakdown











Other

Cons. Svcs.

Industrials

# **Invesco International Growth Class**

Fund Codes	
Front End	AIM 633
DSC	AIM 631
Min Purchase	\$500

## **Investment Objective**

Invesco International Growth Class seeks to provide long-term capital growth by primarily investing in mid- and large-cap stocks of companies located outside of Canada and the United States. The Fund will generally not invest more than 10 per cent of its total assets in Canadian and U.S. companies.

#### Strategy

Based on the principle that corporate earnings drive stock prices, the Fund targets those companies demonstrating constant and improving growth. Growth not yet reflected in the price of the stock. Manager follows their EQV approach, identifying companies with strong and consistent earnings growth, quality and sustainable earnings, trading at a reasonable valuation.

#### **Analysis**

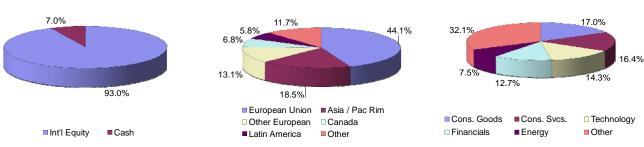
- The fund modestly underperformed the benchmark during the quarter as the high cash position and holdings in the financial and consumer staples sectors muted overall gains.
- Management is cautious about the current market environment and believes most of the gains have been driven by central bank actions.
- The portfolio is positioned in companies that have strong revenue growth, pricing power and solid balance sheets.
- Despite the valuation concerns, they continue to find strong investment candidates that meet their EQV criteria.
- Risk reward profile of the fund has improved over last quarter.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.6%	3.2%	9.3%	1.9%	3.3%	-4.7%	4.7%
MSCI EAFE	2.7%	3.3%	7.4%	-0.1%	-0.1%	-4.9%	3.7%
Quartile	3	3	2	1	1	1	1

Fund Facts		
Fund Sponsor	I	nvesco Trimark
Fund Manager		Holzer (Jul 00)
	Class	Olsson (Jul 00)
Inception Date		July 10, 2000
Total Assets		\$229.20 Million
Management Fee / MER	2.00%	2.90%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	-0.43%	-5.05%			
Standard Deviation	4.12%	14.26%			
Sharpe Ratio	-0.13	-0.44			
Alpha (5 Year)	-0.04%				
Beta (5 Year)	0.84				
Worst Drawdown	-45.65% (May 07 - Present)				
Time to Recover		ecovering			





# **Trimark Fund**

Fund Codes	
Front End	AIM 1513
DSC	AIM 1511
Min Purchase	\$500

# **Investment Objective**

Trimark Fund seeks to achieve strong capital growth with a high degree of reliability over the long term. The Fund invests primarily in equities of companies anywhere in the world.

# Strategy

The portfolio management team focuses on companies with sustainable competitive advantages, barriers to entry, strong growth prospects and good management teams. Companies tend to be purchased at prices below their long-term intrinsic value as determined by anticipated earnings and cash flow growth over the next 5 to 10 years. This helps to create a margin of safety to minimize the possibility of a permanent loss of capital. There is no attempt to mirror the composition of the Fund's benchmark index.

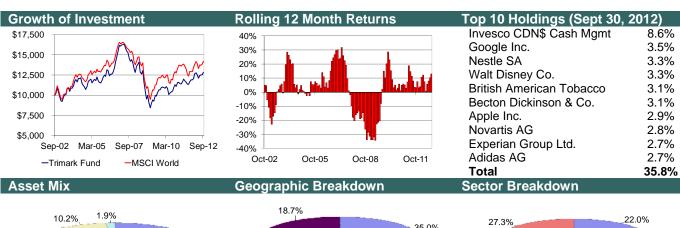
## Analysis

- Since the new management team took over in the first quarter, performance has stabilized, and has outpaced much of the category. Still, we are keeping the fund UNDER REVIEW for another quarter as we continue to monitor their progress.
- During the quarter, it lagged the benchmark modestly as the high cash position and holdings in the industrial, consumer staples, energy and materials sectors muted gains.
- There was no major purchases or sales during the quarter.
- Management expects that market volatility will remain high for the balance of the year, providing opportunity to buy good companies at attractive valuations.

Performance Details									
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year		
Fund	2.2%	3.0%	13.0%	8.1%	6.4%	-2.6%	2.5%		
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%		
Quartile	3	2	2	1	1	2	2		

Fund Facts			
Fund Sponsor	In	vesco Trimark	
Fund Manager	Michael Hatcher (Apr 11)		
	Jeff Feng (Apr 11)		
Inception Date	September 1, 1981		
Total Assets	\$2,544.10 Million		
Management Fee / MER	1.75%	1.72%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	-0.34%	-4.00%					
Standard Deviation	4.12%	14.28%					
Sharpe Ratio	-0.11	-0.37					
Alpha (5 Year)	-0.06%						
Beta (5 Year)	0.95						
Worst Drawdown	-48.25% (Jun 07 - Present)						
Time to Recover	Still Recovering						





# **CI Global Small Companies**

Fund Codes	
Front End	CIG 215
DSC	CIG 815
Min Purchase	\$500

#### **Investment Objective**

This fund's objective is to seek maximum longterm capital growth. It invests primarily in equity and equity-related securities of small to mid-capitalization companies around the world. The fund may make large investments in any country including developed and emerging markets and emerging industries of any market.

#### Strategy

The portfolio adviser identifies companies that have the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser analyzes financial data and other information sources assesses the quality of management.

#### **Analysis**

- Global equities rallied higher as central banks announced easing programs, increasing investors' risk appetite.
- It was the high beta, more levered stocks that outperformed in August and September, rather than the higher quality, dividend paying stocks.
- Looking forward, they believe that the best opportunities will be with companies that offer sustainable and growing cash flows, even in an environment of lower levels of economic growth.
- The portfolio is fully invested.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	3.3%	3.3%	12.7%	3.4%	5.1%	-1.0%	4.9%
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
Quartile	2	2	2	1	1	1	2

Fund Facts		
Fund Sponsor	CI	Investments
Fund Manager	Bill Pri	est (Aug 02)
Inception Date	1	April 7, 1993
Total Assets	\$10	64.70 Million
Management Fee / MER	2.00%	2.45%
Risk Rating	Mode	rate to High
Objective		Growth
Time Horizon	Med	lium to Long

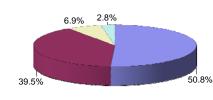
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	-0.17%	-2.08%			
Standard Deviation	3.95%	13.68%			
Sharpe Ratio	-0.07	-0.25			
Alpha (5 Year)	0.06%				
Beta (5 Year)	0.91				
Worst Drawdown	-39.65% (Apr 07 to Present)				
Time to Recover	Still Recovering				





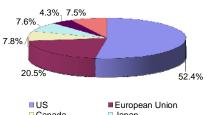
Geographic Breakdown



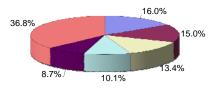


**Asset Mix** 











# **Mackenzie Cundill Recovery**

Fund Codes	
Front End	MFC 742
DSC	MFC 842
Min Purchase	\$500

#### **Investment Objective**

The Fund pursues long-term capital growth primarily from investment, on a worldwide basis, in equity securities of companies which are recently under-performing, companies in turnaround situations and companies with lower credit ratings.

#### Strategy

The Fund invests in securities which are expected to generate a higher return, or yield, but with a higher level of risk at the individual company level. Often the companies do not have investment-grade credit ratings, but may be lower rated or unrated. The Fund seeks out investments in companies which are recently underperforming or are pursuing a turnaround strategy after encountering financial difficulties, but which offer the potential for significant future gains when analyzed.

#### Analysis

- It was another tough quarter for the fund which was flat for the quarter.
- The manager was active, selling six and adding six new names during the quarter.
   They believe that the fund holds a number of solid, cheap companies that are building value over the long term that will generate returns over the long term.
- Given the low yields offered by cash and bonds, equities are favoured.
- They are overweight in China and Ukraine, which they believe will be strong performers in the next year.
- Equity markets are trading on news flow and not fundamentals, which will make it difficult for value investors.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	4.3%	0.3%	9.0%	-6.3%	-0.6%	-6.1%	9.2%
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
Quartile	1	4	2	4	4	4	1

Fund Facts		
Fund Sponsor	Macke	enzie Financial
Fund Manager	James M	forton (Jun 03)
Inception Date	0	ctober 7, 1998
Total Assets	\$1	,165.30 Million
Management Fee / MER	2.00%	2.62%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	-0.50%	-5.78%			
Standard Deviation	7.44%	25.79%			
Sharpe Ratio	-0.08	-0.27			
Alpha (5 Year)	-0.14%				
Beta (5 Year)	1.34				
Worst Drawdown	-61.91% (Aug 07 - Present)				
Time to Recover	Still Recovering				





# **Templeton Global Smaller Companies**

Fund Codes	
Front End	TML 707
DSC	TML 737
Min Purchase	\$500

#### **Investment Objective**

Long-term capital appreciation by investing primarily in equity securities of smaller companies around the world.

#### Strategy

The Fund will primarily hold equity securities of smaller companies in developed countries, as well as in emerging markets; may hold a portion of its assets in cash, money market securities or money market mutual funds while seeking investment opportunities or for defensive purposes; may invest in any country or industry in any proportion; selects investments from many different industries and countries to enhance returns and reduce risks.

#### **Analysis**

- We have been concerned about this fund for the past couple of quarters, particularly from a volatility perspective. As a result, it remains UNDER REVIEW and will continue to monitor its risk reward profile for further erosion.
- The fund had a solid quarter handily outpacing the index and the majority of its peer group.
- Over the quarter, a number of energy names were sold on value concerns. They also sold a number of Eurozone names into the rally to take profits.
- The portfolio have become more diversified across sectors and now holds more than 80 names.
- Despite the strong quarterly performance, we are keeping the fund UNDER REVIEW.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	5.3%	5.6%	1.5%	-6.5%	-0.6%	-3.9%	4.3%
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
Quartile	1	1	4	4	4	2	2

Fund Facts		
Fund Sponsor	Franklin Templeton Inv	
Fund Manager	Martin Cobb (Mar 11	)
Inception Date	January 31, 1989	9
Total Assets	\$821.70 Millior	1
Management Fee / MER	2.00% 2.90%	
Risk Rating	Moderate to High	1
Objective	Growth	1
Time Horizon	Long	j

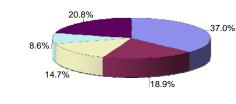
Portfolio Characteristics					
	Monthly	Annualized			
Average Return	-0.41%	-4.81%			
Standard Deviation	6.04%	20.93%			
Sharpe Ratio	-0.09	-0.29			
Alpha (5 Year)	-0.05%				
Beta (5 Year)	1.32				
Worst Drawdown	-55.11% (Aug 07 - Present)				
Time to Recover	Still Recovering				



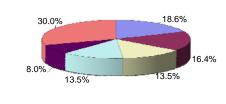




# **Asset Mix**



Geographic Breakdown





European Union ■US Asia / Pac Rim Japan ■ Other

■ Industrial Goods Cons. Goods ■ Technology Financial ■ Industrial Svcs.

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74 8%

## **Specialty / Sector Funds**

#### **Funds**

The Specialty / Sector Funds is a category that will include many sector funds such as emerging markets, healthcare, resources, science and technology, and real estate funds. In addition, this category may also contain more traditional core type mutual funds which are considerably more risky and volatile than a traditional core fund. We look for funds managed by strong management teams which have a demonstrated history of delivering strong risk adjusted returns to investors. We are also looking for managers who are not afraid to make tactical calls within their funds where the opportunities are supported by the risk / reward tradeoff.

Within the context of a well diversified portfolio, these funds are used for two main purposes; increasing returns, and risk reduction benefits because of the lower correlation profile of these funds to the more traditional core funds. Because of the higher volatility or the narrower focus of these funds, investors should exercise caution when using these funds. Investors will want to make sure that they limit exposure to these funds to no more than 15% to 20% of their overall portfolio, with individual holdings being capped in the 5% to 7.5% range.

#### **Additions and Deletions**

- During the quarter, there were no additions or deletions in the Specialty Equity category.
- Last quarter, we placed the **Sprott Canadian Equity Fund** UNDER REVIEW because its relative performance had been declining, while its volatility, both on an absolute and relative basis has been increasing. The key reason for this is that the company is heavily invested in gold companies which had failed to keep pace with gold bullion and the broader equity markets, while being extremely volatile. Gold equities outperformed significantly during the quarter, however the sustainability of this outperformance and the continued high levels of volatility remain a concern. As a result, we are keeping the fund UNDER REVIEW for at least the next quarter. This is a fund that is only suitable to those with an above average appetite for risk.
- In the first quarter we placed the **AGF Emerging Markets Fund** UNDER REVIEW after manager Patricia Perez-Coutts left the firm. While we have been encouraged by the performance and volatility of the fund since her departure, there has not been sufficient time to gain a level of comfort with the new management team. Therefore we continue to monitor the situation closely.

## Sector / Specialty Equity Outlook

- The market selloff in China continued despite the People's Bank of China injecting nearly \$60 billion into the economy in September. Worries over economic growth and inflation continue to weigh on investors.
- Healthcare continues to rally sharply higher as investors like the defensive nature, growth prospects and attractive yields of many healthcare companies.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Specialty / Sector (Total)	0% to 5%%	0% to 5%	5% to 10%	5% to 10%	10% to 20%
Healthcare	5%	5%	7.5%	7.5%	7.5%
Real Estate	0%	0%	0%	0%	5%
Resources	0%	0%	2.5%	2.5%	5%
Emerging Markets	0%	0%	0%	0%	0%
Science & Tech.	0%	0%	0%	0%	0%
Aggressive / Tactical	0%	0%	0%	0%	0%

## Cl Global Health Sciences

Fund Codes	
Front End	CIG 201
DSC	CIG 701
Min Purchase	\$500

#### **Investment Objective**

The fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of companies around the world that specialize in the care or medical industry. This includes companies that provide goods and services to these companies and companies that the portfolio adviser believes would benefit from developments in the health sciences industry.

#### Strategy

The portfolio adviser identifies companies that have the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio adviser may use techniques such as fundamental analysis to assess growth potential. This means evaluating the financial condition and management of each company, its industry and the overall economy. As part of this evaluation, the portfolio adviser analyzes financial data and other information sources assesses the quality of management.

#### **Analysis**

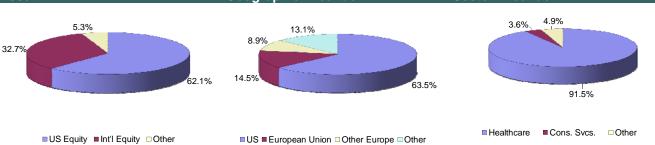
- Healthcare continued its rally, with the fund gaining 7.3% during the quarter, which was the best showing of any healthcare fund in Canada.
- Healthcare has been sharply higher over the past year as yield hungry investors favour the defensive nature of the sector.
- Pharma stocks are reasonably valued which may allow for additional upside.
- Like with any sector play, exposure within should be limited to 10% of the portfolio for the most aggressive investors.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	6.3%	7.3%	29.8%	16.2%	11.6%	5.9%	7.7%
MSCI Wrld Healthcare	3.5%	3.6%	19.7%	13.3%	9.5%	4.3%	2.8%
Quartile	1	1	1	2	2	1	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Andrew V	Vaight (Jun 00)
Inception Date		July 23, 1996
Total Assets		\$119.80 Million
Management Fee / MER	2.00%	2.44%
Risk Rating		High
Objective		Growth
Time Horizon		Long
Timo Tionizon		Long

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.32%	3.94%					
Standard Deviation	4.57%	15.82%					
Sharpe Ratio	0.05	0.17					
Alpha (5 Year)	0.47%						
Beta (5 Year)	0.87						
Worst Drawdown	-41.69% (Feb 07 - Jun 12)						
Time to Recover	65	Months					





## **BMO Guardian Asian Growth & Income**

Fund Codes	
Front End	GGF 620
DSC	GGF 120
Min Purchase	\$500

#### **Investment Objective**

The Fund's goal is to provide income and capital appreciation by investing in a diversified portfolio of U.S. dollar-denominated convertible securities and higher yielding securities of Asian companies.

#### Strategy

The portfolio adviser attempts to achieve the Fund's investment objectives by selecting equities and convertible bonds through a bottom-up selection process based on a GARP (Growth at a reasonable price) methodology. Quantitive and qualitative techniques are used to identify dominant, well-managed businesses in growth industries, selling at discounts to their enterprise value and growth potential.

#### **Analysis**

- The manager focuses on companies with healthy balance sheets, high returns on capital, strong cash flow generation and significant competitive advantages.
- Unlike other easing announcements, investors appeared willing to pay up for quality companies, which helped the fund.
- Looking ahead, there are many causes for concern including China's upcoming leadership change, the U.S. election and potential monetary changes.
- They continue to find high quality dividend paying equities and convertible bonds trading at reasonable valuations that they expect to do well over the long term.
- This is a great way to get exposure to Asia without taking on significant volatility risk.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	4.3%	5.9%	14.8%	2.7%	6.2%	2.9%	N/A
MS Far East	4.2%	0.6%	3.5%	-0.9%	0.7%	-3.7%	N/A
Quartile	1	1	1	1	1	1	N/A

Fund Facts				
Fund Sponsor	BM	IO GDN Funds		
Fund Manager	Robert Horrocks (Aug 09)			
	Jesper Madsen (Mar 11)			
Inception Date	August 25, 2003			
Total Assets	(	\$666.00 Million		
Management Fee / MER	0.02%	2.87%		
Risk Rating		High		
Objective	Growth			
Time Horizon	Long			
		· ·		

Portfolio Characteristics							
	Monthly	Annualized					
Average Return	0.23%	2.74%					
Standard Deviation	3.59%	12.45%					
Sharpe Ratio	0.03	0.12					
Alpha (5 Year)	0	.50%					
Beta (5 Year)	0.62						
Worst Drawdown	-29.76% (Jan 08 - Aug 10)						
Time to Recover	32 Months						

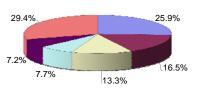


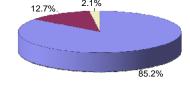




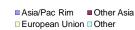
## **Asset Mix**

# Geographic Breakdown

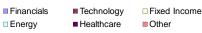




■ Int'l Equity
■ For. Corp. Bonds
□ Cash



62.6%



## **Dynamic Global Real Estate**

Fund Codes	
Front End	DYN 085
DSC	DYN 785
Min Purchase	\$500

#### **Investment Objective**

The Dynamic Global Real Estate Fund seeks to achieve long-term capital appreciation primarily through investment in a diversified portfolio of equity and debt securities of Canadian businesses with potential for increased value as a result of ownership, management or other investment in real estate assets.

#### Strategy

The Fund invests primarily in securities of companies in Canada that manage real estate or any business which may increase in value as a result of ownership of, investment in, management of, or relationship to real estate assets.

#### **Analysis**

- Manager utilizes a top down
   Macroeconomic analysis combined with a bottom up security selection process
- Portfolio is fairly concentrated with approximately 50 names and the top 10 making up roughly 40% of the Fund.
- Portfolio is concentrated in North America with nearly 93% of the fund invested in Canada and US.
- Management is "reasonably bullish" on Canadian REITs for at least the next year.
   Low interest rates and investor desire for yield will be a tailwind for the sector.
- Real estate is very sensitive to banks, so if a new banking crisis were to emerge, the sector could be hit very hard.
- This fund can help to reduce overall volatility when used as part of a well diversified portfolio.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.4%	3.5%	22.8%	11.2%	12.1%	1.9%	9.4%
TSX Real Est.	0.3%	2.4%	21.3%	14.4%	19.9%	5.1%	12.4%
Quartile	4	1	2	1	1	2	2

Fund Facts				
Fund Sponsor		ynamic Funds		
Fund Manager	Oscar Belaiche (Jan 99)			
		Dicker (Apr 11)		
Inception Date	December 31, 1996			
Total Assets		\$309.50 Million		
Management Fee / MER	2.00%	2.44%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

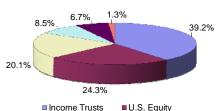
Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.13%	1.63%				
Standard Deviation	4.06%	14.05%				
Sharpe Ratio	0.01	0.02				
Alpha (5 Year)	0	.30%				
Beta (5 Year)	(	0.77				
Worst Drawdown	-46.02% (J	un 07 - Jun 12)				
Time to Recover	61 Months					





Geographic Breakdown





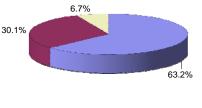
■ Cash

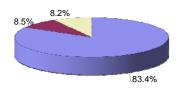
Other

**Asset Mix** 

Cdn Equity

■ Int'l Equity





■ Financials ■ Cash □ Other

■Canada ■US □Asia / Pac Rim

## **Dynamic Power Global Growth Class**

Fund Codes	
Front End	DYN 014
DSC	DYN 714
Min Purchase	\$500

#### **Investment Objective**

The Dynamic Power Global Growth Class seeks long term capital appreciation through investment in a broadly diversified portfolio consisting primarily of equity securities of non-Canadian businesses.

#### Strategy

The Dynamic Power Global Growth Class invests in a broadly diversified portfolio of equity securities of business situated outside of Canada. The portfolio managers use a growth style to select investments, which means they look for well-capitalized companies whose earnings show above average growth. Based on the manager's view of the global capital markets, the Fund may invest from time to time in a limited number of countries and areas of the world.

#### **Analysis**

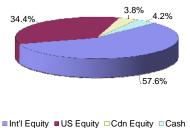
- This is not a fund that is well suited as a core fund. We feel it is more of a return enhancer for aggressive investors who are comfortable with the higher level of volatility associated with the fund.
- The portfolio is highly concentrated, holding 21 names with the top 10 making up 58% of the fund.
- The manager utilizes a bottom up stock selection process that focuses on growth companies with strong revenue and earnings growth.
- We expect that volatility will remain high for this fund. As a result, it is our opinion that it is only suitable for those with a medium high or high risk tolerance.

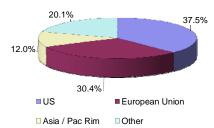
Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.5%	6.6%	8.3%	2.1%	13.1%	1.0%	8.9%
MSCI World	2.5%	3.1%	14.9%	6.2%	5.2%	-1.8%	3.6%
Quartile	2	1	4	3	1	1	1

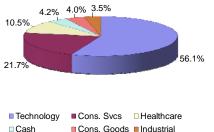
Fund Facts		
Fund Sponsor		Dynamic Funds
Fund Manager	Noah Blac	kstein (Jan 01)
Inception Date	Jai	nuary 23, 2001
Total Assets		\$545.10 Million
Management Fee / MER	2.00%	2.45%
Risk Rating		Moderate
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.28%	3.46%			
Standard Deviation	6.81%	23.59%			
Sharpe Ratio	0.03	0.09			
Alpha (5 Year)	0.41%				
Beta (5 Year)	1.26				
Worst Drawdown	-52.87% (Jan 08 to Present)				
Time to Recover	Still R	ecovering			









# **CI Signature Canadian Resources**

Fund Codes	
Front End	CIG 611
DSC	CIG 811
Min Purchase	\$500

#### **Investment Objective**

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of Canadian companies engaged in or related to the energy, commodity and natural resource industries.

#### Strategy

The portfolio advisor identifies companies that offer good value and the potential for strong growth in their industry and then considers the impact of economic trends. The portfolio advisor selects investments it believes are trading below their true value and that offer the potential for consistently high growth potential. The portfolio advisor may use techniques such as fundamental analysis to assess growth and value potential.

#### **Analysis**

- Manager utilizes a combination top down macro analysis combined with bottom up security selection
- Manager tends to focus on larger firms, already in production. Nearly 75% of the fund is invested in large caps.
- The fund is a diversified portfolio holding approximately 65 names with the top 10 making up 30% of the fund.
- Energy and materials rallied sharply higher on central bank easing activity.
- The manager remains conservatively positioned with higher than normal cash levels of approximately 8%.
- The fund holds more than 54% in energy and 35% in materials.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	5.5%	8.6%	3.6%	-1.6%	1.2%	-0.1%	14.4%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	3	3	2	2	3	1	1

Fund Facts		
Fund Sponsor		CI Investments
Fund Manager	Sc	ott Vali (Jan 06)
Inception Date		April 11, 1997
Total Assets		\$512.77 Million
Management Fee / MER	2.00%	2.41%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.06%	0.67%			
Standard Deviation	6.29%	21.79%			
Sharpe Ratio	-0.01	-0.03			
Alpha (5 Year)	0.03%				
Beta (5 Year)	1.13				
Worst Drawdown	-44.48% (Jul 08 - Present)				
Time to Recover	Still Recovering				

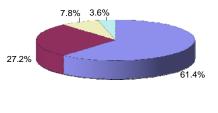


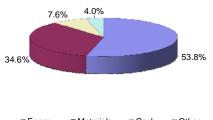




Other

Int'l Equity





□ Canada ■US □ European Union □ Other □ Canada ■US □ European Union □ Other □ Canada □ US □ European Union □ Canada □ European Union Union □ European Union Union Union Union Union Union Union Union Union

# **AGF Emerging Markets**

Fund Codes	
Front End	AGF 791
DSC	AGF 691
Min Purchase	\$500

#### **Investment Objective**

The fund's objective is to provide superior capital growth. It invests primarily in shares of companies that are located or active mainly in emerging market countries

#### Strategy

The Fund intends to invest primarily in issuers located in emerging markets, as defined by the Morgan Stanley Capital International Emerging Markets Total Return Index, as well as issuers located in Hong Kong and Singapore. The portfolio manager uses a bottom-up stock selection process favouring companies that are trading at a significant discount to what it believes is their underlying earnings potential.

#### **Analysis**

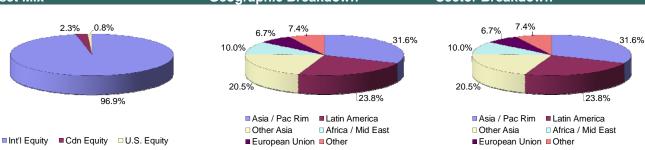
- Patricia Perez-Coutts and three members of her team resigned in April. She was replaced by Stephen Way. As a result of this change, we are placing the fund UNDER REVIEW immediately.
- To date, we have not seen a significant deterioration of the risk reward metrics of the fund under the new manager.
- Emerging markets up on central bank moves in China, Brazil, & other EM nation
- The bump in gold during the guarter also helped performance.
- Given the global economic slowdown. many emerging economies have seen slower growthrates but the longer term picture remains fundamentally sound.
- The manager continue to look for names with the potential to create economic value add, but will also consider the macro environment.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	4.9%	3.1%	9.4%	-3.4%	4.7%	2.3%	14.4%
MSCI Emg Mkt	5.7%	4.1%	10.8%	-2.7%	2.9%	-1.2%	11.9%
Quartile	2	2	2	1	1	1	1

Fund Facts		
Fund Sponsor		AGF Funds
Fund Manager	Stepher	n Way (Apr 12)
Inception Date	N	1arch 11, 1994
Total Assets	\$1	,487.90 Million
Management Fee / MER	2.50%	3.07%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.25%	3.00%				
Standard Deviation	5.53%	19.17%				
Sharpe Ratio	0.03	0.09				
Alpha (5 Year)	0	.64%				
Beta (5 Year)		0.94				
Worst Drawdown	-40.96% (Nov 07 - Nov 09)					
Time to Recover	24	Months				





# **Sprott Canadian Equity**

Fund Codes	
Front End	SPR 001
DSC	SPR 111 (Low Load)
Min Purchase	\$5,000

#### **Investment Objective**

The objective of the Fund is to outperform the broad Canadian equity market as measured by the S&P/TSX Composite Total Return Index, over the long term of 5+ years, providing long-term capital appreciation and value by investing primarily in small-to-mid capitalization stocks of Canadian issuers.

#### Strategy

To assist in achieving this objective, the Fund may focus its assets in specific industry sectors and asset classes based on the analysis of business cycles, industry sectors and market outlook. The key aspect of the Funds' strategy is seeking out undervalued companies backed by strong management teams and solid business models that can benefit from macro-economic trends. The Portfolio Advisor looks for exciting ideas and opportunities that have yet to be valued.

#### **Analysis**

- The fund's volatility continues to cause concern. As a result, we are keeping the fund UNDER REVIEW.
- The fund outpaced the S&P/TSX by a wide margin. This is attributed to the 80% exposure to precious metals which were sharply higher on the announcement of further central bank easing.
- They remain firm on their assertion that gold is the "ultimate defense against inflation and currency devaluation".
- Management believes that the final quarter of the year will see continued strong gains in gold as investors seek refuge from potential inflation.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	9.3%	18.5%	-8.6%	-5.3%	6.8%	-3.4%	10.6%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	1	1	4	3	1	2	2

Fund Facts		
Fund Sponsor	Spro	tt Asset Mgmt.
Fund Manager	Eric S	Sprott (Sep 97)
	Alan Ja	cobs (Aug 10)
Inception Date	Septe	mber 26, 1997
Total Assets	\$1	,203.20 Million
Management Fee / MER	2.50%	2.98%
Risk Rating		High
Objective		Growth
Time Horizon		Long

Portfolio Characteristics						
	Monthly	Annualized				
A	0.040/	0.000/				
Average Return	-0.24%	-2.80%				
Standard Deviation	8.53%	29.55%				
Sharpe Ratio	-0.04	-0.14				
Alpha (5 Year)	-O	0.09%				
Beta (5 Year)	•	1.17				
Worst Drawdown	-52.05% (Jun 08 - Dec 10)					
Time to Recover	31	Months				





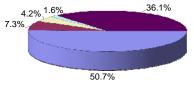
Geographic Breakdown



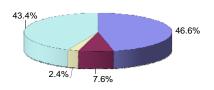
#### **Asset Mix**











■ Materials ■ Energy □ Technology □ Other

## **Balanced Funds**

<b>Index Performance Details</b>							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Cdn Balanced. Index (60% TSX Composite / 40% DEX Bond Universe)	2.3%	4.7%	7.9%	4.2%	6.2%	3.0%	8.5%
Global Balanced Index (60% MSCI World Index / 40% DEX Bond Universe)	1.8%	2.4%	7.3%	11.2%	6.3%	5.9%	1.6%

#### **Funds**

Balanced / Income funds are funds which are a mix of equity and fixed income. We tend to favour conservatively managed funds with lower than average levels of volatility. We favour funds run by experienced management teams which employ a disciplined process with respect to asset mix selection, as well as security selection.

These funds can be used in a couple of fashions. Firstly, they can be used as a core holding in smaller accounts where the investor will automatically achieve exposure to fixed income and equities. Secondly, within a portfolio, these funds can act as an active overly portion between the core fixed income and equity section of a portfolio. By employing a portion of a balanced fund in a well constructed portfolio, a slight asset mix tilt may be achieved, while at the same time keeping the risk reward profile of the fund intact. This occurs because the underlying manager will adjust their fund holdings on an ongoing basis.

#### **Additions and Deletions**

- There were no additions or deletions made to any of the funds in the Balanced Category
- We have reinstated our rating on the **CI Signature Canadian Balanced Fund**. The risk reward metrics of the fund have settled down and are now back to a point where we are comfortable with the fund and its management team. As a result, we are removing the UNDER REVIEW rating effective immediately.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%

# **CI Signature High Income Fund**

Fund Codes	
Front End	CIG 686
DSC	CIG 786
Min Purchase	\$500

#### **Investment Objective**

This fund's objective is to generate a high level of income and long-term capital growth. It invests primarily in high-yielding equity securities and Canadian corporate bonds.

#### Strategy

When deciding to buy or sell an investment, the portfolio adviser considers whether the investment is a good value relative to its current price. Fixed income securities may include foreign corporate and government fixed income securities. The fund may invest in corporate bonds that have a low credit rating or are unrated, but offer a higher yield than investment grade bonds.

#### **Analysis**

- The security selection process is bottom up and utilizes the Signature team's approach which looks at the company's total capital structure and looks for strong fundamentals, and reasonable valuations.
- Pays a monthly distribution of \$0.07 per month, which at current prices works out to an annualized yield of 6.0%. It is likely that this level is sustainable near term.
- Central banks around the globe took aggressive easing measures, which fuelled investors appetite for risk.
- Higher yielding assets have been less volatile than the broader markets as investors continue to seek out yield.
- We expect that this fund will continue to deliver above average relative returns with modest levels of volatility. We don't expect that the absolute levels of returns are sustainable going forward.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.2%	3.4%	13.9%	8.6%	11.5%	5.8%	9.4%
Glb Bal Ind.	1.8%	2.4%	7.3%	11.2%	6.3%	5.9%	1.6%
Quartile	4	1	1	1	1	1	1

Fund Facts	
Fund Sponsor	CI Investments
Fund Manager	Eric Bushell (Mar 05)
Inception Date	December 18, 1996
Total Assets	\$7,428.20 Million
Management Fee / MER	1.25% 1.60%
Risk Rating	Low to Moderate
Objective	Income
Time Horizon	Medium

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.41%	5.03%				
Standard Deviation	2.90%	10.03%				
Sharpe Ratio	0.10	0.37				
Alpha (5 Year) Beta (5 Year)	·	.44% 0.47				
Worst Drawdown	-27.38% (Jun 07 - Apr 10)					
Time to Recover	35	Months				





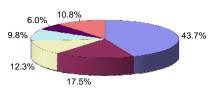


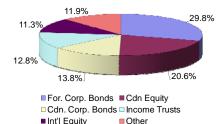
### **Asset Mix**

# Geographic Breakdown

7.3%

27 2%







■ Fixed Income ■ Financials □ Energy □ Cash ■ Utilities ■ Other

# **AGF Monthly High Income Fund**

Fund Codes	
Front End	AGF 766
DSC	AGF 689
Min Purchase	\$500

#### **Investment Objective**

The Fund's objective is to achieve a high level of monthly income by investing primarily in income producing securities with added diversification through selective investment in fixed income securities and common shares.

#### Strategy

The portfolio manager uses a bottom-up asset allocation approach to identify the most attractive income opportunities. The Fund's targeted ex-cash "neutral" weighting is 50% equities and 50% fixed income. The Fund uses a flexible approach to asset allocation and will fluctuate plus or minus 30% on an absolute basis (i.e. a maximum of 80% or a minimum of 20% equities or fixed income) based on relative income opportunities with consideration to the risk/reward characteristics of each asset class.

#### Analysis

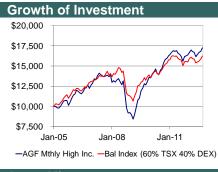
- The fund outperformed in Q3due to its overweight allocation to equities.
- The fund is nearly 2/3s equity, which is the most aggressive positioning of any of the other balanced funds on our list.
- This will likely result in higher levels of volatility than the other funds.
- Given the interest rate outlook, the manager is favouring equities over fixed income, and prefers corporates to governments within the bond sleeve.
- The manager is looking for higher yield opportunities outside of Canada. The majority of currency exposure is hedged.
- Those with lower risk tolerances will likely want to avoid this balanced fund.

Performance Details								
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year	
Fund	2.5%	4.9%	10.6%	5.8%	10.4%	4.6%	N/A	
Bal Ind.	2.3%	4.7%	7.9%	4.2%	6.2%	3.0%	N/A	
Quartile	1	1	1	1	1	1	N/A	

Fund Facts		
Fund Sponsor		AGF Funds
Fund Manager	Peter	Frost (May 10)
	Tristan	Sones (Apr 06)
Inception Date	Ja	nuary 25, 2005
Total Assets		\$830.20 Million
Management Fee / MER	2.00%	2.42%
Risk Rating		Moderate
Objective		Income
Time Horizon	N	ledium to Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.34%	4.14%				
Standard Deviation	4.25%	14.73%				
Sharpe Ratio	0.05	0.19				
Alpha (5 Year)	0	.07%				
Beta (5 Year)		1.28				
Worst Drawdown	-40.26% (Jun 07 - Mar 10)					
Time to Recover	34	Months				

□ Cash



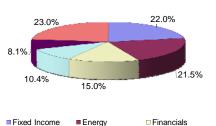




## **Asset Mix**

# Geographic Breakdown

23.1%



■ Technology

Othe



■ Canada ■ US □ Other

# **Fidelity Canadian Balanced Fund**

Fund Codes	
Front End	FID 282
DSC	FID 582
Min Purchase	\$500

#### **Investment Objective**

The fund aims to achieve high total investment return. This fund uses a balanced approach. It invests primarily in a mix of Canadian equity securities, investment grade bonds, high yield securities and money market instruments.

#### Strategy

The fund's target mix is 50% equity securities, 40% investment grade bonds and money market instruments, and 10% high vield securities. The manager will generally keep the fund's asset mix within the following ranges: 40-60% equity securities, 30-60% investmentgrade bonds and money market instruments and 0-20% high yield securities.

#### **Analysis**

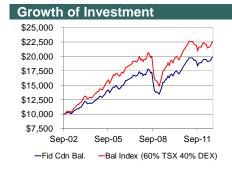
- The Fund's target mix is set at 50% equity, 40% bonds and 10% high yield. As of September 30, the fund was fairly neutral, holding 47% equity, 37% bonds, 11% high yield and 6% cash.
- When constructing the portfolio, the managers employ a fundamentally drive, value oriented style.
- They look for solid businesses with strong management teams that are trading at reasonable valuation levels.
- In Q3, the fund delivered top quartile performance, but lagged the benchmark.
- We like this fund's fairly conservative positioning, particularly for volatile markets. However, with the relatively static asset mix, it may not keep pace with its peer group in either a sharply rising equity market or in a rising interest rate environment.

Performance Details								
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year	
Fund	1.8%	3.6%	8.4%	4.9%	6.2%	3.2%	7.1%	
Bal Ind.	2.3%	4.7%	7.9%	4.2%	6.2%	3.0%	8.5%	
Quartile	2	1	2	1	1	1	1	

Fund Facts					
Fund Sponsor	Fidelity Inve	stments Canada			
Fund Manager	Mark Friebel (Apr 10)				
	Marian	a Egan (Mar 09)			
Inception Date	Sep	tember 30, 1998			
Total Assets	9	\$6,821.90 Million			
Management Fee / MER	1.85%	2.27%			
Risk Rating	I	Low to Moderate			
Objective		Frowth & Income			
Time Horizon		Long			

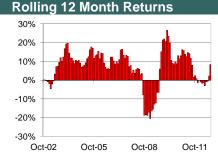
Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.28%	3.38%				
Standard Deviation	0.26% 2.75%	9.52%				
Sharpe Ratio	0.06	0.22				
Alpha (5 Year)	0	.02%				
Beta (5 Year)		0.89				
Worst Drawdown		un 08 - Sep 10)				
Time to Recover	28	Months				

Energy



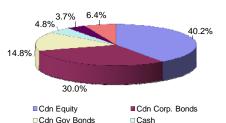
**Asset Mix** 

■ US Equity

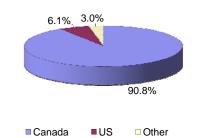


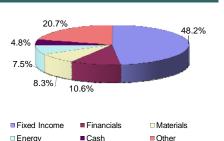
Geographic Breakdown





Other





# CI Signature Canadian Balanced

Fund Codes	
Front End	CIG 685
DSC	CIG 785
Min Purchase	\$500

#### **Investment Objective**

This fund's objective is to achieve an attractive total return, consisting of income and capital gains. It invests primarily in a mix of Canadian equity and equity related securities and fixed income securities. The fund is not limited to how much it invests or keeps invested in each asset class. The mix may vary according to market conditions

#### Strategy

The portfolio adviser identifies companies that offer good value and the potential for growth in their industry and then considers the impact of economic trends. Equity investments are diversified across industry sectors and emphasize companies that pay consistent dividends or income. The portfolio adviser may use techniques such as fundamental analysis to assess growth and value potential. This means evaluating the financial condition and management of each company, its industry and the overall risk reward profile.

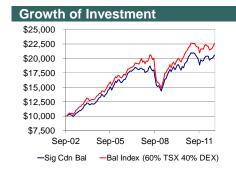
#### **Analysis**

- The risk reward metrics of the fund have settled down and are now back to a point where we are comfortable with the fund and its management team. As a result, we are removing the UNDER REVIEW rating effective immediately.
- Central banks around the globe took aggressive easing measures, which fuelled investors appetite for risk.
- The portfolio is modestly positioned, holding 12% cash, 33% bonds and 55% equity.

Performance Details								
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year	
Fund	1.7%	3.1%	9.0%	3.7%	4.4%	2.4%	7.5%	
Bal Ind.	2.3%	4.7%	7.9%	4.2%	6.2%	3.0%	8.5%	
Quartile	2	2	1	2	2	1	1	

Fund Facts		
Fund Sponsor	CI Investme	ents
Fund Manager	Eric Bushell (Jul	02)
	John Shaw (Jul	02)
Inception Date	June 25, 1	997
Total Assets	\$1,963.90 Mil	lion
Management Fee / MER	2.00% 2.42%	ó
Risk Rating	Mode	rate
Objective	Growth & Inco	ome
Time Horizon	Medium to L	ong

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.18%	2.20%				
Standard Deviation	2.73%	2.20% 9.47%				
Sharpe Ratio	0.03	0.10				
Alpha (5 Year)	-0	0.02%				
Beta (5 Year)	(	0.83				
Worst Drawdown	-23.23% (J	un 08 - Mar 10)				
Time to Recover	22	Months				



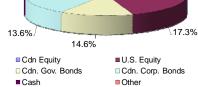


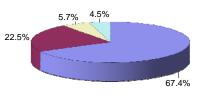
Geographic Breakdown

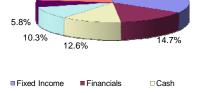


# **Asset Mix** 14.6%

12.6%







33.5%

■Canada ■US ■European Union ■Other

■ Energy ■ Materials Other

This analysis is provided for advisor use only. Past results do not guarantee future returns. Mutual funds may lose money over time. Although data is gathered from sources believed to be reliable, Paterson & Associates cannot guarantee completeness and accuracy. Important information about these funds is found in the fund's simplified prospectus. Obtain a copy and read it before investing.

27.3%

## **Income Options**

<b>Index Performance Details</b>							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Cdn Balanced. Index (60% TSX Composite / 40% DEX Bond Universe)	2.3%	4.7%	7.9%	4.2%	6.2%	3.0%	8.5%

#### **Funds**

Income Funds are a wide range of investment funds which are used primarily to provide investor with a steady stream of income. There are a wide range of income funds available, ranging from Mortgage & Short Term Income Funds, Balanced Income Funds, Dividend Income Funds, Monthly Income Funds, and Income Trust Funds. Additionally, there are more general product types such as T-Series Funds which pay out a monthly distribution that is treated as a return of capital for tax purposes. For our Recommended List of Funds, we have not considered T-Series Funds, but have rather focused on the underlying funds which we feel are good candidates for investors seeking a regular income. We have also looked at a wide range of funds and selected a mix which should cover most investor types from the very conservative to the more growth oriented investor.

These funds can be used as part of a portfolio, or they can be used as standalone income solutions. It is our opinion that the best way to use the funds is as part of a well constructed, diversified portfolio designed to meet the individual needs of the investor.

#### **Income Options Commentary**

- There were no additions or deletions of any Income Funds during the quarter.
- At the conservative end, we have the **TD Mortgage Fund**. Like the name suggests, it invests in mortgages that are issued by TD Bank. The Fund is very stable and provides a variable monthly distribution. At current prices, the yield is approximately 2.6%, down from the 2.7% offered in Q2.
- For the more balanced investor, we have the **RBC Monthly Income Fund**. The Fund invests in a mix of high yielding common stock and high quality, income producing fixed income. The Fund is more volatile than the TD Mortgage Fund, but is about half as volatile as the broader equity markets. The Fund pays a monthly distribution of \$0.0425 per unit which works out to a yield of approximately 3.9% at current prices unchanged from Q2. Prior to January of this year, the distribution was set at \$0.0475 per month.
- For the more growth oriented investors, we have two funds, the **Sentry Canadian Income Fund** and the **BMO Guardian Monthly High Income II Fund**. In both cases, the key factor which led us to select the funds was the quality of management. In both cases, the management teams are very highly regarded. Each of these funds will invest in Income Trusts, REITs and high yielding common stock. They have a level of volatility which is roughly equal to the volatility of the broader equity markets. They will provide a monthly distribution. For the Sentry Canadian Income Fund, the distribution is \$0.0775 per unit, which equals a yield of approximately 5.7%, down from Q2's yield of 5.8%. BMO Guardian pays a monthly distribution of \$.06 per unit, which works out to a yield of 5.3% which down from Q2's yield of 5.5%.

Suggested Portfolio Weighting by Investor Type

	Conservative	Moderate Balanced	Balanced	Balanced Growth	Growth
Balanced / Income (Total)	0%	0% to 10%	0% to 10%	0% to 10%	0% to 10%

## **TD Mortgage Fund**

Fund Codes	
Front End	TDB 2010
DSC	TDB 2011
Min Purchase	\$100

#### **Investment Objective**

The fundamental investment objective is to provide a steady stream of interest income by investing in a diversified portfolio consisting primarily of high-quality Canadian residential mortgages bought from and administered by TD Bank Financial Group.

### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund by investing primarily in mortgages. The portfolio consists primarily of top-quality conventional and NHA mortgages that are fully backed by either the Government of Canada or TD Bank. The Fund may also invest in open and closed mortgage-backed securities to diversify risk.

#### **Analysis**

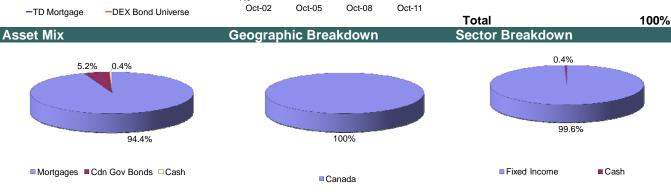
- Pays a variable monthly distribution which has ranged between \$0.10 to \$0.18, averaging \$0.13. At current prices, this works out to an annualized yield of 2.6%
- Suited for very conservative investors looking for a relatively safe parking spot for their cash, while earning a return that is better than a money market fund.
- Rates on 1 and 3 year mortgages were lowered during the quarter while 5 year rates remain unchanged.
- The fund holds 93% in mortgages, 5% in bonds and the balance in cash.
- It is conservatively positioned with a duration that is lower than the benchmark and a yield that is higher.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.3%	0.4%	2.1%	1.9%	1.9%	3.5%	3.2%
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	6.2%
Quartile	3	2	1	2	2	2	2

Fund Facts		
Fund Sponsor	TD Asse	t Management
Fund Manager		Culla (Jan 04)
	Olga By	ylaard (Jan 09)
Inception Date		anuary 1, 1975
Total Assets	9	\$573.32 Million
Management Fee / MER	1.50%	1.82%
Risk Rating		Low
Objective		Income
Time Horizon		Moderate

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.30%	3.62%				
Standard Deviation	0.51%	1.78%				
Sharpe Ratio	0.37	1.31				
Alpha (5 Year)	0.19%					
Beta (5 Year)	0.17					
Worst Drawdown	-1.58% (Apr 04 - Nov 04)					
Time to Recover	8 Months					





# **RBC Monthly Income**

Fund Codes	
Front End	RBF 763
DSC	RBF 115 (Low Load)
Min Purchase	\$500

#### **Investment Objective**

To provide as high a regular monthly income as possible, to provide relatively tax efficient distributions consisting of dividend income, interest income and capital gains and to provide the potential for modest capital growth.

#### Strategy

To achieve the fund's objectives, the portfolio manager invests in fixed-income, income trust and equity securities utilizing a strategic asset allocation approach. The manager determines the appropriate asset mix within broad preestablished guidelines for each asset class. The neutral asset mix for the fund is set at 60% fixed income and 40% equities.

#### **Analysis**

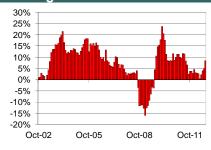
- The target asset mix for the fund is 55% mid term bonds, 40% Canadian equities and 5% Cash.
- During the quarter, the fund was positive but lagged its benchmark.
- Central banks around the globe took aggressive easing measures, which fuelled investors appetite for risk.
- Energy and materials were the main benefactors, posting strong gains. This helped the fund overall given it's overweight position in both.
- Looking forward, they expect that the macro economic factors will continue to drive the markets for the remainder of the year.
- The fund is positioned to buy high quality companies at lower valuation when opportunities arise.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.5%	3.1%	8.5%	5.4%	6.4%	4.0%	7.8%
Bal Ind.	2.3%	4.7%	7.9%	4.2%	6.2%	3.0%	8.5%
Quartile	3	2	1	1	1	1	1

Fund Facts	
Fund Sponsor	RBC Global Asset
	Management
Fund Manager	Jennifer McClelland (Apr 07)
	Suzanne Gaynor (Mar 08)
Inception Date	June 23, 1997
Total Assets	\$8,379.34 Million
Management Fee / MER	1.00% 1.20%
Risk Rating	Low to Moderate
Objective	Growth & Income
Time Horizon	Medium to Long

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.33%	4.02%				
Standard Deviation	2.01%	6.98%				
Sharpe Ratio	0.11	0.39				
Alpha (5 Year)	0.15%					
Beta (5 Year)	0.64					
Worst Drawdown	-19.16% (Jun 08 - Feb 10)					
Time to Recover	21 Months					

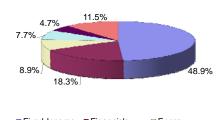


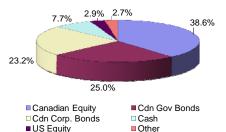


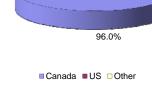


#### **Asset Mix**

## Geographic Breakdown







3.5% 0.5%



## **Sentry Canadian Income**

Fund Codes	
Front End	NCE 717
DSC	NCE 317
Min Purchase	\$500

#### **Investment Objective**

The investment objective of the Fund is to provide a consistent monthly income and capital appreciation by investing primarily in a diversified portfolio of Canadian securities including equities, fixed income instruments, real estate investment trusts ("REITs") and income trusts.

#### Strategy

The Fund invests primarily in Canadian equities, fixed-income instruments, REITs and income trusts. The Manager follows a fundamental, bottom up approach to investing, may invest in foreign securities in an amount not exceeding approximately 30% of the assets of the Fund, may invest in securities of other mutual funds, including those managed by the Manager, in accordance with the Fund's investment objective.

#### **Analysis**

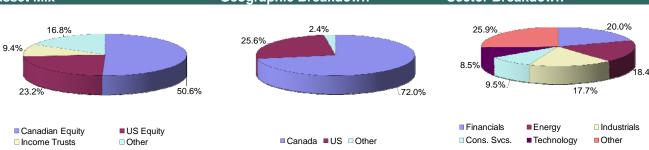
- Portfolio is well diversified, holding 75 names with the top 10 making up approximately 35% of the portfolio.
- Pays a monthly distribution of \$0.0775 per month, which is a yield of approximately 5.7%, down from 5.8% at the end of June.
- This fund is best suited to medium to high risk investors looking for income.
- Performance continues to be strong relative to both its peer group and the broader equity market as a whole.
- They continue with their disciplined investment style that looks to find quality companies with solid balance sheet and a history of increasing dividends.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	1.2%	3.4%	17.3%	11.7%	14.9%	7.4%	13.4%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	4	3	1	1	1	1	1

Fund Facts					
Fund Sponsor		t Capital Corp.			
Fund Manager	Michael Simpson (Oct 06)				
	Aubrey	Hearn (Apr 10)			
Inception Date	February 11, 2002				
Total Assets	\$2	,353.20 Million			
Management Fee / MER	2.25%	2.70%			
Risk Rating		Moderate			
Objective		Growth			
Time Horizon		Long			

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	0.56%	6.89%			
Standard Deviation	3.56%	12.34%			
Sharpe Ratio	0.13	0.45			
Alpha (5 Year)	0.57%				
Beta (5 Year)	0.61				
Worst Drawdown	-31.68 (Sep 08 - Mar 10)				
Time to Recover	19 Months				





## **BMO GDN Monthly High Income II**

Fund Codes	
Front End	GGF 619
DSC	GGF 260
Min Purchase	\$500

#### **Investment Objective**

The Fund's goal is to generate a high level of monthly distributions with moderate volatility by investment primarily in a portfolio of trust units, equity securities and fixed income securities.

#### Strategy

The portfolio manager invests in trust units such as Royalty Trust Units ("RTUs"), Real Estate Investment Trusts ("REITs") and Business Trusts ("BTs") from various sectors of the economy. The manager may also invest in common equities, typically demonstrating large market capitalizations and above average dividend yields. The Fund may invest in fixed income securities, primarily consisting of Canadian government and corporate issues of any maturity or credit rating.

#### **Analysis**

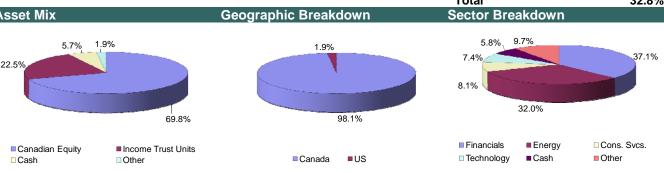
- It pays a monthly distribution of \$0.06, which translates into an annualized yield of 5.3% at current prices. This is down from a yield of 5.5% at the end of June.
- The manager believes the market is poised to go through a consolidation or correction phase after the recent strong market run up.
- One this occurs, the markets appear to be well positioned to continue to rise for a period of time.
- The expectation is that dividend focused strategies will continue to provide relative stability in the current environment.
- The fund continues to focus on high quality companies with sustainable dividends and the ability to grow their cash flows over time.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	3.1%	6.1%	12.6%	11.3%	15.0%	6.2%	N/A
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	N/A
Quartile	1	1	1	1	1	1	N/A

Fund Facts				
Fund Sponsor	BMO GDN Fur	nds		
Fund Manager	John Priestman (Oct 02)			
	Kevin Hall (Jan 03)			
Inception Date	October 10, 2002			
Total Assets	\$1,069.70 Milli	ion		
Management Fee / MER	1.85% 2.39%			
Risk Rating	Modera	ate		
Objective	Grov	vth		
Time Horizon	Lo	ng		

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.45%	5.57%				
Standard Deviation	4.27%	14.78%				
Sharpe Ratio	0.08	0.29				
Alpha (5 Year)	0.48%					
Beta (5 Year)	0.74					
Worst Drawdown	-39.06% (Jul 08 - Sep 10)					
Time to Recover	27 Months					





## **Low Cost Passive / Index Funds**

### **Funds**

Funds in this category will be suitable as core holdings for most investors. The funds in this category are index funds which provide investors exposure to a range of market indices. In this category, we looked for the index funds which had the lowest costs associated with them. This was because the lower the cost hurdle, the more closely the performance of the fund should replicate its underlying index.

These funds typically do not pay any form of compensation to advisors. As such, they are best suited for Fee Based Accounts.

When used in a portfolio, these funds should be used the very same way that a regular mutual fund would be utilized.

## **TD Canadian Bond Index**

Fund Codes	
Front End	TDB 966
DSC	
Min Purchase	\$100

#### **Investment Objective**

The objective of the Canadian Bond Index Fund is to participate in the long term performance of the Canadian bond market, through a diversified portfolio consisting primarily of Canadian government and corporate debt instruments.

#### Strategy

The portfolio adviser seeks to track the Universe Index by using a stratified sampling indexing technique. This method involves selecting a subset of bonds from each component of the Universe Index and holding them in the same proportion as the components of the Universe Index.

#### **Analysis**

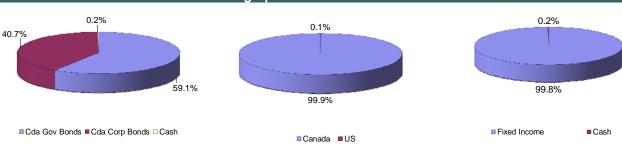
- While we understand the need for lower cost in the fixed in come world, we would most likely take PH&N or the TD Canadian Bond Fund over this fund.
- The Fund is also available in an F-Class version which carries an MER of 0.56%

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	0.6%	1.1%	4.6%	5.2%	5.6%	5.9%	5.1%
DEX Bond	0.7%	1.2%	5.5%	6.1%	6.5%	6.9%	6.2%
Quartile	2	2	2	1	2	1	1

Fund Facts		
Fund Sponsor	TD Ass	et Management
Fund Manager	Michelle Heg	geman (Aug 08)
Inception Date		May 13, 1997
Total Assets		\$521.01 Million
Management Fee / MER	0.75%	0.83%
Risk Rating		Low
Objective		Income
Time Horizon		Moderate

Portfolio Characteristics						
	Monthly	Annualized				
Average Return	0.48%	5.95%				
Standard Deviation	0.99%	3.43%				
Sharpe Ratio	0.38	1.36				
Alpha (5 Year)	-0.07%					
Beta (5 Year)	0.99					
Worst Drawdown	-3.06% (Sep 08 - Dec 08)					
Time to Recover	4 N	Months				





## **TD Canadian Index**

Fund Codes	
Front End	TDB 216
DSC	
Min Purchase	\$100

#### **Investment Objective**

The fundamental investment objective is to provide long-term growth of capital primarily by purchasing Canadian equity securities to track the performance of the S&P/TSX Composite Total Return Index.

#### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the fund primarily by replicating the S&P/TSX Composite Index. Each security in the S&P/TSX Composite Index is held by the Fund in close tolerance to its index weight so that the performance of the Fund closely tracks the performance of the S&P/TSX Composite Index.

#### **Analysis**

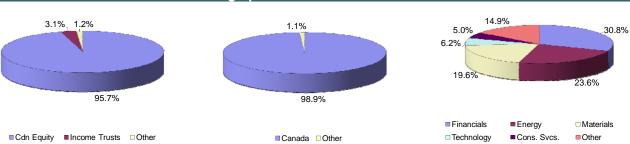
- Even with the Investor Class version of this fund with an MER of 0.88% it is still lower than the majority of other index funds.
- MER is also significantly lower than the Canadian Equity Fund category average of 2.39%
- For larger clients using a fee based account, the F-Class version of this fund carries an MER of 0.55%.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	3.4%	6.8%	8.3%	1.7%	4.6%	-0.6%	9.0%
S&P/TSX Cp	3.4%	7.0%	9.2%	2.6%	5.5%	0.2%	9.8%
Quartile	1	1	2	2	1	1	1

Fund Facts				
Fund Sponsor	TD Asse	t Management		
Fund Manager	Vishal Bhatia (Mar 05)			
	Dino Bo	urdos (Nov 10)		
Inception Date	Septe	mber 30, 1985		
Total Assets	9	\$936.98 Million		
Management Fee / MER	0.80%	0.88%		
Risk Rating		Moderate		
Objective		Growth		
Time Horizon		Long		

Portfolio Characteristics				
Portiono Characteris				
	Monthly	Annualized		
Average Return	-0.02%	-0.23%		
Standard Deviation	5.00%	17.32%		
Sharpe Ratio	-0.03	-0.09		
Alpha (5 Year)	-0.07%			
Beta (5 Year)	0.98			
Worst Drawdown	-43.59% (Jun 08 - Feb 11)			
Time to Recover	33 Months			





## **TD US Index**

Fund Codes	
Front End	TDB 661
DSC	
Min Purchase	\$100

## **Investment Objective**

The goal of this Fund is to track the performance of the Standard & Poor's 500 Stock Price Index and provide currency diversification and the potential for long-term growth associated with investing in major U.S. companies.

#### Strategy

The portfolio adviser seeks to achieve the fundamental investment objective of the Fund primarily by replicating the S&P 500 Index. Each security in the S&P 500 Index is held bythe Fund in close tolerance to its index weight so that the performance of the Fund closely tracks the performance of the S&P 500 Index.

#### **Analysis**

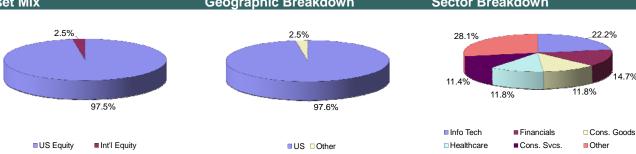
- This is the one of lowest cost index option available for those seeking a low cost passive option with an MER of 0.54%.
- In comparison, the median MER in the U.S. Equity Fund category is 2.46%.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.3%	2.5%	21.3%	11.3%	9.2%	0.0%	2.2%
S&P 500	2.4%	2.9%	22.0%	12.2%	10.1%	0.8%	3.0%
Quartile	2	2	1	1	1	1	2

Fund Facts			
Fund Sponsor	TD Asse	et Management	
Fund Manager	Vishal Bhatia (Mar 05)		
	Dino Bourdos (Nov 10)		
Inception Date		April 30, 1998	
Total Assets		\$424.67 Million	
Management Fee / MER	0.50%	0.54%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

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Portfolio Characteris	Monthly	Annualized	
	,		
Average Return	-0.08%	-0.92%	
Standard Deviation	3.75%	13.00%	
Sharpe Ratio	-0.05	-0.17	
Alpha (5 Year)	-0.06%		
Beta (5 Year)	0.99		
Worst Drawdown	-54.16% (Sep 00 - Present)		
Time to Recover	Still R	ecovering	





## **TD International Index**

Fund Codes	
Front End	TDB 964
DSC	
Min Purchase	\$100

#### **Investment Objective**

The objective of the International Equity Index Fund is to participate in the long term growth of the primary stock markets of the developed countries of the world, excluding the U.S. and Canada, through a broadly diversified portfolio consisting of shares of companies domiciled outside the U.S. and Canada.

### Strategy

The Fund seeks to obtain total returns (income net of withholding taxes plus capital gains/losses, before management expenses) that are similar but not identical to the performance of a representative composite index of well-developed and regulated international stock markets (the International Index), currently the Morgan Stanley Capital International Europe, Australia and Far East Index.

#### **Analysis**

- After the implementation of the HST, the MER of this fund has creeped up to 1.38% for the Investor Class version of the fund.
- In comparison, the median MER in the International Equity Fund category is 2.46%.
- Despite the higher costs, the fund tends to be one of the better performing International Equity Index Funds out there.
- For investors in a Fee Based Account, an F-Class Version of the Fund is available with an MER of 0.56%.

Performance Details							
	1 Month	3 Month	1 Year	2 Year	3 Year	5 Year	10 Year
Fund	2.5%	2.4%	6.6%	-1.8%	-1.9%	-6.5%	1.9%
MSCI EAFE	2.7%	3.3%	7.4%	-0.1%	-0.1%	-4.9%	3.7%
Quartile	3	4	3	2	3	2	2

Fund Facts			
Fund Sponsor	TD Asset Management		
Fund Manager	Vishal Bhatia (Mar 05)		
	Dino Bourdos (Nov 10)		
Inception Date		May 13, 1997	
Total Assets	\$200.32 Million		
Management Fee / MER	1.25%	1.38%	
Risk Rating		Moderate	
Objective		Growth	
Time Horizon		Long	

Portfolio Characteristics					
	Monthly	Annualized			
Average Return	-0.61%	-7.04%			
Standard Deviation	4.71%	16.30%			
Sharpe Ratio	-0.15	-0.51			
Alpha (5 Year)	-0.13%				
Beta (5 Year)	0.99				
Worst Drawdown	-47.51% (Apr 07 - Present)				
Time to Recover	Still R	ecovering			



