Paterson & Associates

June 2012

Model Portfolios

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Conservative Portfolio

Investment Objective

This portfolio is designed to preserve investors' capital while providing a level of return which will help to maintain the purchasing power of the portfolio.

Strategy

To meet the objective, the portfolio is heavily weighted in fixed income investments. This will help to minimize portfolio volatility over the long term, and will provide a modest level of return. There is a small weighting in the portfolio that is invested in large cap equities. This portion of the portfolio is expected to provide growth of capital over the long term.

Analysis

- This is a portfolio well suited to very conservative investors who are looking to mainly preserve capital, but are looking for a rate of return that is higher than with a GIC investment.
- There is a risk of loss with this portfolio. Over the long term, an investor can expect a loss in 1 of every 3 months, and 1 out of every 5 years.
- With the capping of the PH&N High Yield Bond, we replaced the fund with the Manulife Strategic Income Fund
- To help reduce the overall volatilty profile of this portfolio, we replaced the Cundill Value Fund with the Guardian Global Dividend Fund on June 1.
- Fixed income markets were flat on the month, while global equity markets rallied on news that European leaders had reached a deal to bail out the region's troubled banks.
- The portfolio outpaced its benchmark by 8 basis points on the strong relative performance of the Manulife Strategic Income Fund.

| Performance Details | Return data provided by Fundata and Paterson & Associates Fund database | | | | | | | | |
|---------------------------|---|--------------|----------------|-------|-------|-------|-------|-------|-----------------|
| | | Returns | | | | | | | |
| | Portfolio Weight | Risk Rank | Incept Date | YTD | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Incept |
| PH&N Bond | 50.0% | Low | Dec 70 | 1.2% | 8.1% | 7.0% | 6.6% | 6.3% | 9.1% |
| Manulife Strategic Income | 15.0% | Low/Med | Nov 12 | 3.8% | 2.5% | 6.6% | 8.5% | N/A | 6.9% |
| TD Real Return Bond | 5.0% | Low/Med | Nov 94 | -0.1% | 12.2% | 10.6% | 8.0% | 7.3% | 7.6% |
| CI Harbour | 5.0% | Medium | Jun 97 | -0.6% | -6.2% | 5.1% | -0.7% | 6.3% | 6.9% |
| CI American Value | 5.0% | Medium | Feb 77 | 3.8% | 3.8% | 6.5% | -1.9% | 2.0% | 8.1% |
| Mac Ivy Foreign Equity | 15.0% | Medium | Oct 98 | 5.9% | 4.9% | 6.6% | 2.1% | 2.7% | 7.0% |
| Ren. Global Healthcare | 5.0% | Med/High | Dec 96 | 6.9% | 6.4% | 7.6% | 0.9% | 2.9% | 10.9% |
| | | | | | | | | | |
| Portfolio Average* | | | | 2.9% | 3.0% | 6.8% | 4.0% | 5.9% | N/A |
| Benchmark** | | | | 3.2% | 7.1% | 7.3% | 4.3% | 5.5% | N/A |

*Portfolio Returns are for the A Class versions of the funds. Assumes monthly rebalancing

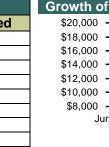
***In May 11, we replaced PH&N High Yield with Manulife Strategic Income Fund. In Jun/12 we replaced Cundill Value with Ivy Foreign Equity. ***70% DEX Universe, 5% TSX, 5% S&P 500 C\$, 20% MSCI World C\$

Portfolio Characteristics (60 months ending Jun-12 Monthly **Annualized** Average Return 0.33% 4.03% Standard Deviation 1.58% 5.46% Sharpe Ratio 0.13 0.47 **Probability of Loss** 42% 23% **Worst Drawdown** -10.50% (Jun 08 - Jul 09)

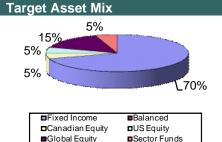
-4.83%

3.50%

1.74%



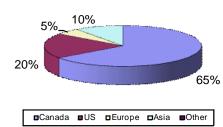




Worst Return

Best Return

MER

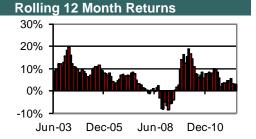


-8.57%

18.88%

0.95%

Geographic Breakdown



Moderate Balanced Portfolio

Investment Objective

This portfolio is designed to preserve investors' capital while providing the potential for capital gains for the investor.

Strategy

To meet the objective, the portfolio is equally balanced between fixed income investments and equity investments. This helps balance portfolio volatility with growth potential over the long term. The portfolio incorporates an actively managed balanced fund into the mix to provide for a bit of a tactical tilt between fixed income and equities.

Analysis

- This is a portfolio well suited to conservative investors who are looking to balance capital preservation with growth.
- Over the long term, this portfolio is expected to provide a rate of return that is higher than a GIC investment.
- There is a risk of loss with this portfolio.
 Over the long term, an investor can expect a loss in 1 of every 3 months, and 2 out of every 5 years.
- To help reduce the overall volatilty profile of this portfolio, we replaced the Cundill Value Fund with the Guardian Global Dividend Fund on June 1.
- Fixed income markets were flat on the month, while global equity markets rallied on news that European leaders had reached a deal to bail out the region's troubled banks.
- The portfolio outpaced its benchmark by 7 basis points on the strong relative performance of the Manulife Strategic Income Fund.

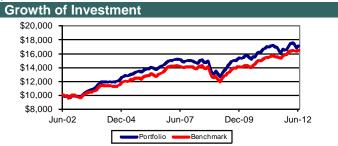
| Performance Details | Return data provided by Fundata and Paterson & Associates Fund database | | | | | | | | |
|---------------------------|---|--------------|----------------|-------|-------|-------|-------|-------|-----------------|
| | | Returns | | | | | | | |
| | Portfolio Weight | Risk Rank | Incept Date | YTD | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Incept |
| PH&N Bond | 30.0% | Low | Dec 70 | 1.2% | 8.1% | 7.0% | 6.6% | 6.3% | 9.1% |
| Manulife Strategic Income | 15.0% | Low/Med | Nov 12 | 3.8% | 2.5% | 6.6% | 8.5% | N/A | 6.9% |
| TD Real Return Bond | 5.0% | Low/Med | Nov 94 | -0.1% | 12.2% | 10.6% | 8.0% | 7.3% | 7.6% |
| CI Sig. Cdn Balanced | 10.0% | Medium | Jun 97 | -0.7% | -2.9% | 6.3% | 1.7% | 6.5% | 7.3% |
| CI Harbour | 5.0% | Medium | Jun 97 | -0.6% | -6.2% | 5.1% | -0.7% | 6.3% | 6.9% |
| CI American Value | 10.0% | Medium | Feb 77 | 3.8% | 3.8% | 6.5% | -1.9% | 2.0% | 8.1% |
| Mac Ivy Foreign Equity | 20.0% | Medium | Oct 98 | 5.9% | 4.9% | 6.6% | 2.1% | 2.7% | 7.0% |
| Ren. Global Healthcare | 5.0% | Med/High | Dec 96 | 6.9% | 6.4% | 7.6% | 0.9% | 2.9% | 10.9% |
| | | | | | | · | · | | |
| Portfolio Average* | | | | 3.2% | 0.5% | 6.4% | 2.5% | 5.5% | N/A |
| Benchmark** | | | | 3.6% | 5.7% | 7.6% | 3.1% | 5.1% | N/A |

*Portfolio Returns are for the A Class versions of the funds. Assumes monthly rebalancing

***In May 11, we replaced PH&N High Yield with Manulife Strategic Income Fund. In Jun/12 we replaced Cundill Value with Ivy Foreign Equity.

***55% DEX Universe, 10% TSX, 10% S&P 500 C\$, 25% MSCI World C\$

| 0070 B2χ στιινοίου, 1070 10χ, 1070 σαι σσο σφ, 2070 iniσστ trond | | | | | | |
|--|---------------------------|------------|--|--|--|--|
| Portfolio Characteristics (60 months ending Jun-12 | | | | | | |
| | Monthly | Annualized | | | | |
| Average Return | 0.21% | 2.50% | | | | |
| Standard Deviation | 2.12% | 7.34% | | | | |
| Sharpe Ratio | 0.04 | 0.14 | | | | |
| Probability of Loss | 46% | 37% | | | | |
| Worst Drawdown | -16.80% (Jun 07 - Nov 09) | | | | | |
| Worst Return | -6.09% | -13.57% | | | | |
| Best Return | 3.64% | 21.79% | | | | |
| MER | 2.00% | 1.10% | | | | |

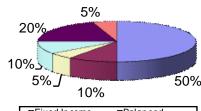


Target Asset Mix

Geographic Breakdown

5%





■Fixed Income
■Canadian Equity
■Global Equity
■Sector Funds

25% 60%

Canada US Europe Asia Other

Balanced Portfolio

Investment Objective

This portfolio is designed to provide capital growth with a moderate level of volatility.

Strategy

To meet the objective, the portfolio is slightly tilted towards equity investments. In addition to the traditional core investments, the portfolio has a higher exposure to sector funds which provide for the potential of higher returns over the long term. The portfolio incorporates an actively managed balanced fund which will provide a small tactical play between fixed income and equities.

Analysis

- This is a portfolio well suited to balanced investors who are looking for capital growth with a moderate level of volatility.
- There is a risk of loss with this portfolio.
 Over the long term, an investor can expect a loss in 1 of every 3 months, and 1 out of every 5 years.
- To help reduce the overall volatilty profile of this portfolio, we replaced the Cundill Value Fund with the Guardian Global Dividend Fund on June 1.
- Fixed income markets were flat on the month, while global equity markets rallied on news that European leaders had reached a deal to bail out the region's troubled banks.
- The portfolio outpaced its benchmark by 22 basis points on the strong relative performance of the Manulife Strategic Income Fund and the CI Harbour Fund.

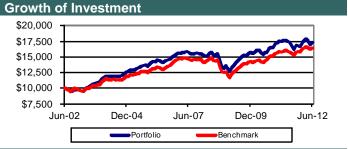
| Performance Details | Return data provided by Fundata and Paterson & Associates Fund database | | | | | | | | |
|---------------------------|---|--------------|----------------|--------|--------|-------|-------|-------|-----------------|
| | | Returns | | | | | | | |
| | Portfolio Weight | Risk Rank | Incept Date | YTD | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Incept |
| PH&N Bond | 20.0% | Low | Dec 70 | 1.2% | 8.1% | 7.0% | 6.6% | 6.3% | 9.1% |
| Manulife Strategic Income | 15.0% | Low/Med | Nov 12 | 3.8% | 2.5% | 6.6% | 8.5% | N/A | 6.9% |
| TD Real Return Bond | 5.0% | Low/Med | Nov 94 | -0.1% | 12.2% | 10.6% | 8.0% | 7.3% | 7.6% |
| CI Sig. Cdn Balanced | 10.0% | Low/Med | Jun 97 | -0.7% | -2.9% | 6.3% | 1.7% | 6.5% | 7.3% |
| CI Harbour | 10.0% | Medium | Jun 97 | -0.6% | -6.2% | 5.1% | -0.7% | 6.3% | 6.9% |
| CI American Value | 10.0% | Medium | Feb 77 | 3.8% | 3.8% | 6.5% | -1.9% | 2.0% | 8.1% |
| Mac Ivy Foreign Equity | 20.0% | Medium | Oct 98 | 5.9% | 4.9% | 6.6% | 2.1% | 2.7% | 7.0% |
| Ren. Global Healthcare | 7.5% | Medium | Dec 96 | 6.9% | 6.4% | 7.6% | 0.9% | 2.9% | 10.9% |
| CI Sig Cdn Resource | 2.5% | Med/High | Apr 97 | -14.5% | -20.8% | 2.1% | -0.9% | 11.9% | 9.2% |
| Portfolio Average* | | | | 3.1% | -1.0% | 6.2% | 1.9% | 5.6% | N/A |
| Benchmark** | | | | 3.4% | 4.0% | 7.6% | 2.3% | 5.1% | N/A |

*Portfolio Returns are for the A Class versions of the funds. Assumes monthly rebalancing

***In May 11, we replaced PH&N High Yield with Manulife Strategic Income Fund. In Jun/12 we replaced Cundill Value with Ivy Foreign Equity.

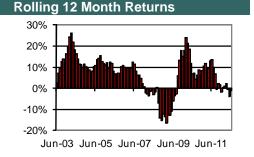
***45% DEX Universe, 17.5% TSX, 10% S&P 500 C\$, 27.5% MSCI World C\$

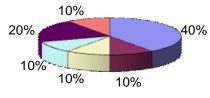
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|--|---------------------------|------------|--|--|--|--|--|
| Portfolio Characteristics (60 months ending Jun-12 | | | | | | | |
| | Monthly | Annualized | | | | | |
| Average Return | 0.15% | 1.86% | | | | | |
| Standard Deviation | 2.45% | 8.50% | | | | | |
| Sharpe Ratio | 0.01 | 0.04 | | | | | |
| Probability of Loss | 48% | 41% | | | | | |
| Worst Drawdown | -20.12% (Jun 07 - Mar 10) | | | | | | |
| Worst Return | -7.25% | -16.33% | | | | | |
| Best Return | 4.36% | 23.89% | | | | | |
| MER | 2.15% | 1.19% | | | | | |



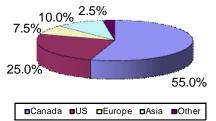


Geographic Breakdown





□Fixed Income □Balanced
□Canadian Equity □US Equity
□Global Equity □Sector Funds



Balanced Growth Portfolio

Investment Objective

This portfolio is designed to provide capital arowth.

Strategy

To meet the objective, the portfolio is heavily weighted in equity investments. In addition to the traditional core investments, the portfolio has a higher exposure to sector funds which provide for the potential of higher returns over the long term. The portfolio incorporates an actively managed balanced fund which will provide a small tactical play between fixed income and equities.

Analysis

- This is a portfolio well suited to growth oriented investors who are looking for capital growth.
- There is a risk of loss with this portfolio.
 Over the long term, an investor can expect a loss in 1 of every 2 months, and 1 out of every 4 years.
- To help reduce the overall volatilty profile of this portfolio, we replaced the Cundill Value Fund with the Guardian Global Dividend Fund on June 1.
- Fixed income markets were flat on the month, while global equity markets rallied on news that European leaders had reached a deal to bail out the region's troubled banks.
- The portfolio outpaced its benchmark by 38 basis points on the strong relative performance of the Manulife Strategic Income Fund and the CI Harbour Fund.

| Performance Details | Return data provided by Fundata and Paterson & Associates Fund database | | | | | | | | |
|---------------------------|---|--------------|----------------|--------|--------|------|-------|-------|-----------------|
| | | Returns | | | | | | | |
| | Portfolio Weight | Risk Rank | Incept Date | YTD | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Incept |
| PH&N Bond | 10.0% | Low | Dec 70 | 1.2% | 8.1% | 7.0% | 6.6% | 6.3% | 9.1% |
| Manulife Strategic Income | 10.0% | Low/Med | Nov 12 | 3.8% | 2.5% | 6.6% | 8.5% | N/A | 6.9% |
| CI Sig. Cdn Balanced | 10.0% | Medium | Jun 97 | -0.7% | -2.9% | 6.3% | 1.7% | 6.5% | 7.3% |
| CI Harbour | 20.0% | Medium | Jun 97 | -0.6% | -6.2% | 5.1% | -0.7% | 6.3% | 6.9% |
| CI American Value | 20.0% | Medium | Feb 77 | 3.8% | 3.8% | 6.5% | -1.9% | 2.0% | 8.1% |
| Mac Ivy Foreign Equity | 20.0% | Medium | Oct 98 | 5.9% | 4.9% | 6.6% | 2.1% | 2.7% | 7.0% |
| Ren. Global Healthcare | 7.5% | Med/High | Dec 96 | 6.9% | 6.4% | 7.6% | 0.9% | 2.9% | 10.9% |
| CI Sig Cdn Resource | 2.5% | High | Apr 97 | -14.5% | -20.8% | 2.1% | -0.9% | 11.9% | 9.2% |
| Portfolio Average* | | | | 3.7% | -2.8% | 5.7% | 0.2% | 5.0% | N/A |
| Benchmark** | | | | 3.7% | 2.1% | 8.0% | 0.8% | 4.7% | N/A |

*Portfolio Returns are for the A Class versions of the funds. Assumes monthly rebalancing

***In May 11, we replaced PH&N High Yield with Manulife Strategic Income Fund. In Jun/12 we replaced Cundill Value with Ivy Foreign Equity.

***25% DEX Universe, 27.5% TSX, 20% S&P 500 C\$, 27.5% MSCI World C\$

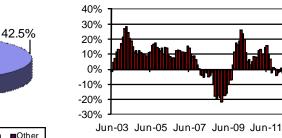
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|---|---------------------------|------------|--|--|--|--|--|
| Portfolio Characteristics (60 months ending Jun-12 | | | | | | | |
| | Monthly | Annualized | | | | | |
| Average Return | 0.02% | 0.18% | | | | | |
| Standard Deviation | 3.04% | 10.55% | | | | | |
| Sharpe Ratio | -0.04 | -0.12 | | | | | |
| Probability of Loss | 50% | 49% | | | | | |
| Worst Drawdown | -26.93% (Jun 07 - Dec 10) | | | | | | |
| Worst Return | -8.76% | -21.49% | | | | | |
| Best Return | 5.51% | 26.22% | | | | | |
| MER | 2.34% | 1.31% | | | | | |



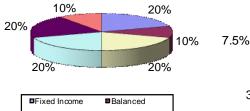


Geographic Breakdown

12.5%



Rolling 12 Month Returns



□Fixed Income □Balanced
□Canadian Equity □US Equity
□Global Equity □Sector Funds

35.0%

□Canada □US □Europe □Asia ■Other

2.5%

Growth Portfolio

Investment Objective

This is an aggressive all equity portfolio that is designed to provide capital growth.

Strategy

To meet the objective, the portfolio is fully invested in equity investments. In addition to the traditional core investments, the portfolio has a higher exposure to sector funds which provide for the potential of higher returns over has a small weighting in an actively managed balanced fund which will provide a small tactical play between fixed income and equities, while helping to dampen overall portfolio volatility.

Analysis

- This is a portfolio well suited to aggressive investors with a high risk tolerance and are looking for capital growth over the long term.
- There is a risk of loss with this portfolio.
 Over the long term, an investor can expect a loss in 1 of every 2 months, and 1 out of every 3 years.
- To help reduce the overall volatilty profile of this portfolio, we replaced the Cundill Value Fund with the Guardian Global Dividend Fund on June 1.
- Fixed income markets were flat on the month, while global equity markets rallied on news that European leaders had reached a deal to bail out the region's troubled banks.
- The portfolio gained 2.4% during the month, outpacing the benchmark by 25 basis points.
- Strong relative performance from the CI Harbour Fund offset relative weakness of the Ivy Foreign Equity Fund.

| Performance Details | Return data provided by Fundata and Paterson & Associates Fund database | | | | | | | database | |
|--------------------------|---|--------------|----------------|--------|--------|-------|-------|----------|-----------------|
| | | Returns | | | | | | | |
| | Portfolio Weight | Risk Rank | Incept Date | YTD | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Incept |
| CI Sig. Cdn Balanced | 10.0% | Medium | Jun 97 | -0.7% | -2.9% | 6.3% | 1.7% | 6.5% | 7.3% |
| CI Harbour | 15.0% | Medium | Jun 97 | -0.6% | -6.2% | 5.1% | -0.7% | 6.3% | 6.9% |
| IA Clar Cdn Small Cap | 7.5% | Medium | Mar 97 | 5.9% | 6.3% | 14.9% | 1.3% | 9.4% | 9.4% |
| CI American Value | 20.0% | Medium | Feb 77 | 3.8% | 3.8% | 6.5% | -1.9% | 2.0% | 8.1% |
| Trimark US Small Cos. | 10.0% | Medium | Aug 12 | 5.5% | 6.6% | 19.9% | 1.6% | N/A | 6.5% |
| Mac Ivy Foreign Equity | 20.0% | Medium | Oct 98 | 5.9% | 4.9% | 6.6% | 2.1% | 2.7% | 7.0% |
| Ren. Global Healthcare | 7.5% | Med/High | Dec 96 | 6.9% | 6.4% | 7.6% | 0.9% | 2.9% | 10.9% |
| Dynamic Glbl Real Estate | 5.0% | Medium | Nov 96 | 8.0% | 12.1% | 15.2% | 1.0% | 8.5% | 7.3% |
| CI Sig Cdn Resource | 5.0% | High | Apr 97 | -14.5% | -20.8% | 2.1% | -0.9% | 11.9% | 9.2% |
| Portfolio Average* | | | | 4.7% | -2.5% | 7.2% | -1.1% | 4.8% | N/A |
| Benchmark** | | | | 4.2% | 0.5% | 8.3% | -0.8% | 4.0% | N/A |

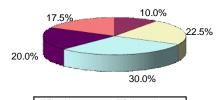
*Portfolio Returns are for the A Class versions of the funds. Assumes monthly rebalancing

***Effective August 1/10, Trimark US Small Companies replaced RBC US Mid Cap. Performance data reflects RBC Mid Cap prior to August 1. On June 1/12 we replaced Cundill Value Fund with the Ivy Foreign Equity Fund.

***5% DEX Universe, 35% TSX, 30% S&P 500 C\$, 30% MSCI World C\$

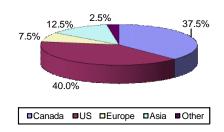
| 370 DEX OHIVE130, 3370 | 370 DEX Oniverse, 3370 TOX, 3070 Oct 300 Oφ, 3070 WOOT World C | | | | | | |
|--|--|------------|--|--|--|--|--|
| Portfolio Characteristics (60 months ending Jun-12 | | | | | | | |
| | Monthly | Annualized | | | | | |
| Average Return | -0.09% | -1.07% | | | | | |
| Standard Deviation | 3.64% | 12.62% | | | | | |
| Sharpe Ratio | -0.06 | -0.20 | | | | | |
| Probability of Loss | 51% | 53% | | | | | |
| Worst Drawdown | -35.01% (Jun 07 - Present) | | | | | | |
| Worst Return | -10.57% | -27.56% | | | | | |
| Best Return | 6.21% | 29.48% | | | | | |
| MER | 2.56% | 1.39% | | | | | |



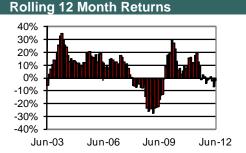


Target Asset Mix





Geographic Breakdown



Paterson & Associates—Model Portfolio Report

Disclaimer June 2012

Information is from sources believed to be reliable. Every effort is made to ensure its accuracy, however, we cannot be responsible for inaccuracies or omissions in any of the data.

Information used in this analysis is historic in nature. Past performance is no guarantee of future performance.

Monthly Standard Deviation is the most recent 60 month historical standard deviation of returns.

Sharpe Ratio is a measure of risk adjusted returns. The higher the ratio, the better the manager has been at delivering more return for less risk.

Alpha represents the excess return which the manager has been able to deliver over and above the applicable benchmark.

Beta represents the volatility of the fund relative to its applicable benchmark. A beta of one means that there is a level of volatility equal that of the benchmark. A beta in excess of one indicates that the volatility is greater than the benchmark, while a beta of less than one indicates that volatility is less than the benchmark.

Correlation measures the similarity in return patterns between the fund and a benchmark. The correlation will range between -1 and +1. A correlation close to +1 indicates that the fund and the index have very similar return patters. A correlation close to -1 indicates that the returns are almost opposite, while a correlation close to zero indicates no relationship.

Historic returns are calculated using the monthly return data in our database. Slight variations in return results will be attributable to decimal rounding and number truncation.

This is not a solicitation from Paterson & Associates to sell mutual funds or any financial product. For additional information, please contact your advisor or refer to the important information found in the mutual fund prospectus.

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